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ANNUAL REPORT  
2016 - 2017

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युनाइटेड इंडिया इंश्युरेन्स कंपनी लिमिटेड  
UNITED INDIA INSURANCE COMPANY LTD.



# OUR VISION

## We, The Company, will be

- the most preferred insurer in India, with global footprint & recognition.
- a trusted brand admired by all stakeholders.
- the best-in-class customer service provider leveraging technology & multiple channels.
- the provider of a broad range of innovative products to meet the needs of all customer segments.
- a great place to work with highly motivated and empowered employees.
- recognised for its contribution to the society.



# युनाइटेड इंडिया इंश्यूरेन्स कंपनी लिमिटेड UNITED INDIA INSURANCE COMPANY LTD.

(A Government of India Undertaking)

Registered & Head Office : 24, Whites Road, Chennai - 600 014.

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in shaping up  
your life.**

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HEALTH



HOUSEHOLDERS



MOTOR



FIRE



PERSONAL  
ACCIDENT



SHOPKEEPERS



OVERSEAS  
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INLAND  
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IRDAI Regn. No. 545 | URN : 250201718500545060 | UIN : 545NAD201718059ENG/JULY 2017

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## BOARD OF DIRECTORS



**M.N. SARMA**  
Chairman-cum-Managing Director



**P. HEMAMALINI**  
Director & General Manager



**MADNESH KUMAR MISHRA**  
Director



**KISHORE KUMAR SANSI**  
Director



**SINDHU PILLAI**  
Director

## DIRECTORS AND EXECUTIVES

### Chairman-cum-Managing Director

M N Sarma (from 13.9.2017)  
A V Girija Kumar (Officiating) (from 17.3.2017 to 31.05.2017)  
A Hoda (Officiating) (upto 31.12.2016)  
Milind Kharat (upto 31.5.2016)

### Directors

M N Sarma (from 21.6.2017)  
P Hemamalini (from 22.6.2017)  
A V Girija Kumar (upto 31.5.2017)  
Madnesh Kumar Mishra (from 5.8.2016)  
Alok Tandon (upto 22.7.2016)  
Kishore Kumar Sansi  
Sindhu Pillai  
Ish Kumar (from 18.4.2017 to 30.4.2017)  
A Hoda (upto 31.12.2016)

### General Managers

A V Girija Kumar (upto 31.5.2017)  
A Hoda (upto 31.12.2016)  
VE Kaimal (upto 30.9.2016)  
T L Alamelu (upto 29.9.2016)  
Ish Kumar (upto 30.4.2017)  
M N Sarma (from 21.6.2017 to 12.9.2017)  
P Hemamalini  
K Govindarajan (from 10.7.2017)  
C R Vijayan  
Rajamohan V Bhavaraju  
B B Dash (from 30.11.2016)  
Vinod Bharadhan (from 30.11.2016 to 16.6.2017)  
J S Dahiya (from 30.11.2016)  
D T V Sastri (from 29.6.2017)

### Chief Financial Officer

VE Kaimal (upto 30.9.2016)  
B B Dash (from 1.12.2016)

### Chief Vigilance Officer

V Sundaresan (from 3.4.2017)  
K Venkatachalapathy (from 21.10.2016 to 3.4.2017)  
Kunnel Prem (upto 21.10.2016)

### Actuary

V Subbulakshmi

### Deputy General Managers

R Hariharan  
VK Ramchander  
M P Jairam  
G Yesudasu  
S Ramadoss

### Deputy General Managers

R P Mittal  
P Siva Prasad  
K Nandakumar  
V Raghunathan  
D Nagalakshmi  
A Padmanathan  
Anitha Rajaram  
T K Haridasan  
R Balaji  
M Shahul Hameed  
M Abdul Azeez  
Y K Shimray  
Gauri Venkatesan  
Sukeshini Ramaswamy  
G Sundararaman  
Debashis Purkait

### Company Secretary

S Venkataraman

### Auditors

M/s Brahmayya & Co.  
M/s.Maharaj N R Suresh & Co.  
M/s.Padmanabhan Ramani & Ramanujam

### Key Managerial Personnel

A V Girija Kumar, CMD  
B B Dash, CFO  
S Venkataraman, Company Secretary

### Chief Grievance Officer

Y K Shimray, Deputy General Manager

### Principal Compliance Officer

(Anti-Money Laundering)  
VK Ramchander, Deputy General Manager

### Chief Underwriter

D Nagalakshmi, Deputy General Manager

### Chief Risk Officer

K Nandakumar, Deputy General Manager

### Chief Compliance Officer

Gauri Venkatesan, Deputy General Manager

### Compliance Officer – Corporate Governance Guidelines

S Venkataraman, Chief Manager and Company Secretary

### Chief Public Information Officer

H Nithyakala, Chief Manager

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**RECOGNITION FOR THE COMPANY  
AWARDS & ACCOLADES**





## NOTICE

NOTICE is hereby given that the SEVENTY NINTH ANNUAL GENERAL MEETING of the Members of United India Insurance Company Limited will be held on Monday the 18th September 2017 at the Registered Office of the Company at 24 Whites Road, Chennai 600014 at 12.15 p.m. to transact the following business:

- (1) To receive and adopt the Directors Report, Audited Accounts for the year ended 31st March, 2017 and Auditors Report thereon.
- (2) To authorise the Board of Directors to fix the remuneration of Auditors, to be appointed by the C&AG, for the year 2017-18.

(By Order of the Board)  
for United India Insurance Company Limited

Place : Chennai  
Date : 14.9.2017

**S. VENKATARAMAN**  
COMPANY SECRETARY

Encl. : Proxy Form  
Route Map

### NOTES:

1. ANY MEMBER, ENTITLED TO ATTEND AND VOTE, IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND SUCH A PROXY NEED NOT BE A MEMBER.
2. THE PROXY FORM DULY STAMPED AND EXECUTED, SHOULD BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN FORTYEIGHT HOURS BEFORE THE TIME FIXED FOR THE COMMENCEMENT OF THE MEETING.



## CORPORATE MANAGEMENT



**M.N. SARMA**  
Chairman-cum-Managing Director



**P. HEMAMALINI**  
Director & General Manager



**K. GOVINDARAJAN**  
General Manager



**C.R. VIJAYAN**  
General Manager



**RAJAMOHAN BHAVARAJU**  
General Manager



**B.B. DASH**  
General Manager &  
Chief Financial Officer



**Dr. J.S. DAHIYA**  
General Manager



**D.T.V. SASTRI**  
General Manager



**V. SUNDARESAN**  
Chief Vigilance Officer



**V. SUBBULAKSHMI**  
Appointed Actuary



**S. VENKATARAMAN**  
Company Secretary

## CORPORATE MANAGEMENT (2016-17)



**R. HARIHARAN**  
Dy. General Manager



**V.K. RAMCHANDER**  
Dy. General Manager



**S. RAMADOSS**  
Dy. General Manager



**SIVA PRASAD PETLA**  
Dy. General Manager



**K. NANDAKUMAR**  
Dy. General Manager



**D. NAGALAKSHMI**  
Dy. General Manager



**A. PADMANATHAN**  
Dy. General Manager



**M. SHAHUL HAMEED**  
Dy. General Manager



**Y.K. SHIMRAY**  
Dy. General Manager



**GAURI VENKATESAN**  
Dy. General Manager



**SUKESINI RAMASWAMY**  
Dy. General Manager

## REGIONAL INCHARGES (2016-17)

### Northern Zone



**ANITHA RAJARAM**, DGM  
New Delhi RO-1



**B.N. MALHOTRA**, CRM  
Lucknow RO (Joint in-charge)



**RAMESH AIYAR**, CRM  
Lucknow RO (Joint in-charge)



**N.K. SIDHU**, CRM  
Jodhpur RO



**R. BALAJI**, DGM  
Jaipur RO



**ANRUP SONAM**, CRM  
Ludhiana RO



**B P. SINGH**, RM  
New Delhi RO-2



**BALWAN SINGH**, CRM  
Dehradun RO

### Eastern Zone



**DEBASHIS PURKAIT**, DGM  
Kolkata RO



**WANSILA KHARKONGOR**, CRM  
Guwahati RO



**SANJEEV KUMAR**, CRM  
Patna RO



**P.K. PATNAIK**, CRM  
Bhubaneswar RO

## REGIONAL INCHARGES (2016-17)

### Western Zone



**M.P. JAIRAM, DGM**  
Mumbai RO-1



**ANUPAMA VARMA, RM**  
Mumbai RO-2 (Joint in-charge)



**SANJAY KHARE, RM**



**R.P. MITTAL, DGM**  
Ahmedabad RO



**G. SUNDARARAMAN, DGM**  
Pune RO



**H R GANGWAL, CRM**  
Vadodara RO



**PARAMJIT SINGH KLAIR, CRM**  
Bhopal RO



**RAJESH KUMAR, CRM**  
Nagpur RO



**Dr. PRADIP SARKAR, CRM**  
Raipur RO

### Southern Zone



**V. RAGHUNATHAN, DGM**  
Chennai RO



**G. YESUDAS, DGM**  
Hyderabad RO



**Dr. ABDUL AZEEZ, DGM**  
Bangalore RO



**Dr G.M.J. KAMALAKUMAR, CRM**  
Madurai RO



**T.K. HARIDASAN, DGM**  
Kochi RO



**Y. BALAIAH, CRM**  
Vizag RO



**JOSE GEORGE, CRM**  
Coimbatore RO



**RAVINDRA.G. KOGNOLE, CRM**  
Hubli RO



**M. LOGANATHAN, CRM**  
Puducherry RO

## LARGE CORPORATE & BROKERS CELL INCHARGES (2016 - 17)



**JAIDEEP SINHA**  
LCB Mumbai



**AMAR KUMAR SINHA**  
LCB Chennai



**RAJESH KHANNA**  
LCB Delhi



**PREMA MUKILAN**  
LCB Bangalore



**SEEMA GAUR**  
LCB Hyderabad



**POOJA TENDULKAR**  
LCB Pune

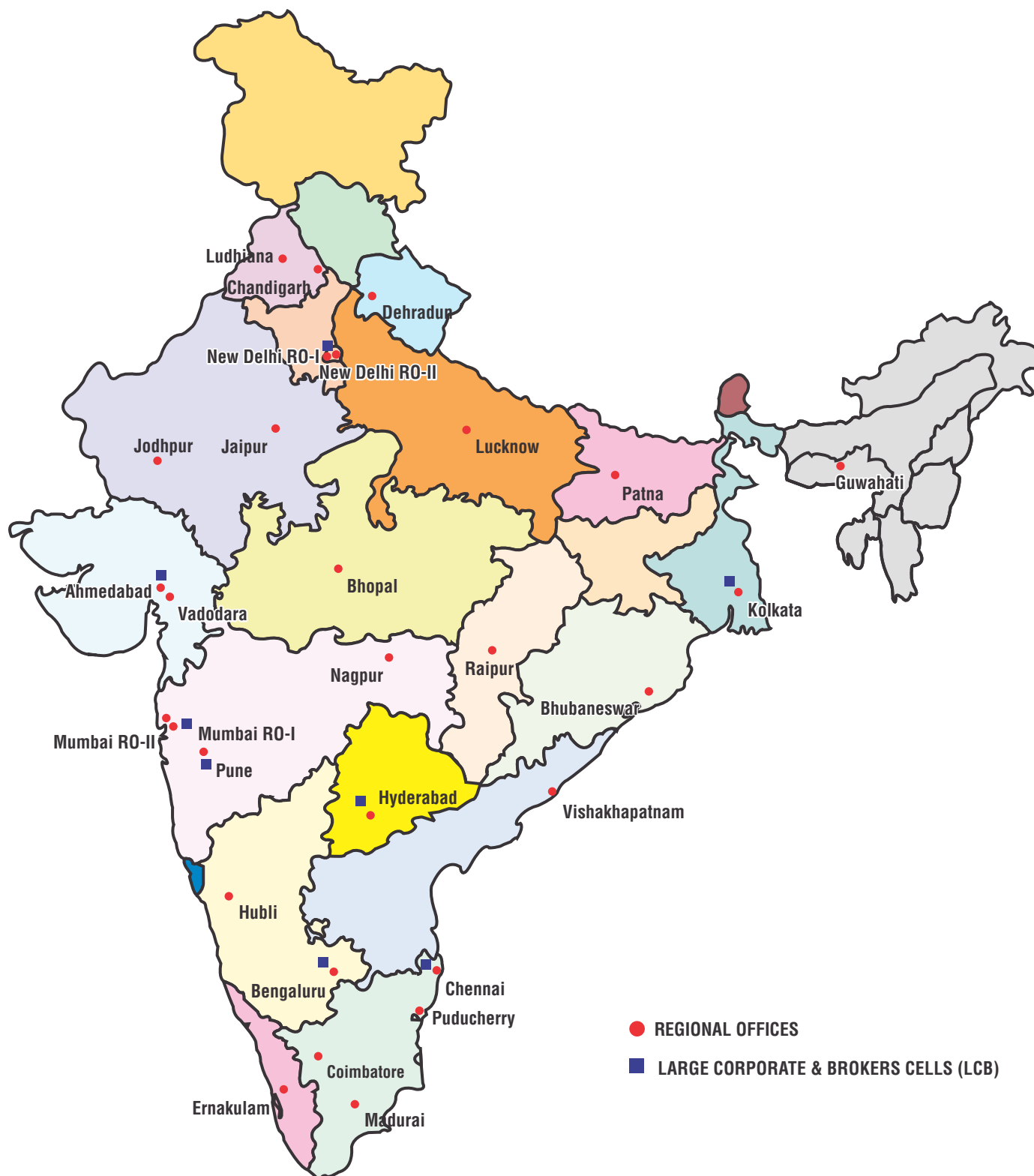


**ASHIM KUMAR MUKHERJEE**  
LCB Kolkata



**RAJENDRA B. JOSHI**  
LCB Ahmedabad

### List of Regional Offices and Large Corporate & Brokers Cells (LCB)



LIST OF REGIONAL OFFICES AND  
LARGE CORPORATE & BROKERS CELLS (LCB)





## CMD's MESSAGE

During 2016-17, we retained our position in the Industry on premium terms, collecting a record premium of ₹ 16,062 Crores with a growth rate of 31%. The year saw our foray into new segments like Crop Insurance. There was growth in Gross Direct Premium across all segments. However, the financials were a cause for concern. The Top Management of the Company is confident about restoring past glory of the Company within the next 12 months. The Company has its strength in its 16500 + human resources, 60000 + Agency force and a lot of other business partners and associates spread across the Country, selling non-life insurance in the hinterlands of this great Country. The strategy laid down by the Management together with disciplined execution by all our employees, particularly the marketing force, is bound to achieve growth of business in profitable lines of business. This, together with faster and better claims management and proactive and goal oriented management of our Investment Resources, would certainly help us achieve 'Growth with Profit', the need of the hour.

We are also working on development of new products to meet our customer needs better and on the Government of India's financial inclusion objectives. Leveraging all the new distribution channels is certainly the way forward.

I place my sincere appreciation and gratitude to the Board of Directors and the Regulatory Authority for the guidance and support received from them. I also wish to place on record my gratitude to our customers, employees, business intermediaries and vendors for their continued support. All these facilitated our Company to deliver credible operational performance, under challenging circumstances, as also deliver excellence in customer service. With our resolve to adhere to prudent underwriting and efficient claims management, I look forward to the next financial year with great optimism.

**M.N. SARMA**





## UNITED INDIA INSURANCE COMPANY LIMITED

	<b>Report of the Board of Directors</b>
	<b>Section 1</b>
1.1	Financial Performance
1.2	Business Review and summary of operations
1.3	Measures taken to enhance credibility of internal controls and financial reporting
1.4	New Products
1.5	Claims Management
1.6	Foreign operations
1.7	Enterprise Risk Management
	<b>Section 2 - Management Discussion and Analysis</b>
2.1	Economic conditions, insurance market, vis-à-vis performance of United India
2.2	Operating Performance
2.3	Corporate Social Responsibility
2.4	Recognition for the Company – Awards & Accolades
	<b>Section 3 - Report on Corporate Governance</b>
3.1	Board of Directors
3.2	Meeting Details
3.3	Secretarial Audit
3.4	Extract of Annual Returns
3.5	Conservation of Energy, Technology Absorption
3.6	Related Party Transactions
3.7	Particulars of Employees as per Companies Act 2013 beyond threshold
3.8	Statutory Auditors
3.9	Expenses of Management towards Entertainment, Foreign Tours and publicity and advertisement
3.10	Directors' Responsibility Statement
3.11	Placing of Annual Report before the Parliament
3.12	Plans / Outlook of the Company for 2017-18
3.13	Acknowledgements
3.14	Profile of the Board of Directors
3.15	Certification of Compliance of the Corporate Governance Guidelines
3.16	Disclosure under Sexual Harassment Act
	<b>Annexures</b>

## Performance Highlights for 2016-17

GROSS DIRECT  
PREMIUM  
₹ 16063  
CRORES

NET EARNED  
PREMIUM  
₹ 12032  
CRORES

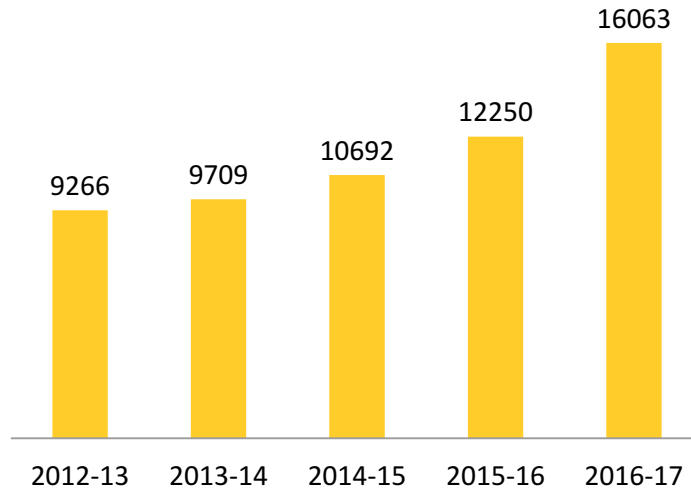
SOLVENCY  
MARGIN  
1.15

NET  
WORTH  
₹ 3817  
CRORES

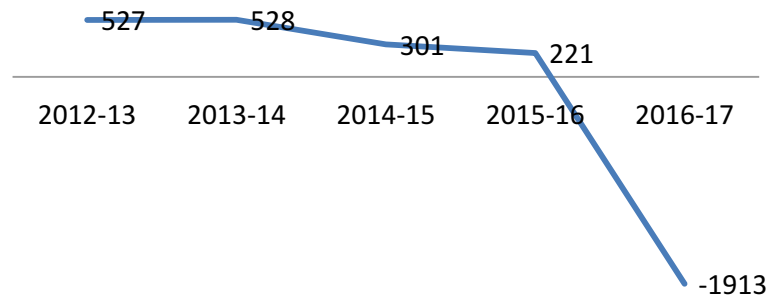


## UNITED INDIA INSURANCE COMPANY LIMITED

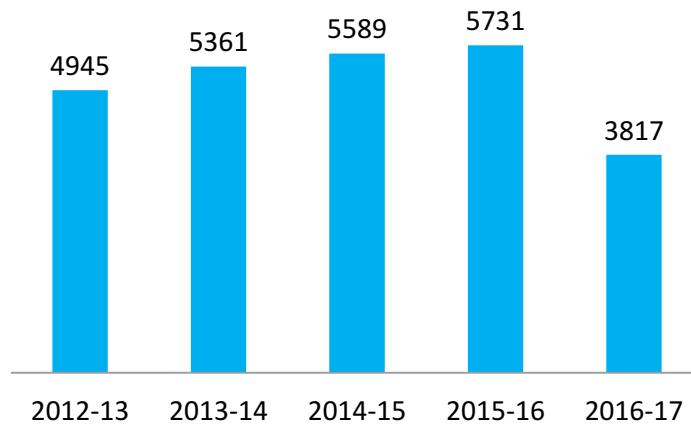
Premium Growth - ₹ in crores



Profit after Tax - ₹ in crores



Net Worth - ₹ in crores



## 1. REPORT OF THE BOARD OF DIRECTORS TO THE MEMBERS

The Directors have pleasure in presenting the Seventy-Ninth Annual Report of the Company together with the Audited Statement of Accounts and Balance Sheet for the year ended March 31, 2017.

### 1.1 FINANCIAL PERFORMANCE

We are also pleased to report on business performance and operating results of the Company.

(₹ in crores)

Particulars	Current Year 2016-17	Previous Year 2015-16
Gross Premium Income	16062.81	12250.36
Net Premium	13346.48	10714.56
Net Earned Premium	12032.31	10022.87
Claims Incurred	12881.51	8801.09
Commission	626.27	513.35
Operating Expenses	2969.12	2924.07
Other Income/(Expenses)	-104.14	-127.46
Investment Income (Gross)	2636.07	2598.99
<b>Profit Before Tax</b>	<b>-1912.65</b>	<b>255.88</b>
Provision for Taxation	0.88	35.29
<b>Profit After Tax</b>	<b>-1913.53</b>	<b>220.59</b>

#### Share Capital

Authorised Share Capital of the Company is ₹200 Crores. The Paid Up Capital of the Company is ₹150 Crores as on 31st March, 2017.

#### Reserves

The loss of ₹ 1913.53 Crores was transferred to the General Reserves account there by showing a reduced General Reserve of ₹ 3651.49 Crores compared to ₹ 5565.03 Crores of last year.

(₹ in Crores)

	2016-17	2015-16
Paid Up Capital	150.00	150.00
Reserves and Surplus	3666.88	5581.20

#### Dividend

In view of the net loss, the Directors recommend no dividend for the year ended 31st March 2017

#### Solvency Margin

- Required Solvency Margin under IRDAI Regulations ₹ 3998.01 Crores
- Available Solvency Margin ₹ 4608.01 Crores

The Solvency Ratio was 1.15 as on 31-03-2017 as against 1.91 as on 31-03-2016

#### Compliance with Section 40 (c)

In view of new Regulation in respect of Expenses of Management, the same has been worked out according to the provisions of the said regulations. The Company is within the permitted level of Expenses as allowed under the extant Regulations.



	Current Year 2016-17	Previous year 2015-16
Expenses prescribed under the Regulations	4846.39	3836.47
Actual expenditure incurred -		
Management Expenses	2969.12	2924.07
Expenses including Commission	3829.23	3607.01
Percentage of expenses including Commission to prescribed limit	79.01%	94.02%

## 1.2 BUSINESS REVIEW AND SUMMARY OF OPERATIONS

### Performance of Unisurge Verticals

The performance details of various business verticals which were established under the Transformation Project UNISURGE are as under:

#### Agency Vertical

The UMEX Agency vertical which has been catering to retail segment of the market with its strength of 61650 active Individual Agents, has completed Premium of ₹ 7303 Crores in 2016-17. Accretion for the year stands at ₹ 1244 Crores registering a growth rate of 20.53%. The Umex team has not only excelled on Business front rather it has exceeded the achievements on the front of Agents' Recruitment with 7114 new recruitment during the year and closing the year with 61650 Agents as on 31st March 2017 against the Target of 60000 Agents. We have issued 17878 Agents Portal against the Target of 16000 Portals. The Portal Business also created history with procuring ₹ 1126 Crores Premium as against ₹ 725.57 Crores in previous year by issuing 44.53 Lakh policies on the back of enabling the gateway of 'Digital Payment' on these portals.

#### Motor Dealer

The tie-up with Motor Vehicle Manufacturers and dealers continue to perform well. The premium from various Motor Dealer offices and cells and OEM tie-ups has brought in ₹ 520.75 Crores premium with a growth rate of 51%. The premium includes ₹ 170.81 Crores from OEM tie-up with Toyota and ₹ 145.10 Crores from OEM tie-up with Maruti. There were 1055 dealer tie-ups other than dealers under OEM tie-up. 716 Dealers are issuing Motor policies online through portals and 3,44,336 policies were issued through portals.

#### LCB

The 8 Large Corporate & Broker Offices have completed a premium of ₹ 1838.73 Crores with an accretion of ₹ 243.84 Crores at a growth rate of 15.29%.

#### Small and Medium Enterprises Initiatives

The SME initiative continues to flourish this year as well. The premium from this segment reached ₹ 558 Crores recording a growth rate of 18%.

#### Business Associates

Contractual appointment as Business associates was given to 45 Top performing retired Development Officers (Marketing) w.e.f. 1st Feb 2017. During Feb-Mar 2017 these 45 BAs have generated a premium of ₹ 22.32 Crores. With more Development Officers retiring in 2017-18 we expect this channel to generate ₹ 200 Crores in next financial year.

#### Bancassurance

The year 2016-17 saw a paradigm shift in the functioning of Bancassurance. IRDAI came out with the revised Registration of Corporate Agents Regulations, 2015 w.e.f. 1st April 2016 which allowed open architecture in Corporate Agency including Bancassurance, allowing additional partnerships with Life, General and Health Insurance Companies. The new regulation also put a cap on Sum Insured of ₹ 5 Crs per risk for all insurances combined, on commercial lines of insurance, under corporate agency. This has resulted in our company in not being able to book approximately ₹ 87 Crs of premium which was part of the bancassurance premium base of ₹ 615.37 Crs for the year 2015-16. Against this backdrop, the Bancassurance vertical could complete a premium of ₹ 633.70 Crs in 2016-17. At the end of the year 2016-17, we have tie ups with 7 Major banks, one private bank, 34

Gramin and Cooperative Banks and 20 Non Banking Finance Companies (NBFC) as Corporate Agents.

As part of Bancassurance, we signed MOUs with 240 Banks for implementation of the Flagship Insurance Programme of Government of India, the Pradhan Mantri Suraksha Bima Yojana (PMSBY), covering 2.17 Crs of Savings Bank account holders. Till the end of year 2016-17 we have disposed 3873 PMSBY claims out of 4384 claims reported, thus resulting in a claims disposal ratio of 88.34%.

### Performance of Micro Offices

Our Micro Offices have completed a premium of Rs.1164 Crs against a target of ₹ 1100 Crs with 28% growth for the financial Year 2016-17. As on 31st March 2017 we have 1008 no. of MOs Pan India with a profit margin of 21% and has become one of the best vertical of our company. 703 MOs out of 1008 MOs bring in profit after paying out the claims and management expenses. Average premium per MO has risen to ₹ 1.15 Crs from 94 lacs in the previous year. We have 16 Micro Offices, who have completed premium of ₹ 5 Crs and above for FY 2016-17.

### Activities of Actuarial Department

Actuarial Department is actively involved in the work relating to estimation of Incurred But Not Reported (IBNR) claims reserves, preparation of Financial Condition Report, calculation of Economic Capital of the Company and Asset Liability Management. Besides, the department provides support in areas of product design, pricing and solvency valuations. The department is also

involved in data compilation and reconciliation, co-ordination, publication in Company website and submission of various reports to IRDAI, GI Council, GIPSA and Ministry. Analysis reports on business performance, claim settlement and incurred losses are provided to technical departments from time to time. Regular reports on Market development and Industry performance through bulletins and booklets are also circulated to Regions and Operating Offices.

### CUSTOMER CARE SERVICES

It is said that an average business loses around 20 percent of its customers every year simply by failing to attend to customer relationships. To counter this industry trend, Customer Care department plays a significant role in serving our customer base by resolving their grievances and implementing our obligations under Protection of Policyholders' Interest Regulations. The central theme of the department's activity during this period was on "Bridging the Gap" between customers and the company, and motivate our Customer Care Team to reach out to the customer and resolve their grievances. Efforts of Regional Customer Care Officers have been appreciated by many customers.

Earnest efforts are made towards speedy resolution of grievance so as to comply with IRDA's guidelines on Grievance Redressal. The importance of adhering to IRDAI mandated TAT for acknowledging a grievance within 3 days and resolving it within 15 days is always stressed upon during our various interactions with the operating offices. Our performance during the current year vis a vis previous year is amplified in the table below:

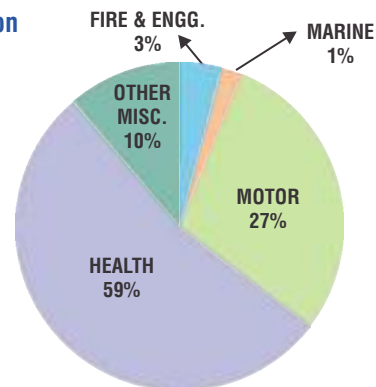
### Comparative Data on Customer Grievances - 2015-16 & 2016-17

Complaint Source	Opening Balance		Grievances Registered		Grievances Disposed		Grievances Pending		Disposal Ratio (%)	
	2016-17	2015-16	2016-17	2015-16	2016-17	2015-16	2016-17	2015-16	2016-17	2015-16
IRDAI	6	15	1876	1489	1817	1498	65	6	96.55%	99.60%
DPG/ Ministry	5	6	285	165	281	166	9	5	96.90%	97.08%
Direct by UIIC	7	34	5573	4861	5541	4888	39	7	99.30%	99.96%
<b>Total</b>	<b>18</b>	<b>55</b>	<b>7734</b>	<b>6515</b>	<b>7639</b>	<b>6552</b>	<b>113</b>	<b>18</b>	<b>98.54%</b>	<b>99.73%</b>

### LOB WISE GRIEVANCE DISTRIBUTION FY 2016-17

LOB	GRIEVANCES REPORTED	GRIEVANCES DISPOSED	GRIEVANCES PENDING
FIRE & ENGG	210	207	3
MARINE	114	111	3
MOTOR	2058	2048	10
HEALTH	4605	4515	90
OTHER MISC.	765	758	7

### LOB-wise distribution of Grievance: -



### AGEWISE ANALYSIS OF GRIEVANCE DISPOSAL

TAT DURATION (NO OF DAYS)	GRIEVANCES DISPOSED 2016-17	PERCENTAGE OF DISPOSAL 2016-17	GRIEVANCES DISPOSED 2015-16	PERCENTAGE OF DISPOSAL 2015-16
01-15 DAYS	4631	61.00%	4159	63.00%
15-30 DAYS	1482	19.00%	1228	19.00%
30 AND ABOVE	1526	20.00%	1165	18.00%
AVERAGE TAT	20 DAYS		20 DAYS	

On further analysis it is observed that out of the reported 7734 grievances, as much as 7639 (98.4%) were resolved during this year, out of which 61% were resolved within the mandated period of 15 days, which shows the company's concern for customer care and our efforts to resolve the issues amicably to avoid escalation to other fora available to consumers.

### SENSITIZATION PROGRAMS

In view of the Protection of Policyholders' Interest Regulations, the department has always emphasized on the importance of grievance redressal through various workshops, video-conferences and training programs conducted in Regional Offices for their frontline officers. There has been marked improvement by these offices in dealing with the customers.

During this fiscal, 12 workshops were conducted in various Regional Offices, wherein the importance of role of Customer Care Officers were spelt out and how they could play an active role in resolving customer issues and winning over their loyalty to the company. As far as possible, we have also invited the Ombudsman and other external faculty to speak on the subject in these sessions.

### NEWS LETTER

In the year 2016-17 two Newsletters were published by Customer Care Department, carrying important messages from corporate management detailing our performance statistics and highlighting departmental activities.

### COMPLAINTS REFERRED TO INSURANCE OMBUDSMAN

We have implemented a structured approach to address the complaints referred to Ombudsman. The company has appointed Nodal Officers in each Regional Office, who are responsible for coordinating the resolution of disputes, monitoring the cases filed before the Hon'ble Ombudsman and ensuring compliance of awards given by them. Presently, Head office is monitoring the cases regularly through the online portal of GBIC - "Complaints Management System" (CMS).

## RIGHT TO INFORMATION

Right to Information department was formed at Head office immediately after enactment of the Act in 2005. It was enacted to promote openness, transparency and accountability in the administration of every Public Authority. The department has successfully completed 11 years with a remarkable disposal rate of RTI applications and appeals providing maximum information to the information seekers.

The CPIOs of all R.Os are also maintaining excellent TAT for disposal of RTI applications/appeals and are in continuous co-ordination with Head Office. In order to sensitize the Divisional In charges /Branch In charges and Department heads of Regional Offices, eight workshops were conducted in various Regional Centres viz. Hyderabad, Nagpur, Mumbai I, Mumbai II, Dehradun, Kolkata, Bangalore and Ludhiana. Besides conducting workshops, reviews were also done in these Offices to give guidance for timely disposal of applications/appeals received by the respective Regional Offices and also guidance was given on handling of complicated issues.

Apart from sensitising /conducting Workshops, HO RTI Team has also organised Four Zonal Meets for Second Line Officers at Hyderabad (South), Mumbai (West), Bhubaneshwar (East), Mussourie (North). An All India

Second Line Officer's RTI Meet was also conducted at Kochi, on 07th and 08th March 2017. The importance of RTI Act provisions was emphasised by the guest speaker Mr. Vinson Paul, Chief State Information Commissioner of Kerala.

Our Company's online portal for the citizens of India was rolled out on 29th September 2016 and training was imparted to all Second Line Officers and CPIOs by Shri Ravindra Kishore, Department of Personnel and Training, Delhi, before rolling out the online portal.

The department has released six e-bulletins i.e. Unisandesh. The bulletin aims at creating awareness among employees on RTI matters and also for updating on the latest trends and developments in RTI Zone.

RTI Day was celebrated at H.O and also at Regional offices by conducting an essay competition to create an awareness among all sections of employees. Our CMD presented prizes to the winners and distributed prizes to the participants to spread the true essence of the RTI Act.

Applications/appeals are to be disposed off within thirty days from the date of receipt of the same as per the statute. However, wherever possible they are being disposed even faster. CIC orders are complied with as per the time schedule indicated in the order.

**Details of applications and appeals disposed (company as a whole and H.O. alone) in the financial year 2015-16 and 2016-17 are as shown below.**

### APPLICATIONS /APPEALS (For Company as a whole):

	Applications 2015-16	Applications 2016-17	Appeals 2015-16	Appeals 2016-17
Opening Balance	52	35	10	26
Number received	2262	2378	301	384
Number disposed	2279	2367	285	374
Number pending	35	46	26	36
Disposal rate	98.49%	98.00%	91.64%	91.21%

### APPLICATIONS /APPEALS 2015-16 & 2016-17( Received at Head Office alone)

	Applications 2015-16	Applications 2016-17	Appeals 2015-16	Appeals 2016-17
Opening Balance	23	1	3	1
Number received	517	604	78	56
Number disposed	539	603	80	53
Number pending	1	2	1	4
Disposal rate	99.81%	99.66%	98.76%	93.00%





### HIGHLIGHTS:

1. Our Company's online portal for the citizens of India was rolled out on 29th September 2016 and training was imparted to all Second Line Officers and CPIOs by DoPT personnel and the online portal was operated successfully.
2. Four Zonal Meets were conducted for the Second line officers dealing with RTI to brief them on the latest developments of RTI and discuss on methods of speedy disposal of application/appeal. Reviews of all applications/appeals were also conducted.
3. As a mark of encouragement, R.O.s with best disposal ratio were awarded trophies in the All India RTI Meet, held at Kochi on 07/03/2017 and 08/03/2017.
4. The department has published 6 e-bulletins updating all United Indians on RTI department's activities.
5. RTI Day was celebrated by conducting an essay competition and winners and participants were felicitated by our CMD.
6. All letters and applications transferred by Ministry were promptly responded to.
7. All CIC orders were complied with.

### OFFICIAL LANGUAGE IMPLEMENTATION

United India has an impressive mark in successful implementation of Official Language Policy as per the Annual Programme on O.L. Implementation of Govt. of India. Our overall achievements testify the commitment and sincere efforts made in this direction. Some of the noteworthy achievements in the period under review in Official Language Implementation include :

### ACCOLADES

Dehradun, Ludhiana, Bhopal, Hubli, Chandigarh, Nagpur and Raipur Regional offices were awarded shield & certificate for the best performance in the Official Language implementation during 2016-17.

Lucknow, Ludhiana, Bhopal, Kolkata, Chandigarh and Delhi - I Regional offices were honored for their Hindi House Magazine by their respective TOLIC with Commendation certificate and shield during the year 2016-17.

### TOLIC ACTIVITIES

(a) COMPETITIONS : Employees of Head Office were nominated for " Hindi Essay competition, Hindi Oratorical Competition, Hindi Noting & Drafting, Hindi Extempore, Hindi Debate and Hindi Music Competition on various dates and won prizes.

(b) Many employees of other offices across country in our ROs won prizes in the various competitions conducted by their local TOLICs making United India an active & vibrant participant in all OL activities & programs.

### PARLIAMENTARY COMMITTEE ON OFFICIAL LANGUAGE

The Third sub-Committee of the Committee of Parliament on Official Language visited Head Office on 24th January 2017 under the chairmanship of Sri Hukum Dev Narayan Yadav, MP. to review the progress made in Official language Implementation in our company. Sri.A.V.Girija kumar CMD, Sri Ish Kumar, General Manager, Smt.P.Hemamalini, General Manager and Sri.R.Hariharan Deputy General Manager, Head Office and other senior officers of Head Office attended the meeting. The Committee appreciated the efforts taken in our company for the successful implementation of Official Language.

### MEETINGS /CONFERENCE & SEMINARS :

#### a) All India Hindi Officers' Conference – Udaipur, 1st March, 2017

All India Hindi Officers' Conference was organised on 1st March, 2017, at Udaipur which was attended by all Regional Rajbhasha Adhikari ( Hindi Officers ). The HO officials made critical review of all ROs for the progress made in implementation of various programs of Official Language in their offices and apprise the various latest amendments made by Ministry in Official Language Implementation. The Conference was inaugurated by Sri.Ish Kumar, General Manager. Sri R Hariharan, Deputy General Manager, Sri.S.K.Singh, Chief Manager Head Office, Sri. N.K. Siddhu, Chief Regional Manager, Sri.S.P. Sharma, Divisional Manager and Chief Guest Dr. Jai Narayan Shaktidweep were present in the conference.

General Manager, Sri. Ish Kumar in his address highlighted the achievements of our company in the field of Official Language Implementation and insurance business. He asserted that Hindi personnel should take responsibility in effective implementation of Official

Language. He stressed that Hindi is the language of masses and if we wish to expand our business to mass level we must ensure using their own language for better customer service. He advised all the Hindi Officers to comply with the suggestions made by the Parliamentary Committee on Official Language to make a good progress in O L Implementation.

Regional Offices performance was reviewed and Regional Offices who performed the best in Official language Implementation were honored with Shield by Sri.Ish Kumar, General Manager. The First Prize was bagged by Ludhiana RO. The Second Prize was awarded to Dehradun and Hubli was honoured with the third Prize and the Special Prizes were bestowed to Lucknow, Nagpur and Chandigarh Regional Offices.

The meet concluded with a firm resolve to ensure effective & genuine use of Rajbhasha Hindi in our daily work to make our customers relate with our services easily. It was also resolved that various programs given by HO for OL implementation like organising Hindi Workshops, Seminars, conducting inspections and other such activities will be conducted effectively.

#### **b) Official Language Coordinators Seminar – Chennai – 31.8.2016**

Official Language Coordinators Seminar was organised on 31st August, 2016 at Nalanda Learning Centre to apprise the Hindi Officers about the Expectations of Parliamentary inspection on OL and filling up of the Parliamentary Questionnaire. The Conference was inaugurated by Sri.Ish Kumar, General Manager. Sri S.K.Singh Chief Manager Head Office and Dr.D.N.Singh, Member Secretary of TOLIC, Chennai were present in the conference.

New Delhi-I , New Delhi- II, Lucknow and Dehradun conducted Joint Hindi Seminar on 9th December, 2016.

#### **HINDI WORKSHOPS & UNICODING TRAINING**

**a) Hindi Workshop:** Hindi Workshops were conducted by Head Office and all the Regional Offices as per the action plan of OL 2016-17.

**b) UNICODING Training** - Employees of Head Office, were given training on the usage of Hindi Software UNICODING regularly.

All Regional Offices conducted Hindi workshops and UNICODING workshops as per the action plan issued by Head Office.

HINDI DAY /WEEK/ MONTH was celebrated in Head Office and in all offices of the company during the month of September 2016. Prizes were awarded to the winners of the competitions conducted on this occasion. All the participants of the TOLIC Chennai competitions were honored on this occasion. Cultural programs were a part of the celebrations.

#### **RELEASE OF HINDI NEWS LETTER**

Head Office released Hindi News Letter UNIRAJBASHA on the occasion of Hindi Day / Week Celebrations 2016.

#### **COMPLIANCE OF OL REGULATIONS**

Publication of two issues of Hindi House Magazine, "PRAGATI" by Head Office and various Regional Offices, inspection of offices, supply of bilingual software 'UNICODE', training of employees and awarding incentives on passing examinations were in accordance with Annual Programme.

#### **CORPORATE COMMUNICATIONS**

##### **Publicity Activities for the year 2016-17**

Having the vision of our Company to be the most preferred insurer in India and a trusted brand admired by all stakeholders at its core, the Corporate Communications at Head Office carries out all publicity and communication related activities of our Company. The intent is to build and reinforce strong brand equity of the Company by carrying out publicity in a fair and ethical way complying to norms & regulations set by the Regulator. The department demonstrated an intuitive and aggressive approach towards all kinds of publicity activities with the object of continued visibility and creation of a strong brand image for United India among the intended audience & public at large.

The main theme of our media activity is developing a trustworthy brand image of our company to which our customers could relate with efficiency, transparency and deliverability. The underlying tone of the publicity plan for the year is set by ensuring uniformity of content while permitting diversified approaches suited to local environment and to achieve media mix to maximise value for money.

Our advertising plan consists of various media options including Print, Television, Radio, Digital media, Social media, Airports, Railway Stations, and Outdoor Hoardings etc. Outdoor media continued to be the major



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channel for our expression. The range included Hoardings, Neon signs, Bus shelters, Full Bus-body wrapping, Rail coach wrapping, hoardings at railway stations, trolleys at Airports etc. We have a very attractive L-Band campaign on CNBC-TV18 Network of six TV Channels for 6 weeks during the period of Budget in the month of January & February. The department was in the forefront in the advertisement campaign for PMSBY carried out on behalf of all the PSU's by carrying out the advertisement in all southern language dailies and FM Radio channels. The department has also executed the assignment of designing and printing of newsletter of various departments at Head Office like Unisurge, Matrix, Unicustomer Care, Project Cell, RTI etc., and corporate brochures and in the preparation of agency kits for Umex agency department. Our Company rendered tribute to Hon'ble Chief Minister of Tamil Nadu late Dr. J.Jayalalitha, who passed away in the month of Dec'2016 by inserting a special newspaper obituary Ad in all leading dailies of Tamilnadu. Further the printing and designing of Calendars, Diaries for the year 2017 were carried out in addition to the printing of Policy Pamphlets and Annual Report for the year 2015-16. Our Diary & Calendar for 2017 were designed on the theme of 'We Care', giving a strong message of concern & care of our respected customers & Policyholders. Also the design of our Diary in its new slim & trim avatar with lot much new information & profile was liked & appreciated by everyone.

Our association with Chennai Open Aircel Tennis tournament continued for the twelfth year in succession in the year 2016 as well. We are the Platinum Sponsor of this only international ATP tennis tournament in South Asia. This is one of most prestigious sporting event of the country, particularly for Chennai which has given the country greats like Amritraj Brothers & the Krishnan father-son duo. We attract huge mileage & media coverage showcasing our brand on both print & TV on national level. A prudent & judicious mix of popular and niche channels are the hallmark of our forays to advertise our brand and products to reach all types of viewers across the country.

### Information Technology

The Company's major Information technology project of centralized browser based CORE INSURANCE software solution is rolled out in all offices in all lines of business, encompassing underwriting, claims, accounting, renewals and reports. More than 200 products in 12 lines

of business are offered in United India's product range covering risks of Micro, small and medium enterprises, individuals, groups, corporates and insurance of State and Central Government schemes, are available in the CORE Solution.

Portals for online issuance of policies have been provided to Agents, Dealers, Bancassurance partners and Brokers for underwriting Motor, Personal Accident, Health, Travel, Fire and Burglary products. Motor, PA and Fire insurance products are provided in Apna CSC (Common Service Centres) portals. Tie ups with Motor OEM manufacturers, have been successfully implemented using web services integration with their portals. We have achieved remarkable consistency in our Transactional Database with advanced improvements in OLTP and ODS. This has also enabled us to achieve a commendable last day performance of 1.9 lakh policies and 350 Crore business during 31st March 2017.

Multiple premium payment options such as Mobile payment, NEFT/RTGS, credit card, debit card and Payment gateway are available for customers. We have also completed our registration process with Central Registry of Securitisation Asset Reconstruction and Security Interest of India, for E-KYC purposes.

We have provided online Insurance details verification facility for Tamil Nadu Police based on Engine Number/Chassis Number inputs. This has facilitated TN Police to launch online documents sharing facility to Insurance Companies for road accident cases with effect from 1st March 2017

The Company's website is updated with latest information under Public Disclosure norms and enriched with Customer Centric features. WCAG 2.0 Level AA complaint website ensures easy access to physically challenged visitors. The Company follows strict and vigilant Security policies in terms information technology and we have ensured that all the necessary security parameters are in place to protect our data.

Pradhan Mantri Fasal Bima Yojana (Crop Insurance) is being underwritten with IT support for underwriting, issuance of certificates to Farmers, reports and claims processing.

With a robust mailing solution already in place, soft copies of policies are mailed to policy holders.

Regarding Insurance Repositories and E-insurance policies, the process of transfer of Policy data to the Repository is in the Testing Stage.

We have refreshed our Virtualization Infrastructure with more Compute and Storage facilities to cater to the expanding business needs for various internal applications and portals.

Dynamic Dashboard reports on various aspects of the Company's performance built with in-house expertise, are accessible to all the employees. These Dashboard reports are upgraded with more features for ease of the Management.

Another feather in the cap was the successful rollout of major SAP modules which enables ease of HR Systems Administration. The Payroll system, online Annual Appraisal (APAR) for Class 1, 2 and 3, online Property Returns, Housing Loan, Gratuity and PF were rolled out with the help of respective Departments. Check-Off exercise was conducted successfully through SAP - ESS portal and Bio-Metric Attendance System (with option for AADHAAR linkage) is rolled out in Head Office.

For FY 2017-18, the roadmap has been chalked out for major infrastructure upgrades for the CORE Solution, MPLS Networks and Data Center Operations. Applications like CRM and Document Management System are planned to service the customers better. These initiatives would propel the Company to the forefront in digital enablement and skills and position United India as leader in Customer care and service.

## HUMAN RESOURCES DEVELOPMENT AND PERSONNEL

### Organizational Network

As on 31.03.2017 the company has 2129 Offices.

Head Office	1
Regional Offices	29
LCBs	8
Divisional Offices	428
Branch Offices	661
Micro Offices	1002
<b>TOTAL</b>	<b>2129</b>

### Break up of Number of Employees

The Company has 16,167 employees with the following class-wise break up:-

Class	No. of Employees
Class I	7177
Class II (Marketing - Administration)	872
Class III	6539
Class IV	1577
PTE	2
<b>TOTAL</b>	<b>16167</b>

### Recruitment

During the year 2016-17, 300 Administrative Officers (AO) have been inducted into the class- I cadre. In Class III 17 Assistants have been inducted through a special recruitment drive exclusively for the state of Jammu & Kashmir.

### WELFARE OF SC/ST/OBC/PH/Ex-servicemen

The Company complies with the guidelines of Government on extending reservation of posts, relaxations of age in recruitment and reservation of posts in promotion for SC/ST. The Company also adheres to the guidelines issued by the Government on reservation for OBC categories in recruitment as well as those governing Physically Handicapped personnel concessions. Incentives and financial support are being extended from Dr. Ambedkar Welfare Trust to the SC/ST and OBC employees.

The Company conducted a Workshop for Liaison Officers on Reservation Policy on 17th February 2017. Shri.R.C.Durga, Ex-Director, National Commission for Schedule Tribes to Government of India has taken the session with regard to the Reservation Policy in detail.

Study tour of Parliamentary Committee on Welfare of OBC employees, visited Chennai met our CMD along with our Senior Executives on 28.04.2017 & 29.04.2017, discussed various matters relating to OBC employees. As per the parliamentary committee recommendation, we have conducted a Workshop on reservation policy for Office Bearers of SCs, STs, & OBCs Welfare Groups held at



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Pondicherry on 24.03.2017 & 25.03.2017. Lecture on Reservation Policy was given by Shri.M.Shivakumar, Former Director, National Commission for Schedule Caste, Pune.

Out of 1289 Officers who were trained at Learning Centre, the number of SC/ST and OBC Officers were 486 and 127 respectively. Similarly, out of 911 Officers trained at NIA, Pune, the number of officers participated in various training programmes in SC, ST category were 201 and 72 respectively. Also our Regional Training Centres have trained 7140 employees, where adequate participation of SC,ST employees were ensured.

During the year 2015-2016 promotion exercise, SCs, STs & OBCs employees, those who are all eligible for promotion to the next cadre, were all given training at our various Regional Training Centres.

Adequate representation is also being given in the allotment of Staff Quarters as per reservation guidelines.

### Training

To improve personal and Organisational effectiveness for higher productivity we have to equip our workforce to face the challenges coming up in the domestic and global environment. In view of this Training in all level is being conducted by various training centres as mentioned below. Training Advisory Group of 2 General Managers and 4 Deputy General Managers meet twice a year to discuss and decide about the training activities of United India. As practiced every year, All India Personnel Officers' Meet and All India Trainers' Meet took place at Rajkot on 2nd and 3rd March 2017. The team of trainers were addressed and the regional training activities were reviewed by Top Management. Best RTC Awards which is unique at our Company for the past 7 years were presented to the winning RO teams. Annual Report on

Training and Annual Training Calendars are published by Corporate Training Department, HO every year. The faculty fee for internal and external faculties was revised in 2016-17 as suggested by Training Advisory Group. Administrative Officers travelling overnight to attend training were allowed to travel by air subject to 125% of II ac train fare through a circular in 2016-17.

Our Corporate Training Centre 'Nalanda' at Chennai and Twenty eight Regional Training Centres attached to our Regional Offices publish and circulate their Training Calendars in the beginning of the year and conduct trainings as per the requirement of the Training Needs of the Company .

National Insurance Academy at Pune co-sponsored by the Company along with its public Sector Counterparts and LIC ,imparts Insurance training on specialized insurance topics to our officers. The academy also offers research facilities on insurance related subjects.

Our Scale VI officers (40%) attended Management and Leadership training programmes at various IIMs in 2016-17 also. Specialised management training programmes were organised as usual for newly promoted Scale IV and Scale V officers at Learning Centre addressed by Top Management and experienced external trainers. The Career planning programme for young officers, IA/PO programme and IRDA programmes in batches are the highlights of training programmes conducted during 2016-17. Induction Training for direct recruit Administrative Officers (300) are being conducted at LC in batches at Corporate Learning Centre from November 2016 onwards .

Exit Interviews with retiring Scale V and above executives are published regularly in intranet along with other bulletins which make our communication channel very effective.

Details of Training Programmes attended by our employees during the year 2016-17 are given below:

Name of Training Centre	No. of Programmes	Participants
Corporate Learning Centre, HO	31	1288
Regional Training Centres	678	8369
National Insurance Academy	103	911
Other External Institutes	17	68
<b>Total</b>	<b>829</b>	<b>10636</b>

## Human Capital Management

The following Modules are available in SAP HCM :

- Personnel Administration
- Organizational Management
- Class I Promotion Policy
- Online Property Returns
- Online APAR (Annual Performance Appraisal Report) Class I, III & IV
- SAP Payroll
- Deputation
- Roster Management
- Time Management
- Vigilance Module
- Disciplinary (Non Vigilance) Module
- Training and Event Management
- Pension

During November 2016, "Check Off Exercise" was done through SAP HCM and was successfully updated in SAP system.

Apart from the above, the following modules are also configured:

- Gratuity Module
- Provident Fund Module

## Performance Management System (PMS)

Continuing the PMS process for the year 2016-17, Key Result Area(KRA) based Targets were finalized for all the Operating Groups and individual executives. The Eighth year of implementation of the PMS process in the Company witnessed an increased awareness about the PLI scheme, among the employees, which resulted in an enhanced level of motivation and productivity which to a large extent contributed to the all-round good performance of the Company.

The KRA performance appraisal process for the year 2016-17 for ROs, LCBs, all the groups and individual executives is under process.

Individual KRA Targets for Managers (Scale IV) and Chief Managers (ScaleV) would be integrated into the performance appraisal process relevant to them for the year 2016-17 like last year.

It is expected that the KRAs and the PLI Scheme would continue to encourage a healthy competition among the offices in the Company to improve productivity and to facilitate the company to achieve its objectives year on year.

During the year 2015-16 software for PMS Department was developed and enhancement of software is in the process during 2016-17.

## CENTRAL SPORTS COMMITTEE

### Sports Activities for the year 2016-17

Everyone is familiar with the maxim 'Health is wealth'. Hippocrates said, "Sport is a preserver of health". Sports is popular among all classes of people; the reason is that sports influence a man physically and mentally as well as morally. Playing games and sports has important advantages in a way that it socializes our lives. . They instill in the player a spirit of self-confidence, self-reliance, discipline, justice, fair play and patriotism. Games generate a feeling of sportsmanship and broaden one's outlook and generates positive vibes that help him to work in any scenario with people. It facilitates the soothing of the mind and are nature's stress busters. A sports person is required to make quick decisions depending upon the situation he is in and this helps him to be in good stead in other areas of life as well.

Based on this vision, the Central Sports Committee has committed itself to promote sports activities amongst the employees so as to facilitate the participation of the employees in various sports events according to their interests & to channelize their mental and physical energy in a more positive manner.

Various events are conducted regularly on an All India basis to develop sportsmanship attitude among the employees, an attitude which strives for fair play, courtesy towards team mates and opponents, ethical behaviour, integrity and grace in victory or defeat. During the financial year 2016-17, the Regional selection and zonal selection were initiated for the All India Carrom and All India Table Tennis tournaments.

Employees were also nominated to various outside tournaments including the National level tournaments apart from participating in Regional level tournaments. For the 12th year in succession, we were the Platinum Sponsors for the Aircel Chennai Open ATP Tennis Tournament 2017.



### 1.3 MEASURES TAKEN TO ENHANCE CREDIBILITY OF INTERNAL CONTROLS AND FINANCIAL REPORTING

#### Internal Audit

In the changing market scenario, the internal audit department has also directed its approach towards the system & procedural audits rather than transactional audits. Emphasis is laid on monitoring the activities of more sensitive areas which by nature need more supervision. The focus of the department is to be an effective tool to management to achieve corporate goals along with strict adherence to laid down rules & procedures.

With a team of around 75 auditors, the department successfully completed the 1799 offices including the Regional offices, LCB, Hubs, Divisional offices, Branch offices & Micro offices. Almost all the departments of Head office were audited during the year. The department also conducted surprise inspection of 179 offices. 5 special audits were conducted as per the requirements.

To review the performance of the cells, three zonal meetings were organised. In these meetings, the auditors were appraised of the latest developments in the industry & company & the expectation of the management from the auditors. Latest IRDA & other statutory regulations were also briefed to the auditors in these meetings.

The department also conducted refresher training to all auditors in two batches in our learning centre. The department has formulated new templates for audit reporting to maintain uniformity.

During the financial year audit clearance was given to 849 exiting employees well in time. The regional management was followed up regularly & this has resulted in recovery of Rs.76,25,406/- personal recoveries & Rs.15,33,916/- recoveries towards inspection.

#### Audit Compliance

The Audit Compliance Department ensures timely compliance of queries raised by CAG Auditors and Internal Auditors of the Company. Regional Compliance Officers identified in each of the ROs Co-ordinate effectively with the Internal Audit Cells to make sure that the Audit Reports are responded to in time by the Operating Offices thereby ensuring faster Compliance of Audit queries. Regional Compliance Officers are also instrumental in convening the Regional Audit Compliance

Committee meetings to review and settle Internal Audit queries. They also co-ordinate timely replies to CAG.

Regional Audit Compliance Committees are empowered to review and settle all Internal Audit queries up to the level of Operating Offices below them. This year, we were able to settle 65% of the pending personal recoveries.

Regular interactions with Regional Heads & Regional Audit Compliance Offices, we were able to furnish replies to 98% of the CAG queries.

Through various sittings with CAG team, we were able to get 98 queries dropped.

Department also co-ordinates in replying for the vetting remarks raised by the Ministry. This year we were able to submit 100% replies to the ATNs & vetting remarks. Based on the replies furnished, 5 printed paragraphs were dropped.

Committee consisting of GMs & DGMs has been constituted with delegated authority to consider cases for waiver of inspection, personal & Agency Commission as per the directions of the Audit Committee.

We have also created a digital repository for the CAG queries with specific access to Regional Heads & Regional Compliance Officers.

#### VIGILANCE ADMINISTRATION

The Company has a dedicated Vigilance Department which reports directly to the Central Vigilance Commission and is headed by Chief Vigilance Officer who is appointed by the Ministry.

The Department works with focus on "Preventive vigilance" as against "punitive vigilance" as it strongly believes in the old adage "Prevention is better than cure". The Department functions as a watchdog to ensure that the laid down guidelines are followed both in letter and spirit by the Company. With the large Office network of the Company, ensuring adherence to rules and regulations across all Offices is a daunting task by itself and the Department has been striving hard to achieve this

#### AWARD

We have been awarded the prestigious "Vigilance Excellence Award 2016-17" by the Institute of Public Enterprises, Hyderabad. The award was presented to the

Company by Shri K. V. Chowdary, Chief Vigilance Commissioner, Central Vigilance Commission, New Delhi at Hyderabad. This award was won by the Company through a highly competitive process and evaluation on various parameters.

**SURPRISE INSPECTIONS:**

The Department conducted Surprise Inspections of 377 Offices across the various Regions. The break up is as follows:

Regional Offices	6
LCBs	2
Third Party Claims Hubs	1
Divisional Offices	106
Branch Offices	119
Micro Offices	143
<b>Total</b>	<b>377</b>

**TRAINING:**

The Department believes that imparting adequate training to Officers is of great importance and views that "If a person is given one day to cut a tree; he should spend half a day in sharpening the axe". 15 Officers of the Vigilance Department were given training both in house; and in NIA. 4 Officers were nominated for training by CBI Academy in Noida. 3 officers attended Course on "Risk Mitigation through Forensic Document Examination" for PSU and Banks conducted by LNJN National Institute of Criminology and Forensic Science, New Delhi. 1 Officer was nominated for training on "Vigilance Administration – Disciplinary Matters and Fraud Prevention" at Gagar Mein Sagar Knowledge Hub, New Delhi.

Further, prospective Inquiry Officers and Presenting Officers in vigilance cases, were also given a training in Corporate Learning Center Chennai for two days.

**MOCK ENQUIRY:**

"Seeing once is equal to reading ten times". Keeping this in view and to throw more light on the enquiry processes, the Department prepared mock Enquiry through a film. The highlight of this was it was scripted, acted in and directed entirely by the in-house team of the Department. This film is played in relevant training programmes and is widely appreciated.

**VIGILANCE AWARENESS WEEK:**

CMD and CVO addressed the gathering with speeches on preventive and detective vigilance on the eve of Vigilance Awareness Week 2016 on 01/11/2016. A booklet on Vigilance, the department magazine "UniVig News", Vigilance Poster, and stickers with vigilance message were also released on that occasion. CMD and CVO along with other Officials attended a Rally for Vigilance Awareness on 2/11/2016 with the students of Govt. Model Higher Secondary School, Triplicane. As a part of the week, to ensure wider outreach especially for creation of awareness on corruption and its effects amongst the youth and college students, Essay Writing and Elocution Competitions were conducted amongst the Students of Schools and Colleges all over India with special emphasis on "Public participation in promoting integrity and eradicating corruption". Various activities like display of Banners, Trivision displays, Glowsigns, Hoarding, Backlit advertisements in Public places all over India were done during the Vigilance Awareness Week, 2016.

**KRA TARGETS:**

The Department completed all the parameters of the KRA targets taken upon during the financial year. All India Vigilance Officers' Conference was held at Bengaluru from 13/12/2016 to 14/12/2016. Vigilance Officers from various Regions and the Desk Officers from HO, Chennai attended the meeting. CVO addressed the participants on vigilance matters and group presentation on various topics was presented by the Vigilance Officers.

**FRAUD RISK MANAGEMENT:**

The Company has formulated a fraud risk management policy. The policy is available on the website of the company for viewing by all stakeholders. The company has nominated Nodal Officer who receives the information relating to fraud and places it before the internal Fraud Risk Management Committee, wherever it is required, the matter is taken up with the law enforcement authorities. The minutes of the internal Fraud Risk Management committee are placed before Risk Management Committee.

Enterprise Risk Management department has prepared manual fraud trigger points with respect to few functional activities and shared the same with the operating offices as a first step towards controlling frauds.





### WHISTLE BLOWER POLICY:

The company has formulated a Whistle Blower Policy. The policy provides an opportunity for every employee or Directors of the company or any other person to raise any issue relating to financial irregularities or breaches of control. The policy provides for placing the reports before the Fraud Risk Management committee for suitable action. The mechanism provides for adequate safeguards against victimization of persons who use such mechanism. The Whistle Blower Policy has been disclosed on the website of the company.

### ANTI MONEY LAUNDERING

Implementation of Anti-Money Laundering / Counter-Financing of Terrorism (AML/CFT) Guidelines for Insurers issued by IRDA

The Company has been complying with the Prevention of Money-Laundering Act (PMLA), 2002 since it has been made applicable to Insurance Companies. The Board has been regularly adopting the various amendments issued by IRDA from time to time and the same are circulated to Regional Offices for strict compliance.

Keeping in view of the potential threat of the usage of the financial services for money laundering, it is essential to determine the true identity of all customers through "Know Your Customer" (KYC) norms at the settlement stage where claims pay out / premium refund crosses the threshold of Rs. One lakh per claim / premium refund. This is being done.

In accordance with Cir. Ref; No. IRDA/SDD/MISC/CIR/135/07/2016 dt. 12th July 2016 of IRDAI, it is essential to upload KYC records of claims settled on or after 15.7.16 exceeding Rs.1,00,000/- in respect of Individual Policy Holders in Central KYC Records Registry.

The Company has already been registered with the Central KYC Registry and User Credentials have been received. Further necessary steps to implement the circular including enablement of software and training of personnel are under way.

The compliance of AML guidelines is monitored by the Principal Compliance Officer at Corporate Office, and an Officer nominated as Nodal Officer at each Regional Office, who ensure that the Board approved AML Programme is being implemented effectively including

monitoring compliance by the Company's agents of their obligations under the programme.

A session on AML / CFT Guidelines is included in all programmes conducted at Nalanda, the Corporate Training Centre at Chennai and Regional Training Centres at various Regional Offices to create awareness among employees, agents etc. about the programme. For the sake of ready reference and to sensitize all concerned, Company's AML policy and circulars have been posted both in the Intranet and on Company's website.

### ENVIRONMENT RELIEF FUND

The Company has been appointed as the Fund Manager under Clause 4 of Environment Relief Fund Scheme 2008 as per Notification of Ministry of Environment and Forests GSR 768(E) dt.4th November 2008, constituted under Sec.7A of the Public Liability Insurance Act 1991. The Company has been authorized to receive contribution from all General Insurance Companies and keep invested the same in Fixed Deposits as prescribed in the Scheme. During the year 2016-17, an amount of ₹ 9.49 Crores was received towards contribution from General Insurers and the same has been credited to the Fund. The total amount lying in Fixed Deposits as on 31.03.2017 is ₹ 689.41 Crores.

### 1.4 NEW PRODUCTS

The Research and Development (R&D) Department is concerned with developing new products revision of existing products, filing of Product Add ons and obtaining UIN Numbers from IRDAI.

The developed product must meet the product guidelines and any regulatory specifications.

In an industry that is changing fast, firms must continually revise their design and range of products. This is necessary due to continuous technology change and development as well as other competitors and the changing preference of customers.

R&D activities are closely coordinated with the organisation's Technical Departments to ensure that the organization is providing exactly what its customers want in the most efficient, effective and economical way.

The department got approval for 10 Products for the Point of Sale distribution channel during the year 2016-17

1. Motor Two Wheeler Package
2. Motor Two Wheeler Liability Only
3. SFSP (Dwellings)
4. Janta Personal Accident
5. Dukan Mitra
6. Shopkeepers Insurance
7. Uni Care
8. Householders Insurance
9. Suhana Safar
10. Personal Accident (Individual)

### 1.5 Claims Management

The claim settlement ratio for suit and non-suit claims for the year 2016-17 stands at 37.83% & 90.10% respectively. The Company's initiative by introduction of OD Service hubs and TP hubs contributed to focused and quick claim settlements. The goal has been to improve customer service in the competitive environment in which we operate today.

#### Motor Third Party:

In order to have effective control on Motor TP Claims Management, all claim handling offices were instructed to review the outstanding claims and to update the provisions in consultation with the dealing Advocates. As part of the claims review process, reconciliation of outstanding claim registers with physical files and court search operations were conducted to ascertain the status of cases and to identify the already settled claims. The TP claims review exercise resulted in identifying and closure of around 43,956 claims amounting to ₹ 888 Crores. Furthermore, immediate registration of claims by Claims handling offices was emphasized.

- **TP Claims Hubs** – During the financial year 2016-17, TP Hub Alwar started its full-fledged functioning thus raising the number of TP Hubs to 35. So far, 177 Divisional Offices are covered by the TP Hubs

- **Lok Adalats** – Legal Services Authority of India organized National Mega Lok Adalat in the months of May 2016, June 2016, November 2016 and February 2017. Our Company actively participated in these Mega Lok Adalats and settled 11,505 cases amounting to ₹ 226 Crores comprising 3486 cases relating to death, 7,948 cases relating to injuries and 71 cases relating to Third Party Property damage.
- **Obligation of Insurer in respect of Motor Third Party Insurance Business:** Indian Motor Third Party Declined Risk Pool for Commercial Vehicle (Act only Insurance) was dismantled with effect from 1st April, 2016. In compliance with the Insurance Laws (Amendment) Act of 2015 Sec 32D, the Regulatory Authority issued IRDAI (Obligation of Insurers in respect of Motor Third Party Insurance Business) Regulations, 2015 which stipulates the minimum obligation of an insurer in respect of Motor Third Party insurance business, and further that no insurer shall deny Motor Third Party Insurance cover to any vehicle owner at any point of time. Our Company complied with the stipulated obligations in respect of Motor Third Party business for FY 2016-17.

#### TP Hubs

35 TP Hubs settled 22138 Claims in 2016-17 and achieved a claim settlement ratio of 30% during the year. Out of the 22138 claims settled during the year, 4703 claims were settled through conciliation mechanisms by the TP Hub.

#### Service Hubs

The service delivery of Motor OD claims are monitored through Hubs. 27 Service Hubs settled 97772 claims (including 4188 theft claims), achieved a TAT of 28 days (Intimation to Settlement) and disposal ratio of 93%.

### 1.6 Foreign Operations

Underwriting operations at Hong Kong ceased with effect from 01.04.2002 and New India Assurance Company Limited, Hong Kong looks after the Run-off portfolio since then. As on 31.03.2017, 3 claims were still outstanding.



## UNITED INDIA INSURANCE COMPANY LIMITED

Statement of run-off operations in Hong Kong Agency for the year ended 31.03.2017:

(₹ in Crores)

Details	Current year	Previous year
Net Premium	0	0
Incurred Claims	-0.0524	0.1463
Expenses of Management	0.3187	0.2910
Other Income & Outgo	0	0
Underwriting Profit / Loss	-0.2663	-0.4373
Investment Income	0.4190	0.1659
Net Profit / Loss	0.1527	-0.2714

**Details of foreign exchange earnings and outgo for the year ended 31.03.2017:**

Foreign Exchange earnings	₹ 426.53 Crores
Foreign Exchange outgo	₹ 318.34 Crores

### 1.7 Enterprise Risk Management

Risk Management Committee (RMC) of the Board reviews the Risk Management practices of the Company. The department assists in the Asset Liability Management, Stress Testing which forms part of the Financial Condition Report and economic capital estimation. The Risk Registers for all the functions of the company have been developed and major risks identified on the basis of severity, frequency and control mechanisms. The top risks are addressed with suitable mitigation plans. The Management Committee on Enterprise Risk Management reviews the activities and provides valuable support in assessing, monitoring and reporting of various risks to the RMC of the Board. The minutes of the Management Committee on ERM and Risk Management Committee are placed before the Board on a regular basis. Risk Management is dependent on the culture that is evolved through the corporate fabric. In order to imbibe a risk aware culture, the ERM department takes part in various training sessions, seminars and conferences organized by the company and addresses the executives on the contours of ERM to develop them for risk based decision making.

The various risks identified by the company are summarized below:

1) **Underwriting Risk:** Adverse selection of risk or improper pricing is mitigated by inspection of the

risk, centralized mechanism in respect of certain crucial risks.

### 2) Investment Risk:

- Credit risk is addressed by investing in instruments according to the pattern of investments and making investments in AAA/AA rated securities. The performance and rating is further tracked to take timely action in case of rating downgrades.
- Market risk is taken care of by limiting investments in instruments relating to highly growth oriented companies/sectors. The investments are monitored periodically with timely corrective action by way of switching the investments.
- Liquidity risk is addressed by maintaining the investments in CBLO, Reverse Repo or liquid schemes of mutual funds.

3) **Reserving risk:** The reserve for unexpired risks can be made on the basis of documents available on hand. Periodical reviews are conducted to ensure that the claims are registered and appropriate reserves created in the books. Claims incurred but not reported are addressed with IBNR reserves worked out actuarially.

4) **Human Resources:** The retirements that may happen in the years to come are assessed and accordingly the company has taken up recruitment of staff as well as officers including specialists. The training module and methods are also updated to provide a comprehensive training not only in products, procedures but also in inculcating inter-personal and customer-oriented skills.

5) **Information Technology risk:** The Company has leveraged Information Technology to reach out to customers and is aware about the inherent risks. The company has established disaster recovery sites to ensure business continuity in extreme circumstances. Firewalls, curbing with respect to Internet access, outside devices are in place to ensure data integrity and safety.

The company is committed to address all vulnerabilities which are addressed in the company's Enterprise Risk Management framework. Risk Management is continuous process which the company would constantly evaluate and take mitigation steps appropriately.

## 2. MANAGEMENT DISCUSSION AND ANALYSIS

### 2.1 Economic Conditions, Insurance Market vis-a-vis Performance of United India

The year 2016-17 has been a watershed year in the history of general Insurance with the Industry growing at more than 30%. The industry took the ban on big diesel SUVs and demonetisation in its stride and did not let it affect the premium growth. In fact both in Motor and Health our company grew at higher than industry growth rate. The introduction of PMFBY saw crop insurance emerge as a new segment increasing insurance penetration along with Motor and Health being the other growth drivers. Our company accounted crop insurance premium of ₹ 1297.51 Crores from various clusters in 6 states and 1 Union Territory. With the Government planning to increase the area under cultivation from the present 30% to 40% in 2017-18 and also increase the number of crops notified for insurance, crop insurance is poised to become one of the leading segments in General Insurance.

In order to supplement the efforts of Government of India for incentivizing digital payments our company has introduced digital discount on new policies purchased through customer portal. Also, with the shift in buyer's behaviour, especially the younger generation, towards online purchase our company is also entering into more and more tie-ups for online sale of insurance policies.

The company grew at the rate of 31% during the year completing premium revenue of Rs.16063 Crores with a market share of 13.43% out of a total premium of ₹ 119561 Crores accounted by the General Insurance Industry (excluding specialized insurers). The company registered a Loss of ₹ 1913.53 Crores. The market value of investments stood at ₹ 28343 Crores and Net Worth as on 31.03.2017 was ₹ 3817 Crores.

### 2.2 OPERATING PERFORMANCE

#### Segmental Performance :

CLASS-WISE PERFORMANCE SUMMARY						
(₹ in crores)						
		Year	Fire	Marine	Misc.	Total
<b>Gross Direct Premium in India</b>	<b>In India</b>	2016-17	1364.66	397.81	14300.34	16062.81
<b>Percentage Growth</b>			4.06%	-9.23%	36.18%	31.12%
		2015-16	1311.39	438.28	10500.70	12250.37
			4.79%	-16.79%	17.81%	14.58%
	<b>Outside India</b>	2016-17	0.00	0.00	0.00	0.00
			0.00%	0.00%	0.00%	0.00%
		2015-16	0.00	0.00	0.00	0.00
			0.00%	0.00%	0.00%	0.00%
	<b>Total</b>	2016-17	1364.66	397.81	14300.34	16062.81
			4.06%	-9.23%	36.18%	31.12%
		2015-16	1311.39	438.28	10500.70	12250.37
			4.79%	-16.79%	17.81%	14.58%
<b>Reinsurance Premium Accepted</b>	<b>In India</b>	2016-17	123.16	7.83	188.20	319.19
		2015-16	117.32	14.75	112.88	244.95



## UNITED INDIA INSURANCE COMPANY LIMITED

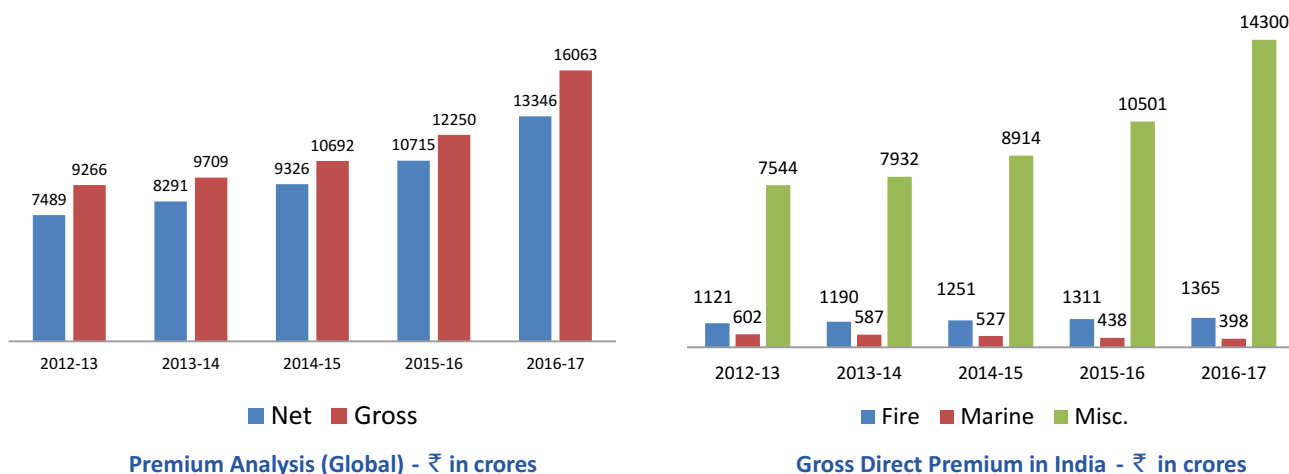
	<b>Outside India</b>	2016-17	16.82	8.73	15.05	40.60
		2015-16	12.15	0.57	8.27	20.99
	<b>Total</b>	2016-17	139.98	16.56	203.25	359.79
		2015-16	129.47	15.32	121.15	265.94
<b>Reinsurance Premium Ceded</b>	<b>In India</b>	2016-17	302.27	36.98	1266.59	1605.83
		2015-16	297.23	25.26	835.24	1157.73
	<b>Outside India</b>	2016-17	309.13	137.25	1023.90	1470.28
		2015-16	320.01	157.78	166.24	644.03
	<b>Total</b>	2016-17	611.40	174.23	2290.49	3076.12
		2015-16	617.24	183.04	1001.48	1801.75
<b>Net Premium</b>	<b>In India</b>	2016-17	1185.55	368.67	13221.95	14776.17
<b>Percentage Increase over Previous year</b>			4.78%	-13.82%	35.21%	30.33%
<b>Percentage to Gross Premium</b>			86.88%	92.67%	92.46%	91.99%
		2015-16	1131.48	427.77	9778.52	11337.77
			12.73%	-29.09%	21.31%	17.28%
			86.28%	97.60%	93.12%	92.55%
<b>Net Premium</b>	<b>Outside India</b>	2016-17	-292.31	-128.53	-1008.84	-1429.68
<b>Percentage Increase over previous year</b>			5.05%	18.24%	-538.63%	-129.47%
<b>Percentage to Gross Premium</b>			0.00%	0.00%	0.00%	0.00%
		2015-16	-307.86	-157.21	-157.97	-623.04
			26.25%	-48.77%	-175.41%	82.58%
			0.00%	0.00%	0.00%	0.00%
<b>Net Premium</b>	<b>Total</b>	2016-17	893.24	240.14	12213.11	13346.48
<b>Percentage Increase over previous year</b>			8.45%	-11.24%	26.95%	24.56%
<b>Percentage to Gross Premium</b>			65.45%	60.36%	85.40%	83.09%
		2015-16	823.62	270.56	9620.38	10714.56
			8.39%	-8.72%	16.33%	14.89%
			62.81%	61.73%	91.62%	87.46%
<b>Increase in Unexpired Risk Reserves</b>		2016-17	43.60	-28.53	1299.10	1314.17
<b>Percentage to Net Premium</b>			4.88%	-11.88%	10.64%	9.85%
		2015-16	32.94	-18.20	676.96	691.70
			4.00%	-6.73%	7.04%	6.46%
<b>Net Premium Earned</b>		2016-17	849.63	268.67	10914.01	12032.31
		2015-16	790.68	288.76	8943.42	10022.87

<b>Net Incurred Claims</b>		2016-17	874.75	186.00	11820.76	12881.51
<b>Percentage to Net Premium</b>			97.93%	77.46%	96.79%	96.52%
		2015-16	587.54	206.56	8006.99	8801.09
			71.34%	76.34%	83.23%	82.14%
<b>Net Commission</b>		2016-17	85.04	27.30	513.93	626.27
<b>Percentage to Net Premium</b>			9.52%	11.37%	4.21%	4.69%
		2015-16	68.05	22.70	422.61	513.36
			8.26%	8.39%	4.39%	4.79%
<b>Operating Expenses Related to Insurance business including Foreign Taxes &amp; Exchange Gain / Loss</b>		2016-17	271.97	57.61	2639.54	2969.12
<b>Percentage to Net Premium</b>			30.45%	23.99%	21.61%	22.25%
		2015-16	336.33	80.41	2507.32	2924.06
			40.84%	29.72%	26.06%	27.29%
<b>Underwriting Results</b>		2016-17	-382.13	-2.23	-4060.22	-4444.58
<b>Percentage to Net Premium</b>			-42.78%	-0.93%	-33.24%	-33.30%
		2015-16	-201.24	-20.91	-1993.50	-2215.64
			-24.43%	-7.72%	-20.72%	-20.68%
<b>Investment Income Apportioned, including Profit on realisation of Investments (Net of Provision for Non Performing Assets)</b>		2016-17	232.85	57.36	1820.40	2110.60
<b>Percentage to Net Premium</b>			26.07%	23.88%	14.91%	15.81%
		2015-16	154.45	62.16	1483.51	1700.12
			24.82%	25.18%	15.40%	16.37%
<b>Other Income / Outgo</b>		2016-17	-0.17	-0.07	-0.87	-1.10
<b>Percentage to Net Premium</b>			-0.02%	-0.03%	-0.01%	-0.01%
		2015-16	-0.45	-0.17	-2.60	-3.22
			-0.05%	-0.07%	-0.03%	-0.03%
<b>Operating Results in Policy Holders' Account</b>		2016-17	-149.45	55.06	-2240.68	-2335.08
<b>Percentage to Net Premium</b>			-16.73%	22.93%	-18.35%	-17.50%
		2015-16	-47.24	41.08	-512.59	-518.74
			-5.74%	15.18%	-5.33%	-4.84%

\*Previous year figures have been aligned with IRDA circular on Preparation of Financial Statements dated 4.4.2016



## UNITED INDIA INSURANCE COMPANY LIMITED



### Summary :

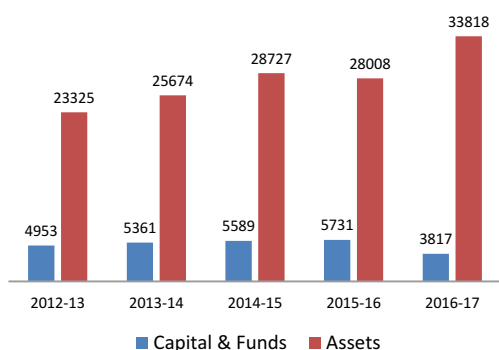
(₹ in crores)

Details	2016-17	2015-16
Operating Results in Policy Holders' Account	-2335.08	-518.75
Investment Income Apportioned, including Profit on realisation of Investments (Net of Provision for Non Performing Assets) – Shareholders' Account	402.73	744.84
Other Income & Outgo	19.69	29.80
Profit Before Tax	-1912.65	255.88
Provision for Tax	0.00	35.08
Add: Tax Adjustments	0.88	0.21
Net Profit after Tax	-1913.53	220.59
Less: Amount transferred to/from General Reserve	-1913.53	139.98
Amount Transferred to Contingency Reserve	0	0
Balance proposed for Dividend	0	67.00
Corporate Dividend Tax	0	13.62

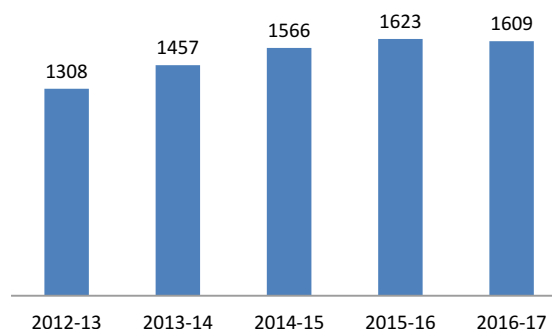
### Capital & Funds :

(₹ in crores)

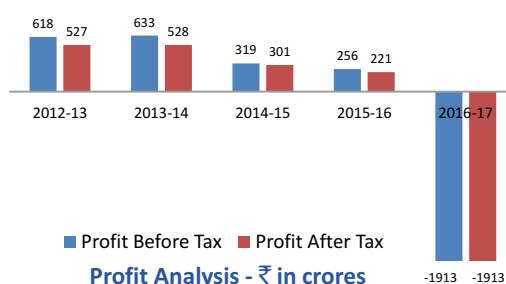
Details	As on 31-03-2017	As on 31-03-2016
Paid-up Capital	150.00	150.00
Capital Reserve	1.36	1.36
General Reserve	3651.49	5565.03
Contingency Reserve	0.00	0.00
Investment Reserve	0.86	0.86
Foreign Currency Translation Reserve	13.16	13.95
<b>Total</b>	<b>3816.88</b>	<b>5731.20</b>



Capital & Funds and Total Assets- ₹ in crores



Interest, Dividend and Rent - ₹ in crores



Profit Analysis - ₹ in crores

### Performance Review:

#### Gross Direct Premium

Percentage change over previous year

The Company recorded a growth rate of 31.12% as against 14.58% in the previous year

#### Net premium

Percentage change over previous year

Net premium grew by ₹ 2631.92 Crores to ₹ 13346.48 Crores in the year 2016-17

The Retention ratio stands at 81.27% as compared to 85.60% in the previous year

#### Change in Unexpired Risk reserve

Percentage to Net premium

#### Incurred claims Net

Percentage to Net premium

#### Commission(Net)

Percentage to Net premium

#### Operating Expenses relating to Insurance business

(Including Exchange Loss/gain)

Percentage to Net premium

#### Investment Income (Net of Provisions)

Other Income

#### Total Income

Apportioned to Policy Holders

Apportioned to Shareholders

	2016-17	2015-16
Gross Direct Premium	16062.81	12250.36
Percentage change over previous year	31.12%	14.58%
Net premium	13346.48	10714.56
Percentage change over previous year	24.56%	14.89%
Change in Unexpired Risk reserve	1314.16	691.69
Percentage to Net premium	9.85%	6.46%
Incurred claims Net	12881.51	8801.09
Percentage to Net premium	96.52%	82.14%
Commission(Net)	626.27	513.35
Percentage to Net premium	4.69%	4.79%
Operating Expenses relating to Insurance business	2969.11	2924.07
Percentage to Net premium	22.25%	27.29%
Investment Income (Net of Provisions)	2513.33	2444.95
Other Income	18.59	26.58
Total Income	2531.92	2471.53
Apportioned to Policy Holders	2109.50	1696.90
Apportioned to Shareholders	422.42	774.64

(₹ in crores)



Investment Income on net basis increased by ₹ 68.38 Crores in 2016 – 17 as compared to ₹ 316.04 Crores in 2015–16. The Mean yield on Investments (including Profit on Sale of investments excluding other Income) is 12.05% as compared to 12.61% in 2015–16. The Company followed the IRDAI norms/related RBI guidelines relating to classification of loans and debentures and provision for Non-Performing Assets. The net NPA % was 0.07% as at 31.3.2016, whereas, full provision for NPA was made as at 31.03.2017.

Book value of total investments as at 31st March 2017 aggregated to ₹ 22055.99 Crores from ₹19665.29 Crores in the Previous Year and the net accretion during the year

amounted to ₹ 2390.70 Crores as against ₹ 567.73 Crores in 2015–16.

(₹ in crores)

	2016 -17	2015 - 16
Total Assets	33817.82	28008.04
Investments Assets (at Book Value)	22055.99	19665.29

The Market Value of our Equity Portfolio as at 31st March 2017 stood at ₹ 10837.06 Crores as compared to Book Value of ₹ 5221.49 Crores. The Corresponding value for the previous year was ₹ 9293.71 Crores and ₹ 5160.68 Crores respectively.

#### Compliance with IRDAI Regulations:

As on 31st March 2017, the Company has complied with IRDAI Regulations in Investments including investments in infrastructure as under:

Category	Investment as on 31-3-2017 (₹ in crores )	% to total Investments	Prescribed Limit
Central Government, State Government and Other Approved Securities	7446.67	33.76%	Not less than 30%
Housing and Loans to State Govt. Housing and Fire Fighting	2231.98	10.12%	Not less than 5%
Investment in Infrastructure	3931.70	17.83%	Not less than 10%

#### Key Accounting Ratios

Particulars	2016-17 (%)	2015-16 (%)
Technical Reserve Ratio	140.71	140.30
Net Retention Ratio	81.27	85.60
Operating Profit Ratio	-19.41	-4.64
Net Earning Ratio	-14.34	2.06
Return on Network	-50.13	3.85

#### Contribution to National Ex-Chequer

The company has contributed to National Exchequer towards payment of various taxes and dividend amounting to ₹ 2273.56 Crores in the year 2016-17 as against ₹ 1675.31 Crores in 2015-16

(₹ in crores)

Particulars	2016-17	2015-16
Corporate Tax	80.00	115.00
Wealth Tax	0.00	0.91
Dividend Paid to Government	67.00	61.00
Dividend Tax paid during the year	13.62	12.40
Service Tax	2112.94	1486.00
<b>Total</b>	<b>2273.56</b>	<b>1675.31</b>

### 2.3 CORPORATE SOCIAL RESPONSIBILITY

The Annual report on CSR as required under the Companies Act 2013 is enclosed as Annexure-3.

#### RURAL AND SOCIAL SECTOR AND MICRO INSURANCE

The Company has always consistently focused on Rural, Social Sector and Micro Insurance. It has been complying with the IRDA obligations on Rural and Social Sector business during the previous years and in the current year as well. The Company is the leader in Rural and Social

Sector insurance, primarily targeted at the vulnerable, poorer and BPL sections of the population, who have been outside the ambit of insurance coverage for a long time.

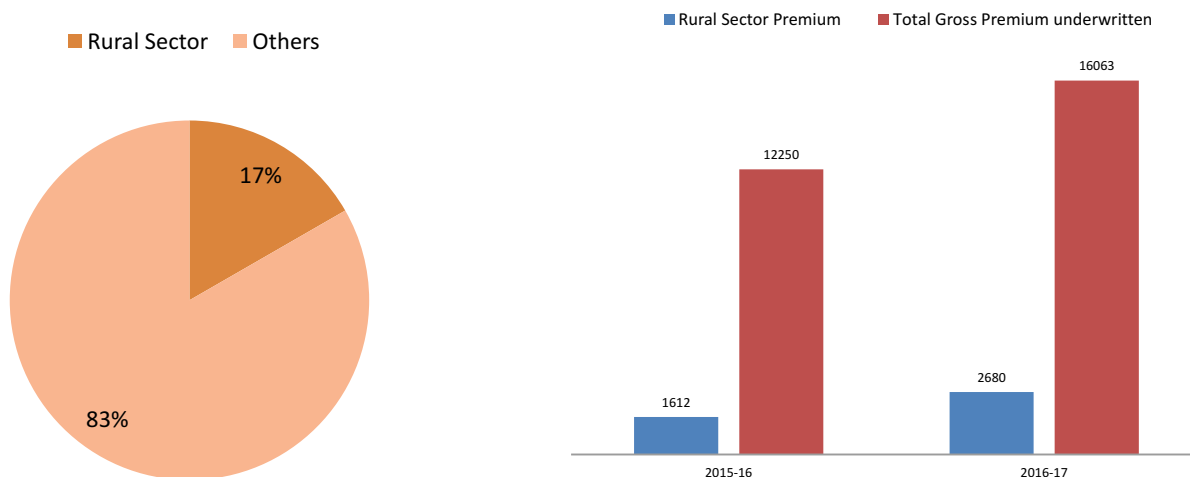
Publicity campaigns were undertaken in various parts of the country through mass contact programmes, TV advertisements, Cattle health camps etc. so as to increase the awareness of rural insurance products.

The share of Rural and Social Sector Premium in the Gross Premium underwritten by the Company is as under.

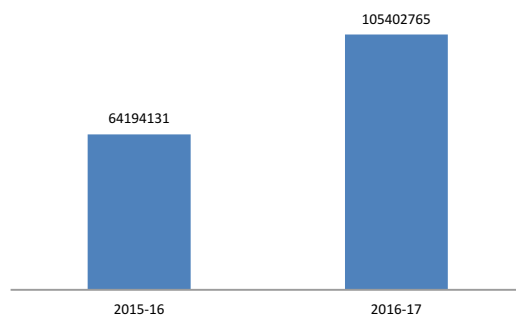
(₹ in crores)

Particulars	2016-17	2015-16
Total Gross Premium underwritten	16,062.67	12,250.36
Rural Sector Premium	2,679.95	1,612.18
No. of lives covered in Social Sector	10,54,02,765	6,41,94,131

#### Growth in Rural and Social Sector



#### No. of lives covered in Social Sector





### GROWTH IN RURAL AND SOCIAL SECTOR

Rural Sector – Premium – 66.23 %

Social Sector – No. of Lives – 64.19%

### RASHTRIYA SWASTHYA BIMA YOJANA (RSBY)

RSBY is a major Health Insurance scheme for the Below Poverty Line population (unorganised sector) of the Country conceived and implemented by the Ministry of Health and Family Welfare, Govt. of India and State Govts. UIIC is a leading player in the RSBY health insurance scheme covering 1.2 Cr families consisting of 4.28 Crore lives across the country. During this year, UIIC has implemented in 112 Districts of 7 States.

Apart from RSBY, we have also implemented Bhagat Puran Singh Sehat Bima Yojana in 22 districts of Punjab, Swasthaya Sathi Bima Yojana in West Bengal, Deen Dayal Swasthaya Sathi Scheme at Goa, Samajwadi PA Policy in Uttar Pradesh and Sanjeevani Swasthya Bima Yojana in the Union territory of Dadar and Nagar Haveli and Diu and daman with PA Cover.

### OTHERS:

The Company covered 10.54 Cr lives in Social Sector as against 6.42 Cr in the previous year, achieving a growth rate of 64.17%. The Rural Sector premium saw a growth of 66.23% when it completed ₹ 2679.95 Cr in the year 2016-17. The Company continued to be a major player in National Livestock Insurance Programme.

### MICRO INSURANCE:

Micro Insurance is a valuable tool to reduce the vulnerability of the poor and protect them against specific risks. The Company has conducted Special Meeting with each Regional Offices to capture the Micro and Rural Insurance business. The Company procured a premium of ₹ 643.40 Crores under Micro and Rural Insurance for the year 2016-17.

### New Initiative:- Common Service Centres

Another initiative of Company is to market specially designed products in rural areas through CSC's.

### Other Government Health Insurance Schemes:

#### TAMILNADU CHIEF MINISTER'S COMPREHENSIVE HEALTH INSURANCE SCHEME (TNCMCHIS)

- Our Company has secured the Tender once again from the Govt. of Tamil Nadu to implement the Chief Minister Comprehensive Health Insurance Scheme which came into operation on 11th January 2017 for a period of 4 years and with an option for extension by one year on mutual consent.
- The objective of the scheme is to provide free medical and surgical treatment in government and private hospitals to the members of any family whose annual family income is less than ₹ 72,000/- as certified by the Village Administrative Officer (VAO) and who has valid ration card(PDS), Sri Lankan refugees, migrants from other states, orphans and rescued girl children.
- As on date the scheme covers 1.58 Crore families including newly enrolled families.
- The CMCHIS beneficiary database is to be linked with Aadhaar number through SRDH & TNeGA portals.
- e - Health Card facility is introduced.
- The sum insured is ₹ 1 lakh floater per family with the provision to pay up to ₹ 2 lakhs for 157 advanced surgical procedures.
- 1027 procedures including 157 follow-up procedures with 38 diagnostic procedures are introduced.
- A corpus fund is created by deducting 28% of the payment to the Government hospitals for covering 8 high end procedures like Cochlear Implant, Renal Transplant, Liver, Stem Cell & Bone Marrow Transplant, Heart Transplant, Heart and Lung Transplant, Auditory Brain Stem implant, Lung Transplant where ₹ 2,00,000/- is paid under the scheme and balance amount is paid by Tamilnadu Government from Corpus fund.
- The scheme is being administered through 3 TPAs for different clusters of the state: Vidal Health TPA(Madurai Zone)-14 Districts, Medi Assist India TPA(Chennai Zone)- 10 Districts and MD India

- TPA(Coimbatore Zone)- 8 Districts with their vendors Madras Security Press for Smart Card management and Remedinet technologies for Claims platform management.
- The processing of pre-authorisations and claims is cashless through smart card with biometric and photographs. The processing of claims is paperless through online. On an average about 1800 pre-authorisations are received in a day for which approvals are given as per the agreed TAT of less than 24 hours for pre-authorisations and 7 days for claims settlement from submission of document on NEFT basis through Host-to-Host to the hospital account.
  - An empanelment module is available online, the hospitals submit their eligible documents online based on which inspection is done and decision as to empanelment is taken by Empanelment & Disciplinary Committee headed by Project Director, TNHSP and General Manager, United India Insurance Co. Ltd.
  - Every empanelled hospital has an Insurance Coordinator to cater to the requirements of the beneficiaries for enquiries and availing treatment under the scheme.
  - District kiosks are established in the Collectorates for the enrolment of new members.
  - The TPAs have an office in every district consisting of a District Project Officer, District Coordinator, District Medical Officer and District Vigilance Officer where we have retired police officers for the close monitoring of the scheme and to ensure cashless treatment by the hospitals.
  - As on date 171 Government hospitals and 578 private hospitals with total of 749 hospitals are rendering services to the beneficiaries under the scheme.
  - Health camps are conducted by the private hospitals on a monthly basis in addition to the Mega health camps conducted by Government Hospitals.
  - No. of health camps conducted in the past year = 4236
  - No. of health camps conducted for Amma Birthday = 644
  - Grievance redressal mechanism is in place at the district level and at the state level in addition to the jurisdiction of civil courts. The scheme is having a grievance of less than 1%.
  - Cashless system is being ensured by hospitals through refunding of money collected from the patients apart from levying a penalty of five times the money collected which will flow into the Corpus Fund of TNHSP.
  - 24 hour toll free Call Center (1800 425 3993) to cater to the requirements of the beneficiaries.
  - Official website (www.cmchistn.com) is maintained and updated.
  - Medical audit and vigilance in addition to Empanelment and Disciplinary Committee and Mortality and Morbidity committee are in place to check against irregularities.
  - Scheme advertisements, exhibitions in stalls, printing of pamphlets, information boards are installed in prominent places across the state of Tamilnadu as part of IEC (Information, Education & Communication) activity.
  - About ₹702 Crores Premium is received on 10.01.17, as 75% of Provisional premium per annum with about 1500 claims per day are settled to the beneficiaries.

#### 2.4 RECOGNITION FOR THE COMPANY - AWARDS & ACCOLADES

During the year the Company received the following prestigious award:

**"Vigilance Excellence Award 2016-17"** by the Institute of Public Enterprises, Hyderabad. The award was presented to our Company by Shri K. V. Chowdary, Chief Vigilance Commissioner, Central Vigilance Commission, New Delhi.



## CROP INSURANCE

The Company is implementing the Crop Insurance Scheme in the State of Rajasthan for Kharif 2016 and in the states of Rajasthan, Bihar, Odisha, Karnataka, West Bengal, Kerala, Gujarat & Puducherry during Rabi 2016-17 season.

### BUSINESS UNDERTAKEN IN 2016-17

Season	State	Gross Premium (Rs. in Crs.) (including Co-insurance share)	Farmers Insured	Sum Insured (Rs. in Crs.)
Kharif	Rajasthan	1370.25	3764522	6204.55
Rabi	Rajasthan	171.76	370678	1520
Rabi	Bihar	102	223822	927.73
Rabi	Odisha	2.64	22100	226.72
Rabi	Karnataka	70.43	229192	628.23
Rabi	West Bengal	182.44	439540	1742
Rabi	Gujarat	48	226299	1074
Rabi	Puducherry	1.22	4581	14.3
Rabi	Kerala	19.71	27510	94.63
<b>TOTAL</b>		<b>1968.45</b>	<b>5308244</b>	<b>12412.20</b>

### Claim Payment:

The process of Claim settlement has already started for Kharif 2016 season in Rajasthan and the Company has settled around ₹ 36 Lakhs for Post-Harvest losses. The yield data has also been received from Rajasthan State Government, and an amount of around ₹629 Crores has been settled out of the estimated clear claim cases of ₹ 722 Crores. The remaining claims are in the process of settlement.

## 3. REPORT ON CORPORATE GOVERNANCE

The Company believes in adopting the 'best practices' that are followed in the area of Corporate Governance. The Company emphasizes the need for full transparency and accountability in all its transactions, in order to protect the interests of its stakeholders. Through the Governance mechanism in the Company, the Board along with its Committees undertakes its fiduciary responsibilities to all its stakeholders by ensuring transparency, fair play and independence in its decision making.

As regards the Insurance sector, the emphasis is on aspects like protection of the interests of the policyholders, maintenance of solvency, sound long term investment policy and assumption of underwriting risks on a prudential basis and evaluation of overall risk management across the structure of the organization.

The details of the Board and its Sub-committees are given below:

### 3.1 BOARD OF DIRECTORS

Shri M.N. Sarma was appointed as Chairman-cum-Managing Director w.e.f. 13.9.2017. Shri A V Girija Kumar was appointed as Officiating Chairman-cum-Managing Director of the Company from 17.3.2017 upto 31.5.2017. Shri A Hoda, was appointed as Officiating Chairman-cum-Managing Director of the Company with effect from 6.6.2016 to 31.12.2016. Shri Madnesh Kumar Mishra was appointed as Government Nominee Director on the Board of the Company with effect from 5.8.2016. Shri M N Sarma was appointed as Whole Time Director on the Board of the Company with effect from 21.6.2017.

Mrs.P.Hemamalini was appointed as Whole Time Director on the Board of the Company with effect from 22.6.2017. Shri Ish Kumar was appointed as Whole Time Director on the Board of the Company with effect from 18.4.2017 upto 30.4.2017.

Shri Milind A Kharat, Shri A Hoda and Shri A.V. Girija Kumar ceased to be Chairman-cum-Managing Directors of the Company with effect from 1st June 2016,

1st January 2017 and 1st June 2017 respectively. Shri Alok Tandon, Shri Ish Kumar and Shri Kishore Kumar Sansi ceased to be Directors of the Company with effect from 22.7.2016, 1.5.2017 & 1.9.2017 respectively. Board placed on record its appreciation of the valuable services rendered by Shri Milind A Kharat, Shri Alok Tandon, Shri A Hoda, Shri Ish Kumar, Shri A.V. Girija Kumar and Shri Kishore Kumar Sansi as Directors of the Company.

### 3.2 MEETING DETAILS

#### Board Meetings

Eight Meetings of the Board were held during the year i.e. on 8th April 2016, 30th April 2016, 13th May 2016, 16th August 2016, 3rd November 2016, 27th December 2016, 15th February 2017 and 15th March 2017.

DIRECTOR	NO. OF MEETINGS HELD DURING HIS/HER TENURE	NO. OF MEETINGS ATTENDED
Shri A V Girija Kumar	8	7
Shri A Hoda	5	5
Shri Milind Kharat	3	3
Shri Alok Tandon	3	3
Shri Madnesh Kumar Mishra	5	5
Ms Sindhu Pillai	8	7
Shri Kishore Kumar Sansi	8	6
Shri Ish Kumar	0	0

#### INVESTMENT COMMITTEE MEETING DETAILS

Four Meeting of the Investment Committee were held during the year i.e. on 30th April 2016, 16th August 2016, 3rd November 2016 and 15th February 2017. The Investment Committee monitors the implementation of the Investment Policy as approved by the Board apart from monitoring the Investment functions.

MEMBER	NO. OF MEETINGS HELD DURING HIS/HER TENURE	NO. OF MEETINGS ATTENDED
Shri A V Girija Kumar	4	3
Shri A Hoda	2	2
Shri Milind Kharat	1	1
Shri Alok Tandon	1	1
Shri Madnesh Kumar Mishra	3	3
Shri Kishore Kumar Sansi	4	4
Ms Sindhu Pillai	4	4
Shri V E Kaimal	2	2
Shri B B Dash	1	1
Ms.V Subbulakshmi	4	2
Shri S Ramadoss	0	0
Shri K Nandakumar	3	2

#### AUDIT COMMITTEE MEETING DETAILS:

The Audit Committee reviews accounting policies and also the structure, efficacy and process of the internal control systems prevailing in the company. The Committee deliberates on the Financial Statement of the company before placing the same before the Board of Directors for adoption.

Seven Meetings of the Audit Committee were held during the year i.e. on 8th April 2016, 30th April 2016, 13th May 2016, 16th August 2016, 3rd November 2016, 27th December 2016 and 15th February 2017.

DIRECTOR	NO. OF MEETINGS HELD DURING HIS/HER TENURE	NO. OF MEETINGS ATTENDED
Shri Madnesh Kumar Mishra	4	4
Shri Alok Tandon	3	3
Shri Kishore Kumar Sansi	7	5
Ms.Sindhu Pillai	7	6
Shri A V Girija Kumar	7	6

#### RISK MANAGEMENT COMMITTEE MEETING DETAILS:

Four Meeting of the Risk Management Committee were held during the year i.e. on 30th April 2016, 16th August 2016, 3rd November 2016 and 15th February 2017.

DIRECTOR	NO. OF MEETINGS HELD DURING HIS/HER TENURE	NO. OF MEETINGS ATTENDED
Shri A V Girija Kumar	4	3
Shri A Hoda	2	2
Shri Milind Kharat	1	1
Shri Alok Tandon	1	1
Shri Madnesh Kumar Mishra	3	3
Ms Sindhu Pillai	4	4

#### POLICYHOLDERS PROTECTION COMMITTEE MEETING DETAILS:

Four Meetings of the Policyholders Protection Committee were held during the year i.e. on 30th April 2016, 16th August 2016, 3rd November 2016 and 15th February 2017.

DIRECTOR	NO. OF MEETINGS HELD DURING HIS/HER TENURE	NO. OF MEETINGS ATTENDED
Shri Kishore Kumar Sansi	4	4
Shri A V Girija Kumar	4	3
Shri A Hoda	2	2
Shri Milind Kharat	1	1
Shri Alok Tandon	1	1
Shri Madnesh Kumar Mishra	3	3
Ms.Sindhu Pillai	4	4

**CORPORATE SOCIAL RESPONSIBILITY COMMITTEE (CSR) MEETING DETAILS:**

Corporate Social Responsibility Committee has been constituted as per Section 135 of Companies Act, 2013. Five Meetings were held during the year i.e. on 30th April 2016, 13th May 2016, 16th August 2016, 3rd November 2016 and 15th February 2017.

DIRECTOR	NO. OF MEETINGS HELD DURING HIS/HER TENURE	NO. OF MEETINGS ATTENDED
Shri A V Girija Kumar	5	4
Shri A Hoda	2	2
Shri Milind Kharat	2	2
Shri Alok Tandon	2	2
Shri Madnesh Kumar Mishra	3	3
Shri Kishore Kumar Sansi	5	4
Ms.Sindhu Pillai	5	4

**INFORMATION TECHNOLOGY COMMITTEE MEETING DETAILS:**

Three Meetings of the Information Technology Committee were held during the year i.e. on 8th April 2016, 3rd November 2016 and 15th March 2017.

DIRECTOR	NO. OF MEETINGS HELD DURING HIS/HER TENURE	NO. OF MEETINGS ATTENDED
Shri Alok Tandon	1	1
Shri Madnesh Kumar Mishra	2	2
Shri Kishore Kumar Sansi	3	3
Ms.Sindhu Pillai	3	3
Shri A V Girija Kumar	3	2

**NOMINATION & REMUNERATION COMMITTEE MEETING DETAILS:**

Three Meetings of the Nomination & Remuneration Committee were held during the year i.e. on 3rd November 2016, 27th December 2016 and 15th February 2017.

DIRECTOR	NO. OF MEETINGS HELD DURING HIS/HER TENURE	NO. OF MEETINGS ATTENDED
Shri Kishore Kumar Sansi	3	2
Shri Madnesh Kumar Mishra	3	3
Ms.Sindhu Pillai	3	3

**PROPERTY REVIEW COMMITTEE MEETING DETAILS:**

No meeting was held during the year.

**Members of the committee**

1. Shri A V Girija Kumar
2. Shri Madnesh Kumar Mishra
3. Ms.Sindhu Pillai

**HUMAN RESOURCES COMMITTEE**

Human Resources Committee has been constituted as per the new CDA rules, 2014 and no meeting was held during the year.

**Members of the committee**

1. Shri Madnesh Kumar Mishra
2. Shri Kishore Kumar Sansi
3. Ms.Sindhu Pillai

**REMUNERATION COMMITTEE**

No meeting was held during the year.





### 3.3 Secretarial Audit

As provided under section 204 of the Companies Act 2013, your company has appointed M/s Lakshmmi Subramanian & Associates, a firm of company secretaries to carry out the Secretarial Audit of the company and their report for the year 2016-17 is enclosed in Annexure-2.

### 3.4 Extract of Annual Return

The Extract of Annual Return pursuant to section 92(3) of the Companies Act 2013 read with Companies (Management and Administration) Rules, 2013 in the prescribed Form MGT 9 is attached with this report in Annexure 1 and forms part of this report.

### 3.5 Conservation of energy Technology absorption

Considering the nature of operations of your company the provisions of section 134 (3) (m) of the Companies Act 2013 read with Companies (Accounts) Rules 2014 relating to information to be furnished on Conservation of energy and Technology absorption are not applicable.

### 3.6 Related Party Transactions:

Related party transactions with the following are given in the financial report

- Zenith Securities and Investments Limited
- India International Insurance Pte Ltd, Singapore
- Ken India Assurance Co. Ltd., Kenya
- Health Insurance TPA of India Ltd, India
- Key Management Personnel.

### 3.7 Particulars of Employees as per Company's Act 2013 beyond threshold:

None of the employees of the Company had salary exceeding Rs.60 lakhs warranting reporting under section 196 and rule 5(2) of the Act and Rules there under.

### 3.8 Statutory Auditors

M/s.Brahmayya & Co, M/s. Maharaj N R Suresh & Co. and M/s. Padmanabhan Ramani & Ramanujam, Chartered Accountants were appointed for the period under review,

as Statutory Auditors by the Comptroller & Auditor General of India under section 139 of the Companies Act 2013, in addition to the auditors appointed for various Regional and Divisional Offices.

### 3.9 Expenses of Management during the Year on Entertainment, Foreign Tours and Publicity and Advertisement are as follows:

ENTERTAINMENT	Rs. 435968
FOREIGN TOURS	Rs. 4809135
PUBLICITY & ADVERTISEMENT	Rs. 332146842.65

### 3.10 Directors' Responsibility Statement

Pursuant to the requirement under Section 134 of Companies Act 2013 (Section 217 (2AA) of the Companies Act, 1956) with respect to Directors' Responsibility Statement, it is hereby confirmed that:

- In the preparation of the annual accounts for the financial year ended 31st March 2017, the applicable accounting standards have been followed along with proper explanation relating to material departures.
- the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for the year under review;
- the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities; and
- the Directors have prepared the annual accounts for the financial year ended 31st March 2017, on a going concern basis.
- The directors have laid down Internal Financial Controls to be followed by the Company and that such Internal Financial Controls were adequate and were operating effectively

### 3.11 Placing of Annual Report before the Parliament

For the 13th consecutive year (upto 2015-16), The Comptroller And Auditor General of India, under section 619(4) of the Companies Act, 1956 has cleared the accounts of the company without any comments.

The Annual Report of the Company along with the Directors' Report for the year ending 31.03.2016 was placed under section 619-A read with 619-B of the Companies Act 1956 on 18.11.2016 and 22.11.2016 on the tables of Lok Sabha and Rajya Sabha respectively.

### 3.12 Plans/ Outlook of the Company for 2017-18

The Company has developed strategies to restore solvency levels during the current year through various measures in containing the underwriting losses. The Company is also planning to introduce new products in

the motor segments like engine protection, etc., which are in demand in the market. The company is also planning to make its presence in the retail segments by activating the Common Service Centre Channel and the point of sale persons Channels to the fullest extent.

### 3.13 Acknowledgements

The Board of Directors conveys its sincere thanks to all clients for their continued patronage. Board also places on record its appreciation for the good work done by employees and agents, brokers and other intermediaries of the company. The Board also thanks the Appointed Actuary, consulting Actuary, Statutory Auditors, Insurance Division of the Ministry of Finance, Insurance Regulatory and Development Authority, General Insurers' (Public Sector) Association and Member Audit Board for their guidance and support.

For and on behalf of the Board

Chennai

Date : 29.07.2017

**(P. HEMAMALINI)**  
Director & General Manager

**(M.N. SARMA)**  
Director & General Manager



**ADDEDUNDUM TO DIRECTORS' REPORT DATED 29<sup>TH</sup> JULY 2017  
AS PER SECTION 134(3)(f) OF THE COMPANIES ACT 2013**

**REPLY TO OBSERVATIONS IN AUDITORS' REPORT ON STANDALONE ACCOUNTS OF THE COMPANY  
FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017**

1. **Observation-as appearing in Independent Auditors' Report:** Note no. 27 to the financial statements, which describes deferment of liabilities for Claims Incurred But not Reported (IBNR) and Claims Incurred But not Enough Reported (IBNER) of the company to the extent of Rs.1582,98,00 (thousand) pursuant to the exemption granted by the Insurance Regulatory and Development Authority of India vide its Letter No. IRDA/FNA/GOG/LR/001/2017-18/66 dated 25.7.2017 and Letter No. IRDA/FNA/GOG/LR/001/2017-18/67 dated 27.7.2017. Had the entire amount been charged without deferment during the year, the loss for the year would have been higher by Rs 1582,98,00 thousands.

**Reply:** Deferment has been done on the basis of exemption granted by IRDAI.

2. **Observation-as appearing in Independent Auditors' Report:** Note no. 30(a) and 30(b) to the financial statements, which describes non obtention of year end confirmation from other insurance companies. Consequential impact on the financials, if any, of adjustment/ reconciliation is not ascertainable.

**Observation- as appearing in Annexure "A" to The Independent Auditors' Report:** The Company did not have appropriate internal controls for obtention of year end confirmation from other insurance companies and reconciliation.

**Reply:** Company has conducted periodical meetings with the co-insurers to sort out the pending matters. Issues with Public Sector Insurance companies will be taken up at General Insurance Public Sector Association (GIPSA) level to provide a suitable solution to the issue.

General Insurance Council has developed software to capture the industry level co insurance transactions and to provide suitable platform for reconciliation of balances among all the companies.

For and on behalf of the Board

Chennai

Date : 29.07.2017

**(P. HEMAMALINI)**  
Director & General Manager

**(M.N. SARMA)**  
Director & General Manager

**ADDEDUNDUM TO DIRECTORS' REPORT DATED 29<sup>TH</sup> JULY 2017  
AS PER SECTION 134(3)(f) OF THE COMPANIES ACT 2013**

**REPLY TO OBSERVATIONS IN AUDITORS' REPORT ON CONSOLIDATED ACCOUNTS OF THE  
COMPANY FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017**

1. **Observation-as appearing in Independent Auditors' Report:** Note no 20 to the consolidated financial statements, which describes deferment of liabilities for Claims Incurred But not Reported (IBNR) and Claims Incurred But not Enough Reported (IBNER) of the company to the extent of Rs.1582,98,00 (thousand) pursuant to the exemption granted by the Insurance Regulatory and Development Authority of India vide its Letter No. IRDA/FNA/GOG/LR/001/2017-18/66 dated 25.7.2017 and Letter No. IRDA/FNA/GOG/LR/001/2017-18/67 dated 27.7.2017. Had the entire amount been charged without deferment during the year, the loss for the year would have been higher by Rs 1582,98,00 thousands.

**Reply:** Deferment has been done on the basis of exemption granted by IRDAI.

2. **Observation-as appearing in Independent Auditors' Report:** Note no. 23(a) and 23(b) to the consolidated financial statements, which describes non obtention of year end confirmation from other insurance companies. Consequential impact on the financials, if any, of adjustment/ reconciliation is not ascertainable

**Observation- as appearing in Annexure "A" to The Independent Auditors' Report:** The Company did not have appropriate internal controls for obtention of year end confirmation from other insurance companies and reconciliation.

**Reply:** Company has conducted periodical meetings with the co-insurers to sort out the pending matters. Issues with Public Sector Insurance companies will be taken up at General Insurance Public Sector Association (GIPSA) level to provide a suitable solution to the issue.

General Insurance Council has developed software to capture the industry level co insurance transactions and to provide suitable platform for reconciliation of balances among all the companies.

For and on behalf of the Board

Chennai  
Date : 29.07.2017

(P. HEMAMALINI)  
Director & General Manager

(M.N. SARMA)  
Director & General Manager



### 3.14 Profile of the Board of Directors

Name (S/Shri/Smt)	Qualification	Field of Specialization	Status of Directorship
M N Sarma	M.A LLB	Insurance	Nominee Director, IIFCL Asset Management Company Limited
P. Hemamalini	M.A AIII	Insurance	
Madnesh Kumar Mishra, IAS	B.Tech Ph.D	Production Engineering Organisational Behaviour	Director, Union Bank of India
Sindhu Pillai, IPS	M.A. Economics	Economics	Director, UCO Bank

### 3.15 Certification for Compliance of the Corporate Governance Guidelines

I, S Venkataraman, hereby certify that the Company has complied with the corporate governance guidelines for Insurance Companies as amended from time to time and nothing has been concealed or suppressed.

**S.VENKATARAMAN**  
**COMPANY SECRETARY**

### 3.16 Disclosure under Sexual Harassment of Women at the Workplace (Prevention, Prohibition and Redressal) Act 2013

The Company has in place an Anti-Sexual Harassment Policy in line with the requirements of the Sexual Harassment of Women at the Workplace (Prevention, Prohibition and Redressal) Act 2013. Internal Grievance Committee for Women has been set up to redress complaints received regarding sexual harassment. All employees (Permanent, Contractual, Temporary, and Trainee) are covered under this policy.

The following is the summary of Sexual Harassment complaints received and disposed of during the year 2016-17

No. of complaints received	-	3
No. of complaints disposed off	-	3

**(P. HEMAMALINI)**  
**Director & General Manager**

**(M.N. SARMA)**  
**Director & General Manager**

**Annexure-1**

**Form No. MGT – 9**

**EXTRACT OF ANNUAL RETURN**

As on the financial year ended on 31-3-2017

[Pursuant to Section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

**I. Registration and other details:**

I) CIN	U93090TN1938GOI000108
II) Registration Date	18th February 1938
III) Name of the Company	United India Insurance Company Ltd.
IV) Category / Sub-Category of the Company	Company limited by shares Union Government Company
V) Address of the Registered Office and contact details	24 Whites Road, Chennai - 600 014
VI) Whether listed company	Yes / No
VI) Name, Address and contact details of Registrar and Transfer Agent, if any:	Not Applicable

**II. Principal business activities of the Company**

All the business activities contributing 10% or more of the total turnover of the company shall be stated:-

Sl. No.	Name and Description of main products/services	NIC Code of the product/service	% to total turnover of the Company
1	Non-life Insurance	6152	100%

**III. Particulars of holding, subsidiary and associate Companies –**

S. No.	Name and Address of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of shares held	Applicable Section
1	ZENITH INVESTMENTS AND SECURITIES LIMITED, Mehta House, Samachar Marg, Mumbai-400 023.	U66010MH1916GOI000432	Subsidiary	69.45%	2(87)
2	HEALTH INSURANCE TPA OF INDIA LIMITED, 3rd Floor, A-Wing, IFCI Tower, 61, Nehru Place, New Delhi-110 019.	U85100DL2013PLC256581	Associate	23.75%	2(6)
3	INDIA INTERNATIONAL INSURANCE PTE LTD, 64, Cecil Street, #04-02, IOB Building, Singapore 049711.	FOREIGN COMPANY	Associate	20.00%	2(6)



## UNITED INDIA INSURANCE COMPANY LIMITED

### IV. Share Holding Pattern (Equity Share Capital Break-up as percentage of Total Equity)

#### i) Category-wise Share Holding

Category of Shareholders	No. of Shares held at the beginning of the year				No. of Shares held at the end of the year				% Change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
<b>A. Promoters</b>									
<b>(1) Indian</b>									
a) Individual/HUF	Nil	30	30	-	Nil	30	30	Nil	No Change
b) Central Govt.	Nil	149999970	149999970	100	Nil	149999970	149999970	100	No Change
c) State Govts.	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
d) Bodies Corp.	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
e) Banks/Fl	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
f) Any Other	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
<b>Sub-Total (A) (1):-</b>	Nil	150000000	150000000	100	Nil	150000000	Nil	100	No Change
<b>(2) Foreign</b>	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
a) NRIs – Individuals	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
b) Other – Individuals	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
c) Bodies Corp.	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
d) Banks / Fl	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
e) Any Other	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
<b>Sub-Total (A) (2):-</b>	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
<b>Total shareholding of Promoter (A) = (A) (1)+(A)(2)</b>	Nil	150000000	150000000	100	Nil	150000000	150000000	100	No change
<b>B. Public Shareholding</b>									
<b>1. Institutions</b>									
a) Mutual Funds	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
b) Banks / Fl	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
c) Central Govt.	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
d) State Govts.	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
(e) Venture Capital Funds	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
f) Insurance Companies	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
g) FIIs	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
h) Foreign Venture Capital Funds	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
i) Others (specify)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
<b>Sub-Total (B)(1):-</b>									
<b>2. Non-Institutions</b>									
a) Bodies Corp.	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
i) Indian	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
ii) Overseas	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil

b) Individuals									
i) Individual shareholders holding nominal share capital upto ₹1 lakh	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
ii) Individual shareholders holding nominal share capital in excess of ₹1 lakh	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
c) Others (specify)									
<b>Sub-Total (B)(2):-</b>	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Total Public Shareholding (B)=(B)(1)+(B)(2)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
C. Shares held by Custodian for GDRs & ADRs	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
<b>Grand Total (A+B+C)</b>	Nil	150000000	150000000	100	Nil	150000000	150000000	100	No Change

**(ii) Shareholding of Promoters**

Sl. No.	Shareholder's Name	Shareholding at the beginning of the year			Shareholding at the end of the year			% change in share holding during the year
		No. of Shares	% of total shares of the Company	% of Shares Pledged/ encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged/ encumbered to total shares	
1	Government of India	149999970	100	Nil	149999970	100	Nil	No Change
2	Nominees of India	30	-	Nil	30	-	Nil	No Change
3	Total	150000000	100	Nil	150000000	100	Nil	No change

**iii) Change in Promoters' Shareholding (Please specify, if there is no change)**

Sl. No.		Shareholding at the beginning of the year		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	150000000	100	150000000	100
	Date-wise Increase / Decrease in Promoters' Shareholding during the year specifying the reasons for increase/ decrease (e.g. allotment / transfer / bonus /sweat equity etc)	NIL	Nil	Nil	Nil
	At the End of the year	150000000	100	150000000	100



(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

Sl. No.	For each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	Nil	Nil	Nil	Nil
	Date-wise Increase/Decrease in Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus / sweat equity etc)	Nil	Nil	Nil	Nil
	At the end of the year (or on the date of separation, if separated during the year)	Nil	Nil	Nil	Nil

(v) Shareholding of Directors and Key Managerial Personnel:

Sl. No.	For each of the Directors and KMP	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year (as nominees of GOI)	6	-	6	-
	Date-wise Increase / Decrease in Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus / sweat equity etc)	0	0	0	0
	At the end of the year	6	-	6	-

V. Indebtedness

Indebtedness of the Company including interest outstanding/accrued but not due for payment

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
<b>Indebtedness at the beginning of the financial year</b>				
i) Principal Amount				
ii) Interest due but not paid				
iii) Interest accrued but not due				
<b>Total (i+ii+iii)</b>				
<b>Change in Indebtedness during the financial year :</b>				
- Addition		Nil		
- Reduction				
<b>Net Change</b>				
<b>Indebtedness at the end of the financial year</b>				
i) Principal Amount				
ii) Interest due but not paid				
iii) Interest accrued but not due				
<b>Total (i+ii+iii)</b>				

**VI. Remuneration of Directors and Key Managerial Personnel**

**A. Remuneration to Managing Director, Whole-time Directors and/or Manager**

(₹ in lakhs)

SI No.	Particulars of Remuneration	Name of MD/WTD/Manager			Total Amount
		Milind Kharat CMD	A V Girija Kumar WTD	Ariful Hoda WTD	
1.	Gross salary				
	(a) Salary as per provisions contained in Section 17(1) of the Income-tax Act, 1961	27.02	21.98	15.89	64.89
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	2.44	2.54	4.73	9.71
	(c) Profits in lieu of salary under Section 17(3) of Income-tax Act, 1961	Nil	Nil	Nil	Nil
2.	Stock Option	Nil	Nil	Nil	Nil
3.	Sweat Option	Nil	Nil	Nil	Nil
4.	Commission				
	- as % of profit	Nil	Nil	Nil	Nil
	- others-Incentive as per Statement of Intent with the GOI				
5.	Others, please specify	Nil	-1.08	-0.27	-1.35
	Total (A)	29.46	23.44	20.35	73.25
	Ceiling as per the Act				NA

**B. Remuneration to other Directors:**

(₹ in lakhs)

SI No.	Particulars of Remuneration	Name of Directors	Total Amount
1.	Independent Directors		
	● Fee for attending Board / Committee Meetings		
	● Commission		
	● Others, please specify		
	<b>Total (1)</b>		
2.	Other Non-Executive Directors.		
	● Fee for attending Board / Committee Meetings.		
	● Commissions		
	● Others, please specify		
	<b>Total (2)</b>		
	<b>Total (B) = (1+2)</b>		
	<b>Total Managerial Remuneration</b>		
	Overall Ceiling as per the Act		NA



## UNITED INDIA INSURANCE COMPANY LIMITED

### C. Remuneration to Key Managerial Personnel other than MD/MANAGER/WTD

(₹ In lakhs)

Sl. No.	Particulars of Remuneration	Key Managerial Personnel			
		Company Secretary	V E Kaimal - CFO	B B Dash - CFO	Total
1.	Gross salary				
	(a) Salary as per provisions contained in Section 17(1) of The Income-tax Act, 1961	16.56	21.37	18.33	56.26
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	2.07	0.32	1.75	4.14
	(c) Profits in lieu of salary under Section 17(3) of Income-tax Act, 1961	Nil	Nil	Nil	Nil
2.	Stock Option	Nil	Nil	Nil	Nil
3.	Sweat Equity	Nil	Nil	Nil	Nil
4.	Commission				
	- as % of profit	Nil	Nil	Nil	Nil
	- others, specify	Nil	Nil	Nil	Nil
5.	Others – Declared other Income	0.25	Nil	-0.12	0.13
	<b>Total</b>	<b>18.88</b>	<b>21.69</b>	<b>19.96</b>	<b>60.53</b>

### VII. Penalties/Punishment/Compounding of offences:

Type	Section of the Companies Act	Brief Description	Details of Penalty/Punishment/Compounding fees Imposed	Authority [RD / NCLT / COURT]	Appeal made, if any (give details)
Penalty					
Punishment			Nil		
Compounding					

### C. OTHER OFFICERS IN DEFAULT

Penalty					
Punishment			Nil		
Compounding					

## Annexure 2 - Secretarial Audit Report and observations

### Annexure B to Boards Report **SECRETARIAL AUDIT REPORT**

For The Financial Year Ended on 31st March, 2017  
(Pursuant to section 204(1) of the Companies Act, 2013 and Rule No. 9 of  
the Companies (Appointment and Remuneration Personnel) Rules, 2014)

To

The Members,  
United India Insurance Company Limited.

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by United India Insurance Company Limited (hereinafter called the company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the company has, during the audit period covering the financial year 2016-2017, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2017 according to the provisions of:

- (i) The Companies Act, 2013 ("the Act") and the Rules made there under;
- (ii) Foreign Exchange Management Act, 1999 and the Rules and Regulations made there under to the extent of Overseas Direct Investment;
- (iii) Other applicable Acts,
  - a) General Insurance Business (nationalisation) Act 1972 ("GIBNA")
  - b) Insurance Act 1938 and its Rules & Regulation.
  - c) The Maternity Benefit Act, 1961
  - d) Employment Exchange (Compulsory Notification of Vacancy) Act.
  - e) Equal Remuneration Act, 1976 and Equal Remuneration Rules, 1976.
  - f) Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.
  - g) Insurances regulatory and development authority Act 1999.
  - h) Industrial disputes (banking and insurance companies) Act 1949.
  - i) Marine insurance Act 1963.
  - j) Competition Act, 2002.



## UNITED INDIA INSURANCE COMPANY LIMITED

- k) State Labour Welfare Fund Act and Rules made thereunder.
- l) Payment of Wages Act, 1936 and Rules.
- m) Payment of Gratuity Act, 1972 and the Rules made thereunder.
- n) Contract Labour (Registration and Abolition Act), 1970.

Further being an Unlisted Company, the regulations and guidelines prescribed under the Securities and Exchange Board of India Act, 1992, the Securities Contracts (Regulation) Act, 1956 and the Depositories Act, 1996 are not applicable to the Company.

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by the Institute of Company Secretaries of India.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above except to the extent as mentioned below:

1. As the Company is a Public Sector Insurance Company it is governed by the GIBNA Act, so the appointment of all officers and employees of the Company which include its Director are undertaken by the Central Government only as per GIBNA and the Article of Association.

There was a vacancy in the Board in place of the Independent Director which was not duly filled in by the Central Government during the audit period as required under section 149(4) read with schedule IV of the Companies Act, 2013. Further the audit committee was not duly constituted as per the provisions of section 177 of the Companies Act, 2013 due to the aforesaid vacancy in the position of Independent Director.

2. There were instances of delay in filing prescribed forms to IRDA under IRDA Act, Regulation, Guidelines issued thereunder.
3. The Company has made investments outside India in Five Companies; however, the Annual Performance report ('APR') filed in Form ODI Part III has been done only with respect to investment in one company. Further the APR has been filed belatedly.

We further report that there were adequate systems and processes in the company commensurate with its size and operation to monitor and ensure compliance with applicable laws including general laws, competition law, and environmental laws; however, a few updations are required to the system monitoring labour law and IRDA compliances.

We further report that, the compliance by the Company of applicable finance laws like Direct and Indirect tax laws has not been reviewed in this audit since the same have been subject to review by Statutory Financial Audit and other designated professionals.

### **We further report that:**

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors except the qualification made above in the point Number –1. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting. As per the minutes of the meeting duly recorded and signed by the Chairman, the decisions of the Board were unanimous and no dissenting views have been recorded.

We further report that during the audit period the company has no specific events / actions having a major bearing on the company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc. referred to above.

For Lakshmmi Subramanian & Associates

**Swetha Subramanian**

ACS: 33222

CP No: 12512

Place : Chennai

Date : 22-7-2017

**“Annexure - A”**

**(To the Secretarial Audit Report of M/s. United India Insurance Company Ltd.  
for the financial year ended 31-03-2017)**

To

The Members  
United India Insurance Company Ltd.

Our Secretarial Audit Report for the financial year ended 31-03-2017 is to be read along with this Annexure B.

1. Maintenance of Secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
2. We have followed the audit practices and the processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basic to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices we followed provide a reasonable basic for our opinion.
3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
4. Where ever required, we have obtained the Management representation about the compliance and law, rules and regulation and happening of events etc.
5. The compliance of the provisions of Corporate and other applicable laws, rules, regulation, standards is the responsibility of the management. Our examination was limited to the verification of procedure on test basic.
6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the effectiveness with which the management has conducted the affairs of the Company.

For Lakshmmi Subramanian & Associates

Place : Chennai  
Date : 22-7-2017

**Swetha Subramanian**  
ACS: 33222  
CP No: 12512



## REPLY TO OBSERVATIONS IN THE SECRETARIAL AUDITOR'S REPORT COVERING THE FINANCIAL YEAR 2016-17 FORMING PART OF THE DIRECTORS REPORT

The Secretarial audit as envisaged under the Companies Act 2013 covers verification of compliance with the applicable laws and the auditors have made few observations. The Directors wish to place on record the following with respect to the observations.

- 1. As the Company is a Public Sector Insurance Company it is governed by the GIBNA Act, so the appointment of all officers and employees of the Company which include its Director are undertaken by the Central Government only as per GIBNA and the Article of Association.**

**There was a vacancy in the Board in place of the Independent Director which was not duly filled in by the Central Government during the audit period as required under section 149(4) read with schedule IV of the Companies Act, 2013. Further the audit committee of the Company was not duly constituted as per the provisions of section 177 of the Companies Act, 2013 due to the aforesaid vacancy in the position of Independent Director.**

As stated in the observation, being a company wholly held by the Government of India and also governed by the GIBNA 1972 the Directors including Independent Directors are appointed by the Central Government after going through due process. The details of vacancies have been intimated to the Ministry and we await appointment of independent directors by the Government in order to comply with the provisions of Section 177 of the Companies Act, 2013.

- 2. There were instances of delay in filing prescribed forms to IRDA under IRDA Act, Regulation, Guidelines issued thereunder.**

With the vast network of offices and integration of offices through the Core Insurance Solution were in progress, there were certain difficulties faced in obtaining necessary information from the operating offices which had caused some delay in collating and compiling the data for submission to the Regulator. The Management has carved out a separate department with a DGM overseeing the function, the delays would be minimized and timely submission would be ensured.

- 3. The Company has made investments outside India in Five Companies; however, the Annual Performance report ('APR') filed in Form ODI Part III has been done only with respect to investment in one company. Further the APR has been filed belatedly.**

The APR for the investment made in the recent past were filed with the Authorised Dealer. However, the delay in filing the APR would be addressed appropriately and timely submission would be ensured. With respect to the other investments which are legacy investments relate to the period prior to Nationalisation of the Insurance Companies, we would ascertain the position with the Regulator and APRs, if any would be filed with the Regulator.

(Sd)

By order of the Board

Place : Chennai

Date : 29.7.2017

**(P. HEMAMALINI)**  
Director & General Manager

**(M.N. SARMA)**  
Director & General Manager

**Annexure 3**

**CSR ANNUAL REPORT**

**1 A brief outline of the company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs.**

Our Company's CSR Policy was approved in 2014-15 as per section 135 of the Companies Act, 2013, as notified by the Ministry of Corporate Affairs. Our Company has undertaken initiatives like Rural Infrastructure Development Programme, Insurance Literacy Programme, etc. to provide infrastructure to the needy schools and villages in rural areas and spread Insurance awareness amongst the people.

Our Company's CSR Policy is available on our Company's official website at the following link:

<https://uiic.co.in/csr>

**2. The Composition of the CSR Committee.**

The CSR Committee comprises of the following directors (as on 31.03.2017):

**Shri A V Girija Kumar - Chairman cum Managing Director (O)**

**Shri Madnesh Kumar Mishra - Member**

**Shri Kishore Kumar Sansi - Member**

**Smt. Sindhu Pillai - Member**

**3. Average net profit of the Company for last three financial years**

₹ 312.77 Crores

(Net profit has been calculated as per Rule 2(1)(f) of Notification dated 28.2.2014 and dividend received from companies in India covered and complying with the provisions of sec.135 have not been considered in calculation)

**4. Prescribed CSR Expenditure (two per cent of the amount as in item 3 above)**

2% of ₹312.77 Crores is ₹6.255 Crores. After taking into account ₹13.286 Crores unutilized during 2015-16, the total CSR corpus was ₹19.541 Crores for 2016-17.

**5. Details of CSR spent during the financial year 2016-17:**

(a) **Total amount to be spent for the financial year - ₹ 19.541crores**

(b) **Amount unspent, if any- (CSR Corpus- Amount spent in 2016-17)=(19.541- 4.3681) Crores= 15.1729 Crores.**

(c) **Manner in which the amount spent during the financial year is detailed below- Annexure I**

**6. In case the company has failed to spend the two per cent of the average net profit of the last three financial years or any part thereof, the company shall provide the reasons for not spending the amount in its Board report.**

We strive to identify the projects for implementation. An action plan has been drawn for the purpose. The Company is continuously evaluating the projects proposed to us and will be able to enhance the spend during the year.

**7. A responsibility statement of the CSR Committee that the implementation and monitoring of CSR Policy, is in compliance with CSR objectives and Policy of the company.**

The CSR Committee of the Board affirms that the implementation and monitoring of the CSR Policy is the responsibility of the CSR Committee and confirms that the initiatives implemented by the Company are in compliance with the CSR Objectives and Policy of the Company.



## ANNEXURE I

## FORMAT FOR THE ANNUAL REPORT ON CSR ACTIVITIES TO BE INCLUDED IN THE BOARD'S REPORT - 2016-17

S. No.	CSR Project or Activity Identified	Sector in which the Project is Covered	Projects or Programs (1) Local Area or Other (2) Specify the State and District where Projects or Programs was undertaken	Amount Outlay (Budget) Project or Program-wise	Actual Amount Spent (Project-wise breakup)		Cumulative Expenditure upto the reporting Period	Amount Spent : Direct or Through Implementing Agency
					Direct Expense	Indirect Expense		
1.	Rural Infrastructure Development Programme (12 villages selected in 2016-17 and 24 villages selected in 2015-16)	Rural Development Project	Pan India	54,000,000	25,670,083	0	25,670,083	Direct
2.	Insurance Literacy & Infrastructure provision in 52 schools selected in 2016-17 and 53 schools selected in 2015-16	Education	Pan India	10,500,000	9,554,893	0	9,554,893	Direct
3.	Comprehensive Village Development Programme (3 villages)	Rural Development Project	Allahabad(Uttar Pradesh), Leh-Ladakh (Himachal Pradesh), Nellore (Andhra Pradesh)	7,500,000	2,874,579	0	2,874,579	Direct
4.	Project to construct two classrooms each in West Bengal and Hyderabad	Education	Hooghly (West Bengal) and Hyderabad (Telangana)	1,400,000	560,000	0	560,000	Through Round Table India
5.	Project to provide artificial limbs to 250 disabled people in Tamil Nadu	Health	Tamil Nadu	1,500,000	1,500,000	0	1,500,000	Through Freedom trust
6.	Project to provide 77 solar street lights in villages across Pali district	Ensuring environmental sustainability, ecological balance	Pali (Rajasthan)	1,500,000	675,000	0	675,000	Through Bal Bharti Academy
7.	Providing a vehicle to Sankaradeva Nethralaya in Guwahati to help eye patients	Health	Guwahati (Assam)	1,462,000	1,462,000	0	1,462,000	Direct
8.	Project to construct 10 toilets and 6 bathrooms in a student hostel run by AIM for Seva	Sanitation	Dindori, Madhya Pradesh	732,000	0	0	0	Through AIM For Seva
9.	Project to provide a new blood irradiator machine and safe disposal of old machine in Cancer Institute, Chennai to help cancer patients	Health	Chennai (Tamil Nadu)	3,436,000	0	0	0	Direct
10.	Project to provide digital equipment and computers to 8 schools run by Isha Vidhya in Tamil Nadu	Education	Coimbatore, Erode, Nagercoil, Tuticorin, Villupuram, Salem, Cuddalore and Dharmapuri (Tamil Nadu)	1,412,000	0	0	0	Through Isha Vidhya
11.	Providing infrastructure facilities for SC/ST students(continued from 2015-16)	Education & socio economic development and relief and welfare of Scheduled Castes, Scheduled Tribes	Palakkad (Kerala)	1,183,000	483,000	0	1,183,000	Direct
12.	Providing Solar Energy System (continued from 2015-16)	Ensuring environmental sustainability, ecological balance	Chennai (Tamil Nadu)	2,262,000	902,000	0	2,262,000	Direct
		<b>TOTAL</b>		86,887,000	43,681,555	0	45,741,555	

**Annexure 4 - PERFORMANCE IN HEALTH, RURAL AND SOCIAL LINES IN THE PAST FIVE YEARS**

(₹ in Lakhs)

Policy Details	Year	No. of Policies issued	No. of persons Insured	Amount of Premium collected	No. of claims reported	Incurred claims amount	No. of claims settled	Claims settled amount	Incurred claims ratio %	
<b>MEDICLAIM POLICIES</b>										
Mediclaim (Individual+Group)	2012-13	1139956	12653608	196913.50	775713	175569.84	729624	177000.95	89.10	
	2013-14	1169594	14374592	230593.69	842648	231475.52	769143	227301.02	100.38	
	2014-15	1199957	18645917	281577.43	1268733	306623.21	1064926	293453.61	109.00	
	2015-16	1217520	23856761	365254.86	1388088	395927.29	1210920	396063.78	108.00	
	<b>2016-17</b>	<b>1160383</b>	<b>23876152</b>	<b>447630</b>	<b>1946476</b>	<b>541366.70</b>	<b>1493517</b>	<b>555458.10</b>	<b>121.00</b>	
<b>SOCIAL AND RURAL SECTOR - A GLIMPSE</b>										
Jan Arogya	2012-13	34984	81902	45.19	805	42.57	806	42.26	94.20	
	2013-14	5937	119902	66.16	993	54.88	994	54.95	82.95	
	2014-15	1278	2992	11.69	469	18.15	490	19.05	155.24	
	<b>2015-16</b>	<b>Product Withdrawn</b>								
	<b>2016-17</b>	<b>Product Withdrawn</b>								
Janata Personal Accident Policy	2012-13	155066	4164652	3305.42	3434	2534.81	3373	2248.65	76.69	
	2013-14	136177	3559132	2825.06	2800	2520.29	2815	2342.64	89.21	
	2014-15	47266	1269436	2748.98	2877	2454.44	2809	2185.66	89.29	
	2015-16	36264	1557267	1645.77	2756	1378.00	1212	1267.00	83.73	
	<b>2016-17</b>	<b>75970</b>	<b>942096</b>	<b>2457.74</b>	<b>1946</b>	<b>2674.36</b>	<b>2513</b>	<b>1964.68</b>	<b>108.81</b>	
Universal Health Insurance	2012-13	27069	198263	564.25	7433	681.16	7368	745.25	120.72	
	2013-14	19755	123926	352.68	6647	425.53	6692	460.34	120.66	
	2014-15	5659	41449	75.48	3100	255.46	3295	271.07	338.44	
	2015-16	<b>Product Withdrawn</b>								
	<b>2016-17</b>	<b>Product Withdrawn</b>								
Cattle Insurance	2012-13	2765254	6251821	9976.28	39240	7555.03	38123	7304.40	76.73	
	2013-14	175037	6019202	9605.07	42632	8765.08	42867	8656.33	91.25	
	2014-15	161483	365089	9593.40	52813	8090.30	53710	8337.59	84.33	
	2015-16	256845	6126542	13515.46	31627	6690.77	63845	5954.78	49.50	
	<b>2016-17</b>	<b>220514</b>	<b>1753961</b>	<b>15144.14</b>	<b>43284</b>	<b>11085.47</b>	<b>45597</b>	<b>10641.43</b>	<b>73.20</b>	



UNITED INDIA INSURANCE COMPANY LIMITED

SHAREHOLDERS' AND POLICYHOLDERS' FUNDS – 2016-17

SHAREHOLDERS' FUND

₹ in'000

Particulars	BALANCE AS ON 31.03.2017	PERCENTAGE	BALANCE AS ON 31.03.2016	PERCENTAGE
Share Capital	1500000		1500000	
General Reserve	36514923		55650262	
Capital Reserve	13589		13589	
Misc./Special Reserves	140276		148124	
<b>Total</b>	<b>38168788</b>	<b>16.35%</b>	<b>57311975</b>	<b>28.89%</b>

POLICYHOLDERS' FUND

BALANCE AS ON 31.03.2017

₹ in'000

Particulars	(a) Reserve for Unexpired Risk	(b) Estimated Liability for O/s Claims	(c) Premium Deficiency Reserve	(d) Catastrophe Reserve	(e) Other Liabilities net off Other Assets*	Total	PERCENTAGE
Fire	4777145	11775992	-	-	655523	17208660	
Marine	1332778	3905787	-	-	207453	5446018	
Miscellaneous	61157500	104854876	-	-	6574276	172,586,652	
<b>Total</b>	<b>67267423</b>	<b>120536655</b>	<b>-</b>	<b>-</b>	<b>7437252</b>	<b>195241330</b>	<b>83.65%</b>
<b>Total Funds</b>						<b>233410118</b>	

BALANCE AS ON 31.03.2016

₹ in'000

Particulars	(a) Reserve for Unexpired Risk	(b) Estimated Liability for O/s Claims	(c) Premium Deficiency Reserve	(d) Catastrophe Reserve	(e) Other Liabilities net off Other Assets*	Total	PERCENTAGE
Fire	9320362	4341118	-	-	(839868)	12821612	
Marine	3880250	1618113	-	-	(338023)	5160340	
Miscellaneous	82996096	48166505	-	-	(8063496)	123099105	
<b>Total</b>	<b>96196708</b>	<b>54125736</b>	<b>-</b>	<b>-</b>	<b>(9241387)</b>	<b>141081057</b>	<b>71.11%</b>
<b>Total Funds</b>						<b>198393032</b>	

**\*Note:** Other Liabilities comprise of (i) Premium received in advance (ii) Unallocated premium (iii) Balance due to Other Insurance companies (iv) Due to other members of a pool such as third party pool; Terrorism pool; etc (v) Sundry creditors(due to policyholders). Other Assets comprise of (i) Outstanding premium (ii) due from other entities carrying on insurance business including Re insurers(iii) balance with Pool such as Third Party Pool; Terrorism Pool; etc.

The investments pertaining to shareholders' and policyholders' are segregated as on the Balance Sheet date as per the IRDAI Regulation. (Circular IRDA/F&A/CIR/CPM/056/03/2016 dated April 04, 2016).

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# UNITED INDIA INSURANCE

(A Govt. of India Undertaking)

Registered & Head Office : 24, Whites Road, Chennai 600 014



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CFAC Team with Statutory Auditors



**STANDALONE FINANCIAL -STATEMENTS AND SCHEDULES  
FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2017**



## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF UNITED INDIA INSURANCE COMPANY LIMITED

### Report on the Standalone Financial Statements

We have audited the accompanying standalone financial statements of United India Insurance Company Limited ("the Company"), which comprise of Balance Sheet as at March 31 2017, the Fire, Marine and Miscellaneous Revenue Accounts, the Profit and Loss Account and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information incorporated in these financial statements are the returns of the 29 Regional Offices (in which are incorporated the Returns of 428 Divisional Offices), 8 Large Corporate and Broker Cells and an overseas run-off operations ("other offices") audited by other auditors.

### Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Companies Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Insurance Act, 1938, The Insurance Regulatory and Development Authority of India (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulation 2002, ("the Regulation") in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Companies Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 to the extent applicable and in the manner so required. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Companies Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibilities

Our responsibility is to express an opinion on these standalone financial statements based on our audit. We have taken into account the provisions of the Companies Act, the Insurance Act, the IRDA Act, the IRDA Financial Statement Regulations, orders/ directions/circulars issued by the IRDAI, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the above said Acts and Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Companies Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

### Basis for qualified Opinion

We draw attention to the following matters in the notes to the Financial Statements.

1. Note no 27 to the financial statements, which describes deferment of liabilities for Claims Incurred But not Reported (IBNR) and Claims Incurred But





## UNITED INDIA INSURANCE COMPANY LIMITED

not Enough Reported (IBNER) of the company to the extent of ₹1582,98,00 (thousand) pursuant to the exemption granted by the Insurance Regulatory and Development Authority of India vide its Letter No. IRDA/FNA/GOG/LR/001/2017-18/66 dated 25.7.2017 and Letter No. IRDA/FNA/GOG/LR/001/2017-18/67 dated 27.7.2017. Had the entire amount been charged without deferment during the year, the loss for the year would have been higher by Rs 15829800 thousands.

2. Note no. 30(a) and 30(b) to the financial statements, which describes non obtention of year end confirmation from other insurance companies. Consequential impact on the financials, if any, of adjustment/ reconciliation is not ascertainable.

### Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for qualified opinion paragraph and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information as required by the Insurance Act, 1938, the Regulation and the Act to the extent applicable and in the manner so required, and give a true and fair view in conformity with the accounting principles generally accepted in India.

- a. in the case of the Balance Sheet, of the state of affairs of the Company as at March 31 2017;
- b. in the case of the Revenue Accounts, of the deficit for the year ended March 31 2017;
- c. in the case of Profit and Loss Account, of the Loss for the year ended March 31 2017; and
- d. in the case of the Cash Flow Statement, of the cash flows for the year ended March 31 2017.

### Emphasis of Matters

We draw attention to the following matter in the notes to the Financial Statements.

Note no 32 to the financial statements, which describes deferment of pension and gratuity liability of the company to the extent of ₹ 104,50,00 (thousand) pursuant to the exemption granted by the Insurance Regulatory and Development Authority of India from application of the

provisions of Accounting Standard (AS) 15, Employee Benefits vide its circular no: IRDA/F&A/CIR/ACTS/077/04/2016 dated 18-April-2016 and Letter No. IRDA/F&A/LR/001/2016 dated 19.4.2016.

Our opinion is not modified in respect of above matter.

### Other Matters

1. The actuarial valuation of liabilities for Claims Incurred But not Reported (IBNR) and Claims Incurred But not Enough Reported (IBNER) are the responsibility of the Company's appointed actuary (the "appointed actuary"). The actuarial valuation of these liabilities has been duly certified by the Appointed Actuary and in the opinion of the Actuary, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the Authority. Being a technical matter we have relied upon the Appointed Actuary's certificate in this regard including the explanations for the substantial increase in the current year liabilities (refer note no. 27), in forming our opinion on the valuation of liabilities as contained in the standalone financial statements of the Company.
2. We did not audit the financial statements/information of 29 Regional Offices (in which are incorporated the Returns of 428 Divisional Offices) 8 Large Corporate and Broker Cells and an Overseas run-off operations included in the standalone financial statements of the Company whose financial statements / financial information reflect total assets of ₹ 9538097 (₹ 000's) as at 31st March, 2017 and total Premium income of ₹ 157415438 (₹ 000's) and other revenues of ₹ 142373 (₹ 000's) for the year ended on that date, as considered in the standalone financial statements. The financial statements/ information of these other offices are audited by the auditors whose reports have been furnished to us, and our opinion in so far as it relates to the amounts and disclosures included in respect of these other offices, is based solely on the report of such other offices' auditors.

### Report on Other Legal and Regulatory requirements

- A) The standalone financial statements have been drawn up in accordance with the requirements of the Insurance Act, 1938 and the Regulation read with Section 133 of the Companies Act read with Rule 7 of

the Companies (Accounts) Rules, 2014 to the extent applicable and in the manner so required.

B) As required by the Regulation, we report that:

1. We have obtained all the information and explanations which, to the best of our knowledge and belief were necessary for the purposes of their audit and found them satisfactory;
2. Except for the possible effects of the matter described in the Basis for Qualified Opinion Paragraph, in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
3. In our opinion proper returns and report on the accounts of other offices which were not visited by us, have been received and these were considered adequate for the purpose of audit;
4. The Balance Sheet, Revenue Accounts, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account and with the returns received from other offices' which were not visited by us;
5. The Company has valued its investments in accordance with provisions of the Regulation;
6. Except for the possible effects of the matter described in the Basis for Qualified Opinion Paragraph, in our opinion, the financial statements and the Accounting Policies of the Company comply with the accounting principles as prescribed by the Regulation and with the Accounting Standards specified under Section 133 of the Companies Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 to the extent applicable and in the manner so required;
7. We have reviewed the Management Report and there is no apparent mistake or material inconsistency with the standalone financial statements;
8. The company has complied with the terms and conditions of the registration stipulated by the authority;

9. We have verified the cash and bank balances, investments and securities relating to loans by actual inspection or by production of certificates and other documentary evidences except for the debentures amounting to Rs 4947 thousands sent for redemption;

10. To the best of our information and explanations given to us and representations made by the Company, the Company is not the trustee of any trust and

11. To the best of our information and explanations given to us and representation made by the company, no part of the assets of the Policyholders Funds has been directly or indirectly applied in contravention of the provisions of the Insurance Act, 1938 - relating to the application and investments of the Policyholders' Fund.

C) As required by Section 143 (3) of the Companies Act, we report that:

1. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
2. Except for the possible effects of the matter described in the Basis for Qualified Opinion Paragraph, in our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Companies Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
3. The provisions of Section 164 (2) of the Companies Act are not applicable to the directors of the Company in view of Ministry of Corporate Affairs notification GSR 463 dated 5th June 2015;
4. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A" and



## UNITED INDIA INSURANCE COMPANY LIMITED

5. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements - Refer to the financial statements;
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company and
  - iv. The disclosure requirement as envisaged in Notification G.S.R 308(e) dated March 30, 2017 is not applicable to the Company - Refer Note 50 to the financial statements.
- D. As required by Comptroller and Auditor General of India in terms of sub-section (5) of section 143 of the Act, we give in the Annexure "B" statement on the directions issued.

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851

## ANNEXURE “A” TO THE INDEPENDENT AUDITORS’ REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF UNITED INDIA INSURANCE COMPANY LIMITED

### Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 (“the Act”)

We have audited the internal financial controls over financial reporting of United India Insurance Company Limited (“the Company”) as of March 31, 2017 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

### Management’s Responsibility for Internal Financial Controls

The Company’s management is responsible for establishing and maintaining internal financial controls based on “the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company’s policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### Auditors’ Responsibility

Our responsibility is to express an opinion on the Company’s internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the “Guidance Note”) and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about

whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditors judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company’s internal financial controls system over financial reporting.

### Meaning of Internal Financial Controls Over Financial Reporting

A company’s internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisation of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.



### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Qualified Opinion

According to the information and explanations given to us and based on our audit, the material weakness has been identified as at March 31, 2017 as below:

The Company did not have appropriate internal controls for obtention of year end confirmation from other insurance companies and reconciliation.

A 'material weakness' is a deficiency, or a combination of deficiencies, in internal financial control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis.

In our opinion, except for the effects/possible effects of the material weakness described above on the achievement of the objectives of the control criteria, the Company has maintained, in all material respects, adequate internal financial controls over financial reporting and such internal financial controls over financial reporting were operating effectively as of March 31, 2017, based on the internal control over financial

reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

We have considered the material weakness identified and reported above in determining the nature, timing, and extent of audit tests applied in our audit of the March 31, 2017 standalone financial statements of the Company, and the material weakness has affected our opinion on the standalone financial statements of the Company and we have issued a qualified opinion on the standalone financial statements.

### Other Matters

1. The Actuarial valuation of liabilities in respect of Incurred But Not Reported (IBNR) and Incurred But Not Enough Reported (IBNER) as at March 31, 2017, has been duly certified by the Appointed Actuary of the Company as per the Regulations. The said actuarial valuations have been relied upon by us as mentioned in our Audit Report on the standalone financial statements for the year ended March 31, 2017. Accordingly, our opinion on the internal financial controls over financial reporting does not include reporting on the adequacy and operating effectiveness of the internal controls over the valuation and accuracy of the aforesaid actuarial liabilities.
2. Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting insofar as it relates to 29 Regional Offices (in which are incorporated the Returns of 428 Divisional Offices) 8 Large Corporate and Broker Cells is based on the corresponding reports of the auditors of the respective offices.

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851

### Annexure "B" to the Independent Auditors' Report

(referred to in Paragraph D under "Other Legal and Regulatory requirements section of our Report of even date to the members of United India Insurance Company Ltd.)

#### DIRECTIONS UNDER SECTION 143(5) OF COMPANIES ACT 2013

S. No.	DIRECTIONS	REPLY					
1.	Whether the company has clear title/lease deeds for freehold and leasehold land respectively? If not please state the area of freehold and leasehold land for which title/lease deeds are not available.	We have verified the original title deeds in respect of the freehold and leasehold lands included in schedule 10(Fixed Assets) under sub category of Freehold and Lease hold land. Out of the 12 items, title deeds in respect of the 8 properties are in the name of erstwhile companies merged with United India Insurance Co. Ltd. Original Title deed in respect of one freehold land at Union Co-operative Building, Sir P.M.Road, Mumbai and one lease deed for property at Ellis Bridge, Ahmedabad are not available.					
2.	Whether there are any cases of waiver/ write off of debts/loans/ interest etc., if yes, the reasons there for and the amount involved.	<b>Name of the Company/ Nature of Investment</b>	<b>Book Value (₹)</b>	<b>Amount Received (₹)</b>	<b>Principal due- Amount written off (₹)</b>	<b>Interest Due- Amount waived (₹)</b>	<b>Remarks</b>
		8% Prag Bosimi Synthetics 2013	1046 thousands	250 thousands towards Principal and Rs 100 thousands towards Interest	796 thousands	277 thousands	One time settlement
3.	Whether proper records are maintained for inventories lying with third parties & assets received as gift/grant(s) from Govt. or other authorities.	The Company does not carry any inventories. Company has not received any assets as gift/grant(s) from Government or Other Authorities.					



UNITED INDIA INSURANCE COMPANY LIMITED

**SUB DIRECTIONS ISSUED UNDER SECTION 143(5) OF THE COMPANIES ACT, 2013 FOR THE YEAR 2016-17**

S. No.	PARTICULARS	REPLY			
		Particulars	Reconciled	Un-reconciled	Restructuring
1.	Number of titles of ownership in respect of CGS/SGS/Bonds/ Debentures etc. available in physical/demat form and out of these number of cases which are not in agreement with the respective amounts shown in the Company's books of accounts may be verified and discrepancy found may be suitably reported.	Debtentures	22	2 (Book Value ₹ 2)	6
2.	Whether company has carried out reconciliation exercise for inter-company balances reflected in their financial statements with other PSU insurers and whether confirmation has been obtained from other PSU insurers for balances due from them? (for OICL, NIAC, NIC and UIIC)	Company has a process of reconciling coinsurance balances through periodical meetings with PSU insurers at Zonal/Regional level, where balances are agreed and settled. However the company has not obtained any year end confirmation of balances.			
3.	During recent de-monetization drive of Government of India (GoI), insurance companies were required to give a discount or credit in case payment was made through digital means. Financial impact of above initiative may be reported.	10% Discount in Premium (maximum upto ₹ 2000/-) per Policy was provided by the company on collections made through online Digital Payment through the Company's website. The Premium and the Discount details are under.			
		₹ in Thousands			
		Line of Business	PREMIUM	DISCOUNT	
		Motor	162	16	
		Miscellaneous	2334	233	
		Personal Accident	35	4	
		TOTAL	2531	253	
4.	In case the Company is taking part in Pradhan Mantri Fasal Bhima Yojana, it may be stated whether method of accountal of premium and reported claims are as per conditions of the agreement/ scheme.	Yes. The company accounts the premium and claims as per the conditions of the agreement / scheme.			
5.	System of integration of data from GENISYS to CORE software and checks and balances exercised to ensure accuracy in transfer of data including inter-alia migration of balances shown as outstanding in the scroll account of legacy system – GENISYS, may be reviewed and commented upon	During the year 2016-17, only claims which were pending for settlement in Genisys was migrated to CORE software. Regarding the other balances the migration and integration of data including inter-alia migration of balances shown as outstanding in the scroll account of legacy system has been planned for the financial year 2017-18.  In scroll(code 5434) there is a balance of ₹ 4647 thousands as per the consolidated Trial Balance as on 31.03.2017			

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851

**COMMENTS OF THE COMPTROLLER & AUDITOR GENERAL OF INDIA UNDER SECTION 143(6)(b) OF THE COMPANIES ACT, 2013 ON THE FINANCIAL STATEMENTS OF UNITED INDIA INSURANCE COMPANY LIMITED FOR THE YEAR ENDED 31 MARCH 2017.**

The preparation of financial statements of United India Insurance Company Limited for the year ended 31 March 2017 in accordance with the financial reporting framework prescribed under the Insurance Act, 1938, read with the Insurance Regulatory & Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 and the Companies Act, 2013 (Act) is the responsibility of the management of the Company. The statutory auditors appointed by the Comptroller and Auditor General of India under Section 139(5) of the Act are responsible for expressing opinion on the financial statements under Section 143 of the Act based on independent audit in accordance with the standards on auditing prescribed under Section 143(10) of the Act. This is stated to have been done by them vide their Audit Report dated 29 July 2017.

I, on behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit under Section 143(6)(a) of the Act of the financial statements of United India Insurance Company Limited for the year ended 31 March 2017. This supplementary audit has been carried out independently without access to the working papers of the statutory auditors and is limited primarily to inquiries of the Statutory Auditors and Company personnel and a selective examination of some of the accounting records. On the basis of my audit, nothing significant has come to my knowledge which would give rise to any comment upon or supplement to Statutory Auditors' report.

For and on behalf of the  
Comptroller & Auditor General of India,

**(E. SRINIVASAN)**

PRINCIPAL DIRECTOR OF COMMERCIAL AUDIT &  
EX-OFFICIO MEMBER AUDIT BOARD, CHENNAI

Place : Chennai  
Date : 12 September 2017





UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

FIRE INSURANCE REVENUE ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2017

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
Premium Earned (Net)	1	8496331	7906843
Profit/Loss on sale/redemption of Investments (Net)		756874	630761
Sundry Balances written back (Net)		0	0
Exchange Loss/Gain		594	-347
Interest, Dividend & Rent – Gross		1662038	1013217
<b>TOTAL (A)</b>		<b>10915837</b>	<b>9550474</b>
Claims Incurred (Net)	2	8747535	5875403
Commission	3	850424	680466
Operating Expenses related to Insurance Business	4	2719678	3363338
<b>Others</b>			
Expenses relating to Investments		2092	1825
Amortisation of Premium on Investments		7958	7562
Amount written off in respect of depreciated investments		70881	21507
Provision for Bad and Doubtful Debts		2274	4104
Provision for diminution in the value of other than actively traded Equities		9520	68610
<b>TOTAL (B)</b>		<b>12410362</b>	<b>10022815</b>
<b>Operating Profit / (Loss) C = (A-B)</b>		<b>-1494525</b>	<b>-472341</b>
<b>APPROPRIATIONS</b>			
Transfer to Shareholders' Account		-1494525	-472341
Transfer to Catastrophe Reserve		0	0
Transfer to Other Reserves		0	0
<b>TOTAL (C)</b>		<b>-1494525</b>	<b>-472341</b>

As required by Section 40C(2) of the Insurance Act, 1938, we hereby certify that to the best of our knowledge and belief, all expenses of management wherever incurred whether directly or indirectly in respect of Fire Insurance Business have been fully debited in the Fire Insurance Revenue account as expenses.

For and on behalf of Board

**P. HEMAMALINI**    **M.N. SARMA**  
Director                      Director

**BHARAT BHUSHAN DASH**  
Chief Financial Officer

**S. VENKATARAMAN**  
Company Secretary

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai**                      ] Directors

Vide our report of date attached

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851

**UNITED INDIA INSURANCE COMPANY LIMITED**  
**Registration No. : 545**  
**MARINE INSURANCE REVENUE ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2017**

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
Premium Earned (Net)	1	2686722	2887659
Profit/Loss on sale/redemption of Investments (Net)		239283	253866
Sundry Balances written back (Net)		0	0
Exchange Loss/Gain		61	-78
Interest, Dividend & Rent – Gross		362881	407796
<b>TOTAL (A)</b>		<b>3288947</b>	<b>3549243</b>
Claims Incurred (Net)	2	1860023	2065571
Commission	3	272951	226963
Operating Expenses related to Insurance Business	4	576073	804108
<b>Others</b>			
Expenses relating to Investments		661	735
Amortisation of Premium on Investments		2516	3044
Amount written off in respect of depreciated investments		22409	8656
Provision for Bad and Doubtful Debts		719	1652
Provision for diminution in the value of other than actively traded Equities		3010	27614
<b>TOTAL (B)</b>		<b>2738362</b>	<b>3138343</b>
<b>Operating Profit / (Loss) C = (A-B)</b>		<b>550585</b>	<b>410900</b>
<b>APPROPRIATIONS</b>			
Transfer to Shareholders' Account		550585	410900
Transfer to Catastrophe Reserve		0	0
Transfer to Other Reserves		0	0
<b>TOTAL (C)</b>		<b>550585</b>	<b>410900</b>

As required by Section 40C(2) of the Insurance Act, 1938, we hereby certify that to the best of our knowledge and belief, all expenses of management wherever incurred whether directly or indirectly in respect of Marine Insurance Business have been fully debited in the Marine Insurance Revenue account as expenses.

For and on behalf of Board

**P. HEMAMALINI**    **M.N. SARMA**  
 Director                      Director

**BHARAT BHUSHAN DASH**  
 Chief Financial Officer

**S. VENKATARAMAN**  
 Company Secretary

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai** } Directors

Vide our report of date attached

**For Brahmayya & Co.**  
 Chartered Accountants  
 FRN : 000511S

**CA Jitendra Kumar K**  
 Partner  
 Membership No.201825

Place : New Delhi  
 Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
 Chartered Accountants  
 FRN : 01931S

**CA N.R. Suresh**  
 Partner  
 Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
 Chartered Accountants  
 FRN : 02510S

**CA K.R. Umamaheswaran**  
 Partner  
 Membership No.027851



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

MISCELLANEOUS INSURANCE REVENUE ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2017

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
Premium Earned (Net)	1	109140094	89434153
Profit/Loss on sale/redemption of Investments (Net)		7594413	6058621
Sundry Balances written back (Net)		0	0
Transfer fees, etc.		14122	13345
Interest, Dividend & Rent – Gross		11517185	9732219
<b>TOTAL (A)</b>		<b>128265814</b>	<b>105238338</b>
Claims Incurred (Net)	2	118207565	80069948
Commission	3	5139283	4226089
Operating Expenses related to Insurance Business	4	26395412	25073213
<b>Others</b>			
Expenses relating to Investments		20990	17530
Amortisation of Premium on Investments		79852	72639
Amount written off in respect of depreciated investments		711210	206582
Provision for Bad and Doubtful Debts		22821	39421
Provision for diminution in the value of other than actively traded Equities		95526	659016
<b>TOTAL (B)</b>		<b>150672659</b>	<b>110364438</b>
<b>Operating Profit / (Loss) C = (A-B)</b>		<b>-22406845</b>	<b>-5126100</b>
<b>APPROPRIATIONS</b>			
Transfer to Shareholders' Account		-22406845	-5126100
Transfer to Catastrophe Reserve		0	0
Transfer to Other Reserves		0	0
<b>TOTAL (C)</b>		<b>-22406845</b>	<b>-5126100</b>

As required by Section 40C(2) of the Insurance Act, 1938, we hereby certify that to the best of our knowledge and belief, all expenses of management wherever incurred whether directly or indirectly in respect of Miscellaneous Insurance Business have been fully debited in the Miscellaneous Insurance Revenue account as expenses.

For and on behalf of Board

**P. HEMAMALINI**    **M.N. SARMA**

Director                      Director

**BHARAT BHUSHAN DASH**

Chief Financial Officer

**S. VENKATARAMAN**

Company Secretary

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai**

Directors

Vide our report of date attached

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851

**UNITED INDIA INSURANCE COMPANY LIMITED**  
**Registration No. : 545**  
**PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2017**

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
<b>OPERATING PROFIT/(LOSS)</b>			
Fire Insurance		-1494525	-472341
Marine Insurance		550585	410900
Miscellaneous Insurance		-22406845	-5126100
<b>INCOME FROM INVESTMENTS</b>			
Interest, Dividend & Rent – Gross		2548896	3362128
Profit on sale of investments		1679089	4531246
Less : Loss on sale of investments		0	0
<b>OTHER INCOME</b>			
Sundry Balance written off		74634	213377
Profit/Loss on sale of assets and other incomes		142938	215734
<b>TOTAL (A)</b>		<b>-18905228</b>	<b>3134944</b>
<b>PROVISIONS (Other than taxation)</b>			
For diminution in the value of investments		21121	306834
For doubtful debts		5046	125124
Others		15600	6000
<b>OTHER EXPENSES</b>			
Expenses other than those related to Insurance Business		4641	8162
Bad Debts written off		0	0
Amortisation of Premium on Investments		17655	33820
Amount written off in respect of depreciated investments		157244	96183
<b>TOTAL (B)</b>		<b>221307</b>	<b>576123</b>
<b>Profit Before Tax (C) = (A - B)</b>		<b>-19126535</b>	<b>2558821</b>
Provision for Taxation		0	350800



## UNITED INDIA INSURANCE COMPANY LIMITED

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
Taxation relating to earlier years		8805	2095
<b>Profit After Tax (D)</b>		<b>-19135340</b>	<b>2205926</b>
<b>Appropriations</b>			
Proposed final dividend		0	670000
Dividend distribution tax		0	136170
Transferred to General Reserve		-19135340	1399756
Balance carried forward to Balance Sheet		-	-
Basic and diluted earnings per share (A)		-127.57	14.71

For and on behalf of Board

**P. HEMAMALINI**    **M.N. SARMA**  
Director                      Director

**BHARAT BHUSHAN DASH**  
Chief Financial Officer

**S. VENKATARAMAN**  
Company Secretary

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai**

Directors

Vide our report of date attached

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851

**UNITED INDIA INSURANCE COMPANY LIMITED**

Registration No. : 545

**BALANCE SHEET AS AT 31ST MARCH 2017**

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
<b>SOURCES OF FUNDS</b>			
SHARE CAPITAL	5	1500000	1500000
RESERVES AND SURPLUS	6	36668787	55811975
FAIR VALUE CHANGE ACCOUNT - SHAREHOLDERS'		9311910	12362099
FAIR VALUE CHANGE ACCOUNT - POLICYHOLDERS'		47641671	28996546
BORROWINGS	7	0	0
<b>TOTAL</b>		<b>95122368</b>	<b>98670620</b>
<b>APPLICATION OF FUNDS</b>			
INVESTMENTS	8	271252752	232382394
LOANS	9	2588177	2894353
FIXED ASSETS	10	1520685	1443725
<b>CURRENT ASSETS</b>			
CASH AND BANK BALANCES	11	19164266	11937909
ADVANCES AND OTHER ASSETS	12	43652327	31422036
<b>SUB-TOTAL (A)</b>		<b>62816593</b>	<b>43359945</b>
CURRENT LIABILITIES	13	169170362	120537118
PROVISIONS	14	73885477	60872679
<b>SUB-TOTAL (B)</b>		<b>243055839</b>	<b>181409797</b>
<b>NET CURRENT ASSETS (C) = (A-B)</b>		<b>-180239246</b>	<b>-138049852</b>
MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted)	15	0	0
<b>DEBIT BALANCE IN PROFIT &amp; LOSS ACCOUNT</b>		<b>0</b>	<b>0</b>
<b>TOTAL</b>		<b>95122368</b>	<b>98670620</b>

Madnesh Kumar Mishra  
Kishore Kumar Sansi  
Sindhu Pillai

Directors

For and on behalf of Board

**P. HEMAMALINI**    **M.N. SARMA**  
Director                      Director

**BHARAT BHUSHAN DASH**  
Chief Financial Officer

**S. VENKATARAMAN**  
Company Secretary

Vide our report of date attached

**For Brahmaya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851



## UNITED INDIA INSURANCE COMPANY LIMITED

### CONTINGENT LIABILITIES AT 31ST MARCH 2017

(₹ '000)

Sl. No.	Particulars	31.03.2017	31.03.2016
1	On Partly Paid Investments	800	800
2	Claims other than those under policies, not acknowledged as debts	1079043	2362032
3	Underwriting commitments outstanding (in respect of Shares and Securities)	0	0
4	Guarantees given by or on behalf of the Company	0	0
5	Statutory demands / liabilities in dispute, not provided for	3463943	4887659
6	Reinsurance obligations to the extent not provided for in accounts	0	0
7	Others (to be specified)	0	0

Note: The Income Tax authorities have suo-moto adjusted the refund due to the company amounting to ₹ 2585739 thousands (₹ 1716961 thousands).

The Service Tax authorities have suo-moto adjusted the refund due to the company amounting to ₹ 796403 thousands (₹ 784200 thousands)

### SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

#### SCHEDULE - 1 - PREMIUM EARNED (NET) FOR THE YEAR ENDED 31ST MARCH 2017

(₹ '000)

Particulars	Fire		Marine		Misc.		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
<b>PREMIUM FROM</b>								
Direct business	13646579	13113873	3978137	4382790	143003402	105006967	160628118	122503630
Add : Reinsurance accepted	1399776	1294683	165554	153185	2032545	1211594	3597875	2659462
Less : Reinsurance ceded	6113997	6172346	1742304	1830366	22904858	10014805	30761159	18017517
<b>Net Premium</b>	<b>8932358</b>	<b>8236210</b>	<b>2401387</b>	<b>2705609</b>	<b>122131089</b>	<b>96203756</b>	<b>133464834</b>	<b>107145575</b>
Adjustment for change in reserve for unexpired risks	-436027	-329367	285335	182050	-12990995	-6769603	-13141687	-6916920
<b>Premium Earned (Net)</b>	<b>8496331</b>	<b>7906843</b>	<b>2686722</b>	<b>2887659</b>	<b>109140094</b>	<b>89434153</b>	<b>120323147</b>	<b>100228655</b>

**SCHEDULE - 2 - CLAIMS INCURRED (NET) FOR THE YEAR ENDED 31ST MARCH 2017**

(₹ '000)

Particulars	Fire		Marine		Misc.		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
CLAIMS PAID								
Direct Business	8722107	9204126	3060726	4057586	106486398	83367561	118269231	96629273
Add: Reinsurance accepted	735244	601988	96616	100244	1369850	714994	2201710	1417226
Less : Reinsurance ceded	3165445	5131454	1322856	2279483	11507464	8863550	15995765	16274487
<b>Net Claims Paid</b>	<b>6291906</b>	<b>4674660</b>	<b>1834486</b>	<b>1878347</b>	<b>96348784</b>	<b>75219005</b>	<b>104475176</b>	<b>81772012</b>
Add: Claims outstanding at the end of the year-Direct	27133043	24039777	6437958	7352513	131127298	110122775	164698299	141515065
Add: Claims outstanding at the end of the year-RI Accepted	812309	993225	558033	372028	1203423	1439732	2573765	2804985
Less: Claims outstanding at the end of the year-RI Ceded	16169360	15712639	3090205	3844292	27475843	28566410	46735408	48123341
Add: Claims outstanding at the end of the Year-Net	11775992	9320363	3905786	3880249	104854878	82996097	120536656	96196709
Less: Outstanding claims at the beginning of the year - Direct	24039777	17394822	7352513	7206167	110122775	96658762	141515065	121259751
Less: Claims outstanding at the beginning of the year - RI Accepted	993225	932733	372028	328125	1439732	1409135	2804985	2669993
Add: Claims outstanding at the beginning of the year - RI Ceded	15712639	10207935	3844292	3841267	28566410	19922743	48123341	33971945
Less: Claims outstanding at the beginning of the year - Net	9320363	8119620	3880249	3693025	82996097	78145154	96196709	89957799
<b>Claims Incurred (Net)</b>	<b>8747535</b>	<b>5875403</b>	<b>1860023</b>	<b>2065571</b>	<b>118207565</b>	<b>80069948</b>	<b>128815123</b>	<b>88010922</b>

**SCHEDULE - 3 - COMMISSION FOR THE YEAR ENDED 31ST MARCH 2017**

(₹ '000)

Particulars	Fire		Marine		Misc.		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
<b>COMMISSION</b>								
Direct Business	1013485	820142	328522	320423	6642562	5164133	7984569	6304698
<b>TOTAL (A)</b>	<b>1013485</b>	<b>820142</b>	<b>328522</b>	<b>320423</b>	<b>6642562</b>	<b>5164133</b>	<b>7984569</b>	<b>6304698</b>
Add : Commission on Reinsurance Accepted	281858	278337	11114	30423	323656	216017	616628	524777
Less : Commission on Reinsurance Ceded	444919	418013	66685	123883	1826935	1154061	2338539	1695957
<b>Commission (Net )</b>	<b>850424</b>	<b>680466</b>	<b>272951</b>	<b>226963</b>	<b>5139283</b>	<b>4226089</b>	<b>6262658</b>	<b>5133518</b>

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below :

Agents	619157	465439	199734	164830	4297695	3183122	5116586	3813391
Brokers	387080	337221	128246	154634	2248430	1884359	2763756	2376214
Corporate Agency	7248	17482	542	959	96437	96651	104227	115092
<b>TOTAL (B)</b>	<b>1013485</b>	<b>820142</b>	<b>328522</b>	<b>320423</b>	<b>6642562</b>	<b>5164132</b>	<b>7984569</b>	<b>6304697</b>





## UNITED INDIA INSURANCE COMPANY LIMITED

### SCHEDULE - 4 - OPERATING EXPENSES RELATED TO INSURANCE BUSINESS FOR THE PERIOD ENDED 31ST MARCH 2017

(₹ '000)

Particulars	Fire		Marine		Misc.		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
Employees' remuneration and welfare benefits	1861239	2498430	385571	591281	17940162	18411411	20186972	21501122
Travel, conveyance and vehicle running expenses	58385	79862	12095	18900	562767	588522	633247	687284
Training expenses	4177	8118	865	1921	40263	59826	45305	69865
Rents, rates & taxes	80332	91185	16641	21580	774307	671962	871280	784727
Repairs	25401	26901	5262	6366	244832	198236	275495	231503
Printing and Stationery	22466	26598	4654	6295	216548	196006	243668	228899
Communication	30653	33863	6350	8014	295456	249540	332459	291417
Legal and Professional charges	9202	9597	1907	2271	88696	70720	99805	82588
Auditors' fees, expenses etc.								
a) as Auditor	4114	5098	852	1207	39655	37565	44621	43870
b) as Advisor or in any other capacity, in respect of	0	0	0	0	0	0	0	0
i) Taxation matters	0	0	0	0	0	0	0	0
ii) Insurance matters	0	0	0	0	0	0	0	0
iii) Management services; and	0	0	0	0	0	0	0	0
c) Any other capacity	230	218	47	52	2213	1607	2490	1877
Advertisement and publicity	30624	33351	6344	7893	295181	245770	332149	287014
Interest and Bank Charges	10548	7347	2186	1739	101672	54144	114406	63230
Service Tax on Premium A/c	0	307	0	73	0	2265	0	2645
Depreciation	51206	58453	10608	13834	493565	430749	555379	503036
Outsourcing Expenses	161692	133209	33495	31525	1558524	981645	1753711	1146379
UMEX Expenses	265250	229510	54949	54316	2556697	1691305	2876896	1975131
Others	104159	121291	34247	36841	1184874	1181940	1323280	1340072
<b>Total</b>	<b>2719678</b>	<b>3363338</b>	<b>576073</b>	<b>804108</b>	<b>26395412</b>	<b>25073213</b>	<b>29691163</b>	<b>29240659</b>

### SCHEDULE - 5 - SHARE CAPITAL AS AT 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
<b>Authorised Capital</b> 200000000 Equity Shares of ₹10/- each	2000000	2000000
<b>Issued Capital</b> 150000000 Equity Shares of ₹10/- each (includes 14,63,74,857 Equity Shares of ₹10/- each issued as Bonus Shares by Capitalisation of General Reserve and Share Premium Account)	1500000	1500000
<b>Subscribed Capital</b> 150000000 Equity Shares of ₹10/- each (includes 14,63,74,857 Equity Shares of ₹10/- each issued as Bonus Shares by Capitalisation of General Reserve and Share Premium Account)	1500000	1500000
<b>Called up Capital</b> 150000000 Equity Shares of ₹10/- each (includes 14,63,74,857 Equity Shares of ₹10/- each issued as Bonus Shares by Capitalisation of General Reserve and Share Premium Account)	1500000	1500000
Less : Calls unpaid	0	0
Add : Equity Shares forfeited (Amount originally paid up)	0	0
Less : Par Value of Equity Shares bought back	0	0
Less : Preliminary Expenses	0	0
Less : Expenses including commission or brokerage on Underwriting or subscription of Shares	0	0
<b>Total</b>	<b>1500000</b>	<b>1500000</b>

**SCHEDULE - 5A - PATTERN OF SHARE HOLDING AS AT 31ST MARCH 2017**

[As certified by the Management]

Particulars	Current Year		Previous Year	
	No. of Shares	% of Holding	No. of Shares	% of Holding
Promoters				
Indian				
Government of India	149999970	100%	149999970	100%
Nominees of Govt. of India	30		30	
<b>Total</b>	<b>150000000</b>		<b>150000000</b>	

**SCHEDULE - 6 - RESERVES & SURPLUS AS AT 31ST MARCH 2017**

(₹ '000)

Particulars	Current Year	Previous Year
Capital Reserve	13589	13589
Capital Redemption Reserve	0	0
Share Premium	0	0
General Reserve (Opening)	55650263	54250507
Add/Less : Transfer from Profit & Loss Account	-19135340	1399756
<b>Closing Balance</b>	<b>36514923</b>	<b>55650263</b>
Catastrophe Reserve	0	0
Other Reserves - Investment Reserve	8628	8628
Foreign Currency Translation Reserve	139495	117619
Add/Less : during the year	-7848	21876
<b>Closing Balance</b>	<b>131647</b>	<b>139495</b>
Balance of Profit in Profit & Loss Account	0	0
<b>Total</b>	<b>36668787</b>	<b>55811975</b>

**SCHEDULE - 7 - BORROWINGS AS AT 31ST MARCH 2017**

(₹ '000)

Particulars	Current Year	Previous Year
Debentures / Bonds	0	0
Banks	0	0
Financial Institutions	0	0
Others (to be specified)	0	0
<b>Total</b>	<b>0</b>	<b>0</b>

**SCHEDULE-8 - INVESTMENTS (SHAREHOLDERS) AS AT 31ST MARCH 2017**

(₹ '000)

Particulars	Current Year	Previous Year
<b>INVESTMENTS</b>		
<b>LONG TERM INVESTMENTS</b>		
Government securities and Government guaranteed bonds including Treasury Bills	4126631	12833589
Other Approved Securities	0	0
Other Investments		
(a) Shares		
(aa) Equity	14389766	22388039
(ab) Preference	813	1466
(b) Mutual Funds	0	0



## UNITED INDIA INSURANCE COMPANY LIMITED

Particulars		Current Year	Previous Year
(c) Derivative Instruments		0	0
(d) Debentures and Bonds		3343404	5414178
(e) Other Securities		0	0
(f) Subsidiaries		0	0
(g) Investment Properties - Real Estates		0	0
Investments in Infrastructure and Social Sector		2444364	9646584
Other than Approved Investments**		17544016	13842144
<b>SUB-TOTAL</b>		<b>41848994</b>	<b>64126000</b>
<b>SHORT TERM INVESTMENTS</b>			
Government Securities and Government guaranteed bonds including Treasury Bills		321492	580119
Other Approved Securities		0	0
Other Investments			
(a) Shares			
(aa) Equity		0	0
(ab) Preference		0	0
(b) Mutual Funds		924052	559851
(c) Derivative Instruments		0	0
(d) Debentures and Bonds		175912	367707
(e) Other Securities		0	0
(f) Subsidiaries		0	0
(g) Investment Properties - Real Estates		0	0
Investments in Infrastructure and Social Sector		148375	1001596
Other than Approved Investments**		931000	500000
<b>SUB-TOTAL</b>		<b>2500831</b>	<b>3009273</b>
<b>TOTAL</b>		<b>44349825</b>	<b>67135273</b>
Aggregate amount of Company's Investment other than listed equity securities and derivative instruments.	<b>Book Value</b>	<b>158563153</b>	<b>139699409</b>
	<b>Market Value</b>	<b>164020983</b>	<b>141736042</b>

**Note:** \*\*Other than Approved Investments comprises of Infrastructure Investment of ₹ 3486584 thousands (Longterm) and ₹ 461000 thousands (Short term); Investment in Housing - NIL

\*\*Previous year figures for Equity has been reclassified to comply with the IRDAI (Investment) Regulations 2016. As a result of the same, ₹ 3815179.52thousands has been reclassified from approved to other than Approved Investments.

\*\*Other than Approved Investments for the current year includes :

**A. Subsidiaries :**

(1) Zenith Securities - ₹ 762.23 thousands (Previous Year - ₹ 762.23 thousands)

**B. Associate Companies :**

(2) Health Insurance TPA Ltd - ₹ 166250 thousands (Previous Year - ₹ 166250 thousands)

(3) India International Insurance - ₹ 18275.63 thousands (Previous Year - ₹ 18275.63 thousands)

(4) Ken India Assurance Co Ltd - ₹ 733.69 thousands (Previous Year - ₹ 733.69 thousands)

**SCHEDULE-8A - INVESTMENTS (POLICYHOLDERS) AS AT 31ST MARCH 2017**

(₹ '000)

Particulars		Current Year	Previous Year
<b>INVESTMENTS</b>			
<b>LONG TERM INVESTMENTS</b>			
Government securities and Government guaranteed bonds including Treasury Bills		65992120	48624229
Other Approved Securities		0	0
Other Investments			
(a) Shares			
(aa) Equity		73621033	55106038
(ab) Preference		4160	3610
(b) Mutual Funds		0	0
(c) Derivative Instruments		0	0
(d) Debentures and Bonds		17105550	13326486
(e) Other Securities		0	0
(f) Subsidiaries		0	0
(g) Investment Properties - Real Estates		0	0
Investments in Infrastructure and Social Sector		57385293	40779719
<b>SUB-TOTAL</b>		<b>214108156</b>	<b>157840082</b>
<b>SHORT TERM INVESTMENTS</b>			
Government Securities and Government guaranteed bonds including Treasury Bills		4026412	2043258
Other Approved Securities		0	0
Other Investments			
(a) Shares			
(aa) Equity		0	0
(ab) Preference		0	0
(b) Mutual Funds		4727644	1378021
(c) Derivative Instruments		0	0
(d) Debentures and Bonds		900001	905076
(e) Other Securities		0	0
(f) Subsidiaries		0	0
(g) Investment Properties - Real Estates		0	0
Investments in Infrastructure and Social Sector		3140714	3080685
<b>SUB-TOTAL</b>		<b>12794771</b>	<b>7407040</b>
<b>TOTAL</b>		<b>226902927</b>	<b>165247122</b>
Aggregate amount of Company's Investment other than listed equity securities and derivative instruments.	<b>Book Value</b>	<b>158563153</b>	<b>139699409</b>
	<b>Market Value</b>	<b>164020983</b>	<b>141736042</b>



## UNITED INDIA INSURANCE COMPANY LIMITED

### SCHEDULE 9 - LOANS AS AT 31.03.2017

(₹ '000)

Sl.No.	Particulars	Current Year	Previous Year
<b>1</b>	<b>SECURITY-WISE CLASSIFICATION</b>		
	Secured		
	(a) On mortgage of Property		
	(aa) In India	1598708	1776674
	(ab) Outside India	0	0
	(b) On Shares, Bonds, Govt. Securities	0	0
	(c) On Others (Govt. Guaranteed Loans)	808543	933593
	Unsecured	180926	184086
	<b>TOTAL</b>	<b>2588177</b>	<b>2894353</b>
<b>2</b>	<b>BORROWER-WISE CLASSIFICATION</b>		
	(a) Central and State Governments	808543	933593
	(b) Banks and Financial Institutions	0	0
	(c) Subsidiaries	0	0
	(d) Industrial Undertakings	294110	442453
	(e) Loans to HUDCO	0	0
	(f) Others-Employees Housing Loan #	1485524	1518307
	<b>TOTAL</b>	<b>2588177</b>	<b>2894353</b>
<b>3</b>	<b>PERFORMANCE-WISE CLASSIFICATION</b>		
	(a) Loans classified as standard		
	(aa) In India	2425748	2734490
	(ab) Outside India	0	0
	(b) Non-performing loans		
	(ba) In India*	162429	159863
	(bb) Outside India	0	0
	<b>TOTAL</b>	<b>2588177</b>	<b>2894353</b>
<b>4</b>	<b>MATURITY-WISE CLASSIFICATION</b>		
	(a) Short Term	164369	143948
	(b) Long Term	2423808	2750405
	<b>TOTAL</b>	<b>2588177</b>	<b>2894353</b>

Note: \* Provision of ₹ 173785 thousands (previous year ₹ 171846 thousands) against non performing loans is grouped under provision for Bad and Doubtful debts in schedule 14)

₹ in'000

- 1) Provision against non-performing loans is ₹ 173785.  
 2) Loans considered doubtful and loss assets are ₹ 173785

# Pursuant to RBI Guidelines a provision of ₹ 6538 thousands (₹ 6713 thousands) is made, being 0.4% on standard assets amounting to ₹ 1634584 thousands

**SCHEDULE - 10 - FIXED ASSETS AS AT 31.03.2017**

(₹ '000)

Particulars	COST / GROSS BLOCK				DEPRECIATION				NET BLOCK	
	Opening	Additions/ Transfers	Deductions/ Transfers	Closing	Upto last year	For the year	On sales/ adjustments	To date	As at year end	Previous Year
Goodwill	0	0	0	0	0	0	0	0	0	0
Intangibles	740999	80736	0	821735	540299	117749	0	658048	163687	200700
Land-Freehold	116971	0	0	116971	0	0	0	0	116971	116971
Land-Leasehold	2642	0	0	2642	827	24	0	851	1791	1815
Leasehold Properties	113871	0	0	113871	56790	1481	0	58271	55600	57081
Building	606381	180140	0	786521	407832	12180	0	420012	366509	198549
Furniture & Fittings	351790	29047	11152	369685	280011	21447	10804	290654	79031	71779
Information Technology Equipment	2414808	59909	61312	2413405	2225226	101579	59811	2266994	146411	189582
Vehicles	767415	275645	210254	832806	392084	239340	168345	463079	369727	375331
Office Equipment	111284	9450	24814	95920	90624	10221	23746	77099	18821	20660
Others - Electrical Equipments	557287	12830	8787	561330	410598	38242	8367	440473	120857	146689
Other Assets	184344	15299	3392	196251	119776	13116	2923	129969	66282	64568
<b>Total</b>	<b>5967792</b>	<b>663056</b>	<b>319711</b>	<b>6311137</b>	<b>4524067</b>	<b>555379</b>	<b>273996</b>	<b>4805450</b>	<b>1505687</b>	<b>1443725</b>
Work-in-Progress	0	14998	0	14998	0	0	0	0	14998	0
<b>Grand Total</b>	<b>5967792</b>	<b>678054</b>	<b>319711</b>	<b>6326135</b>	<b>4524067</b>	<b>555379</b>	<b>273996</b>	<b>4805450</b>	<b>1520685</b>	<b>1443725</b>
<b>Previous Year</b>	<b>5618608</b>	<b>588932</b>	<b>239748</b>	<b>5967792</b>	<b>4214171</b>	<b>503036</b>	<b>193140</b>	<b>4524067</b>	<b>1443725</b>	

**Note\*:** Useful life of Motor Vehicles is reduced from 8 years to 5 years, as the vehicles are to be transferred at the end of 5th year to the Company officials as per the New Conveyance Scheme, 2011 followed by the Company. As a result, the depreciation charge for the year ended 31.03.2017 is higher by ₹ 94484 thousands.

**SCHEDULE - 11 - CASH AND BANK BALANCES AS AT 31ST MARCH 2017**

(₹ '000)

Particulars	Current Year	Previous Year
Cash (including cheques, drafts and stamps)	2186319	2108263
Bank Balances		
Deposits Accounts		
Short-term (due within 12 months)	6173851	4709248
Others		
Current Accounts	9849529	4612046
Others - Remittance in transit	0	8785
Money at Call and Short Notice	0	0
With other Institutions	954567	499567
<b>Total</b>	<b>19164266</b>	<b>11937909</b>
Balances with non-scheduled banks included in Bank Balances	3851	3729



## UNITED INDIA INSURANCE COMPANY LIMITED

### SCHEDULE - 12 - ADVANCES AND OTHER ASSETS AS AT 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
<b>ADVANCES</b>		
Reserve Deposits with ceding companies	8247466	6962034
Application money for investments	31000	0
Prepayments	122914	75239
Advances to Directors/Officers	0	403
Advance tax paid and Taxes deducted at Source (Net of provision for taxation)	2032341	1960122
<b>Others</b>		
Staff Advances and Loans (Rs.1061 considered doubtful)	265358	282526
<b>TOTAL (A)</b>	<b>10699079</b>	<b>9280324</b>
<b>OTHER ASSETS</b>		
Income accrued on investments	5791777	5252608
Outstanding Premiums (Rs.228 considered doubtful)	580944	363750
Agents' Balances	0	0
Due from other entities carrying on insurance business (including reinsurers) (Rs.570785 considered doubtful)	9145666	10028906
<b>Others</b>		
Deposits, Advances & Other Accounts (Rs.20892 considered doubtful)	17434861	6496448
<b>TOTAL (B)</b>	<b>32953248</b>	<b>22141712</b>
<b>TOTAL (A + B)</b>	<b>43652327</b>	<b>31422036</b>

### SCHEDULE - 13 - CURRENT LIABILITIES AS AT 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
Agents' Balances	1405310	1271094
Balances due to other insurance companies	22114375	5651897
Deposits held on re-insurance ceded	19154	34307
Premiums received in advance	1575341	974899
Unallocated Premium	0	0
Sundry Creditors	21896189	14969969
Due to subsidiaries / holding companies	0	0
Claims Outstanding	120536655	96196708
Due to Officers/Directors	0	0
<b>Others</b>		
Former Shareholders' Fund	1330	1330
<b>Unclaimed Amount of Policyholders</b>	<b>1622008</b>	<b>1436914</b>
<b>TOTAL</b>	<b>169170362</b>	<b>120537118</b>

**SCHEDULE - 14 - PROVISIONS AS AT 31ST MARCH 2017**

(₹ '000)

Particulars	Current Year	Previous Year
Reserve for Unexpired Risk	67267422	54125736
For proposed dividends	0	670000
For dividend distribution tax	0	136170
Provision for diminution in value of other than actively traded Equities	1319868	1190691
Provision for Group Mediclaim Policy	45000	35000
For Leave Encashment	2876974	2480000
Provision for Employee Short term Benefits	67500	67500
Provision for Sick Leave	141976	30000
For Wage Arrears	0	0
For Loans, Investments and Other Assets	2166737	2137582
<b>TOTAL</b>	<b>73885477</b>	<b>60872679</b>

**SCHEDULE - 15 - MISCELLANEOUS EXPENDITURE AS AT 31ST MARCH 2017**

(to the extent not written off or adjusted)

(₹ '000)

Particulars	Current Year	Previous Year
Discount allowed in issue of shares/debentures	0	0
Others (to be specified)	0	0
<b>TOTAL</b>	<b>0</b>	<b>0</b>





UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

SEGMENTAL REPORT - BREAKUP FOR THE YEAR ENDED 31ST MARCH 2017

Particulars	Fire	
	Current Year	Previous Year
<b>PREMIUM FROM</b>		
Direct Business	13646579	13113873
Add: Reinsurance accepted	1399776	1294683
Less: Reinsurance ceded	6113997	6172346
<b>Net Premium</b>	<b>8932358</b>	<b>8236210</b>
Adjustment for change in reserve for unexpired risks	-436027	-329367
<b>PREMIUM EARNED (NET)</b>	<b>8496331</b>	<b>7906843</b>
<b>CLAIMS PAID</b>		
Direct Business	8722107	9204126
Add: Reinsurance accepted	735244	601988
Less: Reinsurance ceded	3165445	5131454
<b>Net Claims paid</b>	<b>6291906</b>	<b>4674660</b>
Add: Claims Outstanding at the end of the year - Direct	27133043	24039777
Add: Claims Outstanding at the end of the year - RI Accepted	812309	993225
Less: Claims Outstanding at the end of the year - RI Ceded	16169360	15712639
<b>Add: Claims Outstanding at the end of the year - Net</b>	<b>11775992</b>	<b>9320363</b>
Less: Outstanding claims at the beginning of the year - Direct	24039777	17394822
Less: Claims Outstanding at the beginning of the year - RI Accepted	993225	932733
Add: Claims Outstanding at the beginning of the year - RI Ceded	15712639	10207935
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>9320363</b>	<b>8119620</b>
<b>Claims Incurred (Net)</b>	<b>8747535</b>	<b>5875403</b>
<b>COMMISSION</b>		
Direct Business	1013485	820142
<b>TOTAL (A)</b>	<b>1013485</b>	<b>820142</b>
Add: Commission on Reinsurance Accepted	281858	278337
Less: Commission on Reinsurance Ceded	444919	418013
<b>COMMISSION (NET)</b>	<b>850424</b>	<b>680466</b>
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:		
Agents	619157	465439
Brokers	387080	337221
Corporate Agency	7248	17482
<b>TOTAL (B)</b>	<b>1013485</b>	<b>820142</b>

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Marine Cargo		Marine Hull		Marine Total		Misc. Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
2539442	2540614	1438695	1842176	3978137	4382790	143003402	105006967
1791	1751	163763	151434	165554	153185	2032545	1211594
404015	367371	1338290	1462995	1742305	1830366	22904857	10014805
<b>2137218</b>	<b>2174994</b>	<b>264168</b>	<b>530615</b>	<b>2401386</b>	<b>2705609</b>	<b>122131090</b>	<b>96203756</b>
18888	76330	266447	105720	285335	182050	-12990995	-6769603
<b>2156106</b>	<b>2251324</b>	<b>530615</b>	<b>636335</b>	<b>2686721</b>	<b>2887659</b>	<b>109140095</b>	<b>89434153</b>
1470796	1957174	1589930	2100412	3060726	4057586	106486398	83367561
1274	3844	95342	96400	96616	100244	1369850	714994
132476	646063	1190380	1633420	1322856	2279483	11507464	8863550
<b>1339594</b>	<b>1314955</b>	<b>494892</b>	<b>563392</b>	<b>1834486</b>	<b>1878347</b>	<b>96348784</b>	<b>75219005</b>
3120529	2994198	3317429	4358315	6437958	7352513	131127298	110122775
38694	55926	519339	316102	558033	372028	1203423	1439732
539225	460651	2550980	3383641	3090205	3844292	27475843	28566410
<b>2619998</b>	<b>2589473</b>	<b>1285788</b>	<b>1290776</b>	<b>3905786</b>	<b>3880249</b>	<b>104854878</b>	<b>82996097</b>
2994198	3603676	4358315	3602491	7352513	7206167	110122775	96658762
55926	50938	316102	277187	372028	328125	1439732	1409135
460651	1071869	3383641	2769398	3844292	3841267	28566410	19922743
<b>2589473</b>	<b>2582745</b>	<b>1290776</b>	<b>1110280</b>	<b>3880249</b>	<b>3693025</b>	<b>82996097</b>	<b>78145154</b>
<b>1370119</b>	<b>1321683</b>	<b>489904</b>	<b>743888</b>	<b>1860023</b>	<b>2065571</b>	<b>118207565</b>	<b>80069948</b>
295080	272571	33443	47852	328523	320423	6642562	5164133
<b>295080</b>	<b>272571</b>	<b>33443</b>	<b>47852</b>	<b>328523</b>	<b>320423</b>	<b>6642562</b>	<b>5164133</b>
297	-882	10817	31305	11114	30423	323656	216017
23158	29905	43527	93978	66685	123883	1826935	1154061
<b>272219</b>	<b>241784</b>	<b>733</b>	<b>-14821</b>	<b>272952</b>	<b>226963</b>	<b>5139283</b>	<b>4226089</b>
187295	154029	12439	10801	199734	164830	4297695	3183122
107242	117676	21004	36958	128246	154634	2248430	1884359
542	866	0	93	542	959	96437	96651
<b>295079</b>	<b>272571</b>	<b>33443</b>	<b>47852</b>	<b>328522</b>	<b>320423</b>	<b>6642562</b>	<b>5164132</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

SEGMENTAL REPORT - BREAKUP FOR THE YEAR ENDED 31ST MARCH 2017

(₹ '000)

Particulars	Motor OD	
	Current Year	Previous Year
<b>PREMIUM FROM</b>		
Direct Business	20134635	17128297
Add: Reinsurance accepted	0	0
Less: Reinsurance ceded	1002041	870753
<b>Net Premium</b>	<b>19132594</b>	<b>16257544</b>
Adjustment for change in reserve for unexpired risks	-1437525	-180472
<b>PREMIUM EARNED (NET)</b>	<b>17695069</b>	<b>16077072</b>
<b>CLAIMS PAID</b>		
Direct Business	13923093	10872142
Add: Reinsurance accepted	0	0
Less: Reinsurance ceded	699029	850505
<b>Net Claims paid</b>	<b>13224064</b>	<b>10021637</b>
Add: Claims Outstanding at the end of the year - Direct	5819912	4875753
Add: Claims Outstanding at the end of the year - RI Accepted	0	0
Less: Claims Outstanding at the end of the year - RI Ceded	401176	308007
Add: Claims Outstanding at the end of the year - Net	5418736	4567746
Less: Outstanding claims at the beginning of the year - Direct	4875753	3685213
Less: Claims Outstanding at the beginning of the year - RI Accepted	0	0
Add: Claims Outstanding at the beginning of the year - RI Ceded	308007	288751
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>4567746</b>	<b>3396462</b>
<b>Claims Incurred (Net)</b>	<b>14075054</b>	<b>11192921</b>
<b>COMMISSION</b>		
Direct Business	1872672	1298429
<b>TOTAL (A)</b>	<b>1872672</b>	<b>1298429</b>
Add: Commission on Reinsurance Accepted	0	0
Less: Commission on Reinsurance Ceded	151010	129118
<b>COMMISSION (NET)</b>	<b>1721662</b>	<b>1169311</b>
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:		
Agents	1639354	1132327
Brokers	235598	160074
Corporate Agency	-2280	6028
<b>TOTAL (B)</b>	<b>1872672</b>	<b>1298429</b>

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Motor TP		Motor DR Pool		Motor TP Pool		Motor Total		WC/Emp. Liab.	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
40491401	29417368	0	739777	0	0	60626036	47285442	830643	904293
0	0	81713	89385	0	0	81713	89385	0	0
2061511	1502064	0	591821	0	0	3063552	2964638	41532	45215
<b>38429890</b>	<b>27915304</b>	<b>81713</b>	<b>237341</b>	<b>0</b>	<b>0</b>	<b>57644197</b>	<b>44410189</b>	<b>789111</b>	<b>859078</b>
-5138623	-2455001	0	-46585	0	0	-6576148	-2682058	34983	9765
<b>33291267</b>	<b>25460303</b>	<b>81713</b>	<b>190756</b>	<b>0</b>	<b>0</b>	<b>51068049</b>	<b>41728131</b>	<b>824094</b>	<b>868843</b>
15611452	13758372	309403	292593	2724491	5290479	32568439	30213586	144195	178553
0	262	92179	164468	0	0	92179	164730	0	0
1172877	1380195	247522	234074	0	0	2119428	2464774	7210	14603
<b>14438575</b>	<b>12378439</b>	<b>154060</b>	<b>222987</b>	<b>2724491</b>	<b>5290479</b>	<b>30541190</b>	<b>27913542</b>	<b>136985</b>	<b>163950</b>
61786115	47774828	4405739	4966665	19382213	22106704	91393979	79723950	419031	444604
1413	1956	0	0	0	0	1413	1956	0	0
4645705	7924185	3524590	3973332	0	0	8571471	12205524	15001	30528
<b>57141823</b>	<b>39852599</b>	<b>881149</b>	<b>993333</b>	<b>19382213</b>	<b>22106704</b>	<b>82823921</b>	<b>67520382</b>	<b>404030</b>	<b>414076</b>
47774828	38019552	4966665	3833191	22106704	27397183	79723950	72935139	444604	375356
1956	6771	0	0	0	0	1956	6771	0	0
7924185	4289843	3973332	3066553	0	0	12205524	7645147	30528	29131
<b>39852599</b>	<b>33736480</b>	<b>993333</b>	<b>766638</b>	<b>22106704</b>	<b>27397183</b>	<b>67520382</b>	<b>65296763</b>	<b>414076</b>	<b>346225</b>
<b>31727799</b>	<b>18494558</b>	<b>41876</b>	<b>449682</b>	<b>0</b>	<b>0</b>	<b>45844729</b>	<b>30137161</b>	<b>126939</b>	<b>231801</b>
0	0	0	0	0	0	1872672	1298429	96069	91432
<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1872672</b>	<b>1298429</b>	<b>96069</b>	<b>91432</b>
0	0	0	0	0	0	0	0	0	0
101228	73543	0	0	0	0	252238	202661	6230	6782
<b>-101228</b>	<b>-73543</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1620434</b>	<b>1095768</b>	<b>89839</b>	<b>84650</b>
0	0	0	0	0	0	1639354	1132327	84634	75438
0	0	0	0	0	0	235598	160074	10935	15455
0	0	0	0	0	0	-2280	6028	500	539
<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1872672</b>	<b>1298429</b>	<b>96069</b>	<b>91432</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

SEGMENTAL REPORT - BREAKUP FOR THE YEAR ENDED 31ST MARCH 2017

(₹ '000)

Particulars	Personal Accident	
	Current Year	Previous Year
<b>PREMIUM FROM</b>		
Direct Business	2627683	2552900
Add: Reinsurance accepted	8504	8614
Less: Reinsurance ceded	463760	393317
<b>Net Premium</b>	<b>2172427</b>	<b>2168197</b>
Adjustment for change in reserve for unexpired risks	-2115	-135136
<b>PREMIUM EARNED (NET)</b>	<b>2170312</b>	<b>2033061</b>
<b>CLAIMS PAID</b>		
Direct Business	2127970	1699401
Add: Reinsurance accepted	28427	15006
Less: Reinsurance ceded	412346	338364
<b>Net Claims paid</b>	<b>1744051</b>	<b>1376043</b>
Add: Claims Outstanding at the end of the year - Direct	1720511	1506130
Add: Claims Outstanding at the end of the year - RI Accepted	2648	17832
Less: Claims Outstanding at the end of the year - RI Ceded	304507	301073
<b>Add: Claims Outstanding at the end of the year - Net</b>	<b>1418652</b>	<b>1222889</b>
Less: Outstanding claims at the beginning of the year - Direct	1506130	1009518
Less: Claims Outstanding at the beginning of the year - RI Accepted	17832	1066
Add: Claims Outstanding at the beginning of the year - RI Ceded	301073	236220
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>1222889</b>	<b>774364</b>
<b>Claims Incurred (Net)</b>	<b>1939814</b>	<b>1824568</b>
<b>COMMISSION</b>		
Direct Business	270782	231277
<b>TOTAL (A)</b>	<b>270782</b>	<b>231277</b>
Add: Commission on Reinsurance Accepted	2551	3279
Less: Commission on Reinsurance Ceded	144861	119569
<b>COMMISSION (NET)</b>	<b>128472</b>	<b>114987</b>
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:		
Agents	192338	146097
Brokers	75550	82141
Corporate Agency	2894	3038
<b>TOTAL (B)</b>	<b>270782</b>	<b>231276</b>

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Aviation		Engineering		Other Misc.		Liability		Health & Hosp.	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
569697	669777	4473684	5172360	20351974	6355301	1109885	836953	52413800	41229942
52962	41440	295644	366369	1449869	701665	143852	4121	0	0
564717	731607	2112307	2566276	11809917	1013047	444974	239031	4404098	2061674
<b>57942</b>	<b>-20390</b>	<b>2657021</b>	<b>2972453</b>	<b>9991926</b>	<b>6043919</b>	<b>808763</b>	<b>602043</b>	<b>48009702</b>	<b>39168268</b>
-28971	23682	145336	-87798	-1974003	-198279	-169360	-10564	-4420717	-3689215
<b>28971</b>	<b>3292</b>	<b>2802357</b>	<b>2884655</b>	<b>8017923</b>	<b>5845640</b>	<b>639403</b>	<b>591479</b>	<b>43588985</b>	<b>35479053</b>
3528095	1133607	3086643	3161208	3245663	2226464	231632	762227	61553761	43992515
70660	56662	409854	236348	765899	243572	2831	-1324	0	0
3466516	1068330	1400906	1803395	427418	512746	14255	439831	3659385	2221507
<b>132239</b>	<b>121939</b>	<b>2095591</b>	<b>1594161</b>	<b>3584144</b>	<b>1957290</b>	<b>220208</b>	<b>321072</b>	<b>57894376</b>	<b>41771008</b>
941752	3540186	11470843	13269765	12563660	2970377	1495612	1215180	11121910	7452583
85688	105153	653669	861674	450360	451380	9645	1737	0	0
828856	3500990	8542044	10228563	8651016	1656222	69261	270931	493687	372579
<b>198584</b>	<b>144349</b>	<b>3582468</b>	<b>3902876</b>	<b>4363004</b>	<b>1765535</b>	<b>1435996</b>	<b>945986</b>	<b>10628223</b>	<b>7080004</b>
3540186	451353	13269765	12079932	2970377	3525818	1215180	1156270	7452583	5125376
105153	64715	861674	758697	451380	564384	1737	13502	0	0
3500990	363634	10228563	9371199	1656222	1641304	270931	326744	372579	309364
<b>144349</b>	<b>152434</b>	<b>3902876</b>	<b>3467430</b>	<b>1765535</b>	<b>2448898</b>	<b>945986</b>	<b>843028</b>	<b>7080004</b>	<b>4816012</b>
<b>186474</b>	<b>113854</b>	<b>1775183</b>	<b>2029607</b>	<b>6181613</b>	<b>1273927</b>	<b>710218</b>	<b>424030</b>	<b>61442595</b>	<b>44035000</b>
13083	9416	273844	298979	873429	588443	115569	102870	3127114	2543287
<b>13083</b>	<b>9416</b>	<b>273844</b>	<b>298979</b>	<b>873429</b>	<b>588443</b>	<b>115569</b>	<b>102870</b>	<b>3127114</b>	<b>2543287</b>
9414	6251	94087	105925	216419	99863	1185	700	0	0
34733	23214	247084	344372	616479	162610	13726	10489	511584	284364
<b>-12236</b>	<b>-7547</b>	<b>120847</b>	<b>60532</b>	<b>473369</b>	<b>525696</b>	<b>103028</b>	<b>93081</b>	<b>2615530</b>	<b>2258923</b>
299	194	104549	95317	703266	529894	57354	47335	1515901	1156520
12784	9221	168947	202340	126601	17964	57803	54979	1560212	1342185
0	0	348	1323	43562	40585	412	556	51001	44582
<b>13083</b>	<b>9415</b>	<b>273844</b>	<b>298980</b>	<b>873429</b>	<b>588443</b>	<b>115569</b>	<b>102870</b>	<b>3127114</b>	<b>2543287</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

SCHEDULE - 1- PREMIUM EARNED (NET) FOR THE YEAR ENDED 31ST MARCH 2017

SEGMENTAL IN INDIA & OUTSIDE INDIA

(₹ '000)

Particulars	Fire	
	Current Year	Previous Year
PREMIUM FROM		
Direct Business	13646579	13113873
Direct - In India	13646579	13113873
Add: Reinsurance Accepted	1399776	1294682
Add: Reinsurance Accepted - In India	1231603	1173212
Add: Reinsurance Accepted - Outside India	168173	121470
Less: Reinsurance Ceded	6113997	6172346
Less: Reinsurance Ceded - In India	3022707	2972271
Less: Reinsurance Ceded - Outside India	3091290	3200075
<b>Net Premium</b>	<b>8932358</b>	<b>8236210</b>
Net Premium - In India	11855474	11314814
Net Premium - Outside India	-2923117	-3078604
Adjustment for change in reserve for unexpired risks	-436027	-329367
<b>Premium Earned (Net)</b>	<b>8496331</b>	<b>7906843</b>

STANDALONE FINANCIAL STATEMENTS  
SCHEDULE-1 - SEGMENTAL IN INDIA & OUTSIDE INDIA

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Marine Cargo		Marine Hull		Marine Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
2539441	2540614	1438695	1842176	3978137	4382790
2539441	2540614	1438695	1842176	3978137	4382790
1791	1751	163762	151434	165554	153185
0	0	78288	147485	78288	147485
1791	1751	85474	3949	87266	5700
404014	367371	1338289	1462996	1742305	1830365
213778	185879	155978	66732	369757	252611
190236	181492	1182311	1396264	1372548	1577755
<b>2137218</b>	<b>2174994</b>	<b>264168</b>	<b>530614</b>	<b>2401386</b>	<b>2705609</b>
2325664	2354735	1361004	1922930	3686667	4277664
-188445	-179741	-1096836	-1392315	-1285282	-1572055
18888	76330	266447	105720	285335	182050
<b>2156106</b>	<b>2251324</b>	<b>530615</b>	<b>636334</b>	<b>2686721</b>	<b>2887659</b>

P. Hemamalini  
Director

M.N. Sarma  
Director





UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 1- PREMIUM EARNED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Motor OD	
	Current Year	Previous Year
<b>PREMIUM FROM</b>		
Direct Business	20134634	17128297
Direct - In India	20134634	17128297
Add: Reinsurance Accepted	0	0
Add: Reinsurance Accepted - In India	0	0
Add: Reinsurance Accepted - Outside India	0	0
Less: Reinsurance Ceded	1002040	870753
Less: Reinsurance Ceded - In India	1004477	864170
Less: Reinsurance Ceded - Outside India	-2437	6583
<b>Net Premium</b>	<b>19132594</b>	<b>16257544</b>
Net Premium - In India	19130158	16264128
Net Premium - Outside India	2436	-6584
Adjustment for change in reserve for unexpired risks	-1437525	-180472
<b>Premium Earned (Net)</b>	<b>17695069</b>	<b>16077072</b>

STANDALONE FINANCIAL STATEMENTS  
SCHEDULE-1 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Motor TP		Motor DR Pool		Motor TP Pool		Motor Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
40491401	29417368	0	739777	0	0	60626036	47285442
40491401	29417368	0	739777	0	0	60626036	47285442
0	0	81713	89385	0	0	81713	89385
0	0	81713	89385	0	0	81713	89385
0	0	0	0	0	0	0	0
2061511	1502064	0	591821	0	0	3063552	2964637
2039347	1483347	0	591821	0	0	3043825	2939338
22164	18717	0	0	0	0	19727	25300
<b>38429890</b>	<b>27915304</b>	<b>81713</b>	<b>237341</b>	<b>0</b>	<b>0</b>	<b>57644197</b>	<b>44410190</b>
38452054	27934020	81713	237341	0	0	57663924	44435487
-22164	-18717	0	0	0	0	-19727	-25300
-5138623	-2455001	0	-46585	0	0	-6576148	-2682058
<b>33291267</b>	<b>25460303</b>	<b>81713</b>	<b>190756</b>	<b>0</b>	<b>0</b>	<b>51068049</b>	<b>41728132</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 1- PREMIUM EARNED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Workmen Comp.	
	Current Year	Previous Year
<b>PREMIUM FROM</b>		
Direct Business	830643	904293
Direct - In India	830643	904293
Add: Reinsurance Accepted	0	0
Add: Reinsurance Accepted - In India	0	0
Add: Reinsurance Accepted - Outside India	0	0
Less: Reinsurance Ceded	41532	45215
Less: Reinsurance Ceded - In India	41532	45215
Less: Reinsurance Ceded - Outside India	0	0
<b>Net Premium</b>	<b>789111</b>	<b>859078</b>
Net Premium - In India	789111	859078
Net Premium - Outside India	0	0
Adjustment for change in reserve for unexpired risks	34983	9765
<b>Premium Earned (Net)</b>	<b>824094</b>	<b>868843</b>

STANDALONE FINANCIAL STATEMENTS  
SCHEDULE-1 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Personal Accident		Aviation		Engineering	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
2627683	2552900	569697	669777	4473684	5172360
2627683	2552900	569697	669777	4473684	5172360
8504	8614	52962	41440	295644	366370
8504	8614	20631	33712	292067	353424
0	0	32331	7728	3577	12945
463760	393317	564717	731607	2112307	2566276
406513	346191	409120	452440	1118031	1611006
57247	47126	155597	279167	994276	955270
<b>2172427</b>	<b>2168197</b>	<b>57942</b>	<b>-20390</b>	<b>2657021</b>	<b>2972453</b>
2229673	2215323	181209	251049	3647721	3914779
-57247	-47126	-123266	-271440	-990699	-942325
-2115	-135136	-28971	23682	145336	-87798
<b>2170312</b>	<b>2033061</b>	<b>28971</b>	<b>3292</b>	<b>2802357</b>	<b>2884655</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 1- PREMIUM EARNED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Other Misc.	
	Current Year	Previous Year
PREMIUM FROM		
Direct Business	20351974	6355301
Direct - In India	20351974	6355301
Add: Reinsurance Accepted	1449870	701665
Add: Reinsurance Accepted - In India	1335245	639591
Add: Reinsurance Accepted - Outside India	114625	62074
Less: Reinsurance Ceded	11809918	1013047
Less: Reinsurance Ceded - In India	6240554	747244
Less: Reinsurance Ceded - Outside India	5569364	265803
<b>Net Premium</b>	<b>9991926</b>	<b>6043919</b>
Net Premium - In India	15446665	6247649
Net Premium - Outside India	-5454739	-203730
Adjustment for change in reserve for unexpired risks	-1974003	-198279
<b>Premium Earned (Net)</b>	<b>8017923</b>	<b>5845640</b>

STANDALONE FINANCIAL STATEMENTS  
SCHEDULE-1 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Liability		Health & Hosp.		Total Misc.	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
1109885	836953	52413800	41229942	143003402	105006967
1109885	836953	52413800	41229942	143003402	105006967
143852	4121	0	0	2032545	1211594
143852	4121	0	0	1882013	1128848
0	0	0	0	150532	82746
444974	239031	4404098	2061674	22904857	10014805
363094	156327	1043211	2054613	12665881	8352373
81880	82704	3360887	7061	10238976	1662432
<b>808763</b>	<b>602043</b>	<b>48009702</b>	<b>39168268</b>	<b>122131090</b>	<b>96203756</b>
890643	684747	51370588	39175330	132219534	97783443
-81880	-82704	-3360887	-7062	-10088445	-1579687
-169360	-10564	-4420717	-3689215	-12990995	-6769603
<b>639403</b>	<b>591479</b>	<b>43588985</b>	<b>35479053</b>	<b>109140095</b>	<b>89434153</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 2 - CLAIMS INCURRED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Fire	
	Current Year	Previous Year
CLAIMS PAID		
Direct Business	8722107	9204126
Direct - In India	8722107	9204126
Direct - Outside India	0	0
Add: Reinsurance Accepted	735244	601988
Add: Reinsurance Accepted - In India	650082	500934
Add: Reinsurance Accepted - Outside India	85162	101054
Less: Reinsurance Ceded	3165445	5131454
Less: Reinsurance Ceded - In India	1720326	2646403
Less: Reinsurance Ceded - Outside India	1445119	2485051
<b>Net Claims paid</b>	<b>6291906</b>	<b>4674660</b>
Net Claims paid - In India	7651862	7058657
Net Claims paid - Outside India	-1359956	-2383997
Add: Claims Outstanding at the end of the year	11775992	9320362
Add: Claims Outstanding Closing - Direct - In India	27133043	24039777
Add: Claims Outstanding Closing - Direct - Outside India	0	0
Add: Claims Outstanding at the end of the year - Direct	27133043	24039777
Add: Claims Outstanding Closing - RI Accepted - In India	734509	768210
Add: Claims Outstanding Closing - RI Accepted - Outside India	77800	225015
Add: Claims Outstanding at the end of the year - RI Accepted	812309	993225
Less: Claims Outstanding Closing - RI Ceded - In India	9471047	9513979
Less: Claims Outstanding Closing - RI Ceded - Outside India	6698313	6198660
Less: Claims outstanding at the end of the year - RI Ceded	16169360	15712639
<b>Add: Claims Outstanding at the end of the year - Net</b>	<b>11775992</b>	<b>9320363</b>
Less: Claims Outstanding at the beginning	9320362	8119619
Less: Claims Outstanding Opening - Direct - In India	24039777	17394822
Less: Claims Outstanding Opening - Direct - Outside India	0	0
Less: Outstanding claims at the beginning of the year - Direct	24039777	17394822
Less: Claims Outstanding Opening - RI Accepted - In India	768209	737393
Less: Claims Outstanding Opening - RI Accepted - Outside India	225015	195340
Less: Claims Outstanding at the beginning of the year - RI Accepted	993225	932733
Add: Claims Outstanding Opening - RI Ceded - In India	9513979	6390506
Add: Claims Outstanding Opening - RI Ceded - Outside India	6198660	3817429
Add: Claims Outstanding at the beginning of the year - RI Ceded	15712639	10207935
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>9320363</b>	<b>8119620</b>
<b>Claims Incurred (Net)</b>	<b>8747535</b>	<b>5875403</b>

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Marine Cargo		Marine Hull		Marine Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
1470796	1957174	1589930	2100412	3060726	4057586
1470796	1957174	1589930	2100412	3060726	4057585
0	0	0	0	0	0
1274	3844	95342	96400	96616	100244
0	4	67240	87821	67239	87825
1274	3840	28102	8579	29377	12420
132476	646063	1190380	1633420	1322856	2279483
124667	-215222	-221621	-1067389	-96954	-1282611
7809	861285	1412001	2700809	1419810	3562094
<b>1339594</b>	<b>1314955</b>	<b>494892</b>	<b>563392</b>	<b>1834486</b>	<b>1878347</b>
1346128	2172399	1878790	3255621	3224918	5428021
-6534	-857444	-1383899	-2692229	-1390433	-3549673
2619999	2589473	1285788	1290777	3905787	3880250
3120529	2994198	3317429	4358315	6437958	7352513
0	0	0	0	0	0
3120529	2994198	3317429	4358315	6437958	7352513
27861	43686	487018	235808	514879	279494
10833	12240	32321	80294	43154	92534
38694	55926	519339	316102	558033	372028
326365	323139	1093449	3239930	1419814	3563069
212860	137512	1457531	143711	1670391	281223
539225	460651	2550980	3383641	3090205	3844292
<b>2619998</b>	<b>2589473</b>	<b>1285788</b>	<b>1290776</b>	<b>3905786</b>	<b>3880249</b>
2589473	2582745	1290777	1110280	3880250	3693026
2994198	3603676	4358315	3602491	7352513	7206167
0	0	0	0	0	0
2994198	3603676	4358315	3602491	7352513	7206167
43686	40017	235808	224179	279494	264195
12240	10921	80294	53008	92534	63930
55926	50938	316102	277187	372028	328125
323139	-39372	3239930	540402	3563069	501029
137512	1111241	143710	2228996	281223	3340237
460651	1071869	3383641	2769398	3844292	3841267
<b>2589473</b>	<b>2582745</b>	<b>1290776</b>	<b>1110280</b>	<b>3880249</b>	<b>3693025</b>
<b>1370119</b>	<b>1321683</b>	<b>489904</b>	<b>743888</b>	<b>1860023</b>	<b>2065571</b>

P. Hemamalini  
Director

M.N. Sarma  
Director





UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 2 - CLAIMS INCURRED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Motor OD	
	Current Year	Previous Year
<b>CLAIMS PAID</b>		
Direct Business	13923093	10872142
Direct - In India	13923093	10872142
Direct - Outside India	0	0
Add: Reinsurance Accepted	0	0
Add: Reinsurance Accepted - In India	0	0
Add: Reinsurance Accepted - Outside India	0	0
Less: Reinsurance Ceded	699029	850505
Less: Reinsurance Ceded - In India	699029	850505
Less: Reinsurance Ceded - Outside India	0	0
<b>Net Claims paid</b>	<b>13224064</b>	<b>10021637</b>
Net Claims paid - In India	13224064	10021637
Net Claims paid - Outside India	0	0
Add: Claims Outstanding at the end of the year	5418736	4567746
Add: Claims Outstanding Closing - Direct - In India	5819912	4875753
Add: Claims Outstanding Closing - Direct - Outside India	0	0
Add: Claims Outstanding at the end of the year - Direct	5819912	4875753
Add: Claims Outstanding Closing - RI Accepted - In India	0	0
Add: Claims Outstanding Closing - RI Accepted - Outside India	0	0
Add: Claims Outstanding at the end of the year - RI Accepted	0	0
Less: Claims Outstanding Closing - RI Ceded - In India	311806	304332
Less: Claims Outstanding Closing - RI Ceded - Outside India	89370	3675
Less: Claims Outstanding at the end of the year - RI Ceded	401176	308007
<b>Add: Claims Outstanding at the end of the Year - Net</b>	<b>5418736</b>	<b>4567746</b>
Less: Claims Outstanding at the beginning	4567746	3396462
Less: Claims Outstanding Opening - Direct - In India	4875753	3685213
Less: Claims Outstanding Opening - Direct - Outside India	0	0
Less: Outstanding claims at the beginning of the year - Direct	4875753	3685213
Less: Claims Outstanding Opening - RI Accepted - In India	0	0
Less: Claims Outstanding Opening - RI Accepted - Outside India	0	0
Less: Claims Outstanding at the beginning of the year - RI Accepted	0	0
Add: Claims Outstanding Opening - RI Ceded - In India	304332	271154
Add: Claims Outstanding Opening - RI Ceded - Outside India	3675	17597
Add: Claims Outstanding at the beginning of the year - RI Ceded	308007	288751
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>4567746</b>	<b>3396462</b>
<b>Claims Incurred (Net)</b>	<b>14075054</b>	<b>11192921</b>

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Motor TP		Motor DR Pool		Motor TP Pool		Motor Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
15611452	13758372	309403	292593	2724491	5290479	32568439	30213586
15611452	13758372	309403	292593	2724491	5290479	32568439	30213586
0	0	0	0	0	0	0	0
0	262	92179	164468	0	0	92179	164730
0	0	92179	164468	0	0	92179	164468
0	262	0	0	0	0	0	262
1172877	1380195	247522	234074	0	0	2119428	2464774
1166401	1380195	247522	234074	0	0	2112952	2464774
6476	0	0	0	0	0	6476	0
<b>14438575</b>	<b>12378439</b>	<b>154060</b>	<b>222987</b>	<b>2724491</b>	<b>5290479</b>	<b>30541190</b>	<b>27913542</b>
14445050	12378177	154059	222987	2724491	5290479	30547665	27913280
-6476	262	0	0	0	0	-6476	262
67378027	39852599	881148	993333	9146009	22106704	82823920	67520382
72009794	47762018	4405738	4966665	9146009	22106704	91381453	79711139
12525	12810	0	0	0	0	12525	12810
72022319	47774828	4405738	4966665	9146009	22106704	91393979	79723950
0	500	0	0	0	0	0	500
1413	1456	0	0	0	0	1413	1456
1413	1956	0	0	0	0	1413	1956
4644222	7915323	3524589	3973332	0	0	8480618	12192987
1483	8862	0	0	0	0	90853	12537
4645705	7924185	3524589	3973332	0	0	8571471	12205524
<b>67378027</b>	<b>39852099</b>	<b>881149</b>	<b>993333</b>	<b>9146009</b>	<b>22106704</b>	<b>82823921</b>	<b>67519882</b>
39852599	33736481	993333	766638	22106704	27397183	67520382	65296764
47762018	38007537	4966665	3833191	22106704	27397183	79711139	72923124
12810	12015	0	0	0	0	12810	12015
47774828	38019552	4966665	3833191	22106704	27397183	79723949	72935139
500	5054	0	0	0	0	500	5054
1456	1717	0	0	0	0	1456	1717
1956	6771	0	0	0	0	1956	6771
7915323	4288359	3973332	3066553	0	0	12192987	7626067
8862	1484	0	0	0	0	12537	19080
7924185	4289843	3973332	3066553	0	0	12205524	7645147
<b>39852599</b>	<b>33736480</b>	<b>993333</b>	<b>766638</b>	<b>22106704</b>	<b>27397183</b>	<b>67520382</b>	<b>65296763</b>
<b>41964003</b>	<b>18494058</b>	<b>41876</b>	<b>449682</b>	<b>-10236204</b>	<b>0</b>	<b>45844729</b>	<b>30136661</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 2 - CLAIMS INCURRED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Workmen Comp.	
	Current Year	Previous Year
<b>CLAIMS PAID</b>		
Direct Business	144195	178553
Direct - In India	144195	178553
Direct - Outside India	0	0
Add: Reinsurance Accepted	0	0
Add: Reinsurance Accepted - In India	0	0
Add: Reinsurance Accepted - Outside India	0	0
Less: Reinsurance Ceded	7210	14603
Less: Reinsurance Ceded - In India	7210	14603
Less: Reinsurance Ceded - Outside India	0	0
<b>Net Claims paid</b>	<b>136985</b>	<b>163950</b>
Net Claims paid - In India	136986	163950
Net Claims paid - Outside India	0	0
Add: Claims Outstanding at the end of the year	404031	414076
Add: Claims Outstanding Closing - Direct - In India	408510	433844
Add: Claims Outstanding Closing - Direct - Outside India	10521	10760
Add: Claims Outstanding at the end of the year - Direct	419031	444604
Add: Claims Outstanding Closing - RI Accepted - In India	0	0
Add: Claims Outstanding Closing - RI Accepted - Outside India	0	0
Add: Claims Outstanding at the end of the year - RI Accepted	0	0
Less: Claims Outstanding Closing - RI Ceded - In India	15001	30528
Less: Claims Outstanding Closing - RI Ceded - Outside India	0	0
Less: Claims Outstanding at the end of the year - RI Ceded	15001	30528
<b>Add: Claims Outstanding at the end of the Year - Net</b>	<b>404030</b>	<b>414076</b>
Less: Claims Outstanding at the beginning	414076	346225
Less: Claims Outstanding Opening - Direct - In India	433844	365263
Less: Claims Outstanding Opening - Direct - Outside India	10760	10093
Less: Outstanding claims at the beginning of the year - Direct	444604	375356
Less: Claims Outstanding Opening - RI Accepted - In India	0	0
Less: Claims Outstanding Opening - RI Accepted - Outside India	0	0
Less: Claims Outstanding at the beginning of the year - RI Accepted	0	0
Add: Claims Outstanding Opening - RI Ceded - In India	30528	29131
Add: Claims Outstanding Opening - RI Ceded - Outside India	0	0
Add: Claims Outstanding at the beginning of the year - RI Ceded	30528	29131
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>414076</b>	<b>346225</b>
<b>Claims Incurred (Net)</b>	<b>126939</b>	<b>231801</b>

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Personal Accident		Aviation		Engineering	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
2127970	1699401	3528095	1133607	3086643	3161208
2127970	1699401	3528095	1133607	3086643	3161208
0	0	0	0	0	0
28427	15006	70661	56662	409854	236348
28427	15006	59928	44155	406783	215074
0	0	10733	12507	3071	21274
412346	338364	3466517	1068330	1400906	1803395
319350	280054	1430156	453747	930866	1248440
92996	58310	2036361	614583	470040	554955
<b>1744051</b>	<b>1376043</b>	<b>132239</b>	<b>121939</b>	<b>2095591</b>	<b>1594161</b>
1837048	1434353	2157868	724015	2562560	2127842
-92996	-58309	-2025628	-602076	-466968	-533681
1418653	1222889	198583	144349	3582468	3902875
1720511	1506130	941752	3540186	11470843	13269765
0	0	0	0	0	0
1720511	1506130	941752	3540186	11470843	13269765
2648	17832	77473	85932	646131	835111
0	0	8215	19221	7538	26563
2648	17832	85688	105153	653669	861674
245428	262181	194696	2936621	5088388	6043470
59079	38892	634160	564369	3453656	4185093
304507	301073	828856	3500990	8542044	10228563
<b>1418652</b>	<b>1222889</b>	<b>198584</b>	<b>144349</b>	<b>3582468</b>	<b>3902876</b>
1222889	774364	144349	152434	3902875	3467430
1506130	1009518	3540186	451353	13269765	12079932
0	0	0	0	0	0
1506130	1009518	3540186	451353	13269765	12079932
17832	1066	85932	48392	835111	733620
0	0	19221	16323	26563	25077
17832	1066	105153	64715	861674	758697
262181	193534	2936621	331984	6043470	5672945
38892	42686	564369	31650	4185093	3698254
301073	236220	3500990	363634	10228563	9371199
<b>1222889</b>	<b>774364</b>	<b>144349</b>	<b>152434</b>	<b>3902876</b>	<b>3467430</b>
<b>1939814</b>	<b>1824568</b>	<b>186474</b>	<b>113854</b>	<b>1775183</b>	<b>2029607</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 2 - CLAIMS INCURRED (NET) FOR THE YEAR ENDED 31ST MARCH 2017**  
**SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Other Misc.	
	Current Year	Previous Year
<b>CLAIMS PAID</b>		
Direct Business	3245663	2226464
Direct - In India	3245663	2226464
Direct - Outside India	0	0
Add: Reinsurance Accepted	765899	243572
Add: Reinsurance Accepted - In India	702630	231809
Add: Reinsurance Accepted - Outside India	63269	11763
Less: Reinsurance Ceded	427418	512746
Less: Reinsurance Ceded - In India	307857	341754
Less: Reinsurance Ceded - Outside India	119561	170992
<b>Net Claims Paid</b>	<b>3584144</b>	<b>1957290</b>
Net Claims Paid - In India	3640435	2116519
Net Claims Paid - Outside India	-56292	-159229
Add: Claims Outstanding at the end of the year	4363004	1765535
Add: Claims Outstanding Closing - Direct - In India	12563660	2970377
Add: Claims Outstanding Closing - Direct - Outside India	0	0
Add: Claims Outstanding at the end of the year - Direct	12563660	2970377
Add: Claims Outstanding Closing - RI Accepted - In India	386490	328520
Add: Claims Outstanding Closing - RI Accepted - Outside India	63869	122860
Add: Claims Outstanding at the end of the year - RI Accepted	450359	451380
Less: Claims Outstanding Closing - RI Ceded - In India	4738684	1171320
Less: Claims Outstanding Closing - RI Ceded - Outside India	3912331	484902
Less: Claims Outstanding at the end of the year - RI Ceded	8651015	1656222
<b>Add: Claims Outstanding at the end of the year - Net</b>	<b>4363004</b>	<b>1765535</b>
Less: Claims Outstanding at the beginning	1765535	2448898
Less: Claims Outstanding Opening - Direct - In India	2970377	3525818
Less: Claims Outstanding Opening - Direct - Outside India	0	0
Less: Outstanding claims at the beginning of the year - Direct	2970377	3525818
Less: Claims Outstanding Opening - RI Accepted - In India	328520	428855
Less: Claims Outstanding Opening - RI Accepted - Outside India	122860	135529
Less: Claims Outstanding at the beginning of the year - RI Accepted	451380	564384
Add: Claims Outstanding Opening - RI Ceded - In India	1171320	1268926
Add: Claims Outstanding Opening - RI Ceded - Outside India	484902	372378
Add: Claims Outstanding at the beginning of the year - RI Ceded	1656222	1641304
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>1765535</b>	<b>2448898</b>
<b>Claims Incurred (Net)</b>	<b>6181613</b>	<b>1273927</b>

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Liability		Health & Hosp.		Total Misc.	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
231632	762227	61553761	43992515	106486398	83367561
231632	762227	61553761	43992515	106486398	83367562
0	0	0	0	0	0
2831	-1324	0	0	1369850	714994
2831	-1324	0	0	1292777	669188
0	0	0	0	77073	45806
14255	439831	3659385	2221507	11507464	8863550
14209	439831	2457697	2199626	7580296	7442828
46	0	1201688	21881	3927168	1420722
<b>220208</b>	<b>321072</b>	<b>57894376</b>	<b>41771008</b>	<b>96348784</b>	<b>75219005</b>
220254	321072	59096064	41792889	100198879	76593922
-46	0	-1201688	-21881	-3850095	-1374915
1435995	945986	10628223	7080005	104854876	82996096
1495612	1215180	11121910	7452583	131104253	110099205
0	0	0	0	23046	23570
1495612	1215180	11121910	7452583	131127299	110122775
9645	1737	0	0	1122387	1269631
0	0	0	0	81036	170101
9645	1737	0	0	1203423	1439732
69261	270931	85884	372569	18917960	23280608
0	0	407803	10	8557884	5285802
69261	270931	493687	372579	27475844	28566410
<b>1435996</b>	<b>945986</b>	<b>10628223</b>	<b>7080004</b>	<b>104854878</b>	<b>82996097</b>
945986	843028	7080005	4816012	82996096	78145454
1215180	1156270	7452583	5125376	110099204	96636654
0	0	0	0	23570	22108
1215180	1156270	7452583	5125376	110122774	96658762
1737	13502	0	0	1269632	1230490
0	0	0	0	170101	178645
1737	13502	0	0	1439733	1409135
270931	326744	372569	303088	23280608	15752421
0	0	10	6276	5285802	4170322
270931	326744	372579	309364	28566410	19922743
<b>945986</b>	<b>843028</b>	<b>7080004</b>	<b>4816012</b>	<b>82996097</b>	<b>78145154</b>
<b>710218</b>	<b>424030</b>	<b>61442595</b>	<b>44035000</b>	<b>118207565</b>	<b>80069948</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 3 - COMMISSION FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Fire	
	Current Year	Previous Year
<b>COMMISSION</b>		
Direct Business	1013485	820142
<b>TOTAL (A)</b>	<b>1013485</b>	<b>820142</b>
Add: Commission on Reinsurance Accepted	281858	278337
Add: Commission on Reinsurance Accepted - In India	243871	237423
Add: Commission on Reinsurance Accepted -Outside India	37987	40914
Less: Commission on Reinsurance Ceded	444919	418013
Less: Commission on Reinsurance Ceded - In India	292209	272177
Less: Commission on Reinsurance Ceded - Outside India	152710	145836
<b>Commission (Net)</b>	<b>850424</b>	<b>680466</b>
Commission (Net) - In India	965147	785388
Commission (Net) - Outside India	-114724	-104922
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>		
Agents - In India	619157	465439
Agents	619157	465439
Brokers	387080	337221
Corporate Agency	7248	17482
<b>TOTAL (B)</b>	<b>1013485</b>	<b>820142</b>

STANDALONE FINANCIAL STATEMENTS  
SCHEDULE-3 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Marine Cargo		Marine Hull		Marine Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
295080	272571	33443	47852	328523	320423
<b>295080</b>	<b>272571</b>	<b>33443</b>	<b>47852</b>	<b>328523</b>	<b>320423</b>
297	-882	10817	31305	11113	30423
0	0	10343	30281	10343	30280
297	-882	474	1024	770	143
23158	29905	43527	93978	66684	123883
19218	19558	17148	18643	36365	38201
3940	10347	26379	75335	30319	85682
<b>272219</b>	<b>241784</b>	<b>733</b>	<b>-14821</b>	<b>272952</b>	<b>226963</b>
275861	253013	26639	59489	302500	312502
-3643	-11229	-25905	-74310	-29549	-85539
187296	154029	12439	10801	199734	164830
187296	154029	12439	10801	199734	164830
107242	117676	21004	36958	128246	154634
542	866	0	93	543	959
<b>295080</b>	<b>272571</b>	<b>33443</b>	<b>47852</b>	<b>328523</b>	<b>320423</b>

P. Hemamalini  
Director

M.N. Sarma  
Director





UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 3 - COMMISSION FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Motor OD	
	Current Year	Previous Year
COMMISSION		
Direct Business	1872672	1298429
<b>TOTAL (A)</b>	<b>1872672</b>	<b>1298429</b>
Add: Commission on Reinsurance Accepted	0	0
Add: Commission on Reinsurance Accepted - In India	0	0
Add: Commission on Reinsurance Accepted -Outside India	0	0
Less: Commission on Reinsurance Ceded	151010	129118
Less: Commission on Reinsurance Ceded - In India	151010	129118
Less: Commission on Reinsurance Ceded - Outside India	0	0
<b>Commission (Net)</b>	<b>1721662</b>	<b>1169311</b>
Commission (Net) - In India	1721662	1169311
Commission (Net) - Outside India	0	0
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>		
Agents - In India	1639354	1132327
Agents	1639354	1132327
Brokers	235598	160074
Corporate Agency	-2280	6028
<b>TOTAL (B)</b>	<b>1872672</b>	<b>1298429</b>

STANDALONE FINANCIAL STATEMENTS  
SCHEDULE-3 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Motor TP		Motor DR Pool		Motor TP Pool		Motor Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
0	0	0	0	0	0	1872672	1298429
<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1872672</b>	<b>1298429</b>
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
101228	73543	0	0	0	0	252238	202660
101228	73543	0	0	0	0	252238	202661
0	0	0	0	0	0	0	0
<b>-101228</b>	<b>-73543</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1620434</b>	<b>1095768</b>
-101228	-73543	0	0	0	0	1620434	1095768
0	0	0	0	0	0	0	0
0	0	0	0	0	0	1639354	1132327
0	0	0	0	0	0	1639354	1132327
0	0	0	0	0	0	235598	160074
0	0	0	0	0	0	-2280	6028
<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1872672</b>	<b>1298429</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 3 - COMMISSION FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Workmen Comp.	
	Current Year	Previous Year
<b>COMMISSION</b>		
Direct Business	96069	91432
<b>TOTAL (A)</b>	<b>96069</b>	<b>91432</b>
Add: Commission on Reinsurance Accepted	0	0
Add: Commission on Reinsurance Accepted - In India	0	0
Add: Commission on Reinsurance Accepted - Outside India	0	0
Less: Commission on Reinsurance Ceded	6230	6782
Less: Commission on Reinsurance Ceded - In India	6230	6782
Less: Commission on Reinsurance Ceded - Outside India	0	0
<b>Commission (Net)</b>	<b>89839</b>	<b>84650</b>
Commission (Net) - In India	89839	84650
Commission (Net) - Outside India	0	0
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>		
Agents - In India	84634	75438
Agents	84634	75438
Brokers	10935	15455
Corporate Agency	500	539
<b>TOTAL (B)</b>	<b>96069</b>	<b>91432</b>

STANDALONE FINANCIAL STATEMENTS  
SCHEDULE-3 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Personal Accident		Aviation		Engineering	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
270782	231277	13083	9416	273844	298979
<b>270782</b>	<b>231277</b>	<b>13083</b>	<b>9416</b>	<b>273844</b>	<b>298979</b>
2551	3279	9414	6251	94087	105925
2551	3279	1161	4322	92251	101275
0	0	8253	1929	1836	4650
144861	119569	34733	23214	247084	344372
114967	95019	33491	21984	149052	211777
29894	24550	1242	1230	98032	132595
<b>128472</b>	<b>114987</b>	<b>-12236</b>	<b>-7547</b>	<b>120847</b>	<b>60532</b>
158367	139537	-19249	-8247	217045	188477
-29894	-24550	7012	700	-96197	-127945
192338	146097	299	194	104549	95317
192338	146097	299	194	104549	95317
75550	82141	12784	9222	168947	202340
2894	3039	0	0	348	1322
<b>270782</b>	<b>231277</b>	<b>13083</b>	<b>9416</b>	<b>273844</b>	<b>298979</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 3 - COMMISSION FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Other Misc.	
	Current Year	Previous Year
<b>COMMISSION</b>		
Direct Business	873429	588443
<b>TOTAL (A)</b>	<b>873429</b>	<b>588443</b>
Add: Commission on Reinsurance Accepted	216419	99863
Add: Commission on Reinsurance Accepted - In India	216262	99327
Add: Commission on Reinsurance Accepted - Outside India	157	536
Less: Commission on Reinsurance Ceded	616479	162610
Less: Commission on Reinsurance Ceded - In India	277254	137533
Less: Commission on Reinsurance Ceded - Outside India	339225	25077
<b>Commission (Net)</b>	<b>473369</b>	<b>525696</b>
Commission (Net) - In India	812437	550237
Commission (Net) - Outside India	-339068	-24541
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>		
Agents - In India	703266	529894
Agents	703266	529894
Brokers	126601	17964
Corporate Agency	43562	40585
<b>TOTAL (B)</b>	<b>873429</b>	<b>588443</b>

STANDALONE FINANCIAL STATEMENTS  
SCHEDULE-3 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Liability		Health & Hosp.		Total Misc.	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
115569	102870	3127114	2543287	6642562	5164133
<b>115569</b>	<b>102870</b>	<b>3127114</b>	<b>2543287</b>	<b>6642562</b>	<b>5164133</b>
1185	699	0	0	323656	216017
1185	699	0	0	313410	208902
0	0	0	0	10246	7115
13726	10489	511584	284364	1826935	1154061
11856	9738	171109	278531	1016198	964026
1870	751	340475	5833	810737	190035
<b>103028</b>	<b>93080</b>	<b>2615530</b>	<b>2258923</b>	<b>5139283</b>	<b>4226089</b>
104897	93831	2956005	2264756	5939775	4409009
-1870	-751	-340475	-5833	-800491	-182920
57354	47335	1515901	1156520	4297695	3183122
57354	47335	1515901	1156520	4297695	3183122
57803	54979	1560212	1342185	2248429	1884360
412	556	51001	44582	96438	96651
<b>115569</b>	<b>102870</b>	<b>3127114</b>	<b>2543287</b>	<b>6642562</b>	<b>5164133</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
<b>I. Cash Flow from Operating Activities</b>		
Premium received from policyholders, including advance receipts, net of coinsurance	174,441,549	134,934,744
Other Receipts	331,664	160,447
Payments to reinsurers, net of commission and claims	7,331,591	(1,853,924)
Payments to coinsurers, net of claims recovery	(12,092,270)	(14,883,143)
Payments of claims	(118,269,231)	(96,629,273)
Payments of commission and brokerage	(7,896,243)	(6,276,648)
Payments of other operating expenses	(26,367,784)	(32,874,773)
Preliminary & Pre-Operative Expenses	0	0
Deposits, advances and staff loans	20,831	(17,403)
Income taxes paid/refund (net)	(802,226)	(1,164,431)
Service tax paid/refund (net)	1,964	405,186
Other payments/collections (net)	(9,046,216)	(1,452,323)
Gain/Loss on Foreign Exchange Fluctuations	428	16,134
<b>Cash flow before extraordinary activities</b>	<b>7,654,057</b>	<b>(19,635,405)</b>
Extraordinary Activities	-	-
Cash flow after Extraordinary Activities	7,654,057	(19,635,405)
Net Cash Flow from the Operating Activities	7,654,057	(19,635,405)
<b>II. Cash Flow from the Investing Activities</b>		
Purchase of fixed assets	(651,394)	(611,831)
Proceeds from sale of fixed assets	47,430	50,141
Purchase of investments	(33,673,190)	(29,127,208)
Loans Disbursed	0	0
Sale Value of Investments	16,452,663	21,968,094
Repayments Received	12,237,848	12,738,538

Rents/Interests/Dividends received	14,867,321	15,375,694
Investments in money market instruments and in liquid mutual funds	(8,850,400)	(4,232,945)
Expenses relating to investments	(18,642)	(28,890)
Other payments/collections (net)	(11,428)	(204)
Net Cash Flow from the Investing Activities	400,207	16,131,388
<b>III. Cash Flow from the Financing Activities</b>		
Proceeds from issuance of share capital	0	0
Proceeds from borrowing	0	0
Repayments of borrowing	0	0
Interest/Dividends paid	(806,170)	(733,955)
Net Cash Flow from the Financing Activities	(806,170)	(733,955)
<b>IV. Effect of foreign exchange rates on cash and cash equivalents (net)</b>	<b>(21,738)</b>	<b>-</b>
<b>Net increase in Cash and Cash Equivalents</b>	<b>7,226,357</b>	<b>(4,237,973)</b>
Cash and Cash Equivalents at the beginning of the year	11,937,909	16,175,881
Cash and Cash Equivalents at the end of the year	19,164,266	11,937,909

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai**

Directors

For and on behalf of Board

**P. HEMAMALINI**    **M.N. SARMA**  
Director                      Director

**BHARAT BHUSHAN DASH**  
Chief Financial Officer

**S. VENKATARAMAN**  
Company Secretary

Vide our report of date attached

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851





## SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF FINANCIAL STATEMENTS AS ON 31ST MARCH 2017

### I. SIGNIFICANT ACCOUNTING POLICIES

#### 1. ACCOUNTING CONVENTION:

The financial statements are prepared under the historical cost convention in accordance with the accounting principles prescribed by The Insurance Regulatory and Development Authority Of India (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, the Insurance Act, 1938, the Insurance Regulatory and Development Authority Act, 1999, Orders / Circulars / Notifications issued by Insurance Regulatory and Development Authority Of India (IRDAI) from time to time, the applicable Accounting Standards notified under Section 133 of the Companies Act, 2013 read with rule 7 of the Companies (Accounts) Rules, 2014.

#### 2. USE OF ESTIMATES:

The preparation of financial statements in conformity with the generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenue and expenses and disclosure of contingent liabilities as of the date of the financial statements. The estimates and assumptions used in the accompanying financial statements are based upon the management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from estimates and assumptions used in preparing these financial statements.

#### 3. SHAREHOLDERS'/POLICYHOLDERS' FUNDS:

3.1. Shareholders' funds consists of Share Capital plus all Reserves and Surplus(except Revaluation reserve and fair value change account) net of accumulated losses and Miscellaneous expenditure to the extent not written off as at the balance sheet date.

3.2. Policyholders' funds consists of:

- a) outstanding claims including Incurred but not Reported (IBNR) and Incurred but not enough reported (IBNER);
- b) Unearned Premium Reserve;

- c) Premium Deficiency Reserve; if any
- d) Catastrophe Reserve, if any; and
- e) Other Liabilities net off Other Assets

Other Liabilities in point (e) above, comprise of (i) Premium received in advance (ii) Unallocated premium (iii) Balance due to Other Insurance companies (iv) Due to other members of a pool such as third party pool; Terrorism pool; etc (v) Sundry creditors (due to policyholders).

Other Assets in point (e) above, comprise of (i) Outstanding premium (ii) due from other entities carrying on insurance business including Re insurers (iii) balance with Pool such as Third Party Pool; Terrorism Pool; etc.

#### 4. PREMIUM:

##### 4.1 Direct Business:

4.1.1 Premium income is recognised on assumption of risk and adjusted for increase or decrease in reserve for unearned premium, calculated as per 4.3 below.

4.1.2 Premium refunds are accounted on the basis of endorsements passed during the year.

##### 4.2 Reinsurance:

4.2.1 Premium income is recognized based on the returns received from foreign reinsurance companies received upto 31st March.

4.2.2 Premium Income in respect of Indian Reinsurers is recognized based on returns received upto finalization of accounts of the relevant accounting year. Wherever returns are not received upto finalization of accounts, the same has been estimated.

4.2.3 Premium on cessions are recognized on the basis of the premium underwritten by the operating offices. Wherever full technical particulars are not available, reinsurance cessions are estimated on the basis of information available.

4.2.4 Pool Acceptances/ Cessions: Premium, Claims, Service charges, Investment income and expenses in respect of Terrorism Pool retro and Motor TP Pool / Declined Pool retro are accounted as per the statements received from GIC (Pool Administrator) upto finalisation of accounts. Premium, Claims, Service charges and expenses of our cessions in respect of Terrorism Pool / Motor TP Pool / Declined Pool are accounted upto 31st March.

#### 4.3 Reserve For Unexpired Risk:

Reserve for unexpired risk is made on the amount representing that part of net premium written which is attributable to, and allocated to the succeeding accounting periods at 50% of net premium, except in the case of Marine Hull business, Nuclear Pool and Terrorism(Fire and Engineering), where it is made at 100% of net premium.

### 5. CLAIMS:

#### 5.1 Direct Business:

- a. Claims are recognized as and when intimated
- b. All expenses directly attributable to claims including exchange fluctuations gains / losses are accounted as part of claims.
- c. Outstanding claims at the year-end:-
  - Estimated Liability for outstanding claims at the year end are provided on the basis of survey reports, advices of Leaders, past experience, other applicable laws, information provided by clients and other sources upto the date of finalization of accounts.
  - In respect of unidentified motor third party claims outstanding for more than one year, provision is made at the rate of 100% of the estimated liability. In other cases provision is made at the rate of 1/3rd of the estimated liability.

#### 5.2 Reinsurance:

- a. Claims are recognized as and when intimated
- b. Liability for outstanding claims in respect of Inward Acceptances (Indian) is based on returns received up to finalization of accounts. Liability for outstanding claims in respect of Inward

Acceptances (Foreign) is based on returns received up to 31st March. Wherever returns are not received upto finalization of accounts, the same has been estimated on actuarial valuation.

#### 5.3 IBNR/IBNER:

Claims Incurred But Not Reported (IBNR) and Incurred But Not Enough Reported (IBNER) is made on the basis of actuarial valuation.

#### 5.4 Salvage and Claim related Recoveries:

Recoveries under claims and disposal of salvage are accounted on realisation and are credited to claims.

### 6. EXPENSES OF MANAGEMENT:

#### 6.1 Apportionment of expenses:

Expenses of Management are apportioned to the Revenue Accounts on the basis of gross direct premium plus reinsurance accepted, giving weightage of 75% for Marine business and 100% for Fire and Miscellaneous business. Expenses relating to policy stamps and reinsurance are directly taken to respective Revenue Accounts. Expenses relating to Investment, such as safe custody, collection of interest/dividend bank charges etc., are apportioned between Revenue Accounts and Profit and loss Account based on policyholders' and shareholders' funds as on the Balance Sheet date.

6.1.1 Sundry credit balances not pertaining to policyholders' balances are written back to profit and loss account.

#### 6.2 Depreciation:

Depreciation on fixed assets is charged on written down value method based on useful life of the Assets and considering residual value upto 5% of original cost as per Schedule II to the Companies Act, 2013.

6.2.1 Cost of Lease Hold properties is amortised over the period of Lease.

#### 6.3 Employee Benefits:

##### 6.3.1 Short-term employee benefits:

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees is recognized during the period when the employee renders the service.

### 6.3.2 Post–Employment benefit Plans:

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

For defined benefit schemes, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognized in full in the Profit and Loss account for the period in which they occur. Past service cost is recognized immediately to the extent that the benefits are already vested, and otherwise is amortized on straight-line basis over the average period until the benefits become vested.

## 7. TRANSLATION/CONVERSION OF FOREIGN CURRENCIES:

7.1 Items of income and expenditure, Monetary items as at the Balance Sheet date of foreign branch and foreign currency transactions in Indian operations are translated as under:

7.1.1 Items of income and expenditure at the quarterly average rates.

7.1.2 Monetary items as at the Balance Sheet date are converted at the exchange rates prevailing at that date.

7.2 Exchange differences on account of translation of the balances relating to foreign branch (non-integral) is accumulated in a Foreign Currency Translation Reserve until the closure of the operation. On the closure of this non-integral foreign operation, the cumulative amount of the exchange differences which have been deferred will be recognized as income or as expenses in the year of such closure.

7.3 The difference in translation arising out of foreign currency transaction in Indian operations is recognized in the relevant Revenue accounts / Profit and Loss Account as applicable.

## 8. LOANS & INVESTMENT:

8.1 Purchase and sale of shares, bonds & debentures are accounted for on the date of contract (trade date).

8.2 The cost of investment includes Securities Transaction Tax (wherever applicable), premium on acquisition and other direct expenses incurred for the acquisition of the investment and is net of commission/fee earned thereon.

8.3 Equity shares are classified as Long Term Investments. Investments maturing within 12 months from the Balance Sheet date are classified as Short Term Investments except in respect of Equity Non Performing Investments. All other investments are classified as Long Term Investments.

8.4 Money market instruments such as Certificate of Deposit, Commercial Papers and CBLO which are discounted at the time of contract, are accounted at their discounted value.

8.5 Investments in Debt securities including Government Securities and Redeemable Preference Shares are shown at cost subject to amortisation. The premium, based on weighted average cost is amortized for the period from the date of purchase of the instrument till the end of the financial year preceeding the year of maturity/ redemption, by considering put/call option, if any.

8.6 Investments in Equity shares that are actively traded are valued at the last quoted closing price on NSE (Primary Exchange) as on the Balance Sheet date. However, in case of any stock not being listed/ not traded in NSE, Equity shares will be valued based on last quoted closing price in BSE (Secondary Exchange) as on the Balance Sheet date. Investments in Equity shares of companies outside India that are quoted and actively traded are valued at last quoted price at London Stock Exchange as on the Balance Sheet date. The unrealised gains/losses are recognised in Fair Value Change account.

8.7 Investments in Unlisted/Thinly traded equity shares including shares held in companies incorporated outside India are valued at cost and provision is made for diminution in value of such investments when break-up value is lower than the cost. In case the break-up value is negative, provision is made @ 100% of book value.

8.8 a) Investment in units of Mutual funds, are valued at Net Asset Value as at the Balance Sheet date as declared by the funds and unrealized gains / losses are recognized in Fair Value Change Account.

b) Investments in Venture Capital Funds/ Alternative Investment funds(VCF/AIF) are valued at cost. Provision is made for diminution in value of such investments where Net Asset Value as at the Balance Sheet date is lower than cost. Wherever Net Asset Value as on Balance sheet date is not available or where the term of the fund has expired, provision shall be made on the Book Value in the following manner:

**A. In Case of Non Availability of Latest NAV:**

	Provision: Where NAV<Book Value	Provision: Where NAV>Book Value
Upto 1 Year	Difference between Book Value and NAV	Nil
Upto 2 years	Difference between Book Value and NAV or 10% of Book Value whichever is higher	10% of Book Value
Upto 3 years	Difference between Book Value and NAV or 20% of Book Value whichever is higher	20% of Book Value
Upto 4 years	Difference between Book Value and NAV or 50% of Book Value whichever is higher	50% of Book Value
Above 4 years	100% of Book Value	100% of Book Value

**B. After expiry of Term of Fund:**

	Provision
Upto 1 year	50%
Beyond 1 year	100%

**8.9 Impairment**

8.9.1 Impairment is recognized in respect of equity shares of companies which have been continuously incurring losses during three immediately preceding years and the capital of which has been partially or fully eroded, or where the audited annual accounts for the three immediately preceding years are not available.

8.9.2 Investments are written down as under:

1. Equity shares which are actively traded are written down to their market value.
2. Equity shares other than actively traded, are written down to the break up value and where the break up value is negative, are written down to ₹1/- per company.

8.9.2.1 Any reversal of impairment loss, earlier recognized in Revenue/Profit & Loss account,

- (a) in respect of Actively Traded Equity shares- shall be recognized in the Revenue/Profit & Loss account

i) if the accumulated losses are completely wiped out and

ii) The company has shown net profit for three immediately preceding years.

(b) in respect of other than Actively traded equity shares, shall be recognized in the Revenue/Profit & Loss account, on realization

8.9.3 The Company follows the prudential norms prescribed by the Insurance Regulatory and Development Authority of India / Related RBI guidelines that apply to Companies and Financial Institutions as regards asset classification, recognition of income and provisioning pertaining to loans/ advances/ debentures.

8.9.4 In respect of preference shares other than those in the nature of advances, provision for permanent diminution is made to the extent of 100%. The permanent diminution is reckoned as follows:



## UNITED INDIA INSURANCE COMPANY LIMITED

- a. The preference dividend is not paid for three consecutive years (or)
- b. The maturity proceeds have not been received for three consecutive years (or)
- c. The company has incurred losses in three immediately preceding years and the capital of which has been partially or fully eroded (or)
- d. Where the audited annual accounts for the three immediately preceding years are not available

8.10 Profit or Loss on realization/sale of investment is computed by taking weighted average book value of each investment.

8.11 Dividend income (other than interim dividend) is accounted for as income in the year of declaration. Interim dividends, dividend on Equity held outside India and dividend on Preference Shares are accounted on receipt basis. Income from shares and debentures, which are under objection / pending delivery, is accounted for on receipt basis.

8.12 Revenue with respect to Venture Capital Funds is recognised on Receipt basis.

8.13 Amounts received towards compensation for future loss of interest is recognized as income only to the extent attributable to the accounting year and the balance is kept in interest received in advance account for apportionment in the relevant years.

8.14 Investment income, profit/loss on sale/realisation of investment, expenditure relating to investments, amortisation of premium on investments, amount written off/written down in respect of depreciated investments, provision for non performing investment/diminution in value are apportioned to Revenue accounts and Profit & Loss account on the basis of Policyholders' Fund and Shareholders' Fund as on the

Balance Sheet date as per the IRDAI Regulation.(Circular IRDA/F&A/CIR/CPM/056/03/2016 dated April 04, 2016). Policyholders' funds and Shareholders' funds are defined at 3.1 and 3.2.

8.15 The investments pertaining to shareholders' and policyholders' are segregated as on the Balance Sheet date as per the IRDAI Regulation. (Circular IRDA/F&A/CIR/CPM/056/03/2016 dated April 04, 2016). Policyholders' funds and Shareholders' funds are defined at 3.1 and 3.2.

### 9. a) FIXED ASSETS:

Fixed assets are stated at cost of acquisition less accumulated depreciation. Direct costs are capitalized till the assets are ready to be put to use. These costs include freight, installation costs, duties, taxes and other allocated expenses. Further any trade discounts and rebates are deducted in arriving at the cost.

### b) INTANGIBLE ASSETS:

Intangible Assets are stated at cost of development / acquisition less accumulated amortisation. The same is amortised over a period of three years on straight line basis. Software development / acquisition costs, except those which meet the recognition criteria as laid down in Accounting Standard 26 (AS 26), are charged to revenue.

### 10. TAXATION.

10.1 Income tax expense comprises current tax (i.e amount of tax for the period determined in accordance with the income-tax law) and deferred tax charge or credit (reflecting the tax effects of timing differences between the accounting income and taxable income for the period). The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognized using the tax rates that have been enacted or substantively enacted as on the balance sheet date.

- 10.2 Provision for current tax is made after due consideration of the applicable judicial pronouncements and opinions from the company's counsel.
- 10.3 Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognized as an asset in the Balance Sheet when it is probable that future economic benefit associated with it will flow to the Company.
- 10.4 Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future. In the case of unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognized only to the extent there is virtual certainty that the deferred tax assets can be realized. Deferred tax assets are reviewed as at each balance sheet date.

#### 11. Lease charges

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases. Operating lease payments are recognized as an expense in the statement of profit and loss on a straight-line basis over the lease term. All lease agreement are cancellable at the option of the company.

#### 12. PROVISIONS AND CONTINGENCIES(CLAIMS OTHER THAN THOSE UNDER POLICIES)

- 12.1 The Company creates provision based on a reliable estimate for the present obligation of a past event that might cause outflow of resources in future.
- 12.2 Disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may or may not require an outflow of resources.
- 12.3 Contingent assets are neither recognized nor disclosed in the financial statements.



## II. NOTES TO ACCOUNTS:

### 1. Impact of change in Accounting Policies:

#### Existing Policy:

Investments in Venture Capital Funds are valued at cost. Provision is made for diminution in value of such investments where Net Asset Value as at the Balance sheet date is lower than cost. Wherever the Net Asset Value as on Balance Sheet date is not available, latest available Net Asset Value is considered.

#### Revised Policy:

Investments in Venture Capital Funds/ Alternate Investments funds (VCF/AIF) are valued at cost.

Provision is made for diminution in value of such Investments where Net Asset Value as at the Balance Sheet date is lower than cost. Wherever the Net Asset Value as on Balance Sheet date is not available or where the term of the fund has expired. Provision is made on the Book Value in the following Manner:

#### A. In case of Non- Availability of Latest NAV:

	Provision: Where NAV < Book Value	Provision: Where NAV > Book Value
Upto 1 year	Difference between Book Value and NAV	NIL
Upto 2 years	Difference between Book Value and NAV or 10% of Book Value whichever is higher	10% of Book Value
Upto 3 years	Difference between Book Value and NAV or 20% of Book Value whichever is higher	20% of Book Value
Upto 4 years	Difference between Book Value and NAV or 50% of Book Value whichever is higher	50% of Book Value
Above 4 years	100% of Book Value	100% of Book Value

#### B. After expiry of Term of Fund:

	Provision
Upto 1 year	50%
Beyond 1 year	100%

#### Impact on accounts:

Increase in Provision due to change in Accounting Policy is ₹ 156700 thousands.

**2. Contingent Liabilities :**

(₹ '000)

Particulars	31-03-2017	31-03-2016
On partly paid Investments	800	800
Claims other than those under policies, not acknowledged as debts	1079043	2362032
Underwriting commitments outstanding (in respect of shares and securities)	0	0
Guarantees given by or on behalf of the Company	0	0
Statutory demands / liabilities in dispute, not provided for	3463943	4887659
Reinsurance obligations to the extent not provided for in accounts	0	0
Others (to be specified)	0	0

**Note:** The Income Tax authorities have suo-moto adjusted the refund due to the company amounting to ₹ 2585739 thousands (₹ 1716961 thousands).

The Service Tax authorities have suo-moto adjusted the refund due to the company amounting to ₹ 796403 thousands (₹ 784200 thousands)

**3. (a) Encumbrances to Assets of the Company within and outside India :**

(₹ '000)

Particulars	31-03-2017	31-03-2016
Deposits towards margin money for issue of letters of credit / bank guarantee	7000	7000
Deposits made in Court as per orders / attachments of bank accounts for claims	14940	12824
Deposits made to comply with Overseas Statutory requirements	0	0
10.70% GOI 2020 deposited with Clearing Corporation of India for CBLO operation – FV ₹ 10000 thousands	11175	10213

3(b) Investments made in accordance with statutory requirements: NIL

**3(c) Advances and Deposits includes:**

- ₹ 50000 thousands (₹ 50000 thousands) deposited with Bombay Stock Exchange towards Margin Money for trading in Capital Market as per SEBI circular dated 19.03.2008 regarding Margin of Institutional Trades in the Cash Market.
- ₹ 100000 thousands (₹ 100000 thousands) deposited with National Stock Exchange towards Margin Money for trading in Capital Market as per SEBI circular dated 19.03.2008 regarding Margin of Institutional Trades in the Cash Market.
- ₹ 100 thousands (₹ 100 thousands) by way of margin money has been deposited with Clearing Corporation of India for CBLO operation.

**4. Commitments made and outstanding on account of loans, investments and fixed assets :**

(₹ '000)

Particulars	31-03-2017	31-03-2016
Loans and Investment	673620	802544
Commitments for Estates	2474277	2862701
Commitments for EDP/Core Insurance Project	960376	1050942
Stamp duty and Registration charges and pending conveyance (estimated at)	40884	28544





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### 5. Claims less reinsurance, paid to claimants in/outside India :

(₹ '000)

Business	In India		Outside India	
	31-03-2017	31-03-2016	31-03-2017	31-03-2016
Fire	6206744	4573606	85162	101054
Marine	1805109	1865928	29377	12420
Miscellaneous	96271712	75173201	77073	45806

6. Unidentified quantitative differences in investment, arising out of reconciliation between the book figures and the year-end certificate from SHCIL (Custodian) of the company's investment are tabulated as under:

(₹ '000)

Particulars	Nature		31-03-2017	31-03-2016
Equity & Preference Shares	Short	Book Value	0	0
Debentures	Short	Book Value	4947	4947
Total	Short	Book Value	4947	4947
Equity & Preference Shares	Excess	Face Value	0	0

7. Age-wise outstanding claims statements for five years are enclosed.

### 8. Premium less reinsurance written from business in/outside India :

(₹ '000)

Business	In India		Outside India	
	31-03-2017	31-03-2016	31-03-2017	31-03-2016
Fire	8764185	8114740	168173	121471
Marine	2314121	2699910	87266	5700
Miscellaneous	121980557	96121010	150532	82746

9. Other income includes interest on income tax refund of ₹ 146756 thousands (₹ 180402 thousands) pertain to various years.

10. In respect of Purchases of Investments no deliveries are pending and in respect of sale of Investments, no payments are overdue as on 31.03.2017(₹ Nil).

### 11. Segregation of Investments into performing and non-performing assets:

(₹ '000)

Particulars	31-03-2017	31-03-2016
Performing Assets	219590499	195668301
Non Performing Assets	969557	984565
Total	220560056	196652866

The aggregate amount of income not recognized for the current accounting year on NPA (net of waiver/collections) as per related IRDAI guidelines is ₹ 684729 thousands (₹ 616375 thousands) and up to 31st March 2017 is ₹ 5424020 thousands (₹ 4739290 thousands).

**12 Loan assets subject to Restructuring as on 31.03.2017**

(₹ '000)

Sl. No.	Particulars	31-03-2017	31-03-2016
1.	Total amount of loan assets subjected to restructuring	207598	355942
2.	The amount of standard assets subjected to restructuring	134329	282672
3.	The amount of Sub-Standard assets subjected to restructuring	0	0
4.	The amount of Doubtful and other assets subjected to restructuring	73269	73269

13. As per Part I of Schedule B of IRDA(Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, debt Securities shall be considered as 'Held to Maturity Securities' and shall be measured at Historical Costs subject to amortization. Amortization of Premium is done for the period from the date of purchase of the instrument till the end of the financial year preceding the year of maturity/ redemption, by considering put/ call option, if any.
14. In accordance with the regulation prescribed by IRDAI, unrealized gains (net) amounting to ₹ 56953581 thousands (₹ 41358645 thousands) arising due to changes in the fair value of listed equity shares and mutual funds are taken to fair value change account. The historical cost (Net of written off) of such investments amounted to ₹ 57865027 thousands (₹ 53516340 thousands). Pending realization, the credit balance in the fair value change Account is not available for distribution.

**15. Break up of Market value and historical costs of investments which have been valued on fair value basis are as follows:**

(₹ '000)

Particulars	Market Value		Historical Cost		Fair value change	
	31-03-2017	31-03-2016	31-03-2017	31-03-2016	31-03-2017	31-03-2016
Equity Shares	109166911	92937113	52214934	51606842	56951977	41330271
Mutual Fund	5651697	1937872	5650093	1909498	1604	28374
Total	114818608	94874985	57865027	53516340	56953581	41358645

**16. In accordance with Circular No. IRDA/F&I/CIR/INV/250/12/2012 dated 4/12/2012, the details of exposure in Repo/Reverse Repo transactions are given below:**

(₹ '000)

Particulars	Minimum outstanding during the year		Maximum outstanding during the year		Daily Average outstanding during the year		Outstanding as on	
	31-03-2017	31-03-2016	31-03-2017	31-03-2016	31-03-2017	31-03-2016	31-03-2017	31-03-2016
Securities Sold under Repo								
(i) Government Securities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
(ii) Corporate Debt Securities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Securities Purchased under Reverse Repo								
(iii) Government Securities	111707	107016	1497059	1576221	446341	319415	NIL	NIL
(iv) Corporate Debt Securities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL



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17. The balance of Loan given to Government of Andhra Pradesh (Undivided) for Fire Fighting Equipment as on 31st March 2017 is ₹ 9859 thousands. The state has been bifurcated as Andhra Pradesh and Telangana as per AP Reorganization Act, 2014 and there is a dispute in the ratio of Allocation of loan given to Government of Andhra Pradesh for Fire Fighting Equipment. The disputed Principal Portion is 27.55% which amounts to ₹ 2716 thousands. The overdue amount as on 31st March 2017 arising out of this dispute in respect of Principal and Interest is ₹ 1193 thousands and ₹ 206 thousands respectively. Pending resolution of the dispute, no provision is considered necessary as the same should get allocated to either of the States and the Ultimate realisibility of the same is not in doubt.
18. In Schedule 8, previous year figures for Equity have been reclassified to comply with the IRDAI (Investment) Regulation 2016. As a result of the same, ₹ 3815180 thousands has been reclassified from approved to Other than Approved Investments.
19. The Company does not have Real Estate Investment Property.
20. Managerial Remuneration is disclosed under Note No.36.
21. Barring disputed cases, no settled insurance claim remained unpaid for more than six months as on the Balance Sheet date.
22. Fixed Assets include :-
  - A) Land - Freehold includes land acquired from IFCI Infrastructure Development Ltd at Bangalore Financial City, amounting to ₹ 39761 thousands on sub - lease - cum - sale agreement, which will be registered in the name of the company after completion of construction of office complex within the time limit specified therein. The time limit will expire on 10th December 2018.
  - B) Buildings valued at ₹ 817687 thousands (₹ 50537 thousands) are pending for Conveyance and Registration. This includes a property under dispute amounting to ₹ 17087 thousands (₹ 920 thousands).
- C) Title deeds in respect of 8 properties under the freehold and leasehold lands included in schedule 10 (Fixed Assets) are in the name of erstwhile companies merged with United India Insurance Co. Ltd. Original Title deed in respect of one freehold land at Union Co-operative Building, Sir P.M. Road, Mumbai valued at ₹ 164 thousands and one lease deed for property at Ellis Bridge, Ahmedabad valued at ₹ 2334 thousands are not available.
23. Sundry Creditors include an amount of ₹ 1548098 thousands (₹ 1614673 thousands) being cheques issued from zero balance payment accounts.
24. **Indian Motor Third Party Declined Risk Insurance Pool (Declined Risk Pool) :** The IRDAI vide its Circular No.IRDA/NL/MTP/DR/ 2013-15/04 dates 03.11.2016 has finalized the ULR at 150% for 2015-16. Premium shortfall of ₹ 81713 thousands and corresponding incurred claim at 150% have been accounted in the current year.
25. Terrorism Pool retro figures received from GIC (Pool Administrator) accounted in 2016-17 includes figures for the 4 quarters of the current year and 4th quarter of 2015-16.
26. The Company is a member of India Nuclear Pool Insurance with a participation of ₹2000000 thousands (administrated by GIC with a collective capacity of ₹ 15000000 thousands). For the year 2016-17 a sum of ₹ 1000000 thousands was collected by leader (New India Assurance Co. Ltd.) and we have accounted ₹ 222200 thousand as our share of premium on direct side and the same was ceded @ 100%. RI inward was booked at ₹ 132000 thousands and is accounted under Liability Premium. Reserve for Unexpired Risks for Nuclear Pool is made at 100% of Net Premium.
27. As per the Actuarial Valuation the IBNR/IBNER Reserves as on 31st March 2017 is ₹ 49390700 thousands as against ₹ 21052000 thousands as on 31st March 2016, resulting in substantial

provisioning in the current year amounting to ₹ 28338700 thousands. Incremental Provisioning for the Motor TP Segment alone is ₹ 23744700 thousands. IRDAI vide its letter no. IRDA/FNA/GOG/LR/001/2017-18/66 dated 25.07.2017 and letter no. IRDA/FNA/GOG/LR/001/2017-18/67 dated 27.07.2017 has permitted to amortize the incremental IBNR/IBNER Reserves relating to Motor TP of ₹ 23744700 thousands over a period of three years beginning from the year 2016-17 on straight line basis. Accordingly the company has accounted IBNR/IBNER Reserves of ₹ 7914900 thousands in Motor TP segment in the year 2016-17 and the balance IBNR/IBNER Reserves of ₹ 15829800 thousands will be accounted equally in the next two financial years.

28. The Company's Agency at Hong Kong ceased underwriting operations with effect from 01.04.2002 and the transactions relating to run off operations have been accounted. Pending final IBNR/IBNER report, the NIL provision based on the Actuary's report for the previous year has been considered for current year. The company incurred a sum of ₹ 3187 thousands (₹ 2910 thousands) towards expenditure for managing the Run off operations during 2016-17 and three claims for ₹ 23046 thousands (₹ 23570 thousands) are outstanding as on 31.03.2017.
29. Reconciliation of Inter-Office accounts is in progress and in the opinion of the Company the effect of the same will not be material.
30. a) Balances Due from / Due to other persons or bodies carrying on Insurance business, are settled periodically. However confirmations of balance are not obtained for year end balances.
- b) In respect of Reinsurance, settlements are effected to brokers /reinsurers based on statement of accounts. However, confirmations of balance are not obtained for year end balances.

- c) Sundry Debtors include a sum of ₹ 10649914 thousands (₹ 1366578 thousands) recoverable from Central/State Government towards various schemes.

(₹ '000)

	As on 31-03-2017	As on 31-03-2016
Less than 1 year	9959409	789006
1 – 3 years	250173	157718
More than 3 years	440332	419854
<b>Total</b>	<b>10649914</b>	<b>1366578</b>

31. a) Accounting Ratios as prescribed by IRDAI are enclosed in Annexure I.
- b) Segmental reporting in the format prescribed by IRDAI is given along with Schedules.
- c) A summary of financial statements for the last five years is attached.

### 32. Pension & Gratuity

Insurance Regulatory and Development Authority of India, vide its Circular No. IRDA/F&A/CIR/ACT/077/04/2016 dated 18.4.2016, had allowed amortization of additional Pension liability arising out of extension of Pension Scheme 1995 to PSU Officer's and Staff Members who joined between 01.04.2004 to 31.03.2010, over a period of five years commencing from the year 2015-16. Accordingly the company has amortized one-fifth of the total liability during the year. In addition to that, Insurance Regulatory and Development Authority of India, vide its Letter No. IRDA/F&A/LR/001/2016 dated 19.4.2016, had allowed amortization of additional Pension & Gratuity liability arising on account out of Pay Revision, over a period of three years commencing from the year 2015-16. Accordingly the company has amortized one-third of the total liability during the year.



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(₹ '000)

Particulars	Pension		Gratuity	Total
	Amount to be Amortized for Extension of Scheme	Amount to be Amortized for Pay revision	Amount to be Amortized for Pay revision	
Total liability	100000	2670000	285000	3055000
Amortized in year 2015-16	20000	890000	95000	1005000
Amortized in year 2016-17	20000	890000	95000	1005000
Unrecognized and unamortized gratuity liability as on 31.03.2017	60000	890000	95000	1045000

**Note:** Had the entire amount of ₹ 3055000 thousands (₹ 3055000 thousands) been charged in the year 2015-16, the loss of the Company for the year ended 31st March 2017 would have been lower by ₹ 1005000 thousands (profit would have been higher by ₹ 2050000 thousands).

### 33. Retirement benefits to employees

#### (i) Provident fund

Eligible employees (employees not opted for pension plan) receive benefits from the provident fund, which is a defined contribution plan. Aggregate contributions along with interest thereon are paid at retirement, death, incapacitation or termination of employment. Both the employee and the Company make monthly contributions to the United India Insurance Employee's Provident Fund Trust equal to a specified percentage of the covered employee's salary. The Company has an obligation to make good the shortfall, if any, between the return from the investments of the trust and the interest rate notified by the trust.

The Company recognized ₹ 362329 thousands (₹ 165269 thousands) for provident fund contribution in the Revenue Accounts and Profit and Loss account.

#### (ii) Gratuity

The Company provides for gratuity, a defined benefit retirement plan (the "Gratuity Plan") covering eligible employees. The Gratuity Plan

provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's salary and the tenure of employment. Vesting occurs upon completion of five years of service. Liabilities with regard to the Gratuity Plan are determined by actuarial valuation as of the balance sheet date, based upon which, the company contributes all the ascertained liabilities to the United India Insurance Employees' Gratuity Fund Trust (the "Trust"). Trustees administer contributions made to the Trust and contributions are invested in specific investments as permitted by law.

#### (iii) (a) Superannuation/Pension

The Company provides for monthly pension, a defined benefit retirement plan (the "pension Plan") covering eligible employees. The pension Plan provides a monthly pension after retirement of the employees till death. The Monthly pension is based on the respective employee's salary and the tenure of employment. Vesting occurs upon completion of ten years of service. The company pays the monthly pension by purchasing the annuity from Life insurance Corporation of India. Liabilities with

regard to the pension Plan are determined by actuarial valuation as of the balance sheet date, based upon which, the company contributes all the ascertained liabilities to the United India Insurance Employees' Pension Fund Trust (the "Trust"). Trustees administer contributions made to the Trust and contributions are invested in specific investments as permitted by law.

**(iii) (b) New Superannuation/New Pension**

New pension scheme which is applicable to employees who joined the company on or after 1st April 2010 is a defined contribution scheme. The company pays fixed contribution at predetermined rate and the obligation of the company is limited to such fixed contribution.

The Company recognized ₹ 216943 thousands (₹ 95507 thousands) for pension contribution in the Revenue Accounts and Profit and Loss account.

**(iv) Leave encashment**

The employees of the Company are entitled to Leave Encashment. The employees can carry forward a portion of the unutilized accrued Leave Encashment and utilize it in future periods or receive cash compensation at retirement or termination of employment for the unutilized accrued Leave Encashment for a maximum of 240 days. The

company records an obligation for Leave Encashment in the period in which the employee renders the services that increase this entitlement. The Company measures the expected cost of Leave Encashment as the additional amount that the company expects to pay as a result of the unused entitlement that has accumulated at the balance sheet date based on actuarial valuation.

**(v) Sick Leave**

The company has provided for ₹ 141976 thousand (₹ 30000 thousands) as liability towards Sick Leave entitlement for employees based on actuarial valuation.

**(vi) Group Medical Benefit Scheme for Employees (Serving and retired)**

The company contributes to medical insurance of the retired employees as per scheme for employees opted for the scheme. The Company has provided for ₹ 45000 thousand (₹ 35000 thousands) as liability towards Group Medical Benefit Scheme for employees (Serving and Retired) based on actuarial valuation.

The following table sets out the funded status of gratuity/pension plan and the amounts recognized in the company's financial statements as at March 31, 2017

**A. Reconciliation of opening and closing balances of Defined Benefit obligation:**

(₹ '000)

Particulars	Pension Fund		Gratuity Fund	
	2016-17	2015-16	2016-17	2015-16
Defined benefit obligation at the beginning of the year	26950000	24200000	7021000	6910000
Current service cost	670840	798100	139819	55200
Interest cost	2085336	2057000	538617	587400
Actuarial gain/ (loss)	4882068	3139128	1647701	358173
Amount Amortized during the year	910000	0	95000	0
Benefits paid	(4833270)	(3244228)	(1368667)	(889773)
Defined benefit obligation at the end of the year	30664975	26950000	7978470	7021000



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### B. Reconciliation of opening and closing balances of fair value of plan assets:

(₹ '000)

Particulars	Pension Fund		Gratuity Fund	
	2016-17	2015-16	2016-17	2015-16
Fair value of plan assets at the beginning of the year	24171275	20828163	6620508	6408023
Expected return on plan assets	2095581	1880948	521596	599944
Actuarial gain/(loss)	(499131)	0	242026	0
Received from other companies	0	0	655	337
Employer contribution	5798517	4706391	400492	501977
Benefits paid	(4833270)	(3244228)	(1368667)	(889773)
Fair value of plan assets at the end of the year	26732973	24171275	6416609	6620508

### C. Reconciliation of fair value of assets and obligations:

(₹ '000)

Particulars	Pension Fund		Gratuity Fund	
	2016-17	2015-16	2016-17	2015-16
Fair value of plan assets as at the end of the year	26732973	24171275	6416609	6620508
Present value of obligations as at the end of the year	30664975	26950000	7978470	7021000
Unfunded (liability)/asset recognized in the Balance Sheet	3932002	2778725	1561861	400492

### D. Expense recognized in the Profit and Loss account:

(₹ '000)

Particulars	Pension Fund		Gratuity Fund	
	2016-17	2015-16	2016-17	2015-16
Current service cost	670840	798100	139819	55200
Interest cost	2085336	2057000	538617	587400
Expected return on plan assets	(2095581)	(1880948)	(521596)	(599944)
Net Actuarial gain/(loss)	5381199	3139128	1405676	358173
Total expenses recognized in the Profit and Loss account	6041794	4113280	1562516	400829
Actual return on plan assets	(1596450)	1880948	(764277)	599944

### E. Investment percentage maintained by the Trust

(in %)

Particulars	Pension (Funded)		Gratuity (Funded)	
	2016-17	2015-16	2016-17	2015-16
Government securities	50.58	51.29	36.71	36.66
High Quality Corporate Bonds	41.99	35.20	23.01	23.37
Equity Shares of Listed Co.	0.77	0	0	0
Special Deposit Scheme (Mutual Fund)	2.01	3.84	2.07	4.24
Balance with Life Insurance Corporation of India	4.65	9.67	38.21	35.73

**F. Principal Actuarial assumption at the Balance sheet date (expressed as weighted average)**

(in %)

Particulars	Pension (Funded)	Gratuity (Funded)	Leave Encashment (Unfunded)
Discount rate	8.00	8.30	7.50
Expected rate of return on plan assets	8.50	8.50	NA
Rate of escalation in salary	3.25	3.25	3.25
Employee turnover	Not significant		
Mortality	LIC (1994-96) Table of Mortality Rates		
Method used	Projected Unit Credit Method		

**G. Basis of Actuarial assumption considered**

Particulars	Basis of assumption
Expected rate of return on plan assets	One year Interest rate
Rate of escalation in salary	The estimate of future salary increase, considered in actuarial valuation takes into account inflation, seniority, promotion and other relevant factors, such as supply and demand in employment market

**H. (1) Amount recognized in current year and previous four years:**

(₹ '000)

Particulars (Pension)	Year Ended				
	31-03-2013	31-03-2014	31-03-2015	31-03-2016	31-03-2017
Defined Benefit Obligation	18400000	20970000	24200000	26950000	28804975
Plan Assets	15017400	20970000	24200000	24171275	24872973
Surplus/ (Deficit)	(3226000)	2025600	3384623	360403	66
Actuarial gain/(loss) on plan obligation	3100454	2063700	3405045	3139128	3932068
Actuarial gain/(loss) on plan assets	(125546)	38100	20422	0	(2359131)

**H. (2) Amount recognized in current year and previous four years:**

(₹ '000)

Particulars (Gratuity)	Year Ended				
	31-03-2013	31-03-2014	31-03-2015	31-03-2016	31-03-2017
Defined Benefit Obligation	6400000	6750000	6910000	7021000	7978470
Plan Assets	5919200	6750000	6910000	6620508	6416609
Surplus/ (Deficit)	(345800)	198500	269023	(42319)	85841
Actuarial gain/(loss) on plan obligation	298457	190000	119761	358173	1647701
Actuarial gain/(loss) on plan assets	(47343)	(8500)	(149262)	0	242026

**34. Short Term Benefits to employees**

Short term employee benefits, which fall due wholly within twelve months after the end of the period in which the employees render the related service, such as Leave Travel Subsidy (LTS), Medical Benefits, etc., are provided on the basis of estimates.





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### 35. The expenses incurred under the following heads are disclosed as per Regulatory requirement: (₹ '000)

Particulars	31-03-2017	31-03-2016
Outsourcing Expenses	3074340	2398312
Business Development	1753712	1146380
Marketing Support	Nil	Nil

### 36. Related party disclosures: AS 18

#### a) Name of the Related Party and their relationship with the Company:

- i) Subsidiary : M/s. Zenith Securities and Investments Limited
- ii) Associates : M/s. India International Insurance Pte. Ltd., Singapore  
M/s. Ken India Assurance Co. Ltd., Kenya  
M/s. Health Insurance TPA of India Ltd., India
- iii) Key Management Personnel : Shri. A V Girija Kumar Director & General Manager  
Shri. A Hoda, Director & General Manager  
(From 25.04.2016 to 31.12.2016)  
Shri. Milind A Kharat, Chairman cum Managing Director  
(Till 31.05.2016)

#### b) Details of Transactions :

(₹ '000)

Sl. No.	Particulars	M/s. India International Insurance Pte. Ltd.	M/s. Ken India Assurance Co. Ltd.	M/s. Health Insurance TPA of India Ltd.	Key Managerial Personnel
1	Transactions during the year				
a.	Dividend received during the year				
	31.03.2017	48077	3416	NIL	NIL
	31.03.2016	35175	NIL	NIL	NIL
b.	Reinsurance transactions:				
	- Due to Direct				
	31.03.2017	4607	Nil	Nil	Nil
	31.03.2016	8217	Nil	Nil	Nil
	- Due from Direct				
	31.03.2017	Nil	Nil	Nil	Nil
	31.03.2016	Nil	Nil	Nil	Nil
c.	Director's Remuneration Received				
	31.03.2017	Nil	Nil	Nil	Nil
	31.03.2016	Nil	162	Nil	Nil
d.	Salaries, Allowances and Contributions				
	31.03.2017	Nil	Nil	Nil	4174
	31.03.2016	Nil	Nil	Nil	4910
2	Balances as on 31.03.2016				
	Loans given				
	31.03.2017	Nil	Nil	Nil	Nil
	31.03.2016	Nil	Nil	Nil	Nil

Since the Company and its Subsidiary are State controlled, no disclosures are made pertaining to the transactions with other State controlled undertakings in accordance with the requirements of the Accounting Standard AS-18.

**37. Disclosure as per AS-20 "Earnings Per Share"**

Sl.No.	Particulars	31-03-2017	31-03-2016
1.	Net Profit/(Loss) attributable to shareholders (₹ in thousands)	(19135340)	2205926
2.	Weighted Average Number of Equity Shares issued (in Nos.)	150000000	150000000
3.	Basic earnings per share of ₹10/- each	(127.57)	14.71

The Company does not have any outstanding dilutive potential equity shares. Consequently, the basic and diluted earnings per share of the Company remain the same.

38. The Company has taken various commercial premises and residential flats under cancelable operating leases. These lease agreements are normally renewed on expiry. Lease terms are based on individual agreements. Lease rental expense in respect of operating leases charged to revenue account is ₹ 871279 thousands (₹ 784728 thousands).
39. Deferred Tax Assets has not been recognized as on 31.03.2017 in the absence of reasonable/virtual certainty of sufficient future taxable income.
40. In the opinion of the management, there is no impairment of assets of the company that require any adjustment to be made in terms of Accounting Standard-28.

**41. Prior period items have been included in the respective heads and consist of the following:** (₹ '000)

Particulars	31-03-2017	31-03-2016
Prior period income	2548	119208
Prior period expenses	244903	125493

**42. The sector-wise Gross Premium underwritten as certified by the Management is as follows:** (₹ '000)

Sl. No.	Particulars	31-03-2017		31-03-2016	
		Value	%	Value	%
1.	Rural Sector (No. of Policies issued – 4957757)	26799565	16.68	16121821	13.16
2.	Social Sector (Lives covered –105402765)	6763781	4.21	8841432	7.22
3.	Other Sector	127064772	79.10	97540378	79.62
	<b>Total Business</b>	<b>160628118</b>	<b>100.00</b>	<b>122503631</b>	<b>100.00</b>

**43. The details for extent of risk retained and reinsured are as follows:** (in %)

Sl. No.	Particulars	31-03-2017	31-03-2016
1.	Risk Retained (%)	83.09	87.46
2.	Risk Reinsured (%)	16.91	12.54



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### 44. Details of Provisions

(₹ '000)

Particulars	Provision for Leave Encashment (Long Term)		Provision for Bad and Doubtful Debts	
	31-03-2017	31-03-2016	31-03-2017	31-03-2016
Opening balance	2480000	2220000	2137587	1962526
Additions	396974	260000	169951	210627
Utilization	0	0	0	0
Reversals	0	0	140801	35572
Closing balance	2876974	2480000	2166737	2137582

### 45. Premium Deficiency

The Gross Direct unearned premium is arrived at 1/12 basis and the same is applied on Net Premium to arrive at Net Unearned Premium. The net premium is compared with the Net incurred claims (including claims related cost) and where the net incurred claims is more than 100%, the premium deficiency is calculated on the excess over 100% of Net Incurred Claims on Net Unearned Premium and the same is calculated for each portfolio and is recognized in the books only when there is deficiency at segmental Revenue Account level. For the year ended 31.3.2017, there is no premium deficiency at segmental revenue level. However, premium deficiency has arisen only in Aviation and Health & Hospitalization portfolio and the same is disclosed hereunder.

(₹ '000)

Segment	Deficiency	
	31-03-2017	31-03-2016
DR Pool	0	94181
Aviation	73767	0
Health & Hospitalization	6839909	1383553

46. Disclosure of Unclaimed amount and Investment Income thereon as per circular No.IRDA/F&A/CIR/CLD/114/05/2015 dated 28.05.2015

(₹ '000)

PARTICULARS	2016-17
Opening Balance	504239
Add: Amount Transferred to Unclaimed Amount	79479
Add: Cheque issued out of the Unclaimed amount but not encashed by the policyholders' (to be included only when the cheques are stale)	25559
Add: Investment Income	30467
Less: Amount Paid during the year	59668
Closing Balance of Unclaimed Amount	580076

47. The Company was appointed as Fund Manager for "Environment Relief Fund" (ERF) vide Ministry of Environment and Forest's Gazette Notification dated 4.11.2008 for a period of five years and vide subsequent notification no. S.O 256 (E) dated 27th January, 2016, the company's position as Fund Manager was extended upto 31st March 2019. Pending receipt of clarification regarding Constitution, statutory requirements and other operational issues, the Company in terms of the said notification has recognized Fund Manager's service charges to the tune of ₹ 6193 thousands (₹ 6234 thousands) as income during the year, based on the unaudited accounts of the Fund.

**48. Details of penal actions taken by various Government Authorities:**

(₹ '000)

Sl. No.	Authority	Non-Compliance / Violation	Penalty Awarded	Penalty Paid	Penalty Waived / Reduced
1.	Insurance Regulatory and Development Authority	0	0	0	0
2.	Service Tax Authorities	Alleged violation of service tax provision	98379	0	0
3.	Income Tax Authorities		0	0	0
4.	Any other Tax Authorities		0	0	0
5.	Enforcement Directorate / Adjudicating Authority / Tribunal or any Authority under FEMA		0	0	0
6.	Registrar of Companies / NCLT / CLB / Department of Corporate Affairs or any Authority under Companies Act, 1956		0	0	0
7.	Penalty awarded by any Court / Tribunal for any matter including claim settlement but excluding compensation		0	0	0
8.	Securities and Exchange Board of India		0	0	0
9.	Competition Commission of India	Alleged Anti-Competitive Practice	1566200	15600	1550600
10.	Any other Central/State/Local Government/ Statutory Authority		0	0	0

Against the penalty of ₹ 1566200 thousands imposed by Competition Commission of India (CCI), alleging anti-competitive practices, in the matter relating to collective bidding by Public Sector Insurance Companies for RSBY Scheme floated by Government of Kerala. Against this the appeal was filed with The Competition Appellate tribunal. Finally the Competition Appellate tribunal vide order dated 09.12.2016 have reduced the penalty to ₹ 15600 thousands which has been paid in 2016-17. Against the order of The Competition Appellate tribunal, CCI has filed the appeal with The Supreme Court of India. No other penal action has been taken by any other Government Authority during the year.

**49. Disclosures required under Section 22 of Micro, Small and Medium Enterprises Development Act 2006 under the Chapter on Delayed Payments to Micro and Small Enterprises**

Particulars	31-03-2017	31-03-2016
Principal amount remaining unpaid to any supplier as at the end of the year	Nil	Nil
Interest due on the above amount	Nil	Nil
Amount of interest paid in terms of Section 16 of the MSMED Act, 2006	Nil	Nil
Amount of payments made to the suppliers beyond the appointed day during the year	Nil	Nil
Amount of interest due and payable for the delay in making the payment but without adding the interest specified under Act	Nil	Nil
Amount of interest accrued and remaining unpaid at the end of the year	Nil	Nil

The above information have been compiled to the extent such parties have been identified on the basis of information available with the company.



## UNITED INDIA INSURANCE COMPANY LIMITED

50. Being an insurance company, Schedule III of the Companies Act, 2013 is not applicable and hence the disclosure requirements for the details of Specified Bank Notes (SBNs) as envisaged in Notification G.S.R. 308(E) dated March 30, 2017 issued by the Ministry of Corporate Affairs (MCA) is not provided.
51. Regrouping/reclassifying/ rearranging of previous year figures has been done wherever necessary to conform to current year groupings/ classifications.
52. Figures in the narrative part of financial statements are in thousands of Rupees, conforming to IRDAI norms.

Vide our report of date attached

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai** } Directors

For and on behalf of Board

**P. HEMAMALINI**    **M.N. SARMA**  
Director            Director

**BHARAT BHUSHAN DASH**  
Chief Financial Officer

**S. VENKATARAMAN**  
Company Secretary

Vide our report of date attached

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851

**United India Insurance Company Limited**  
**Registration No. 545**  
**Annexure I : Accounting Ratios**

(₹ in '000)

Particulars	For the year ended		For the year ended	
	31-03-2017	31-03-2016	31-03-2017	31-03-2016
<b>1. Gross Direct Premium Growth Rate</b>	<b>Gross Premium</b>		<b>Growth / Decline</b>	
Fire	13646579	13113873	4.06%	4.79%
Marine Cargo	2539442	2540614	-0.05%	-9.95%
Marine Hull	1438695	1842176	-21.90%	-24.68%
Motor	60626036	47285441	28.21%	13.42%
W.C.	830643	904293	-8.14%	-2.22%
P.A.	2627683	2552900	2.93%	10.03%
Aviation	569697	669777	-14.94%	17.52%
Engineering	4473684	5172360	-13.51%	-4.39%
Health	52413800	41229942	27.13%	29.78%
Liability	1109885	836953	32.61%	17.19%
Other Misc.	20351974	6355301	220.24%	10.80%
<b>Grand Total</b>	<b>160628118</b>	<b>122503631</b>	<b>31.12%</b>	<b>14.58%</b>
<b>2. Gross Direct Premium to Shareholders' Funds</b>				
Gross Premium			160628118	122503631
Shareholders' Fund			38168787	57311975
<b>Ratio</b>			<b>420.84%</b>	<b>213.75%</b>
<b>3. Growth rate of Shareholders' Funds</b>				
At the end of the year			38168787	57311975
At the beginning of the year			57311975	55890343
<b>Growth rate</b>			<b>-33.40%</b>	<b>2.54%</b>
<b>4. Net Retention Ratio</b>	<b>Net Written Premium</b>		<b>Percentage</b>	
4. (i) Net Retention Ratio (Indian)				
Fire	8932358	8236211	59.37%	57.16%
Marine Cargo	2137218	2174994	84.10%	85.55%
Marine Hull	264168	530616	16.49%	26.62%
Motor	57644197	44410187	94.95%	93.74%
W.C.	789111	859078	95.00%	95.00%
P.A.	2172427	2168198	82.41%	84.65%
Aviation	57942	-20390	9.31%	-2.87%
Engineering	2657022	2972453	55.71%	53.67%
Health	48009701	39168268	91.60%	95.00%
Liability	808763	602043	64.51%	71.58%
Other Misc.	9991926	6043919	45.83%	85.64%
<b>Grand Total</b>	<b>133464834</b>	<b>107145576</b>	<b>81.27%</b>	<b>85.60%</b>



UNITED INDIA INSURANCE COMPANY LIMITED

(₹ in '000)

	For the year ended		For the year ended	
	31-03-2017	31-03-2016	31-03-2017	31-03-2016
<b>4. (ii) Net Retention Ratio (Foreign)</b>	Nil			
<b>5. Net Commission Ratio</b>	<b>Net Commission</b>		<b>Percentage</b>	
Fire	850424	680465	9.52%	8.26%
Marine Cargo	272218	241784	12.74%	11.12%
Marine Hull	733	-14821	0.28%	-2.79%
Motor	1620434	1095767	2.81%	2.47%
W.C.	89840	84650	11.38%	9.85%
P.A.	128472	114986	5.91%	5.30%
Aviation	-12236	-7546	-21.12%	37.01%
Engineering	120847	60532	4.55%	2.04%
Health	2615530	2258923	5.45%	5.77%
Liability	103028	93081	12.74%	15.46%
Other Misc.	473369	525696	4.74%	8.70%
<b>Grand Total</b>	<b>6262658</b>	<b>5133517</b>	<b>4.69%</b>	<b>4.79%</b>
<b>6. Expenses of Management to Gross Direct Premium Ratio</b>				
Direct Commission			7984569	6304699
Operating Expenses			29691163	29240660
<b>Total</b>			<b>37675732</b>	<b>35545358</b>
Gross Direct Premium			160628118	122503631
<b>Ratio</b>			<b>23.46%</b>	<b>29.02%</b>
<b>7. Expenses of Management to Net Written Premium Ratio</b>				
Direct Commission			7984569	6304699
Operating Expenses			29691163	29240660
<b>Total</b>			<b>37675732</b>	<b>35545358</b>
Net Written Premium			133464834	107145576
<b>Ratio</b>			<b>28.23%</b>	<b>33.17%</b>

(₹ in '000)

	For the year ended		For the year ended	
	31-03-2017	31-03-2016	31-03-2017	31-03-2016
<b>8. Net Incurred Claims to Net Earned Premium</b>	<b>Net Incurred Claim</b>		<b>Percentage</b>	
Fire	8747535	5875403	102.96%	74.31%
Marine Cargo	1370120	1321683	63.55%	58.71%
Marine Hull	489903	743889	92.33%	116.90%
Motor	45844728	30137160	89.77%	72.22%
W.C.	126940	231802	15.40%	26.68%
P.A.	1939816	1824568	89.38%	89.74%
Aviation	186474	113855	643.65%	3458.84%
Engineering	1775183	2029606	63.35%	70.36%
Health	61442594	44035001	140.96%	124.12%
Liability	710217	424030	111.08%	71.69%
Other Misc.	6181613	1273926	77.10%	21.79%
<b>Grand Total</b>	<b>128815122</b>	<b>88010923</b>	<b>107.06%</b>	<b>87.81%</b>
<b>9. Combined Ratio *</b>				
Net Incurred Claims			128815122	88010923
Commission (Net)			6262658	5133517
Operating Expenses			29691163	29240660
Net Earned Premium			120323147	100228657
Net Written Premium			133464834	107145576
<b>Ratio</b>			<b>134.00%</b>	<b>119.89%</b>
<b>10. Technical Reserves to Net Premium Ratio</b>				
Reserve for Unexpired Risks			67267422	54125736
Premium Deficiency Reserve			0.00	0.00
Reserve for O/s Claims			120536655	96196708
<b>Total</b>			<b>187804077</b>	<b>150322444</b>
Net Written Premium			133464834	107145576
<b>Ratio</b>			<b>140.71%</b>	<b>140.30%</b>
<b>11. Underwriting Balance Ratio</b>	<b>Underwriting Profit / Loss</b>		<b>Growth / Decline</b>	
Fire	-3821306	-2012363	-44.98%	-25.45%
Marine Cargo	165169	237567	7.66%	10.55%
Marine Hull	-187495	-446548	-35.34%	-70.17%
Motor	-7428390	-679503	-14.55%	-1.63%
W.C.	456081	338935	55.34%	39.01%
P.A.	-380175	-511772	-17.52%	-25.17%





UNITED INDIA INSURANCE COMPANY LIMITED

(₹ in '000)

Particulars	For the year ended		For the Year ended	
	31-03-2017	31-03-2016	31-03-2017	31-03-2016
<b>11. Underwriting Balance Ratio</b>	<b>Underwriting Profit / loss</b>		<b>Growth / Decline</b>	
Aviation	-262750	-269689	-906.93%	-8192.94%
Engineering	35917	-499655	1.28%	-17.32%
Health	-29987932	-20534439	-68.80%	-57.88%
Liability	-403325	-124467	-63.08%	-21.04%
Other Misc.	-2631593	2345492	-32.82%	40.12%
<b>Grand Total</b>	<b>-44445797</b>	<b>-22156444</b>	<b>-36.94%</b>	<b>-22.11%</b>
<b>12. Operating Profit Ratio</b>				
Underwriting Profit			-44445797	-22156444
Investment Income			21106048	17536546
Others			-11037	-32245
Operating Profits			-23350785	-4652142
Net Earned Premium			120323147	100228657
<b>Ratio</b>			<b>-19.41%</b>	<b>-4.64%</b>
<b>13. Liquid Assets to Liabilities Ratio</b>				
Liquid Assets *			34624239	22498170
Policyholders' Liabilities			187804077	150322444
<b>Ratio</b>			<b>18.44%</b>	<b>14.97%</b>
<b>14. Net Earnings Ratio</b>				
Profit after Tax			-19135339	2205926
Net Written Premium			133464834	107145576
<b>Ratio</b>			<b>-14.34%</b>	<b>2.06%</b>
<b>15. Return on Network</b>				
Profit after Tax			-19135339	2205926
Network			38168787	57311975
<b>Ratio</b>			<b>-50.13%</b>	<b>3.85%</b>
<b>16. Available Solvency Margin Ratio to Required Solvency Margin Ratio</b>				
Available Solvency Margin			46080160	55483024
Required Solvency Margin			39980128	29075027
<b>Ratio</b>			<b>1.15</b>	<b>1.91</b>
<b>17. NPA Ratio</b>				
<b>Gross NPA Ratio</b>			<b>0.44%</b>	<b>0.50%</b>
<b>Net NPA Ratio</b>			<b>0.00%</b>	<b>0.07%</b>

\*NOTE: In respect of Foreign operations, there is no premium income from Hong Kong Agency (run-off), hence calculation of net combined ratio for foreign operation does not arise.

**Summary of Financial Statements**

(₹ in Crores)

S.No.	Particulars	2016-17	2015-16	2014-15	2013-14	2012-13
	<b>OPERATING RESULTS</b>					
1.	Gross Premiums Written	16062.81	12250.36	10691.73	9708.93	9266.04
2.	Net Premium Income #	13346.48	10714.56	9326.02	8291.39	7489.07
3.	Income from Investments (Net) @	2110.60	1753.65	1509.47	1326.96	1245.25
4.	Other Income / outgo (Pl. specify)	-1.10	-3.22	-11.98	-21.96	23.53
5.	Total income	15455.98	12464.99	10823.51	9596.40	8757.86
6.	Commissions (Net)	626.27	513.35	531.29	438.83	308.08
7.	Brokerage					
8.	Operating Expenses	2969.12	2924.07	2648.57	2111.23	2001.62
9.	Claims, increase in Unexpired Risk Reserve and other outgoes	14195.68	9492.78	7952.82	6965.47	6373.05
10.	Operating Profit / Loss	-2335.08	-465.21	-309.17	80.86	75.12
	<b>NON-OPERATING RESULTS</b>					
11.	Total income under Shareholders' Account	422.43	721.10	628.41	552.20	542.74
12.	Profit / (Loss) before tax	-1912.65	255.88	319.24	633.06	617.86
13.	Provision for tax	0.88	35.29	18.67	105.45	90.52
14.	Profit / Loss after tax	-1913.53	220.59	300.57	527.60	527.33
	<b>MISCELLANEOUS</b>					
15.	Policyholders' Account :*					
	Total funds	18780.41	15032.24	13716.66	12624.12	11765.66
	Total investments					
	Yield on investments					
16.	Shareholders' Account :*					
	Total funds	3816.88	5731.20	5589.03	5360.53	4952.63
	Total investments					
	Yield on investments					
17.	Paid up equity capital	150.00	150.00	150.00	150.00	150.00
18.	Net worth	3816.88	5731.20	5589.03	5360.53	4944.92
19.	Total assets	33817.82	28008.04	28726.70	25674.42	23324.90
20.	Yield on total investments	8.30%	8.85%	9.35%	11.88%	10.67%
21.	Earnings per Share (₹)	-127.57	14.71	20.04	35.17	35.15
22.	Book value per Share (₹)	254.46	382.08	372.60	357.37	329.66
23.	Total Dividend	0.00	67.00	61.00	106.00	106.00
24.	Dividend per Share (₹)	0.00	4.47	4.07	7.07	7.07
	# Net of reinsurance					
	@ Net of losses					
	*Points 15 & 16 may be given separately, if it is feasible.					



**MANAGEMENT REPORT ON FINANCIAL STATEMENTS AS ON 31.03.2017  
PREPARED IN ACCORDANCE WITH THE PROVISIONS OF IRDAI  
(PREPARATION OF FINANCIAL STATEMENTS AND AUDITORS' REPORT OF INSURANCE  
COMPANIES REGULATIONS, 2002)**

1. We confirm that the Registration Certificate granted under Section 3 of Insurance Act, 1938 by the Insurance Regulatory and Development Authority of India (IRDAI) has been renewed and is valid as on 31st March 2017.
2. We certify that all the undisputed dues payable to statutory authorities have been duly paid.
3. We hereby confirm that the share holding pattern is in accordance with the statutory and regulatory requirements and there is no transfer of shares during the year.
4. The Management hereby confirms and declares that the funds of the holders of policies issued in India have not been directly or indirectly invested outside India.
5. The solvency margins as at 31 March, 2017 is 1.15 as per IRDAI (Assets, Liabilities, and Solvency Margin of General Insurance Business) Regulations, 2016. 30% of the minimum of last five year's, Fair Value change account, which come to Rs. 112409 lakhs, is adjusted against the current year Fair Value Change Account, for calculation of solvency as allowed by IRDA vide letter no IRDA/FNA/GOG/LR/001/2017-18/66 dated 25.07.2017 AND IRDA/FNA/GOG/LR/ 001/2017-18/67 dated 27.07.2017 .
6. We certify that the values of all the assets have been reviewed on the date of the Balance Sheet and necessary provisions made for diminution/decline in value of assets. The assets set forth in the Balance Sheet are shown in the aggregate at amounts not exceeding their realisable or market value under the headings – Loans, Investments, Application Money for Investments, House property in India, Agents Balances, Outstanding Premium, Interest, Dividends and Rents outstanding, Interest, Dividends and Rents accruing but not due, amounts due from persons or bodies carrying on insurance business, reserve deposits due from companies on account of reinsurance, sundry debtors, advance tax and other tax payments, cash, vehicle loans on contribution basis less recoveries (other than fixed assets which is stated at cost less depreciation).
7. We confirm that the company evaluates and monitors closely all risks underwritten under each portfolio for the risk exposure. Remedial action is initiated to mitigate the risks effectively. Reinsurance Programme is drawn keeping in view the risk exposure on every portfolio commensurate with the capacity of the company. The risk exposure per risk/event for the net account is protected at appropriate levels based on exposure to multiple perils.
8. The Company's Hong Kong Agency has ceased underwriting operations with effect from close of business as of 31.03.2002. The revenue transactions and the assets and liabilities continue to be accounted in our books of accounts. The Company has no direct operation in any other foreign country.
9. Agewise analysis of the claims for the preceding five years ending 31.03.2017, in terms of 067/IRDA/F & A / CIR/March 08 dated 28.03.2008, has been given in the Annexure.
10. We certify that for the purpose of balance sheet, the investments other than Actively traded Equity shares and units of Mutual Funds (other than Venture Capital Funds) which have declared NAV's have been shown at or below cost. Equity shares that are actively traded in the market are valued at last quoted closing price on NSE as on the balance sheet date and where any stock is not being listed in NSE, the equity shares are valued on the basis of the last quoted closing price on BSE on the balance sheet date. Units of Mutual Funds (other than Venture Capital Funds) are valued at Net Asset Value as at the balance sheet date as declared by the funds. Investment in Venture Capital Fund is valued at Cost and Provision is made for diminution in value of

such investment where net asset value as at the balance sheet date is lower than the cost, or wherever Net Asset Value as on the balance sheet date is not available, or where the term of the fund has expired.

The unrealized gain/loss arising due to changes in Fair Value of actively traded equity shares and mutual fund investments are not taken to revenue but are taken to the fair value change accounts in accordance with the regulations. Pending realization, the balance in the fair value change account is not available for distribution.

For the purpose of comparison of market value of investments, Government Securities and Debt securities other than non-performing assets have been valued on the basis of FIMMDA guidelines. All other investments other than actively traded equity shares and units of mutual funds (other than venture capital funds) which have declared NAV have been valued at cost less provisions made, if any.

#### 11. Performance of Investment

Total Book Value of Investments including Loans and Deposits has increased to Rs 22055.99 crores from 19665.29 crores in the previous year. The net accretion during the year amounted to Rs 2390.70 crores as against Rs 567.73 crores in 2015 – 16.

The investment income is Rs 1539.71 crores as compared to Rs 1553.98 crores in the previous year. During the same period, the mean yield on Investment funds has been 7.38% as compared to 8.02% in the previous year. Profit on sale/redemption of investments booked during the year is Rs 1026.96 crores as compared to Rs 976.41 crores in the previous year.

12. The net Non-Performing Assets, as a percentage to the total investments is at 0% as on 31.03.2017 as against 0.07% as on 31.03.2016.

13. It is hereby confirmed that

- a) in the preparation of the annual accounts for the financial year ended 31<sup>st</sup> March, 2017, the applicable Accounting Standards, Principles and Policies have been followed along with proper explanations relating to material departures;
- b) the Management has selected such accounting policies and applied them consistently and made judgements and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit of the company for the year;
- c) the Management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Insurance Act, 1938 (4 of 1938)/Companies Act, 2013, for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- d) the Management has prepared the financial statements on a going concern basis; and
- e) the Management has ensured that an Internal Audit System commensurate with the size and nature of the business is in place and is operating effectively.

14. The related party transactions are disclosed in the Notes forming part of accounts.

**DIRECTORS**

New Delhi  
29th July 2017



## UNITED INDIA INSURANCE COMPANY LIMITED

### Ageing of Claims as at 31-03-2017 (INDIAN BUSINESS)

Department	O/s for 30 days or less		O/s for 3 months or less but more than 30 days		O/s for 6 months or less but more than 3 months		O/s for 1 year or less but more than 6 months	
	(i)		(ii)		(iii)		(iv)	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Fire	392	4201807	542	1338666	1025	3780567	1091	6310696
Marine Cargo	311	595481	412	160583	588	194207	1101	449311
Marine Hull	47	1164686	43	16613	35	154956	41	181543
Motor OD	11557	2206221	11985	982037	8280	1030559	6845	816601
Motor TP Pending in MACT	3708	25344903	5385	2361548	6982	2810131	16718	7407840
Motor TP Others	68	3099	34	23088	304	361229	132	177874
Motor DR Pool	49	3877810	56	20951	96	17818	351	124154
Motor TP Pool	147	-607107	198	86114	397	129145	560	236669
Workmen Comp.	47	164243	88	14994	108	45433	131	33163
Personal Acc.	343	629055	695	170950	983	225668	988	252525
Aviation	3	379110	0	0	2	8933	3	262190
Engineering	356	-230622	535	388070	652	1046557	914	2084166
Other Misc.	642	9758010	650	425819	828	376883	1302	539661
Liabilities	547	583727	26	47866	60	104235	69	33383
Health & Hosp.	56954	7983742	46410	1478986	30597	733720	6424	271407
<b>Total</b>	<b>75171</b>	<b>56054164</b>	<b>67059</b>	<b>7516285</b>	<b>50937</b>	<b>11020039</b>	<b>36670</b>	<b>19181183</b>

### Ageing of Claims as at 31-03-2016 (INDIAN BUSINESS)

Department	O/s for 30 days or less		O/s for 3 months or less but more than 30 days		O/s for 6 months or less but more than 3 months		O/s for 1 year or less but more than 6 months	
	(i)		(ii)		(iii)		(iv)	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Fire	296	1982682	411	2101657	1361	6168594	1187	4876635
Marine Cargo	308	485233	468	146184	860	269555	1538	406751
Marine Hull	34	131212	34	2115510	63	83879	43	419127
Motor OD	10350	1622016	11895	704411	9354	818870	9422	1066555
Motor TP Pending in MACT	2918	9505469	5385	1973651	6798	2220768	14806	5170053
Motor TP Others	709	101322	1	809	5	7756	17	40301
Motor DR Pool	84	4408286	130	35800	157	65822	326	99286
Motor TP Pool	186	10290184	472	131053	354	99839	906	263262
Workmen Comp.	47	182817	54	11473	82	18407	165	39766
Personal Acc.	444	461353	853	128178	987	202331	1327	259827
Aviation	2	2734976	0	0	4	540100	6	10096
Engineering	397	1763513	626	375613	818	1036876	1223	1320883
Other Misc.	854	137995	745	192830	1301	218918	1683	645955
Liabilities	31	330815	51	42588	53	9279	153	174760
Health & Hosp.	3838	5424281	2527	195930	2381	668779	1724	599555
<b>Total</b>	<b>20498</b>	<b>39562156</b>	<b>23652</b>	<b>8155687</b>	<b>24578</b>	<b>12429771</b>	<b>34526</b>	<b>15392811</b>

AGEING OF CLAIMS AS AT 31-03-2017 & 31-03-2016

(₹ in '000)

O/s for 3 years or less but more than 1 year		O/s for 5 years or less but more than 3 years		O/s for more than 5 years		Total	
(v)		(vi)		(vii)			
No.	Amount	No.	Amount	No.	Amount	No.	Amount
1148	8237797	201	1267437	215	1996073	4614	27133043
1182	925349	214	476536	255	319062	4063	3120529
100	657705	37	1026982	40	114945	343	3317429
5015	621791	651	92241	329	70464	44662	5819912
42677	16423662	19189	6348339	46241	10691858	140900	71388281
285	114521	344	44350	366	-90123	1533	634038
770	270196	301	98541	4	-3732	1627	4405739
3025	997716	9571	3183298	17628	5120174	31526	9146009
197	83518	106	35941	128	41741	805	419031
932	252264	366	47850	358	142199	4665	1720511
11	236322	10	30198	2	25000	31	941752
1017	5494779	241	2112869	104	575025	3819	11470843
1395	822474	303	269545	216	371268	5336	12563660
259	386543	244	275928	224	63931	1429	1495612
3604	574732	681	53390	249	25933	144919	11121910
<b>61617</b>	<b>36099369</b>	<b>32459</b>	<b>15363444</b>	<b>66359</b>	<b>19463816</b>	<b>390272</b>	<b>164698300</b>

(₹ in '000)

O/s for 3 years or less but more than 1 year		O/s for 5 years or less but more than 3 years		O/s for more than 5 years		Total	
(v)		(vi)		(vii)			
No.	Amount	No.	Amount	No.	Amount	No.	Amount
1232	6160493	171	879490	140	1870226	4798	24039777
1157	1142891	215	222378	146	321207	4692	2994198
116	471103	40	1089886	36	47599	366	4358315
6362	530327	580	69766	431	63808	48394	4875753
40297	12998297	19985	4721879	63594	10972586	153783	47562703
16	45618	2	1654	4	1855	754	199315
910	299566	164	47711	170	10195	1941	4966665
6712	1721106	20777	5840289	15987	3760971	45394	22106704
395	91099	210	49735	217	40547	1170	433844
1687	245019	772	79312	170	130110	6240	1506130
12	210674	8	44340	0	0	32	3540186
1532	8000286	231	521776	54	250819	4881	13269765
2227	939889	598	587360	1100	247428	8508	2970377
555	498330	165	56410	277	102998	1285	1215180
3364	525829	307	35115	77	3095	14218	7452583
<b>66574</b>	<b>33880528</b>	<b>44225</b>	<b>14247100</b>	<b>82403</b>	<b>17823443</b>	<b>296456</b>	<b>141491495</b>



## UNITED INDIA INSURANCE COMPANY LIMITED

### Ageing of Claims as at 31-03-2015 (INDIAN BUSINESS)

Department	O/s for 30 days or less		O/s for 3 months or less but more than 30 days		O/s for 6 months or less but more than 3 months		O/s for 1 year or less but more than 6 months	
	(i)		(ii)		(iii)		(iv)	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Fire	331	147045	292	1525485	1595	5038568	1360	3416422
Marine Cargo	690	657225	544	336989	699	430049	1100	442656
Marine Hull	49	345567	46	196131	57	70986	71	192578
Motor OD	8080	1302780	10144	454721	8664	416243	9424	668688
Motor TP Pending in MACT	1213	8373855	3722	1467685	6149	2187023	11228	3482688
Motor TP Others	205	500525	157	44038	141	14358	405	280720
Motor DR Pool	160	3418235	379	58128	181	49169	423	108364
Motor TP Pool	312	14619756	642	207363	1020	350346	1685	536580
Workmen Comp.	97	85729	126	21907	131	19036	257	43802
Personal Acc.	740	93118	752	87532	938	93788	1780	326780
Aviation	3	233285	0	0	5	12665	5	117630
Engineering	555	927126	690	639250	1228	3109378	2106	2504120
Other Misc.	1894	219482	1550	329275	2364	595721	2164	528171
Liabilities	41	317693	71	217964	140	14269	223	97706
Health & Hosp.	11974	3297987	1662	453771	1446	616673	3383	366020
<b>Total</b>	<b>26344</b>	<b>34539411</b>	<b>20777</b>	<b>6040238</b>	<b>24758</b>	<b>13018275</b>	<b>35614</b>	<b>13112924</b>

### Ageing of Claims as at 31-03-2014 (INDIAN BUSINESS)

Department	O/s for 30 days or less		O/s for 3 months or less but more than 30 days		O/s for 6 months or less but more than 3 months		O/s for 1 year or less but more than 6 months	
	(i)		(ii)		(iii)		(iv)	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Fire	477	4156585	256	729781	564	1872250	833	4683929
Marine Cargo	627	292679	559	207211	727	562588	998	501027
Marine Hull	45	269302	34	46197	57	407755	54	291885
Motor OD	6392	479401	8391	407693	7262	300004	9176	402842
Motor TP Pending in MACT	1775	8617282	2949	816839	3077	1182855	6934	2331036
Motor TP Others	118	227368	77	-60663	348	295614	289	249079
Motor DR Pool	76	39308	235	30469	416	79180	248	1759768
Motor TP Pool	2422	19592718	3185	401768	2858	732003	4602	948989
Workmen Comp.	100	82379	118	13616	150	24911	213	44482
Personal Acc.	889	363992	823	97005	737	73131	1116	120566
Aviation	5	41490	0	0	5	5521	6	60655
Engineering	680	797604	526	465750	556	1200931	901	3658812
Other Misc.	2259	542006	1784	263398	1944	418116	2390	582701
Liabilities	60	26638	51	18463	71	85714	70	262079
Health & Hosp.	7711	2470863	1608	169541	1367	102658	1353	182163
<b>Total</b>	<b>23636</b>	<b>40930624</b>	<b>20436</b>	<b>3588153</b>	<b>19774</b>	<b>7261874</b>	<b>29080</b>	<b>14223797</b>

AGEING OF CLAIMS AS AT 31-03-2015 & 31-03-2014

(₹ in '000)

O/s for 3 years or less but more than 1 year		O/s for 5 years or less but more than 3 years		O/s for more than 5 years		Total	
(v)		(vi)		(vii)			
No.	Amount	No.	Amount	No.	Amount	No.	Amount
1048	4674675	145	592764	219	1999862	4990	17394822
1253	782468	300	204989	121	749299	4707	3603676
147	2660439	31	102123	35	34666	436	3602491
10147	425848	13462	304019	819	112913	60740	3685213
29494	7881696	18052	3548950	59473	9604285	129331	36546182
847	426898	229	56972	22	137845	2006	1461356
727	199294	0	0	0	0	1870	3833191
15897	4451254	20674	5107676	10017	2124208	50247	27397183
498	106216	217	51123	310	37450	1636	365263
2316	200366	588	84771	188	123162	7302	1009518
7	37980	3	30367	1	19426	24	451353
1819	4386119	204	306497	79	207443	6681	12079932
3573	1192597	669	401356	1546	259216	13760	3525818
345	375883	147	56982	247	75773	1214	1156270
4048	215585	472	175150	164	190	23149	5125376
<b>72166</b>	<b>28017318</b>	<b>55193</b>	<b>11023738</b>	<b>73241</b>	<b>15485739</b>	<b>308093</b>	<b>121237642</b>

(₹ in '000)

O/s for 3 years or less but more than 1 year		O/s for 5 years or less but more than 3 years		O/s for more than 5 years		Total	
(v)		(vi)		(vii)			
No.	Amount	No.	Amount	No.	Amount	No.	Amount
647	3351198	97	411614	244	1833579	3118	17038935
1257	942415	238	278606	111	659871	4517	3444397
90	2826667	20	80991	26	70663	326	3993459
15301	613182	5431	372275	8708	532146	60661	3107542
21511	5261593	16344	2723035	55205	8515820	107795	29448459
404	375301	23	167512	59	163604	1318	1417814
145	1114102	0	0	0	0	1120	3022827
27101	6756526	16264	3568266	4846	962449	61278	32962718
443	95888	190	33288	267	29110	1481	323674
1696	171972	179	57798	170	78122	5610	962586
15	98358	3	3425	0	0	34	209449
1026	1602502	149	602874	61	49359	3899	8377830
2942	1019976	533	127248	1514	194933	13366	3148378
138	194744	134	55330	228	68167	752	711135
59500	372988	246	18724	118	4961	71903	3321898
<b>132319</b>	<b>23722618</b>	<b>40011</b>	<b>8519897</b>	<b>71922</b>	<b>13244138</b>	<b>337178</b>	<b>111491101</b>





UNITED INDIA INSURANCE COMPANY LIMITED

**Ageing of Claims as at 31-03-2013 (INDIAN BUSINESS)**

Department	O/s for 30 days or less		O/s for 3 months or less but more than 30 days		O/s for 6 months or less but more than 3 months		O/s for 1 year or less but more than 6 months	
	(i)		(ii)		(iii)		(iv)	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Fire	372	795538	281	709293	458	2001440	748	3445897
Marine Cargo	635	559067	645	203556	820	340722	1416	468737
Marine Hull	47	164438	40	76982	46	3011128	78	143410
Motor OD	9318	635854	16541	502582	19002	614260	18411	1014751
Motor TP Pending in MACT	1082	4952051	1485	331738	3032	876490	6871	1124290
Motor TP Others	59	8513	65	17258	88	14714	117	121411
Motor DR Pool	212	959482	145	6450	274	28366	95	4602
Motor TP Pool	695	25472461	1549	371307	3061	795175	8606	2009343
Workmen Comp.	127	258056	105	24270	122	11768	209	36893
Personal Acc.	1017	380680	896	86805	796	71607	1040	136158
Aviation	2	47405	8	40658	7	25605	3	7790
Engineering	716	433925	525	263025	603	639574	942	800932
Other Misc.	2124	300397	2487	256903	2480	296319	3157	577525
Liabilities	28	112190	26	33975	36	7566	63	40023
Health & Hosp.	155128	2231100	3104	436134	1872	436191	2140	413486
<b>Total</b>	<b>171367</b>	<b>37316805</b>	<b>27787</b>	<b>3353889</b>	<b>32461</b>	<b>9144713</b>	<b>43896</b>	<b>10345247</b>

(₹ in '000)

O/s for 3 years or less but more than 1 year		O/s for 5 years or less but more than 3 years		O/s for more than 5 years		Total	
(v)		(vi)		(vii)			
No.	Amount	No.	Amount	No.	Amount	No.	Amount
577	2874852	106	658288	273	1671556	2815	12156864
1131	887886	106	307054	105	606880	4858	3373901
112	629438	24	1422106	42	711779	389	6159281
8143	615117	957	112394	351	30987	72723	3525946
24902	4128257	20387	2829605	74813	9773423	132572	24015854
196	37787	11	1813	42	48	578	201543
0	0	0	0	0	0	726	998899
32350	6855909	15989	2863100	934	190836	63184	38558129
340	68288	202	27645	234	27002	1339	453922
959	111586	69	35072	145	81758	4922	903666
9	81961	0	0	0	0	29	203419
817	2126503	86	281796	56	91916	3745	4637671
2336	656187	451	133908	1827	274510	14862	2495748
177	259071	97	256003	214	42578	641	751406
1737	140338	269	10576	169	13917	164419	3681741
<b>73981</b>	<b>19467530</b>	<b>38869</b>	<b>8946407</b>	<b>79441</b>	<b>13543399</b>	<b>467802</b>	<b>102117988</b>



United India Insurance Company Limited  
Registration No. : 545

STATEMENT SHOWING THE AGE-WISE ANALYSIS OF THE  
UNCLAIMED AMOUNT OF THE POLICYHOLDERS AS ON 31.03.2017

ANNEXURE TO SCHEDULE 13

(₹ in '000)

Particulars	Total Amount	AGE-WISE ANALYSIS						
		1 to 6 months	7 to 12 months	13 to 18 months	19 to 24 months	25 to 30 months	31 to 36 months	Beyond 36 months
Claims settled but not paid to the policyholders/ insured due to any reasons except under litigation from the insured/policyholders		NIL						
Sum due to the insured/ policyholders on maturity or otherwise		NIL						
Any Excess collection of premium/ tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far.	461374	55134	14764	18916	43323	13011	28005	288221
Particulars	Total Amount	AGE-WISE ANALYSIS						
		4 to 12 months	13 to 18 months	19 to 24 months	25 to 30 months	31-36 months	Beyond 36 months	
Cheques issued but not encashed by policy holders / insured	1160634	158708	43866	98367	29542	63588	766563	



युनाइटेड इंडिया इंश्यूरेन्स कंपनी लिमिटेड  
UNITED INDIA INSURANCE COMPANY LTD.

Registered & Head Office : 24, Whites Road, Chennai - 600 014 www.uiic.co.in

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Adoption of Accounts by Board of Directors

**CONSOLIDATED FINANCIAL STATEMENTS AND  
SCHEDULES FOR THE YEAR ENDED 31ST MARCH 2017**



## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF UNITED INDIA INSURANCE COMPANY LIMITED

### Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of United India Insurance Company Limited (hereinafter referred to as "the Holding Company") and its subsidiary (the Holding Company and its subsidiary together referred to as "the Group") and associates, comprising of the Consolidated Balance Sheet as at 31st March, 2017, the Consolidated Fire, Marine and Miscellaneous Revenue Accounts, the Consolidated Profit and Loss, the Consolidated Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements")

### Management's Responsibility for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation of these consolidated financial statements in terms of the requirements of the Companies Act, 2013 (hereinafter referred to as "the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group including its Associates in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. The respective Board of Directors of the companies included in the Group and of its associates are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of

the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

### Auditors' Responsibilities

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We have taken into account the provisions of the Companies Act, the Insurance Act, the IRDA Act, the IRDA Financial Statement Regulations, orders/directions/circulars issued by the IRDAI/RBI, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the above said Acts and Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditors in terms of their reports referred to in sub-paragraph (a) of the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.





### Basis for qualified Opinion

We draw attention to the following matters in the notes to the consolidated Financial Statements.

1. Note No. 20 to the consolidated financial statements, which describes deferment of liabilities for Claims Incurred But not Reported (IBNR) and Claims Incurred But not Enough Reported (IBNER) of the company to the extent of ₹ 15829800 (thousand) pursuant to the exemption granted by the Insurance Regulatory and Development Authority of India vide its Letter No. IRDA/FNA/GOG/LR/001/2017-18/66 dated 25.7.2017 and Letter No. IRDA/FNA/GOG/LR/001/2017-18/67 dated 27.7.2017. Had the entire amount been charged without deferment during the year, the loss for the year would have been higher by ₹ 15829800 thousands.
2. Note No. 23(a) and 23(b) to the consolidated financial statements, which describes non obtention of year end confirmation from other insurance companies. Consequential impact on the financials, if any, of adjustment/ reconciliation is not ascertainable.

### Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for qualified opinion paragraph and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group and its associates as at 31st March, 2017, Consolidated Revenue Accounts of the Deficit for the year ended March 31 2017 and their consolidated profit and their consolidated cash flows for the year ended on that date.

### Emphasis of Matters

We draw attention to the following matter in the notes to the consolidated Financial Statements.

Note No. 24 to the consolidated financial statements, which describes deferment of pension and gratuity liability of the company to the extent of ₹1045000 (thousand) pursuant to the exemption granted by the Insurance Regulatory and Development Authority of India from application of the provisions of Accounting Standard (AS) 15, Employee Benefits vide its circular no:

IRDA/F&A/CIR/ACTS/077/04/2016 dated 18-April-2016 and Letter No. IRDA/F&A/LR/001/2016 dated 19.4.2016.

Our opinion is not modified in respect of above matter.

### Other Matters

We did not audit the financial statements / financial information of a subsidiary, whose financial statements / financial information reflect total assets of ₹166733 (₹ 000's) as at 31st March, 2017, total revenues of ₹21822 (₹ 000's) and net cash flows amounting to ₹2176 (₹ 000's) for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net profit of ₹221484 (₹ 000's) for the year ended 31st March, 2017, as considered in the consolidated financial statements, in respect of two associates, whose financial statements / financial information have not been audited by us. These financial statements / financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiary and associates and our report in terms of sub-sections (3) of Section 143 of the Act, insofar as it relates to the aforesaid subsidiaries and associates, is based solely on the reports of the other auditors.

We have issued an Audit Report dated 29th July, 2017 ("the original report"), at New Delhi on the consolidated financial statements as adopted by Board of Directors on that date. Pursuant to the observation of Comptroller and Audit General of India under Section 143 (6) (a) of the Companies Act, 2013, as regards the reference of Para Numbers given in audit report are not matching with the Para Numbers in the Notes to accounts, a revised Audit Report suitably revising the reference Para Numbers in the Audit Report is issued now. This Audit report supersedes the original report and except for the change in the Reference Para Numbers, there is neither any change in the Audit Report nor any impact on the reported amount in the consolidated financial statements of the Company.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

### Report on Other Legal and Regulatory requirements

A) As required by Section 143 (3) of the Companies Act, we report that:

- a) We / the other auditor whose reports we have relied upon, have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
- b) Except for the possible effects of the matter described in the Basis for Qualified Opinion Paragraph, in our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.
- c) The Consolidated Balance Sheet, the Consolidated Revenue accounts, the Consolidated Profit and Loss, and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
- d) Except for the possible effects of the matter described in the Basis for Qualified Opinion Paragraph, in our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.

- e) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A".
- f) The provisions of Section 164 (2) of the Companies Act are not applicable to the Directors of the Company in view of Ministry of Corporate Affairs notification GSR 463 dated 5th June 2015;
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i) The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group and its associates Refer Note 2 to the consolidated financial statements.
  - ii) The Group and its associates did not have any material foreseeable losses on long-term contracts including derivative contracts.
  - iii) There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Holding Company, and its subsidiary company and associate company incorporated in India.
  - iv) The disclosure requirement as envisaged in Notification G.S.R 308(e) dated March 30, 2017 is not applicable to the Company.

For **Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : Chennai  
Date : 31st August 2017

For **Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N. R. Suresh**  
Partner  
Membership No.021661

For **Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K R Umamaheswaran**  
Partner  
Membership No.027851



## ANNEXURE “A” TO THE INDEPENDENT AUDITORS’ REPORT OF EVEN DATE ON THE CONSOLIDATED FINANCIAL STATEMENTS OF UNITED INDIA INSURANCE COMPANY LIMITED

### Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 (“the Act”)

In conjunction with our audit of the consolidated financial statements United India Insurance Company Limited (“the Company”) as of March 31, 2017 We have audited the internal financial controls over financial reporting of United India Insurance Company Limited (hereinafter referred to as “the Holding Company”) its subsidiary company and its associate company, which are companies incorporated in India, as of that date.

### Management’s Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding company, its subsidiary company and its associate company, which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company’s policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### Auditors’ Responsibility

Our responsibility is to express an opinion on the Company’s internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the “Guidance Note”) and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require

that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company’s internal financial controls system over financial reporting.

### Meaning of Internal Financial Controls Over Financial Reporting

A company’s internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorization of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Qualified Opinion

According to the information and explanations given to us and based on our audit, the material weakness has been identified as at March 31, 2017 as below:

The Company did not have appropriate internal controls for obtention of year end confirmation from other insurance companies and reconciliation.

A 'material weakness' is a deficiency, or a combination of deficiencies, in internal financial control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual financial statements will not be prevented or detected on a timely basis.

In our opinion, except for the effects/possible effects of the material weakness described above on the achievement of the objectives of the control criteria, the Holding Company, its subsidiary company and its associate company, which are companies incorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential

components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

We have considered the material weakness identified and reported above in determining the nature, timing, and extent of audit tests applied in our audit of the March 31, 2017 consolidated financial statements of the Company, and the material weakness has affected our opinion on the consolidated financial statements of the Company and we have issued a qualified opinion on the consolidated financial statements.

In our opinion, the Holding Company, its subsidiary company and its associate company, which are companies incorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

### Other Matters

Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting insofar as it relates to one subsidiary company and one associate company which are companies incorporated in India, is based on the corresponding reports of the auditors of such companies incorporated in India. In respect of one foreign associate company adequacy and operating effectiveness of Internal Financial controls over Financial Reporting is not being reported since reporting under section 143 (3)(i) is not applicable.

For **Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

For **Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

For **Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

**CA N. R. Suresh**  
Partner  
Membership No.021661

**CA K R Umamaheswaran**  
Partner  
Membership No.027851

Place : New Delhi  
Date : 29th July 2017



## UNITED INDIA INSURANCE COMPANY LIMITED

### COMMENTS OF THE COMPTROLLER & AUDITOR GENERAL OF INDIA UNDER SECTION 143(6)(b) READ WITH SECTION 129(4) OF THE COMPANIES ACT, 2013 ON THE CONSOLIDATED FINANCIAL STATEMENTS OF UNITED INDIA INSURANCE COMPANY LIMITED, CHENNAI, FOR THE YEAR ENDED 31 MARCH 2017.

The preparation of consolidated financial statements of United India Insurance Company Limited for the year ended 31 March 2017 in accordance with the financial reporting framework prescribed under the Insurance Act, 1938, read with the Insurance Regulatory & Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 and the Companies Act, 2013 (Act) is the responsibility of the management of the Company. The statutory auditors appointed by the Comptroller and Auditor General of India under Section 139(5) read with Section 129(4) of the Act are responsible for expressing opinion on the financial statements under Section 143 read with Section 129(4) of the Act based on independent audit in accordance with the standards on auditing prescribed under Section 143(10) of the Act. This is stated to have been done by them vide their Audit Report dated 29 July 2017.

I, on behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit under Section 143(6)(a) read with Section 129(4) of the Act of the consolidated financial statements of United India

Insurance Company Limited, for the year ended 31 March 2017. We conducted a supplementary audit of the financial statements of United India Insurance Company Limited but did not conduct supplementary audit of financial statements of Zenith Securities and Investments Limited and Health Insurance TPA of India Limited for the year ended on that date. Further, Section 139(5) and 143(6) (a) of the Act are not applicable to India International Insurance Pte Ltd., Singapore, being private entity incorporated in Foreign Country under the respective laws, for appointment of their Statutory Auditor nor for conduct of supplementary audit. Accordingly, C&AG has neither appointed the Statutory Auditors nor conducted the supplementary audit of this company. This supplementary audit has been carried out independently without access to the working papers of the statutory auditors and is limited primarily to inquiries of the Statutory Auditors and Company personnel and a selective examination of some of the accounting records.

On the basis of my audit, nothing significant has come to my knowledge which would give rise to any comment upon or supplement to Statutory Auditors' report.

For and on behalf of the  
Comptroller & Auditor General of India

(E. SRINIVASAN)  
PRINCIPAL DIRECTOR OF COMMERCIAL AUDIT  
AND EX-OFFICIO MEMBER AUDIT BOARD, CHENNAI

Place : Chennai  
Date : 12 September 2017

**UNITED INDIA INSURANCE COMPANY LIMITED**

Registration No. : 545

**CONSOLIDATED FIRE INSURANCE REVENUE ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2017**

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
Premium Earned (Net)	1	8496331	7906843
Profit/Loss on sale/redemption of Investments (Net)		756874	630761
Sundry Balances written back (Net)		0	0
Exchange Loss/Gain		594	-347
Interest, Dividend & Rent – Gross		1662038	1013217
<b>TOTAL (A)</b>		<b>10915837</b>	<b>9550474</b>
Claims Incurred (Net)	2	8747535	5875403
Commission	3	850424	680466
Operating Expenses related to Insurance Business	4	2719678	3363338
<b>Others</b>			
Expenses relating to Investments		2092	1825
Amortisation of Premium on Investments		7958	7562
Amount written off in respect of depreciated investments		70881	21507
Provision for Bad and Doubtful Debts		2274	4104
Provision for diminution in the value of other than actively traded Equities		9520	68610
<b>TOTAL (B)</b>		<b>12410362</b>	<b>10022815</b>
<b>Operating Profit / (Loss) C = (A-B)</b>		<b>-1494525</b>	<b>-472341</b>
<b>APPROPRIATIONS</b>			
Transfer to Shareholders' Account		-1494525	-472341
Transfer to Catastrophe Reserve		0	0
Transfer to Other Reserves		0	0
<b>TOTAL (C)</b>		<b>-1494525</b>	<b>-472341</b>

As required by Section 40C(2) of the Insurance Act, 1938, we hereby certify that to the best of our knowledge and belief, all expenses of management wherever incurred whether directly or indirectly in respect of Fire Insurance Business have been fully debited in the Fire Insurance Revenue account as expenses.

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai**

Directors

Vide our report of date attached

For and on behalf of Board

**P. HEMAMALINI**    **M.N. SARMA**  
Director                      Director

**BHARAT BHUSHAN DASH**  
Chief Financial Officer

**S. VENKATARAMAN**  
Company Secretary

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825  
Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

CONSOLIDATED MARINE INSURANCE REVENUE ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2017

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
Premium Earned (Net)	1	2686722	2887659
Profit/Loss on sale/redemption of Investments (Net)		239283	253866
Sundry Balances written back (Net)		0	0
Exchange Loss/Gain		61	-78
Interest, Dividend & Rent – Gross		362881	407796
<b>TOTAL (A)</b>		<b>3288947</b>	<b>3549243</b>
Claims Incurred (Net)	2	1860023	2065571
Commission	3	272951	226963
Operating Expenses related to Insurance Business	4	576073	804108
<b>Others</b>			
Expenses relating to Investments		661	735
Amortisation of Premium on Investments		2516	3044
Amount written off in respect of depreciated investments		22409	8656
Provision for Bad and Doubtful Debts		719	1652
Provision for diminution in the value of other than actively traded Equities		3010	27614
<b>TOTAL (B)</b>		<b>2738362</b>	<b>3138343</b>
<b>Operating Profit / (Loss) C = (A-B)</b>		<b>550585</b>	<b>410900</b>
<b>APPROPRIATIONS</b>			
Transfer to Shareholders' Account		550585	410900
Transfer to Catastrophe Reserve		0	0
Transfer to Other Reserves		0	0
<b>TOTAL (C)</b>		<b>550585</b>	<b>410900</b>

As required by Section 40C(2) of the Insurance Act, 1938, we hereby certify that to the best of our knowledge and belief, all expenses of management wherever incurred whether directly or indirectly in respect of Marine Insurance Business have been fully debited in the Marine Insurance Revenue account as expenses.

Madnesh Kumar Mishra  
Kishore Kumar Sansi  
Sindhu Pillai

Directors

Vide our report of date attached

For and on behalf of Board  
P. HEMAMALINI M.N. SARMA  
Director Director  
BHARAT BHUSHAN DASH  
Chief Financial Officer  
S. VENKATARAMAN  
Company Secretary

For Brahmayya & Co.  
Chartered Accountants  
FRN : 000511S

CA Jitendra Kumar K  
Partner  
Membership No.201825  
Place : New Delhi  
Date : 29.07.2017

For Maharaj N. R. Suresh and Co.  
Chartered Accountants  
FRN : 01931S

CA N.R. Suresh  
Partner  
Membership No.021661

For Padmanabhan Ramani & Ramanujam  
Chartered Accountants  
FRN : 02510S

CA K.R. Umamaheswaran  
Partner  
Membership No.027851

**UNITED INDIA INSURANCE COMPANY LIMITED**

Registration No. : 545

**CONSOLIDATED MISCELLANEOUS INSURANCE REVENUE ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2017**

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
Premium Earned (Net)	1	109140094	89434153
Profit/Loss on sale/redemption of Investments (Net)		7594413	6058621
Sundry Balances written back (Net)		0	0
Transfer fees, etc.		14122	13345
Interest, Dividend & Rent – Gross		11517185	9732219
<b>TOTAL (A)</b>		<b>128265814</b>	<b>105238338</b>
Claims Incurred (Net)	2	118207565	80069948
Commission	3	5139283	4226089
Operating Expenses related to Insurance Business	4	26395412	25073213
<b>Others</b>			
Expenses relating to Investments		20990	17530
Amortisation of Premium on Investments		79852	72639
Amount written off in respect of depreciated investments		711210	206582
Provision for Bad and Doubtful Debts		22821	39421
Provision for diminution in the value of other than actively traded Equities		95526	659016
<b>TOTAL (B)</b>		<b>150672659</b>	<b>110364438</b>
<b>Operating Profit / (Loss) C = (A-B)</b>		<b>-22406845</b>	<b>-5126100</b>
<b>APPROPRIATIONS</b>			
Transfer to Shareholders' Account		-22406845	-5126100
Transfer to Catastrophe Reserve			
Transfer to Other Reserves			
<b>TOTAL (C)</b>		<b>-22406845</b>	<b>-5126100</b>

As required by Section 40C(2) of the Insurance Act, 1938, we hereby certify that to the best of our knowledge and belief, all expenses of management wherever incurred whether directly or indirectly in respect of Miscellaneous Insurance Business have been fully debited in the Miscellaneous Insurance Revenue account as expenses.

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai**

Directors

Vide our report of date attached

For and on behalf of Board  
**P. HEMAMALINI** **M.N. SARMA**  
Director Director  
**BHARAT BHUSHAN DASH**  
Chief Financial Officer  
**S. VENKATARAMAN**  
Company Secretary

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825  
Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851





UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2017

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
<b>OPERATING PROFIT/(LOSS)</b>			
Fire Insurance		-1494525	-472343
Marine Insurance		550585	410900
Miscellaneous Insurance		-22406845	-5126108
<b>INCOME FROM INVESTMENTS</b>			
Interest, Dividend & Rent – Gross		2506926	5044029
Profit on sale of investments		1692304	2823242
Less : Loss on sale of investments		-2674	-192
<b>OTHER INCOME</b>			
Sundry Balance written back		74634	213378
Profit/Loss on sale of assets and other incomes		142938	215734
<b>TOTAL (A)</b>		<b>-18936657</b>	<b>3108640</b>
<b>PROVISIONS (Other than taxation)</b>			
For diminution in the value of investments		-19270	307071
For doubtful debts		5046	125124
Others		15600	6000
<b>OTHER EXPENSES</b>			
Expenses other than those related to Insurance Business		5667	9599
Bad Debts written off		0	0
Amortisation of Premium on Investments		17655	33820
Amount written off in respect of depreciated investments		157244	96183
<b>TOTAL (B)</b>		<b>181942</b>	<b>577797</b>
<b>Profit Before Tax (C) = (A - B)</b>		<b>-19118599</b>	<b>2530843</b>
Provision for Taxation		2200	351100
Less: MAT Credit		0	-300
Deferred tax		0	0
Taxation relating to earlier years		21558	2095
<b>Profit after Taxation but before Minority Interest and Share of Profit of Associates (D)</b>		<b>-19142357</b>	<b>2177948</b>
Add : Share of Profit / (Loss) of Associates		221484	293969
Less: Share of Minority Interest		4891	2538
<b>Net Profit / (Loss) after Taxation, Minority Interest and Share of Profit of Associates</b>			

CONSOLIDATED FINANCIAL STATEMENTS  
PROFIT AND LOSS ACCOUNT

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
<b>Profit for year</b>		<b>-18925764</b>	<b>2469379</b>
<b>APPROPRIATIONS</b>			
Brought forward Surplus from Previous year		0	0
Proposed final dividend		2000	671600
Dividend distribution tax		566	136712
Transferred to Statutory Reserve		3650	1700
Transferred to General Reserve		-18931980	1659367
Balance carried forward to Balance Sheet		0	0
<b>Basic and Diluted Earning per share</b>		<b>(126.17)</b>	<b>16.46</b>

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai**

Directors

Vide our report of date attached

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825  
Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851

For and on behalf of Board  
**P. HEMAMALINI** **M.N. SARMA**  
Director Director  
**BHARAT BHUSHAN DASH**  
Chief Financial Officer  
**S. VENKATARAMAN**  
Company Secretary



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED  
Registration No. : 545  
CONSOLIDATED BALANCE SHEET AS AT 31<sup>st</sup> MARCH 2017

Particulars	Schedule	Current Year (₹ '000)	Previous Year (₹ '000)
<b>SOURCES OF FUNDS</b>			
SHARE CAPITAL	5	1500000	1500000
RESERVES AND SURPLUS	6	40280110	59418196
FAIR VALUE CHANGE ACCOUNT-SHAREHOLDERS'		9433203	12138225
FAIR VALUE CHANGE ACCOUNT-POLICYHOLDERS'		48262237	29877093
BORROWINGS	7	0	0
MINORITY INTEREST		49938	46396
DEFERRED TAX LIABILITIES		11	10
<b>TOTAL</b>		<b>99525499</b>	<b>102979920</b>
<b>APPLICATION OF FUNDS</b>			
INVESTMENTS	8	275591369	236653306
LOANS	9	2588177	2894353
FIXED ASSETS	10	1520690	1443735
<b>CURRENT ASSETS</b>			
CASH AND BANK BALANCES	11	19171489	11942956
ADVANCES AND OTHER ASSETS	12	43653226	31435597
<b>SUB-TOTAL (A)</b>		<b>62824715</b>	<b>43378553</b>
CURRENT LIABILITIES	13	169171284	120537839
PROVISIONS	14	73828168	60852188
<b>SUB-TOTAL (B)</b>		<b>242999452</b>	<b>181390027</b>
<b>NET CURRENT ASSETS (C) = (A-B)</b>		<b>-180174737</b>	<b>-138011474</b>
MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted)	15	0	0
DEBIT BALANCE IN PROFIT & LOSS ACCOUNT		0	0
<b>TOTAL</b>		<b>99525499</b>	<b>102979920</b>

CONSOLIDATED FINANCIAL STATEMENTS  
BALANCE SHEET AS AT 31ST MARCH 2017

Madnesh Kumar Mishra  
Kishore Kumar Sansi  
Sindhu Pillai

Directors

Vide our report of date attached

For and on behalf of Board  
**P. HEMAMALINI** **M.N. SARMA**  
Director Director  
**BHARAT BHUSHAN DASH**  
Chief Financial Officer  
**S. VENKATARAMAN**  
Company Secretary

For Brahmayya & Co.  
Chartered Accountants  
FRN : 000511S

CA Jitendra Kumar K  
Partner  
Membership No.201825  
Place : New Delhi  
Date : 29.07.2017

For Maharaj N. R. Suresh and Co.  
Chartered Accountants  
FRN : 01931S

CA N.R. Suresh  
Partner  
Membership No.021661

For Padmanabhan Ramani & Ramanujam  
Chartered Accountants  
FRN : 02510S

CA K.R. Umamaheswaran  
Partner  
Membership No.027851

**CONTINGENT LIABILITIES AS AT 31<sup>st</sup> MARCH 2017**

(₹ '000)

Sl. No.	Particulars	31.03.2017	31.03.2016
1	On Partly Paid Investments	800	800
2	Claims other than those under policies, not acknowledged as debts	1079043	2362032
3	Underwriting commitments outstanding (in respect of Shares and Securities)	0	0
4	Guarantees given by or on behalf of the Company	0	0
5	Statutory demands / liabilities in dispute, not provided for	3463943	4887659
6	Reinsurance obligations to the extent not provided for in accounts	0	0
7	Others (to be specified)	950	950

Note: The Income Tax authorities have suo-moto adjusted the refund due to the company amounting to ₹ 2585739 thousands (₹ 1716961 thousands).

The Service Tax authorities have suo-moto adjusted the refund due to the company amounting to ₹ 796403 thousands (₹ 784200 thousands)

Sundry Creditors for Expenses includes Rs.205 thousands amount payable since 01/02/2003. The landlord, Sir Homi Mehta Trust, had sent the notice for the eviction of the premises occupied by the subsidiary Company and had also filed the suit in the Court of Small Causes mainly for the eviction. In the said suit, the landlord, had prayed for the interim relief of Rs.110/- per sq. feet per month or at such rates as the Hon. Court may deem fit after enquiry under Order 20 Rule 12 (O. 20 R. 12) of the code of Civil Procedure. The trial court decreed and ordered eviction from the suit premises. On appeal before the Small Causes Court the judgement of the trial court was set aside in July 2008. However, thereafter landlord has filed a Civil Revisionary Application against the judgement in the Bombay High Court, which is pending. The Small Causes Court has also ordered for an enquiry in terms of O. 20 R. 12 for manse profit, which is pending. In view of this the manse profit is not quantifiable at this stage and not provided for the same.

**SCHEDULES FORMING PART OF FINANCIAL STATEMENTS**

**SCHEDULE - 1 - PREMIUM EARNED (NET) FOR THE YEAR ENDED 31ST MARCH 2017**

(₹ '000)

Particulars	Fire		Marine		Misc.		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
<b>PREMIUM FROM</b>								
Direct business	13646579	13113873	3978137	4382790	143003402	105006967	160628118	122503630
Add : Reinsurance accepted	1399776	1294683	165554	153185	2032545	1211594	3597875	2659462
Less : Reinsurance ceded	6113997	6172346	1742304	1830366	22904858	10014805	30761159	18017517
<b>Net Premium</b>	<b>8932358</b>	<b>8236210</b>	<b>2401387</b>	<b>2705609</b>	<b>122131089</b>	<b>96203756</b>	<b>133464834</b>	<b>107145575</b>
Adjustment for change in reserve for unexpired risks	-436027	-329367	285335	182050	-12990995	-6769603	-13141687	-6916920
<b>Premium Earned (Net)</b>	<b>8496331</b>	<b>7906843</b>	<b>2686722</b>	<b>2887659</b>	<b>109140094</b>	<b>89434153</b>	<b>120323147</b>	<b>100228655</b>



## UNITED INDIA INSURANCE COMPANY LIMITED

### SCHEDULE - 2 - CLAIMS INCURRED (NET) FOR THE YEAR ENDED 31ST MARCH 2017

(₹ '000)

Particulars	Fire		Marine		Misc.		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
<b>CLAIMS PAID</b>								
Direct Business	8722107	9204126	3060726	4057586	106486398	83367561	118269231	96629273
Add: Reinsurance accepted	735244	601988	96616	100244	1369850	714994	2201710	1417226
Less : Reinsurance ceded	3165445	5131454	1322856	2279483	11507464	8863550	15995765	16274487
<b>Net Claims Paid</b>	<b>6291906</b>	<b>4674660</b>	<b>1834486</b>	<b>1878347</b>	<b>96348784</b>	<b>75219005</b>	<b>104475176</b>	<b>81772012</b>
Add: Claims outstanding at the end of the year-Direct	27133043	24039777	6437958	7352513	131127298	110122775	164698299	141515065
Add: Claims outstanding at the end of the year-RI Accepted	812309	993225	558033	372028	1203423	1439732	2573765	2804985
Less: Claims outstanding at the end of the year-RI Ceded	16169360	15712639	3090205	3844292	27475843	28566410	46735408	48123341
<b>Add: Claims outstanding at the end of the Year-Net</b>	<b>11775992</b>	<b>9320363</b>	<b>3905786</b>	<b>3880249</b>	<b>104854878</b>	<b>82996097</b>	<b>120536656</b>	<b>96196709</b>
Less: Outstanding claims at the beginning of the year - Direct	24039777	17394822	7352513	7206167	110122775	96658762	141515065	121259751
Less: Claims outstanding at the beginning of the year - RI Accepted	993225	932733	372028	328125	1439732	1409135	2804985	2669993
Add: Claims outstanding at the beginning of the year - RI Ceded	15712639	10207935	3844292	3841267	28566410	19922743	48123341	33971945
<b>Less: Claims outstanding at the beginning of the year - Net</b>	<b>9320363</b>	<b>8119620</b>	<b>3880249</b>	<b>3693025</b>	<b>82996097</b>	<b>78145154</b>	<b>96196709</b>	<b>89957799</b>
<b>Claims Incurred (Net)</b>	<b>8747535</b>	<b>5875403</b>	<b>1860023</b>	<b>2065571</b>	<b>118207565</b>	<b>80069948</b>	<b>128815123</b>	<b>88010922</b>

### SCHEDULE - 3 - COMMISSION FOR THE YEAR ENDED 31ST MARCH 2017

(₹ '000)

Particulars	Fire		Marine		Misc.		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
<b>COMMISSION</b>								
Direct Business	1013485	820142	328522	320423	6642562	5164133	7984569	6304698
<b>TOTAL (A)</b>	<b>1013485</b>	<b>820142</b>	<b>328522</b>	<b>320423</b>	<b>6642562</b>	<b>5164133</b>	<b>7984569</b>	<b>6304698</b>
Add : Commission on Reinsurance Accepted	281858	278337	11114	30423	323656	216017	616628	524777
Less : Commission on Reinsurance Ceded	444919	418013	66685	123883	1826935	1154061	2338539	1695957
<b>Commission (Net )</b>	<b>850424</b>	<b>680466</b>	<b>272951</b>	<b>226963</b>	<b>5139283</b>	<b>4226089</b>	<b>6262658</b>	<b>5133518</b>

Break-up of the expenses (Gross) incurred [to procure business to be furnished as per details indicated below]:

Agents	619157	465439	199734	164830	4297695	3183122	5116586	3813391
Brokers	387080	337221	128246	154634	2248430	1884359	2763756	2376214
Corporate Agency	7248	17482	542	959	96437	96651	104227	115092
<b>TOTAL (B)</b>	<b>1013485</b>	<b>820142</b>	<b>328522</b>	<b>320423</b>	<b>6642562</b>	<b>5164132</b>	<b>7984569</b>	<b>6304697</b>

**SCHEDULE - 4 - OPERATING EXPENSES RELATED TO INSURANCE BUSINESS  
FOR THE YEAR ENDED 31ST MARCH 2017**

(₹ '000)

Particulars	Fire		Marine		Misc.		Total	
	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
Employees' remuneration and welfare benefits	1861239	2498430	385571	591281	17940162	18411411	20186972	21501122
Travel, conveyance and vehicle running expenses	58385	79862	12095	18900	562767	588522	633247	687284
Training expenses	4177	8118	865	1921	40263	59826	45305	69865
Rents, rates & taxes	80332	91185	16641	21580	774307	671962	871280	784727
Repairs	25401	26901	5262	6366	244832	198236	275495	231503
Printing and Stationery	22466	26598	4654	6295	216548	196006	243668	228899
Communication	30653	33863	6350	8014	295456	249540	332459	291417
Legal and Professional charges	9202	9597	1907	2271	88696	70720	99805	82588
Auditors' fees, expenses etc.	0	0	0	0	0	0	0	0
a) as Auditor	4114	5098	852	1207	39655	37565	44621	43870
b) as Advisor or in any other capacity, in respect of	0	0	0	0	0	0	0	0
i) Taxation matters	0	0	0	0	0	0	0	0
ii) Insurance matters	0	0	0	0	0	0	0	0
iii) Management services; and	0	0	0	0	0	0	0	0
c) Any other capacity	230	218	47	52	2213	1607	2490	1877
Advertisement and publicity	30624	33351	6344	7893	295181	245770	332149	287014
Interest and Bank Charges	10548	7347	2186	1739	101672	54144	114406	63230
Service Tax on Premium A/c	0	307	0	73	0	2265	0	2645
Depreciation	51206	58453	10608	13834	493565	430749	555379	503036
Outsourcing Expenses	161692	133209	33495	31525	1558524	981645	1753711	1146379
UMEX Expenses	265250	229510	54949	54316	2556697	1691305	2876896	1975131
Others	104159	121291	34247	36841	1184874	1181940	1323280	1340072
<b>Total</b>	<b>2719678</b>	<b>3363338</b>	<b>576073</b>	<b>804108</b>	<b>26395412</b>	<b>25073213</b>	<b>29691163</b>	<b>29240659</b>

**SCHEDULE - 5 - SHARE CAPITAL AS AT 31ST MARCH 2017**

(₹ '000)

Particulars	Current Year	Previous Year
Authorised Capital 200000000 Equity Shares of ₹10/- each	2000000	2000000
Issued Capital 150000000 Equity Shares of ₹10/- each (includes 14,63,74,857 Equity Shares of ₹10/- each issued as Bonus Shares by Capitalisation of General Reserve and Share Premium Account)	1500000	1500000
Subscribed Capital 150000000 Equity Shares of ₹10/- each (includes 14,63,74,857 Equity Shares of ₹10/- each issued as Bonus Shares by Capitalisation of General Reserve and Share Premium Account)	1500000	1500000
Called up Capital 150000000 Equity Shares of ₹10/- each (includes 14,63,74,857 Equity Shares of ₹10/- each issued as Bonus Shares by Capitalisation of General Reserve and Share Premium Account)	1500000	1500000
Less : Calls unpaid	0	0
Add : Equity Shares forfeited (Amount originally paid up)	0	0
Less : Par Value of Equity Shares bought back	0	0
Less : Preliminary Expenses	0	0
Less : Expenses including commission or brokerage on Underwriting or subscription of Shares	0	0
<b>Total</b>	<b>1500000</b>	<b>1500000</b>



## UNITED INDIA INSURANCE COMPANY LIMITED

### SCHEDULE - 5A - PATTERN OF SHARE HOLDING AS AT 31ST MARCH 2017 (As certified by the Management)

(₹ '000)

Particulars	Current Year		Previous Year	
	No. of Shares	% of Holding	No. of Shares	% of Holding
Promoters				
Indian				
Government of India	149999970	100%	149999970	100%
Nominees of Govt. of India	30		30	
<b>Total</b>	<b>150000000</b>		<b>150000000</b>	

### SCHEDULE - 6 - RESERVES & SURPLUS AS AT 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
Capital Reserve	14567	14567
Capital Redemption Reserve	0	0
Share Premium	0	0
General Reserve	58948216	57288849
Add : Transfer from Profit & Loss Account	-18931980	1659367
<b>Closing Balance</b>	<b>40016236</b>	<b>58948216</b>
Catastrophe Reserve	0	0
Other Reserves - Investment Reserve	8628	8628
Foreign Currency Translation Reserve	411973	117620
Add/Less: during the year	209757	294353
<b>Closing Balance</b>	<b>202216</b>	<b>411973</b>
Statutory Reserve - Reserve Fund created under Section 45-1C of the Reserve Bank of India Act, 1934.	34813	33112
Add: Transfer from Profit & Loss Account	3650	1700
<b>Closing Balance</b>	<b>38463</b>	<b>34812</b>
Balance of Profit in Profit & Loss Account	0	0
<b>Total</b>	<b>40280110</b>	<b>59418196</b>

### SCHEDULE - 7 - BORROWINGS AS AT 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
Debentures / Bonds	0	0
Banks	0	0
Financial Institutions	0	0
Others (to be specified)	0	0
<b>Total</b>	<b>0</b>	<b>0</b>

### SCHEDULE - 8 - INVESTMENTS (SHAREHOLDERS) AS AT 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
<b>INVESTMENTS</b>		
<b>LONG TERM INVESTMENT</b>		
Government securities and Government guaranteed bonds including Treasury Bills	4126631	12833589
Other Approved Securities	0	0
Other Investments	0	0
(a) Shares	0	0
(aa) Equity	14506909	22562755
Add: Share of post acquisition profit (net of losses)	583650	1045456
(ab) Preference	824	1485

Particulars	Current Year	Previous Year
(b) Mutual Funds	8552	13666
(c) Derivative Instruments	0	0
(d) Debentures and Bonds	3343404	5414178
(e) Other Securities	0	0
(f) Subsidiaries	0	0
(g) Investment Properties - Real Estates	0	0
Investments in Infrastructure and Social Sector	2444364	9646584
Other than Approved Investments	17544016	13842144
<b>SUB-TOTAL</b>	<b>42558350</b>	<b>65359857</b>
<b>SHORT TERM INVESTMENT</b>		
Government Securities and Government guaranteed bonds including Treasury Bills (Considered Doubtful)	321492	580119
Other Approved Securities	0	0
Other Investments		
(a) Shares	0	0
(aa) Equity	0	0
(ab) Preference	0	0
(b) Mutual Funds	924052	559851
(c) Derivative Instruments	0	0
(d) Debentures and Bonds	175912	367707
(e) Other Securities - Commercial paper	0	0
(f) Subsidiaries	0	0
(g) Investment Properties - Real Estates	0	0
Investments in Infrastructure and Social Sector	148375	1001596
Other than Approved Investments	931000	500000
<b>SUB-TOTAL</b>	<b>2500831</b>	<b>3009273</b>
<b>TOTAL</b>	<b>45059181</b>	<b>68369130</b>
Aggregate amount of Company's Investment other than listed equity securities and derivative instruments.		
Book Value	158563153	139699409
Market Value	164020983	141736042

Note:\*\*Other than Approved Investments comprises of Infrastructure Investment of ₹ 3486584 thousands (Longterm) and ₹ 461000 thousands (Short term); Investment in Housing - NIL

\*\*Previous year figures for Equity has been reclassified to comply with the IRDAI (Investment) Regulations 2016. As a result of the same, ₹ 3815179.52 thousands has been reclassified from approved to other than Approved Investments.

\*\* Other than Approved Investments for the current year includes :

A. Subsidiaries

(1) Zenith Securities - ₹ 762 thousands(Previous Year ₹ 762 thousands);

B. Associate Companies

(2) Health Insurance TPA Ltd - ₹ 166250 thousands (Previous Year ₹ 166250 thousands); (3) India International Insurance - ₹ 18276 thousands (Previous Year ₹ 18276 thousands); (4) Ken India Assurance Co Ltd - ₹ 734 thousands (Previous Year ₹ 734 thousands);

**SCHEDULE - 8A - INVESTMENTS (POLICYHOLDERS) AS AT 31ST MARCH 2017**

(₹ '000)

Particulars	Current Year	Previous Year
<b>INVESTMENTS</b>		
<b>LONG TERM INVESTMENT</b>		
Government securities and Government guaranteed bonds including Treasury Bills	65992120	48624229
Other Approved Securities	0	0
Other Investments	0	0
(a) Shares	0	0
(aa) Equity	74220410	55536116
Add: Share of post acquisition profit (net of losses)	2986076	2573292
(ab) Preference	4214	3656





## UNITED INDIA INSURANCE COMPANY LIMITED

Particulars	Current Year	Previous Year
(b) Mutual Funds	43753	33639
(c) Derivative Instruments	0	0
(d) Debentures and Bonds	17105550	13326486
(e) Other Securities	0	0
(f) Subsidiaries	0	0
(g) Investment Properties - Real Estates	0	0
Investments in Infrastructure and Social Sector	57385293	40779719
Other than Approved Investments	0	0
<b>SUB-TOTAL</b>	<b>217737416</b>	<b>160877137</b>
<b>SHORT TERM INVESTMENT</b>		
Government Securities and Government guaranteed bonds including Treasury Bills (Considered Doubtful)	4026412	2043258
Other Approved Securities	0	0
Other Investments	0	0
(a) Shares	0	0
(aa) Equity	0	0
(ab) Preference	0	0
(b) Mutual Funds	4727644	1378021
(c) Derivative Instruments	0	0
(d) Debentures and Bonds	900001	905076
(e) Other Securities - Commercial paper	0	0
(f) Subsidiaries	0	0
(g) Investment Properties - Real Estates	0	0
Investments in Infrastructure and Social Sector	3140714	3080685
Other than Approved Investments	0	0
<b>SUB-TOTAL</b>	<b>12794771</b>	<b>7407040</b>
<b>TOTAL</b>	<b>230532187</b>	<b>168284177</b>
Aggregate amount of Company's Investment other than listed equity securities and derivative instruments.		
Book Value	158563153	139699409
Market Value	164020983	141736042

### SCHEDULE - 9 - LOANS AS AT 31ST MARCH 2017

(₹ '000)

Sl.No.	Particulars	Current Year	Previous Year
	<b>LOANS</b>		
<b>1.</b>	<b>SECURITY-WISE CLASSIFICATION</b>		
	Secured		
	(a) On mortgage of Property		
	(aa) In India	1598708	1776674
	(ab) Outside India	0	0
	(b) On Shares, Bonds, Govt. Securities	0	0
	(c) Others (Govt. Guaranteed Loans)	808543	933593
	Unsecured	180926	184086
	<b>TOTAL</b>	<b>2588177</b>	<b>2894353</b>

SI.No.	Particulars	Current Year	Previous Year
<b>2.</b>	<b>BORROWER-WISE CLASSIFICATION</b>		
	(a) Central and State Governments	808543	933593
	(b) Banks and Financial Institutions	0	0
	(c) Subsidiaries	0	0
	(d) Industrial Undertakings	0	442453
	(e) Loans to HUDCO	294110	0
	(f) Others-Employees Housing Loan	1485524	1518307
	<b>TOTAL</b>	<b>2588177</b>	<b>2894353</b>
<b>3</b>	<b>PERFORMANCE-WISE CLASSIFICATION</b>		
	(a) Loans classified as standard		
	(aa) In India	2425748	2722507
	(ab) Outside India	0	0
	(b) Non-performing loans		
	(ba) In India*	162429	171846
	(bb) Outside India	0	0
	<b>TOTAL</b>	<b>2588177</b>	<b>2894353</b>
<b>4</b>	<b>MATURITY-WISE CLASSIFICATION</b>		
	(a) Short Term	164369	143948
	(b) Long Term	2423808	2750405
	<b>TOTAL</b>	<b>2588177</b>	<b>2894353</b>

Note: \* Note: Provision of ₹173785 thousands (previous year ₹171846 thousands) against non performing loans is grouped under provision for Bad and Doubtful debts in schedule 14)

(₹ '000)

1) Provision against non-performing loans is ₹ 173785.

2) Loans considered doubtful and loss assets are ₹ 173785

# Pursuant to RBI Guidelines a provision of ₹ 6538 thousands(₹ 6713 thousands) is made, being 0.4% on standard assets amounting to ₹ 1634584 thousands

**SCHEDULE - 10 - FIXED ASSETS AS AT 31ST MARCH 2017**

(₹ '000)

Particulars	COST / GROSS BLOCK				DEPRECIATION				NET BLOCK	
	Opening	Additions/ Transfers	Deductions/ Transfers	Closing	Upto last year	For the year	On sales/ adjustments	To date	As at year end	Previous Year
Goodwill	0	0	0	0	0	0	0	0	0	0
Intangibles	740999	80736	0	821735	540299	117749	0	658048	163687	200700
Land-Freehold	116971	0	0	116971	0	0	0	0	116971	116971
Land-Leasehold	2642	0	0	2642	827	24	0	851	1791	1815
Leasehold Properties	113871	0	0	113871	56790	1481	0	58271	55600	57081
Building*	606381	180140	0	786521	407832	12180	0	420012	366509	198549
Furniture & Fittings	351790	29047	11152	369685	280010	21447	10804	290653	79032	71780
Information Technology Equipment	2414808	59909	61312	2413405	2225269	101579	59811	2267037	146368	189538
Vehicles	767415	275645	210254	832806	392031	239340	168345	463026	369780	375384
Office Equipment	111284	9450	24814	95920	90624	10226	23746	77104	18816	20660
Others - Electrical Equipments	557287	12830	8787	561330	410598	38242	8367	440473	120857	146689
Other Assets	184344	15299	3392	196251	119776	13117	2923	129970	66281	64568
<b>Total</b>	<b>5967792</b>	<b>663056</b>	<b>319711</b>	<b>6311137</b>	<b>4524056</b>	<b>555385</b>	<b>273996</b>	<b>4805445</b>	<b>1505692</b>	<b>1443735</b>
Work-in-Progress	0	14998	0	14998	0	0	0	0	14998	0
<b>Grand Total</b>	<b>5967792</b>	<b>678054</b>	<b>319711</b>	<b>6326135</b>	<b>4524056</b>	<b>555385</b>	<b>273996</b>	<b>4805445</b>	<b>1520690</b>	<b>1443735</b>
Previous Year	5618608	588932	239748	5967792	4214199	503050	193192	4524057	1443735	0

**Note\*:** Useful life of Motor Vehicles is reduced from 8 years to 5 years, as the vehicles are to be transferred at the end of fifth year to the company officials as per the new conveyance scheme 2011, followed by the company, as a result, the depreciation charge for the year ended 31-03-2017 is higher by ₹ 94484 thousands.



## UNITED INDIA INSURANCE COMPANY LIMITED

### SCHEDULE - 11 - CASH AND BANK BALANCES AS AT 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
Cash (including cheques, drafts and stamps)	2186321	2108264
<b>Bank Balances</b>		
Deposits Accounts		
Short-term (due within 12 months)	6173851	4709248
Others		0
Current Accounts	9856117	4616636
Others - Remittance in transit	0	8785
Unpaid dividend accounts	633	456
Money at Call and Short Notice	0	0
With other Institutions	954567	499567
<b>Total</b>	<b>19171489</b>	<b>11942956</b>
Balances with non-scheduled banks included in Bank Balances	3851	3729

### SCHEDULE - 12 - ADVANCES AND OTHER ASSETS AS AT 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
<b>ADVANCES</b>		
Reserve Deposits with ceding companies	8247467	6962034
Application money for investments	31000	0
Prepayments	122919	75247
Advances to Directors/Officers	0	403
Advance tax paid and Taxes deducted at Source (Net of provision for taxation)	2033224	1960865
<b>Others</b>		
Staff Advances and Loans (₹ 1061 considered doubtful)	265358	282526
<b>TOTAL (A)</b>	<b>10699968</b>	<b>9281075</b>
<b>OTHER ASSETS</b>		
Income accrued on investments	5791777	5252608
Outstanding Premiums (₹ 228 considered doubtful)	580944	363750
Due from other entities carrying on insurance business (including reinsurers) (₹ 570785 considered doubtful)	9145666	10028906
Others	0	12800
Deposits, Advances & Other Accounts (₹ 20892 considered doubtful)	17434871	6496458
<b>TOTAL (B)</b>	<b>32953258</b>	<b>22154522</b>
<b>TOTAL (A + B)</b>	<b>43653226</b>	<b>31435597</b>

### SCHEDULE - 13 - CURRENT LIABILITIES AS AT 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
Agents' Balances	1405310	1271094
Balances due to other insurance companies	22114375	5651897
Deposits held on re-insurance ceded	19153	34307
Premiums received in advance	1575341	974899
Unallocated Premium	0	0
Sundry Creditors	21896479	14970234
Due to subsidiaries / holding companies	0	0
Claims Outstanding	120536655	96196708
Due to Officers/Directors	0	0
Others	633	456
Former Shareholders' Fund	1330	1330
Unclaimed Amount of Policyholders	1622008	1436914
<b>TOTAL</b>	<b>169171284</b>	<b>120537839</b>

**SCHEDULE - 14 - PROVISIONS AS AT 31ST MARCH 2017**

(₹ '000)

Particulars	Current Year	Previous Year
Reserve for Unexpired Risk	67267422	54125736
For proposed dividends	3600	671600
For dividend distribution tax	407	136490
Provision for diminution in value of other than actively traded Equities	1257012	1168227
Provision Tax	1540	53
Provision for Group Mediclaim Policy	45000	35000
For Leave Encashment	2876974	2480000
Provision for Employee Short term Benefits	67500	67500
Provision for Sick Leave	141976	30000
For Loans, Investments and Other Assets	2166737	2137582
<b>TOTAL</b>	<b>73828168</b>	<b>60852188</b>

**SCHEDULE - 15 - MISCELLANEOUS EXPENDITURE**

(To the extent not written off or adjusted) AS AT 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
Discount allowed in issue of shares/debentures	0	0
Others (to be specified)	0	0
<b>TOTAL</b>	<b>0</b>	<b>0</b>



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

SEGMENTAL REPORT - BREAKUP FOR THE YEAR ENDED 31ST MARCH 2017

Particulars	Fire	
	Current Year	Previous Year
<b>PREMIUM FROM</b>		
Direct Business	13646579	13113873
Add: Reinsurance accepted	1399776	1294683
Less: Reinsurance ceded	6113997	6172346
<b>Net Premium</b>	<b>8932358</b>	<b>8236210</b>
Adjustment for change in reserve for unexpired risks	-436027	-329367
<b>PREMIUM EARNED (NET)</b>	<b>8496331</b>	<b>7906843</b>
<b>CLAIMS PAID</b>		
Direct Business	8722107	9204126
Add: Reinsurance accepted	735244	601988
Less: Reinsurance ceded	3165445	5131454
<b>Net Claims paid</b>	<b>6291906</b>	<b>4674660</b>
Add: Claims Outstanding at the end of the year - Direct	27133043	24039777
Add: Claims Outstanding at the end of the year - RI Accepted	812309	993225
Less: Claims Outstanding at the end of the year - RI Ceded	16169360	15712639
<b>Add: Claims Outstanding at the end of the year - Net</b>	<b>11775992</b>	<b>9320363</b>
Less: Outstanding claims at the beginning of the year - Direct	24039777	17394822
Less: Claims Outstanding at the beginning of the year - RI Accepted	993225	932733
Add: Claims Outstanding at the beginning of the year - RI Ceded	15712639	10207935
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>9320363</b>	<b>8119620</b>
<b>Claims Incurred (Net)</b>	<b>8747535</b>	<b>5875403</b>
COMMISSION		
Direct Business	1013485	820142
<b>TOTAL (A)</b>	<b>1013485</b>	<b>820142</b>
Add: Commission on Reinsurance Accepted	281858	278337
Less: Commission on Reinsurance Ceded	444919	418013
<b>COMMISSION (NET)</b>	<b>850424</b>	<b>680466</b>
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:		
Agents	619157	465439
Brokers	387080	337221
Corporate Agency	7248	17482
<b>TOTAL (B)</b>	<b>1013485</b>	<b>820142</b>

(₹ '000)

Marine Cargo		Marine Hull		Marine Total		Misc. Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
2539442	2540614	1438695	1842176	3978137	4382790	143003402	105006967
1791	1751	163763	151434	165554	153185	2032545	1211594
404015	367371	1338290	1462995	1742305	1830366	22904857	10014805
<b>2137218</b>	<b>2174994</b>	<b>264168</b>	<b>530615</b>	<b>2401386</b>	<b>2705609</b>	<b>122131090</b>	<b>96203756</b>
18888	76330	266447	105720	285335	182050	-12990995	-6769603
<b>2156106</b>	<b>2251324</b>	<b>530615</b>	<b>636335</b>	<b>2686721</b>	<b>2887659</b>	<b>109140095</b>	<b>89434153</b>
1470796	1957174	1589930	2100412	3060726	4057586	106486398	83367561
1274	3844	95342	96400	96616	100244	1369850	714994
132476	646063	1190380	1633420	1322856	2279483	11507464	8863550
<b>1339594</b>	<b>1314955</b>	<b>494892</b>	<b>563392</b>	<b>1834486</b>	<b>1878347</b>	<b>96348784</b>	<b>75219005</b>
3120529	2994198	3317429	4358315	6437958	7352513	131127298	110122775
38694	55926	519339	316102	558033	372028	1203423	1439732
539225	460651	2550980	3383641	3090205	3844292	27475843	28566410
<b>2619998</b>	<b>2589473</b>	<b>1285788</b>	<b>1290776</b>	<b>3905786</b>	<b>3880249</b>	<b>104854878</b>	<b>82996097</b>
2994198	3603676	4358315	3602491	7352513	7206167	110122775	96658762
55926	50938	316102	277187	372028	328125	1439732	1409135
460651	1071869	3383641	2769398	3844292	3841267	28566410	19922743
<b>2589473</b>	<b>2582745</b>	<b>1290776</b>	<b>1110280</b>	<b>3880249</b>	<b>3693025</b>	<b>82996097</b>	<b>78145154</b>
<b>1370119</b>	<b>1321683</b>	<b>489904</b>	<b>743888</b>	<b>1860023</b>	<b>2065571</b>	<b>118207565</b>	<b>80069948</b>
295080	272571	33443	47852	328523	320423	6642562	5164133
<b>295080</b>	<b>272571</b>	<b>33443</b>	<b>47852</b>	<b>328523</b>	<b>320423</b>	<b>6642562</b>	<b>5164133</b>
297	-882	10817	31305	11114	30423	323656	216017
23158	29905	43527	93978	66685	123883	1826935	1154061
<b>272219</b>	<b>241784</b>	<b>733</b>	<b>-14821</b>	<b>272952</b>	<b>226963</b>	<b>5139283</b>	<b>4226089</b>
187295	154029	12439	10801	199734	164830	4297695	3183122
107242	117676	21004	36958	128246	154634	2248430	1884359
542	866	0	93	542	959	96437	96651
<b>295079</b>	<b>272571</b>	<b>33443</b>	<b>47852</b>	<b>328522</b>	<b>320423</b>	<b>6642562</b>	<b>5164132</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

SEGMENTAL REPORT - BREAKUP FOR THE YEAR ENDED 31ST MARCH 2017

(₹ '000)

Particulars	Motor OD	
	Current Year	Previous Year
<b>PREMIUM FROM</b>		
Direct Business	20134635	17128297
Add: Reinsurance accepted	0	0
Less: Reinsurance ceded	1002041	870753
<b>Net Premium</b>	<b>19132594</b>	<b>16257544</b>
Adjustment for change in reserve for unexpired risks	-1437525	-180472
<b>PREMIUM EARNED (NET)</b>	<b>17695069</b>	<b>16077072</b>
<b>CLAIMS PAID</b>		
Direct Business	13923093	10872142
Add: Reinsurance accepted	0	0
Less: Reinsurance ceded	699029	850505
<b>Net Claims paid</b>	<b>13224064</b>	<b>10021637</b>
Add: Claims Outstanding at the end of the year - Direct	5819912	4875753
Add: Claims Outstanding at the end of the year - RI Accepted	0	0
Less: Claims Outstanding at the end of the year - RI Ceded	401176	308007
Add: Claims Outstanding at the end of the year - Net	5418736	4567746
Less: Outstanding claims at the beginning of the year - Direct	4875753	3685213
Less: Claims Outstanding at the beginning of the year - RI Accepted	0	0
Add: Claims Outstanding at the beginning of the year - RI Ceded	308007	288751
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>4567746</b>	<b>3396462</b>
<b>Claims Incurred (Net)</b>	<b>14075054</b>	<b>11192921</b>
<b>COMMISSION</b>		
Direct Business	1872672	1298429
<b>TOTAL (A)</b>	<b>1872672</b>	<b>1298429</b>
Add: Commission on Reinsurance Accepted	0	0
Less: Commission on Reinsurance Ceded	151010	129118
<b>COMMISSION (NET)</b>	<b>1721662</b>	<b>1169311</b>
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:		
Agents	1639354	1132327
Brokers	235598	160074
Corporate Agency	-2280	6028
<b>TOTAL (B)</b>	<b>1872672</b>	<b>1298429</b>

CONSOLIDATED FINANCIAL STATEMENTS  
SEGMENTAL REPORT

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Motor TP		Motor DR Pool		Motor TP Pool		Motor Total		WC/Emp. Liab.	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
40491401	29417368	0	739777	0	0	60626036	47285442	830643	904293
0	0	81713	89385	0	0	81713	89385	0	0
2061511	1502064	0	591821	0	0	3063552	2964638	41532	45215
<b>38429890</b>	<b>27915304</b>	<b>81713</b>	<b>237341</b>	<b>0</b>	<b>0</b>	<b>57644197</b>	<b>44410189</b>	<b>789111</b>	<b>859078</b>
-5138623	-2455001	0	-46585	0	0	-6576148	-2682058	34983	9765
<b>33291267</b>	<b>25460303</b>	<b>81713</b>	<b>190756</b>	<b>0</b>	<b>0</b>	<b>51068049</b>	<b>41728131</b>	<b>824094</b>	<b>868843</b>
15611452	13758372	309403	292593	2724491	5290479	32568439	30213586	144195	178553
0	262	92179	164468	0	0	92179	164730	0	0
1172877	1380195	247522	234074	0	0	2119428	2464774	7210	14603
<b>14438575</b>	<b>12378439</b>	<b>154060</b>	<b>222987</b>	<b>2724491</b>	<b>5290479</b>	<b>30541190</b>	<b>27913542</b>	<b>136985</b>	<b>163950</b>
61786115	47774828	4405739	4966665	19382213	22106704	91393979	79723950	419031	444604
1413	1956	0	0	0	0	1413	1956	0	0
4645705	7924185	3524590	3973332	0	0	8571471	12205524	15001	30528
<b>57141823</b>	<b>39852599</b>	<b>881149</b>	<b>993333</b>	<b>19382213</b>	<b>22106704</b>	<b>82823921</b>	<b>67520382</b>	<b>404030</b>	<b>414076</b>
47774828	38019552	4966665	3833191	22106704	27397183	79723950	72935139	444604	375356
1956	6771	0	0	0	0	1956	6771	0	0
7924185	4289843	3973332	3066553	0	0	12205524	7645147	30528	29131
<b>39852599</b>	<b>33736480</b>	<b>993333</b>	<b>766638</b>	<b>22106704</b>	<b>27397183</b>	<b>67520382</b>	<b>65296763</b>	<b>414076</b>	<b>346225</b>
<b>31727799</b>	<b>18494558</b>	<b>41876</b>	<b>449682</b>	<b>0</b>	<b>0</b>	<b>45844729</b>	<b>30137161</b>	<b>126939</b>	<b>231801</b>
0	0	0	0	0	0	1872672	1298429	96069	91432
<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1872672</b>	<b>1298429</b>	<b>96069</b>	<b>91432</b>
0	0	0	0	0	0	0	0	0	0
101228	73543	0	0	0	0	252238	202661	6230	6782
<b>-101228</b>	<b>-73543</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1620434</b>	<b>1095768</b>	<b>89839</b>	<b>84650</b>
0	0	0	0	0	0	1639354	1132327	84634	75438
0	0	0	0	0	0	235598	160074	10935	15455
0	0	0	0	0	0	-2280	6028	500	539
<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1872672</b>	<b>1298429</b>	<b>96069</b>	<b>91432</b>

P. Hemamalini  
Director

M.N. Sarma  
Director





UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

SEGMENTAL REPORT - BREAKUP FOR THE YEAR ENDED 31ST MARCH 2017

(₹ '000)

Particulars	Personal Accident	
	Current Year	Previous Year
<b>PREMIUM FROM</b>		
Direct Business	2627683	2552900
Add: Reinsurance accepted	8504	8614
Less: Reinsurance ceded	463760	393317
<b>Net Premium</b>	<b>2172427</b>	<b>2168197</b>
Adjustment for change in reserve for unexpired risks	-2115	-135136
<b>PREMIUM EARNED (NET)</b>	<b>2170312</b>	<b>2033061</b>
<b>CLAIMS PAID</b>		
Direct Business	2127970	1699401
Add: Reinsurance accepted	28427	15006
Less: Reinsurance ceded	412346	338364
<b>Net Claims paid</b>	<b>1744051</b>	<b>1376043</b>
Add: Claims Outstanding at the end of the year - Direct	1720511	1506130
Add: Claims Outstanding at the end of the year - RI Accepted	2648	17832
Less: Claims Outstanding at the end of the year - RI Ceded	304507	301073
<b>Add: Claims Outstanding at the end of the year - Net</b>	<b>1418652</b>	<b>1222889</b>
Less: Outstanding claims at the beginning of the year - Direct	1506130	1009518
Less: Claims Outstanding at the beginning of the year - RI Accepted	17832	1066
Add: Claims Outstanding at the beginning of the year - RI Ceded	301073	236220
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>1222889</b>	<b>774364</b>
<b>Claims Incurred (Net)</b>	<b>1939814</b>	<b>1824568</b>
<b>COMMISSION</b>		
Direct Business	270782	231277
<b>TOTAL (A)</b>	<b>270782</b>	<b>231277</b>
Add: Commission on Reinsurance Accepted	2551	3279
Less: Commission on Reinsurance Ceded	144861	119569
<b>COMMISSION (NET)</b>	<b>128472</b>	<b>114987</b>
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:		
Agents	192338	146097
Brokers	75550	82141
Corporate Agency	2894	3038
<b>TOTAL (B)</b>	<b>270782</b>	<b>231276</b>

(₹ '000)

Aviation		Engineering		Other Misc.		Liability		Health & Hosp.	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
569697	669777	4473684	5172360	20351974	6355301	1109885	836953	52413800	41229942
52962	41440	295644	366369	1449869	701665	143852	4121	0	0
564717	731607	2112307	2566276	11809917	1013047	444974	239031	4404098	2061674
<b>57942</b>	<b>-20390</b>	<b>2657021</b>	<b>2972453</b>	<b>9991926</b>	<b>6043919</b>	<b>808763</b>	<b>602043</b>	<b>48009702</b>	<b>39168268</b>
-28971	23682	145336	-87798	-1974003	-198279	-169360	-10564	-4420717	-3689215
<b>28971</b>	<b>3292</b>	<b>2802357</b>	<b>2884655</b>	<b>8017923</b>	<b>5845640</b>	<b>639403</b>	<b>591479</b>	<b>43588985</b>	<b>35479053</b>
3528095	1133607	3086643	3161208	3245663	2226464	231632	762227	61553761	43992515
70660	56662	409854	236348	765899	243572	2831	-1324	0	0
3466516	1068330	1400906	1803395	427418	512746	14255	439831	3659385	2221507
<b>132239</b>	<b>121939</b>	<b>2095591</b>	<b>1594161</b>	<b>3584144</b>	<b>1957290</b>	<b>220208</b>	<b>321072</b>	<b>57894376</b>	<b>41771008</b>
941752	3540186	11470843	13269765	12563660	2970377	1495612	1215180	11121910	7452583
85688	105153	653669	861674	450360	451380	9645	1737	0	0
828856	3500990	8542044	10228563	8651016	1656222	69261	270931	493687	372579
<b>198584</b>	<b>144349</b>	<b>3582468</b>	<b>3902876</b>	<b>4363004</b>	<b>1765535</b>	<b>1435996</b>	<b>945986</b>	<b>10628223</b>	<b>7080004</b>
3540186	451353	13269765	12079932	2970377	3525818	1215180	1156270	7452583	5125376
105153	64715	861674	758697	451380	564384	1737	13502	0	0
3500990	363634	10228563	9371199	1656222	1641304	270931	326744	372579	309364
<b>144349</b>	<b>152434</b>	<b>3902876</b>	<b>3467430</b>	<b>1765535</b>	<b>2448898</b>	<b>945986</b>	<b>843028</b>	<b>7080004</b>	<b>4816012</b>
<b>186474</b>	<b>113854</b>	<b>1775183</b>	<b>2029607</b>	<b>6181613</b>	<b>1273927</b>	<b>710218</b>	<b>424030</b>	<b>61442595</b>	<b>44035000</b>
13083	9416	273844	298979	873429	588443	115569	102870	3127114	2543287
<b>13083</b>	<b>9416</b>	<b>273844</b>	<b>298979</b>	<b>873429</b>	<b>588443</b>	<b>115569</b>	<b>102870</b>	<b>3127114</b>	<b>2543287</b>
9414	6251	94087	105925	216419	99863	1185	700	0	0
34733	23214	247084	344372	616479	162610	13726	10489	511584	284364
<b>-12236</b>	<b>-7547</b>	<b>120847</b>	<b>60532</b>	<b>473369</b>	<b>525696</b>	<b>103028</b>	<b>93081</b>	<b>2615530</b>	<b>2258923</b>
299	194	104549	95317	703266	529894	57354	47335	1515901	1156520
12784	9221	168947	202340	126601	17964	57803	54979	1560212	1342185
0	0	348	1323	43562	40585	412	556	51001	44582
<b>13083</b>	<b>9415</b>	<b>273844</b>	<b>298980</b>	<b>873429</b>	<b>588443</b>	<b>115569</b>	<b>102870</b>	<b>3127114</b>	<b>2543287</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

SCHEDULE - 1- PREMIUM EARNED (NET) FOR THE YEAR ENDED 31ST MARCH 2017

SEGMENTAL IN INDIA & OUTSIDE INDIA

(₹ '000)

Particulars	Fire	
	Current Year	Previous Year
PREMIUM FROM		
Direct Business	13646579	13113873
Direct - In India	13646579	13113873
Add: Reinsurance Accepted	1399776	1294682
Add: Reinsurance Accepted - In India	1231603	1173212
Add: Reinsurance Accepted - Outside India	168173	121470
Less: Reinsurance Ceded	6113997	6172346
Less: Reinsurance Ceded - In India	3022707	2972271
Less: Reinsurance Ceded - Outside India	3091290	3200075
<b>Net Premium</b>	<b>8932358</b>	<b>8236210</b>
Net Premium - In India	11855474	11314814
Net Premium - Outside India	-2923117	-3078604
Adjustment for change in reserve for unexpired risks	-436027	-329367
<b>Premium Earned (Net)</b>	<b>8496331</b>	<b>7906843</b>

CONSOLIDATED FINANCIAL STATEMENTS  
SCHEDULE-1 - SEGMENTAL IN INDIA & OUTSIDE INDIA

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Marine Cargo		Marine Hull		Marine Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
2539441	2540614	1438695	1842176	3978137	4382790
2539441	2540614	1438695	1842176	3978137	4382790
1791	1751	163762	151434	165554	153185
0	0	78288	147485	78288	147485
1791	1751	85474	3949	87266	5700
404014	367371	1338289	1462996	1742305	1830365
213778	185879	155978	66732	369757	252611
190236	181492	1182311	1396264	1372548	1577755
<b>2137218</b>	<b>2174994</b>	<b>264168</b>	<b>530614</b>	<b>2401386</b>	<b>2705609</b>
2325664	2354735	1361004	1922930	3686667	4277664
-188445	-179741	-1096836	-1392315	-1285282	-1572055
18888	76330	266447	105720	285335	182050
<b>2156106</b>	<b>2251324</b>	<b>530615</b>	<b>636334</b>	<b>2686721</b>	<b>2887659</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 1- PREMIUM EARNED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Motor OD	
	Current Year	Previous Year
<b>PREMIUM FROM</b>		
Direct Business	20134634	17128297
Direct - In India	20134634	17128297
Add: Reinsurance Accepted	0	0
Add: Reinsurance Accepted - In India	0	0
Add: Reinsurance Accepted - Outside India	0	0
Less: Reinsurance Ceded	1002040	870753
Less: Reinsurance Ceded - In India	1004477	864170
Less: Reinsurance Ceded - Outside India	-2437	6583
<b>Net Premium</b>	<b>19132594</b>	<b>16257544</b>
Net Premium - In India	19130158	16264128
Net Premium - Outside India	2436	-6584
Adjustment for change in reserve for unexpired risks	-1437525	-180472
<b>Premium Earned (Net)</b>	<b>17695069</b>	<b>16077072</b>

CONSOLIDATED FINANCIAL STATEMENTS  
SCHEDULE-1 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Motor TP		Motor DR Pool		Motor TP Pool		Motor Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
40491401	29417368	0	739777	0	0	60626036	47285442
40491401	29417368	0	739777	0	0	60626036	47285442
0	0	81713	89385	0	0	81713	89385
0	0	81713	89385	0	0	81713	89385
0	0	0	0	0	0	0	0
2061511	1502064	0	591821	0	0	3063552	2964637
2039347	1483347	0	591821	0	0	3043825	2939338
22164	18717	0	0	0	0	19727	25300
<b>38429890</b>	<b>27915304</b>	<b>81713</b>	<b>237341</b>	<b>0</b>	<b>0</b>	<b>57644197</b>	<b>44410190</b>
38452054	27934020	81713	237341	0	0	57663924	44435487
-22164	-18717	0	0	0	0	-19727	-25300
-5138623	-2455001	0	-46585	0	0	-6576148	-2682058
<b>33291267</b>	<b>25460303</b>	<b>81713</b>	<b>190756</b>	<b>0</b>	<b>0</b>	<b>51068049</b>	<b>41728132</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 1- PREMIUM EARNED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Workmen Comp.	
	Current Year	Previous Year
<b>PREMIUM FROM</b>		
Direct Business	830643	904293
Direct - In India	830643	904293
Add: Reinsurance Accepted	0	0
Add: Reinsurance Accepted - In India	0	0
Add: Reinsurance Accepted - Outside India	0	0
Less: Reinsurance Ceded	41532	45215
Less: Reinsurance Ceded - In India	41532	45215
Less: Reinsurance Ceded - Outside India	0	0
<b>Net Premium</b>	<b>789111</b>	<b>859078</b>
Net Premium - In India	789111	859078
Net Premium - Outside India	0	0
Adjustment for change in reserve for unexpired risks	34983	9765
<b>Premium Earned (Net)</b>	<b>824094</b>	<b>868843</b>

CONSOLIDATED FINANCIAL STATEMENTS  
SCHEDULE-1 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Personal Accident		Aviation		Engineering	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
2627683	2552900	569697	669777	4473684	5172360
2627683	2552900	569697	669777	4473684	5172360
8504	8614	52962	41440	295644	366370
8504	8614	20631	33712	292067	353424
0	0	32331	7728	3577	12945
463760	393317	564717	731607	2112307	2566276
406513	346191	409120	452440	1118031	1611006
57247	47126	155597	279167	994276	955270
<b>2172427</b>	<b>2168197</b>	<b>57942</b>	<b>-20390</b>	<b>2657021</b>	<b>2972453</b>
2229673	2215323	181209	251049	3647721	3914779
-57247	-47126	-123266	-271440	-990699	-942325
-2115	-135136	-28971	23682	145336	-87798
<b>2170312</b>	<b>2033061</b>	<b>28971</b>	<b>3292</b>	<b>2802357</b>	<b>2884655</b>

P. Hemamalini  
Director

M.N. Sarma  
Director





UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 1- PREMIUM EARNED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Other Misc.	
	Current Year	Previous Year
PREMIUM FROM		
Direct Business	20351974	6355301
Direct - In India	20351974	6355301
Add: Reinsurance Accepted	1449870	701665
Add: Reinsurance Accepted - In India	1335245	639591
Add: Reinsurance Accepted - Outside India	114625	62074
Less: Reinsurance Ceded	11809918	1013047
Less: Reinsurance Ceded - In India	6240554	747244
Less: Reinsurance Ceded - Outside India	5569364	265803
<b>Net Premium</b>	<b>9991926</b>	<b>6043919</b>
Net Premium - In India	15446665	6247649
Net Premium - Outside India	-5454739	-203730
Adjustment for change in reserve for unexpired risks	-1974003	-198279
<b>Premium Earned (Net)</b>	<b>8017923</b>	<b>5845640</b>

CONSOLIDATED FINANCIAL STATEMENTS  
SCHEDULE-1 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Liability		Health & Hosp.		Total Misc.	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
1109885	836953	52413800	41229942	143003402	105006967
1109885	836953	52413800	41229942	143003402	105006967
143852	4121	0	0	2032545	1211594
143852	4121	0	0	1882013	1128848
0	0	0	0	150532	82746
444974	239031	4404098	2061674	22904857	10014805
363094	156327	1043211	2054613	12665881	8352373
81880	82704	3360887	7061	10238976	1662432
<b>808763</b>	<b>602043</b>	<b>48009702</b>	<b>39168268</b>	<b>122131090</b>	<b>96203756</b>
890643	684747	51370588	39175330	132219534	97783443
-81880	-82704	-3360887	-7062	-10088445	-1579687
-169360	-10564	-4420717	-3689215	-12990995	-6769603
<b>639403</b>	<b>591479</b>	<b>43588985</b>	<b>35479053</b>	<b>109140095</b>	<b>89434153</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 2 - CLAIMS INCURRED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Fire	
	Current Year	Previous Year
CLAIMS PAID		
Direct Business	8722107	9204126
Direct - In India	8722107	9204126
Direct - Outside India	0	0
Add: Reinsurance Accepted	735244	601988
Add: Reinsurance Accepted - In India	650082	500934
Add: Reinsurance Accepted - Outside India	85162	101054
Less: Reinsurance Ceded	3165445	5131454
Less: Reinsurance Ceded - In India	1720326	2646403
Less: Reinsurance Ceded - Outside India	1445119	2485051
<b>Net Claims paid</b>	<b>6291906</b>	<b>4674660</b>
Net Claims paid - In India	7651862	7058657
Net Claims paid - Outside India	-1359956	-2383997
Add: Claims Outstanding at the end of the year	11775992	9320362
Add: Claims Outstanding Closing - Direct - In India	27133043	24039777
Add: Claims Outstanding Closing - Direct - Outside India	0	0
Add: Claims Outstanding at the end of the year - Direct	27133043	24039777
Add: Claims Outstanding Closing - RI Accepted - In India	734509	768210
Add: Claims Outstanding Closing - RI Accepted - Outside India	77800	225015
Add: Claims Outstanding at the end of the year - RI Accepted	812309	993225
Less: Claims Outstanding Closing - RI Ceded - In India	9471047	9513979
Less: Claims Outstanding Closing - RI Ceded - Outside India	6698313	6198660
Less: Claims outstanding at the end of the year - RI Ceded	16169360	15712639
<b>Add: Claims Outstanding at the end of the year - Net</b>	<b>11775992</b>	<b>9320363</b>
Less: Claims Outstanding at the beginning	9320362	8119619
Less: Claims Outstanding Opening - Direct - In India	24039777	17394822
Less: Claims Outstanding Opening - Direct - Outside India	0	0
Less: Outstanding claims at the beginning of the year - Direct	24039777	17394822
Less: Claims Outstanding Opening - RI Accepted - In India	768209	737393
Less: Claims Outstanding Opening - RI Accepted - Outside India	225015	195340
Less: Claims Outstanding at the beginning of the year - RI Accepted	993225	932733
Add: Claims Outstanding Opening - RI Ceded - In India	9513979	6390506
Add: Claims Outstanding Opening - RI Ceded - Outside India	6198660	3817429
Add: Claims Outstanding at the beginning of the year - RI Ceded	15712639	10207935
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>9320363</b>	<b>8119620</b>
<b>Claims Incurred (Net)</b>	<b>8747535</b>	<b>5875403</b>

CONSOLIDATED FINANCIAL STATEMENTS  
SCHEDULE-2 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Marine Cargo		Marine Hull		Marine Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
1470796	1957174	1589930	2100412	3060726	4057586
1470796	1957174	1589930	2100412	3060726	4057586
0	0	0	0	0	0
1274	3844	95342	96400	96616	100244
0	4	67240	87821	67239	87825
1274	3840	28102	8579	29377	12420
132476	646063	1190380	1633420	1322856	2279483
124667	-215222	-221621	-1067389	-96954	-1282611
7809	861285	1412001	2700809	1419810	3562094
<b>1339594</b>	<b>1314955</b>	<b>494892</b>	<b>563392</b>	<b>1834486</b>	<b>1878347</b>
1346128	2172399	1878790	3255621	3224918	5428021
-6534	-857444	-1383899	-2692229	-1390433	-3549673
2619999	2589473	1285788	1290777	3905787	3880250
3120529	2994198	3317429	4358315	6437958	7352513
0	0	0	0	0	0
3120529	2994198	3317429	4358315	6437958	7352513
27861	43686	487018	235808	514879	279494
10833	12240	32321	80294	43154	92534
38694	55926	519339	316102	558033	372028
326365	323139	1093449	3239930	1419814	3563069
212860	137512	1457531	143711	1670391	281223
539225	460651	2550980	3383641	3090205	3844292
<b>2619998</b>	<b>2589473</b>	<b>1285788</b>	<b>1290776</b>	<b>3905786</b>	<b>3880249</b>
2589473	2582745	1290777	1110280	3880250	3693026
2994198	3603676	4358315	3602491	7352513	7206167
0	0	0	0	0	0
2994198	3603676	4358315	3602491	7352513	7206167
43686	40017	235808	224179	279494	264195
12240	10921	80294	53008	92534	63930
55926	50938	316102	277187	372028	328125
323139	-39372	3239930	540402	3563069	501029
137512	1111241	143710	2228996	281223	3340237
460651	1071869	3383641	2769398	3844292	3841267
<b>2589473</b>	<b>2582745</b>	<b>1290776</b>	<b>1110280</b>	<b>3880249</b>	<b>3693025</b>
<b>1370119</b>	<b>1321683</b>	<b>489904</b>	<b>743888</b>	<b>1860023</b>	<b>2065571</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 2 - CLAIMS INCURRED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Motor OD	
	Current Year	Previous Year
<b>CLAIMS PAID</b>		
Direct Business	13923093	10872142
Direct - In India	13923093	10872142
Direct - Outside India	0	0
Add: Reinsurance Accepted	0	0
Add: Reinsurance Accepted - In India	0	0
Add: Reinsurance Accepted - Outside India	0	0
Less: Reinsurance Ceded	699029	850505
Less: Reinsurance Ceded - In India	699029	850505
Less: Reinsurance Ceded - Outside India	0	0
<b>Net Claims paid</b>	<b>13224064</b>	<b>10021637</b>
Net Claims paid - In India	13224064	10021637
Net Claims paid - Outside India	0	0
Add: Claims Outstanding at the end of the year	5418736	4567746
Add: Claims Outstanding Closing - Direct - In India	5819912	4875753
Add: Claims Outstanding Closing - Direct - Outside India	0	0
Add: Claims Outstanding at the end of the year - Direct	5819912	4875753
Add: Claims Outstanding Closing - RI Accepted - In India	0	0
Add: Claims Outstanding Closing - RI Accepted - Outside India	0	0
Add: Claims Outstanding at the end of the year - RI Accepted	0	0
Less: Claims Outstanding Closing - RI Ceded - In India	311806	304332
Less: Claims Outstanding Closing - RI Ceded - Outside India	89370	3675
Less: Claims Outstanding at the end of the year - RI Ceded	401176	308007
<b>Add: Claims Outstanding at the end of the Year - Net</b>	<b>5418736</b>	<b>4567746</b>
Less: Claims Outstanding at the beginning	4567746	3396462
Less: Claims Outstanding Opening - Direct - In India	4875753	3685213
Less: Claims Outstanding Opening - Direct - Outside India	0	0
Less: Outstanding claims at the beginning of the year - Direct	4875753	3685213
Less: Claims Outstanding Opening - RI Accepted - In India	0	0
Less: Claims Outstanding Opening - RI Accepted - Outside India	0	0
Less: Claims Outstanding at the beginning of the year - RI Accepted	0	0
Add: Claims Outstanding Opening - RI Ceded - In India	304332	271154
Add: Claims Outstanding Opening - RI Ceded - Outside India	3675	17597
Add: Claims Outstanding at the beginning of the year - RI Ceded	308007	288751
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>4567746</b>	<b>3396462</b>
<b>Claims Incurred (Net)</b>	<b>14075054</b>	<b>11192921</b>

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Motor TP		Motor DR Pool		Motor TP Pool		Motor Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
15611452	13758372	309403	292593	2724491	5290479	32568439	30213586
15611452	13758372	309403	292593	2724491	5290479	32568439	30213586
0	0	0	0	0	0	0	0
0	262	92179	164468	0	0	92179	164730
0	0	92179	164468	0	0	92179	164468
0	262	0	0	0	0	0	262
1172877	1380195	247522	234074	0	0	2119428	2464774
1166401	1380195	247522	234074	0	0	2112952	2464774
6476	0	0	0	0	0	6476	0
<b>14438575</b>	<b>12378439</b>	<b>154060</b>	<b>222987</b>	<b>2724491</b>	<b>5290479</b>	<b>30541190</b>	<b>27913542</b>
14445050	12378177	154059	222987	2724491	5290479	30547665	27913280
-6476	262	0	0	0	0	-6476	262
67378027	39852599	881148	993333	9146009	22106704	82823920	67520382
72009794	47762018	4405738	4966665	9146009	22106704	91381453	79711139
12525	12810	0	0	0	0	12525	12810
72022319	47774828	4405738	4966665	9146009	22106704	91393979	79723950
0	500	0	0	0	0	0	500
1413	1456	0	0	0	0	1413	1456
1413	1956	0	0	0	0	1413	1956
4644222	7915323	3524589	3973332	0	0	8480618	12192987
1483	8862	0	0	0	0	90853	12537
4645705	7924185	3524589	3973332	0	0	8571471	12205524
<b>67378027</b>	<b>39852099</b>	<b>881149</b>	<b>993333</b>	<b>9146009</b>	<b>22106704</b>	<b>82823921</b>	<b>67519882</b>
39852599	33736481	993333	766638	22106704	27397183	67520382	65296764
47762018	38007537	4966665	3833191	22106704	27397183	79711139	72923124
12810	12015	0	0	0	0	12810	12015
47774828	38019552	4966665	3833191	22106704	27397183	79723949	72935139
500	5054	0	0	0	0	500	5054
1456	1717	0	0	0	0	1456	1717
1956	6771	0	0	0	0	1956	6771
7915323	4288359	3973332	3066553	0	0	12192987	7626067
8862	1484	0	0	0	0	12537	19080
7924185	4289843	3973332	3066553	0	0	12205524	7645147
<b>39852599</b>	<b>33736480</b>	<b>993333</b>	<b>766638</b>	<b>22106704</b>	<b>27397183</b>	<b>67520382</b>	<b>65296763</b>
<b>41964003</b>	<b>18494058</b>	<b>41876</b>	<b>449682</b>	<b>-10236204</b>	<b>0</b>	<b>45844729</b>	<b>30136661</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 2 - CLAIMS INCURRED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Workmen Comp.	
	Current Year	Previous Year
<b>CLAIMS PAID</b>		
Direct Business	144195	178553
Direct - In India	144195	178553
Direct - Outside India	0	0
Add: Reinsurance Accepted	0	0
Add: Reinsurance Accepted - In India	0	0
Add: Reinsurance Accepted - Outside India	0	0
Less: Reinsurance Ceded	7210	14603
Less: Reinsurance Ceded - In India	7210	14603
Less: Reinsurance Ceded - Outside India	0	0
<b>Net Claims paid</b>	<b>136985</b>	<b>163950</b>
Net Claims paid - In India	136986	163950
Net Claims paid - Outside India	0	0
Add: Claims Outstanding at the end of the year	404031	414076
Add: Claims Outstanding Closing - Direct - In India	408510	433844
Add: Claims Outstanding Closing - Direct - Outside India	10521	10760
Add: Claims Outstanding at the end of the year - Direct	419031	444604
Add: Claims Outstanding Closing - RI Accepted - In India	0	0
Add: Claims Outstanding Closing - RI Accepted - Outside India	0	0
Add: Claims Outstanding at the end of the year - RI Accepted	0	0
Less: Claims Outstanding Closing - RI Ceded - In India	15001	30528
Less: Claims Outstanding Closing - RI Ceded - Outside India	0	0
Less: Claims Outstanding at the end of the year - RI Ceded	15001	30528
<b>Add: Claims Outstanding at the end of the Year - Net</b>	<b>404030</b>	<b>414076</b>
Less: Claims Outstanding at the beginning	414076	346225
Less: Claims Outstanding Opening - Direct - In India	433844	365263
Less: Claims Outstanding Opening - Direct - Outside India	10760	10093
Less: Outstanding claims at the beginning of the year - Direct	444604	375356
Less: Claims Outstanding Opening - RI Accepted - In India	0	0
Less: Claims Outstanding Opening - RI Accepted - Outside India	0	0
Less: Claims Outstanding at the beginning of the year - RI Accepted	0	0
Add: Claims Outstanding Opening - RI Ceded - In India	30528	29131
Add: Claims Outstanding Opening - RI Ceded - Outside India	0	0
Add: Claims Outstanding at the beginning of the year - RI Ceded	30528	29131
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>414076</b>	<b>346225</b>
<b>Claims Incurred (Net)</b>	<b>126939</b>	<b>231801</b>

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Personal Accident		Aviation		Engineering	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
2127970	1699401	3528095	1133607	3086643	3161208
2127970	1699401	3528095	1133607	3086643	3161208
0	0	0	0	0	0
28427	15006	70661	56662	409854	236348
28427	15006	59928	44155	406783	215074
0	0	10733	12507	3071	21274
412346	338364	3466517	1068330	1400906	1803395
319350	280054	1430156	453747	930866	1248440
92996	58310	2036361	614583	470040	554955
<b>1744051</b>	<b>1376043</b>	<b>132239</b>	<b>121939</b>	<b>2095591</b>	<b>1594161</b>
1837048	1434353	2157868	724015	2562560	2127842
-92996	-58309	-2025628	-602076	-466968	-533681
1418653	1222889	198583	144349	3582468	3902875
1720511	1506130	941752	3540186	11470843	13269765
0	0	0	0	0	0
1720511	1506130	941752	3540186	11470843	13269765
2648	17832	77473	85932	646131	835111
0	0	8215	19221	7538	26563
2648	17832	85688	105153	653669	861674
245428	262181	194696	2936621	5088388	6043470
59079	38892	634160	564369	3453656	4185093
304507	301073	828856	3500990	8542044	10228563
<b>1418652</b>	<b>1222889</b>	<b>198584</b>	<b>144349</b>	<b>3582468</b>	<b>3902876</b>
1222889	774364	144349	152434	3902875	3467430
1506130	1009518	3540186	451353	13269765	12079932
0	0	0	0	0	0
1506130	1009518	3540186	451353	13269765	12079932
17832	1066	85932	48392	835111	733620
0	0	19221	16323	26563	25077
17832	1066	105153	64715	861674	758697
262181	193534	2936621	331984	6043470	5672945
38892	42686	564369	31650	4185093	3698254
301073	236220	3500990	363634	10228563	9371199
<b>1222889</b>	<b>774364</b>	<b>144349</b>	<b>152434</b>	<b>3902876</b>	<b>3467430</b>
<b>1939814</b>	<b>1824568</b>	<b>186474</b>	<b>113854</b>	<b>1775183</b>	<b>2029607</b>

P. Hemamalini  
Director

M.N. Sarma  
Director





UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 2 - CLAIMS INCURRED (NET) FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Other Misc.	
	Current Year	Previous Year
<b>CLAIMS PAID</b>		
Direct Business	3245663	2226464
Direct - In India	3245663	2226464
Direct - Outside India	0	0
Add: Reinsurance Accepted	765899	243572
Add: Reinsurance Accepted - In India	702630	231809
Add: Reinsurance Accepted - Outside India	63269	11763
Less: Reinsurance Ceded	427418	512746
Less: Reinsurance Ceded - In India	307857	341754
Less: Reinsurance Ceded - Outside India	119561	170992
<b>Net Claims Paid</b>	<b>3584144</b>	<b>1957290</b>
Net Claims Paid - In India	3640435	2116519
Net Claims Paid - Outside India	-56292	-159229
Add: Claims Outstanding at the end of the year	4363004	1765535
Add: Claims Outstanding Closing - Direct - In India	12563660	2970377
Add: Claims Outstanding Closing - Direct - Outside India	0	0
Add: Claims Outstanding at the end of the year - Direct	12563660	2970377
Add: Claims Outstanding Closing - RI Accepted - In India	386490	328520
Add: Claims Outstanding Closing - RI Accepted - Outside India	63869	122860
Add: Claims Outstanding at the end of the year - RI Accepted	450359	451380
Less: Claims Outstanding Closing - RI Ceded - In India	4738684	1171320
Less: Claims Outstanding Closing - RI Ceded - Outside India	3912331	484902
Less: Claims Outstanding at the end of the year - RI Ceded	8651015	1656222
<b>Add: Claims Outstanding at the end of the year - Net</b>	<b>4363004</b>	<b>1765535</b>
Less: Claims Outstanding at the beginning	1765535	2448898
Less: Claims Outstanding Opening - Direct - In India	2970377	3525818
Less: Claims Outstanding Opening - Direct - Outside India	0	0
Less: Outstanding claims at the beginning of the year - Direct	2970377	3525818
Less: Claims Outstanding Opening - RI Accepted - In India	328520	428855
Less: Claims Outstanding Opening - RI Accepted - Outside India	122860	135529
Less: Claims Outstanding at the beginning of the year - RI Accepted	451380	564384
Add: Claims Outstanding Opening - RI Ceded - In India	1171320	1268926
Add: Claims Outstanding Opening - RI Ceded - Outside India	484902	372378
Add: Claims Outstanding at the beginning of the year - RI Ceded	1656222	1641304
<b>Less: Claims Outstanding at the beginning of the year - Net</b>	<b>1765535</b>	<b>2448898</b>
<b>Claims Incurred (Net)</b>	<b>6181613</b>	<b>1273927</b>

CONSOLIDATED FINANCIAL STATEMENTS  
SCHEDULE-2 - SEGMENTAL IN INDIA & OUTSIDE INDIA

S. Venkataraman  
Company Secretary

Bharat Bhushan Dash  
Chief Financial Officer

(₹ '000)

Liability		Health & Hosp.		Total Misc.	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
231632	762227	61553761	43992515	106486397	83367561
231632	762227	61553761	43992515	106486399	83367562
0	0	0	0	0	0
2831	-1324	0	0	1369850	714994
2831	-1324	0	0	1292777	669188
0	0	0	0	77073	45806
14255	439831	3659385	2221507	11507464	8863550
14209	439831	2457697	2199626	7580296	7442828
46	0	1201688	21881	3927168	1420722
<b>220208</b>	<b>321072</b>	<b>57894376</b>	<b>41771008</b>	<b>96348784</b>	<b>75219005</b>
220254	321072	59096064	41792889	100198879	76593922
-46	0	-1201688	-21881	-3850095	-1374915
1435995	945986	10628223	7080005	104854876	82996096
1495612	1215180	11121910	7452583	131104253	110099205
0	0	0	0	23046	23570
1495612	1215180	11121910	7452583	131127299	110122775
9645	1737	0	0	1122387	1269631
0	0	0	0	81036	170101
9645	1737	0	0	1203423	1439732
69261	270931	85884	372569	18917960	23280608
0	0	407803	10	8557884	5285802
69261	270931	493687	372579	27475844	28566410
<b>1435996</b>	<b>945986</b>	<b>10628223</b>	<b>7080004</b>	<b>104854878</b>	<b>82996097</b>
945986	843028	7080005	4816012	82996096	78145454
1215180	1156270	7452583	5125376	110099204	96636654
0	0	0	0	23570	22108
1215180	1156270	7452583	5125376	110122774	96658762
1737	13502	0	0	1269632	1230490
0	0	0	0	170101	178645
1737	13502	0	0	1439733	1409135
270931	326744	372569	303088	23280608	15752421
0	0	10	6276	5285802	4170322
270931	326744	372579	309364	28566410	19922743
<b>945986</b>	<b>843028</b>	<b>7080004</b>	<b>4816012</b>	<b>82996097</b>	<b>78145154</b>
<b>710218</b>	<b>424030</b>	<b>61442595</b>	<b>44035000</b>	<b>118207565</b>	<b>80069948</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

**UNITED INDIA INSURANCE COMPANY LIMITED**  
**Registration No. : 545**  
**SCHEDULE - 3 - COMMISSION FOR THE YEAR ENDED 31ST MARCH 2017**  
**SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Fire	
	Current Year	Previous Year
<b>COMMISSION</b>		
Direct Business	1013485	820142
<b>TOTAL (A)</b>	<b>1013485</b>	<b>820142</b>
Add: Commission on Reinsurance Accepted	281858	278337
Add: Commission on Reinsurance Accepted - In India	243871	237423
Add: Commission on Reinsurance Accepted -Outside India	37987	40914
Less: Commission on Reinsurance Ceded	444919	418013
Less: Commission on Reinsurance Ceded - In India	292209	272177
Less: Commission on Reinsurance Ceded - Outside India	152710	145836
<b>Commission (Net)</b>	<b>850424</b>	<b>680466</b>
Commission (Net) - In India	965147	785388
Commission (Net) - Outside India	-114724	-104922
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:		
Agents - In India	619157	465439
Agents	619157	465439
Brokers	387080	337221
Corporate Agency	7248	17482
<b>TOTAL (B)</b>	<b>1013485</b>	<b>820142</b>

CONSOLIDATED FINANCIAL STATEMENTS  
 SCHEDULE-3 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
 Company Secretary

**Bharat Bhushan Dash**  
 Chief Financial Officer

(₹ '000)

Marine Cargo		Marine Hull		Marine Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
295080	272571	33443	47852	328523	320423
<b>295080</b>	<b>272571</b>	<b>33443</b>	<b>47852</b>	<b>328523</b>	<b>320423</b>
297	-882	10817	31305	11113	30423
0	0	10343	30281	10343	30280
297	-882	474	1024	770	143
23158	29905	43527	93978	66684	123883
19218	19558	17148	18643	36365	38201
3940	10347	26379	75335	30319	85682
<b>272219</b>	<b>241784</b>	<b>733</b>	<b>-14821</b>	<b>272952</b>	<b>226963</b>
275861	253013	26639	59489	302500	312502
-3643	-11229	-25905	-74310	-29549	-85539
187295	154029	12439	10801	199734	164830
187296	154029	12439	10801	199734	164830
107242	117676	21004	36958	128246	154634
542	866	0	93	543	959
<b>295080</b>	<b>272571</b>	<b>33443</b>	<b>47852</b>	<b>328523</b>	<b>320423</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 3 - COMMISSION FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Motor OD	
	Current Year	Previous Year
COMMISSION		
Direct Business	1872672	1298429
<b>TOTAL (A)</b>	<b>1872672</b>	<b>1298429</b>
Add: Commission on Reinsurance Accepted	0	0
Add: Commission on Reinsurance Accepted - In India	0	0
Add: Commission on Reinsurance Accepted -Outside India	0	0
Less: Commission on Reinsurance Ceded	151010	129118
Less: Commission on Reinsurance Ceded - In India	151010	129118
Less: Commission on Reinsurance Ceded - Outside India	0	0
<b>Commission (Net)</b>	<b>1721662</b>	<b>1169311</b>
Commission (Net) - In India	1721663	1169311
Commission (Net) - Outside India	0	0
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:		
Agents - In India	1639354	1132327
Agents	1639354	1132327
Brokers	235598	160074
Corporate Agency	-2280	6028
<b>TOTAL (B)</b>	<b>1872672</b>	<b>1298429</b>

CONSOLIDATED FINANCIAL STATEMENTS  
SCHEDULE-3 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Motor TP		Motor DR Pool		Motor TP Pool		Motor Total	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
0	0	0	0	0	0	1872672	1298429
<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1872672</b>	<b>1298429</b>
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
101228	73543	0	0	0	0	252237	202659
101228	73543	0	0	0	0	252238	202661
0	0	0	0	0	0	0	0
<b>-101228</b>	<b>-73543</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1620434</b>	<b>1095768</b>
-101228	-73543	0	0	0	0	1620435	1095768
0	0	0	0	0	0	0	0
0	0	0	0	0	0	1639354	1132327
0	0	0	0	0	0	1639354	1132327
0	0	0	0	0	0	235598	160074
0	0	0	0	0	0	-2280	6028
<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1872672</b>	<b>1298429</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 3 - COMMISSION FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Workmen Comp.	
	Current Year	Previous Year
<b>COMMISSION</b>		
Direct Business	96069	91432
<b>TOTAL (A)</b>	<b>96069</b>	<b>91432</b>
Add: Commission on Reinsurance Accepted	0	0
Add: Commission on Reinsurance Accepted - In India	0	0
Add: Commission on Reinsurance Accepted - Outside India	0	0
Less: Commission on Reinsurance Ceded	6230	6782
Less: Commission on Reinsurance Ceded - In India	6230	6782
Less: Commission on Reinsurance Ceded - Outside India	0	0
<b>Commission (Net)</b>	<b>89839</b>	<b>84650</b>
Commission (Net) - In India	89840	84650
Commission (Net) - Outside India	0	0
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:		
Agents - In India	84634	75438
Agents	84634	75438
Brokers	10935	15455
Corporate Agency	500	539
<b>TOTAL (B)</b>	<b>96069</b>	<b>91432</b>

CONSOLIDATED FINANCIAL STATEMENTS  
SCHEDULE-3 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Personal Accident		Aviation		Engineering	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
270782	231277	13083	9416	273844	298979
<b>270782</b>	<b>231277</b>	<b>13083</b>	<b>9416</b>	<b>273844</b>	<b>298979</b>
2551	3279	9414	6251	94087	105925
2551	3279	1161	4322	92251	101275
0	0	8253	1929	1836	4650
144861	119569	34733	23214	247084	344372
114967	95019	33491	21984	149052	211777
29894	24550	1242	1230	98032	132595
<b>128472</b>	<b>114987</b>	<b>-12236</b>	<b>-7547</b>	<b>120847</b>	<b>60532</b>
158367	139537	-19249	-8247	217045	188477
-29894	-24550	7012	700	-96197	-127945
192338	146097	299	194	104549	95317
192338	146097	299	194	104549	95317
75550	82141	12784	9222	168947	202340
2894	3039	0	0	348	1322
<b>270782</b>	<b>231277</b>	<b>13083</b>	<b>9416</b>	<b>273844</b>	<b>298979</b>

P. Hemamalini  
Director

M.N. Sarma  
Director





UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

**SCHEDULE - 3 - COMMISSION FOR THE YEAR ENDED 31ST MARCH 2017  
SEGMENTAL IN INDIA & OUTSIDE INDIA**

Particulars	Other Misc.	
	Current Year	Previous Year
<b>COMMISSION</b>		
Direct Business	873429	588443
<b>TOTAL (A)</b>	<b>873429</b>	<b>588443</b>
Add: Commission on Reinsurance Accepted	216419	99863
Add: Commission on Reinsurance Accepted - In India	216262	99327
Add: Commission on Reinsurance Accepted - Outside India	157	536
Less: Commission on Reinsurance Ceded	616479	162610
Less: Commission on Reinsurance Ceded - In India	277254	137533
Less: Commission on Reinsurance Ceded - Outside India	339225	25077
<b>Commission (Net)</b>	<b>473369</b>	<b>525696</b>
Commission (Net) - In India	812437	550237
Commission (Net) - Outside India	-339068	-24541
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:		
Agents - In India	703266	529894
Agents	703266	529894
Brokers	126601	17964
Corporate Agency	43562	40585
<b>TOTAL (B)</b>	<b>873429</b>	<b>588443</b>

CONSOLIDATED FINANCIAL STATEMENTS  
SCHEDULE-3 - SEGMENTAL IN INDIA & OUTSIDE INDIA

**S. Venkataraman**  
Company Secretary

**Bharat Bhushan Dash**  
Chief Financial Officer

(₹ '000)

Liability		Health & Hosp.		Total Misc.	
Current Year	Previous Year	Current Year	Previous Year	Current Year	Previous Year
115569	102870	3127114	2543287	6642562	5164133
<b>115569</b>	<b>102870</b>	<b>3127114</b>	<b>2543287</b>	<b>6642562</b>	<b>5164133</b>
1185	699	0	0	323656	216017
1185	699	0	0	313410	208902
0	0	0	0	10246	7115
13726	10489	511584	284364	1826935	1154061
11856	9738	171109	278531	1016198	964026
1870	751	340475	5833	810737	190035
<b>103028</b>	<b>93080</b>	<b>2615530</b>	<b>2258923</b>	<b>5139283</b>	<b>4226089</b>
104897	93831	2956005	2264756	5939775	4409009
-1870	-751	-340475	-5833	-800491	-182920
57354	47335	1515901	1156520	4297695	3183123
57354	47335	1515901	1156520	4297695	3183123
57803	54979	1560212	1342185	2248429	1884359
412	556	51001	44582	96438	96651
<b>115569</b>	<b>102870</b>	<b>3127114</b>	<b>2543287</b>	<b>6642562</b>	<b>5164133</b>

P. Hemamalini  
Director

M.N. Sarma  
Director



UNITED INDIA INSURANCE COMPANY LIMITED

UNITED INDIA INSURANCE COMPANY LIMITED

Registration No. : 545

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2017

(₹ '000)

Particulars	Current Year	Previous Year
<b>I. Cash Flow from Operating Activities</b>		
Premium received from policyholders, including advance receipts, net of coinsurance	174,441,549	134,934,744
Other Receipts	331,664	160,447
Payments to reinsurers, net of commission and claims	7,331,591	(1,853,924)
Payments to coinsurers, net of claims recovery	(12,092,270)	(14,883,143)
Payments of claims	(118,269,231)	(96,629,273)
Payments of commission and brokerage	(7,896,243)	(6,276,648)
Payments of other operating expenses	(26,367,784)	(32,874,773)
Preliminary & Pre-operative Expenses	-	-
Deposits, advances and staff loans	20,831	(17,403)
Income taxes paid/refund (net)	(803,026)	(1,165,474)
Service tax paid/refund (net)	1,964	405,186
Other payments/collections (net)	(9,046,216)	(1,452,323)
Gain/Loss on Foreign Exchange Fluctuations	428	16,134
Cash flow before extraordinary activities	7,653,257	(19,636,449)
Extraordinary Activities	-	-
Cash flow after Extraordinary Activities	7,653,257	(19,636,449)
Net Cash Flow from the Operating Activities	7,653,257	(19,636,449)
<b>II. Cash Flow from the Investing Activities</b>		
Purchase of fixed assets	(651,394)	(611,831)
Proceeds from sale of fixed assets	47,430	50,141
Purchase of investments	(33,712,982)	(274,542,510)
Loans Disbursed	-	-
Sale Value of Investments	16,492,606	275,889,572
Repayments Received	12,237,848	-
Rents/Interests/Dividends received	14,873,428	15,382,368

Investments in money market instruments and in liquid mutual funds	(8,850,400)	-
Expenses relating to investments	(19,635)	(30,299)
Other payments/collections (net)	(11,428)	(204)
Net Cash Flow from the Investing Activities	405,472	16,137,236
<b>III. Cash Flow from the Financing Activities</b>		
Proceeds from issuance of share capital	0	0
Proceeds from borrowing	0	0
Repayments of borrowing	0	0
Interest/Dividends paid	(806,170)	(733,955)
Dividend paid to minority shareholders of subsidiary and dividend tax on dividend paid by subsidiary	(1833)	(808)
<b>Net Cash Flow from the Financing Activities</b>	<b>(808,003)</b>	<b>(734,763)</b>
IV. Effect of foreign exchange rates on cash and cash equivalents (net)	(21,737)	-
Net increase in Cash and Cash Equivalents	7,228,990	(4,233,976)
Cash and Cash Equivalents at the beginning of the year	11,942,500	16,176,476
Cash and Cash Equivalents at the end of the year	19,171,490	11,942,500

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai**

Directors

For and on behalf of Board

**P. HEMAMALINI**    **M. N. SARMA**  
Director                      Director

**BHARAT BHUSHAN DASH**  
Chief Financial Officer

**S. VENKATARAMAN**  
Company Secretary

Vide our report of date attached

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851

## SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENTS AS ON 31ST MARCH 2017

### I. SIGNIFICANT ACCOUNTING POLICIES

#### 1. PRINCIPLES OF CONSOLIDATION

A. The consolidated financial statements relate to United India Insurance Company Limited the holding company and its subsidiary company and associates (together referred as “the company”). The consolidated financial statements have been prepared on the following basis:

1. The financial statements of the Company and its subsidiary company are combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after fully eliminating intra-group balances and intra-group transactions in accordance with Accounting Standard (AS) 21 - “Consolidated Financial Statements”
2. The difference between the cost of investment in the subsidiaries, over the net assets at the time of acquisition of shares in the subsidiaries is recognised in the financial statements as Goodwill or Capital Reserve, as the case may be.
3. The difference between the proceeds from disposal of investment in subsidiaries and the carrying amount of its assets less liabilities as of the date of disposal is recognised in the consolidated Statement of Profit and Loss being the profit or loss on disposal of investment in subsidiary.
4. Minority Interest’s share of net profit of consolidated subsidiary for the year is identified and adjusted against the income of the group in order to arrive at the net income attributable to shareholders of the Company.
5. Minority Interest’s share of net assets of consolidated subsidiary is identified and presented in the consolidated balance sheet separate from liabilities and the equity of the Company’s shareholders.
6. Investment in Associate Companies has been accounted under the equity method as per Accounting Standard (AS) 23 - “Accounting for Investments in Associates in Consolidated Financial Statements”.

7. The Company accounts for its share in change in net assets of the associates, post-acquisition, after eliminating unrealised profits and losses resulting from transactions between the Company and its associates to the extent of its share, through its Statement of Profit and Loss to the extent such change is attributable to the associates’ Profit or Loss through its reserves for the balance, based on available information.

8. The difference between the cost of investment in the associates and the share of net assets at the time of acquisition of shares in the associates is identified in the financial statements as Goodwill or Capital Reserve as the case may be.

9. As far as possible, the consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented in the same manner as the Company’s separate financial statements, except for India International Insurance Pte Ltd., an associate have been prepared in accordance with Singapore Financial Reporting Standards (FRS) as required by the Singapore Companies Act, Cap. 50. As compared to Accounting policy of the company the material difference are with respect to :

A) Reserves for unexpired risks, the accounting policy followed by Associate

Reserves for unexpired risks comprises the sum of unearned premium reserves and premium deficiency reserves. Premium deficiency reserves are derived using actuarial methods on loss statistics and are recognised when the expected value of claims and expenses attributable to the unexpired periods of policies in force at the balance sheet date for any line of business exceeds the unearned premium reserves.

The unearned premium reserves are computed on the following basis:

- i) 365th method for all direct and facultative reinsurance classes of business other than marine cargo, for which 25% is applicable;

- (ii) in the case of all classes of treaty reinsurance business, other than marine cargo, 40% of the premiums and for marine cargo, 25% of the premiums; and
- (iii) the actual acquisition cost is taken into account in the computation in respect of direct and facultative reinsurance business, except for marine cargo.

b) Deferred acquisition costs

Commission and other acquisition costs incurred during the financial period that vary with and are related to securing new insurance contracts and/or renewing existing insurance contracts, but which relates to subsequent financial periods, are deferred to the extent that they are recoverable out of future revenue margins. Deferred acquisition costs ("DAC") are calculated using the 365th method on actual commission. All other acquisition costs are recognised as an expense when incurred.

An impairment review is performed at each reporting date and, if required, the carrying value is written down to the recoverable amount.

10. The financial statements of the subsidiary and associates used in the consolidation are drawn up to the same reporting date as that of the Company i.e. 31st March, 2017, except for the India International Insurance Pte Ltd an associate for which financial statements as on reporting date are not available. These have been consolidated based on latest available financial statements.

- B. The list of subsidiary company, and associates which are included in the consolidation and the company holdings therein are as under:

Name of the Company	Ownership in %	Country of Incorporation
<b>Subsidiary company</b>		
Zenith securities and Investments Ltd	69.45%	India
<b>Associates</b>		
India International Insurance Pte Ltd	20.00%	Singapore
Health Insurance TPA of India Limited	23.75%	India

2. ACCOUNTING CONVENTION:

The financial statements are prepared under the historical cost convention in accordance with the accounting principles prescribed by The Insurance Regulatory and Development Authority Of India (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, the Insurance Act, 1938, the Insurance Regulatory and Development Authority Act, 1999, Orders / Circulars / Notifications issued by Insurance Regulatory and Development Authority of India (IRDAI) from time to time, the applicable Accounting Standards notified under Section 133 of the Companies Act, 2013 read with rule 7 of the Companies (Accounts) Rules, 2014.

3. USE OF ESTIMATES:

The preparation of financial statements in conformity with the generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenue and expenses and disclosure of contingent liabilities as of the date of the financial statements. The estimates and assumptions used in the accompanying financial statements are based upon the management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from estimates and assumptions used in preparing these financial statements.

4. SHAREHOLDERS'/POLICYHOLDERS' FUNDS:

4.1. Shareholders' funds consists of Share Capital plus all Reserves and Surplus(except Revaluation reserve and fair value change account) net of accumulated losses and Miscellaneous expenditure to the extent not written off as at the balance sheet date.

4.2. Policyholders' funds consists of:

- a) outstanding claims including Incurred but not Reported (IBNR) and Incurred but not enough reported (IBNER);
- b) Unearned Premium Reserve;
- c) Premium Deficiency Reserve; if any
- d) Catastrophe Reserve, if any; and
- e) Other Liabilities net off Other Assets



Other Liabilities in point (e) above, comprise of (i) Premium received in advance (ii) Unallocated premium (iii) Balance due to Other Insurance companies (iv) Due to other members of a pool such as third party pool; Terrorism pool; etc (v) Sundry creditors(due to policyholders).

Other Assets in point(e) above, comprise of (i) Outstanding premium (ii) due from other entities carrying on insurance business including Re insurers(iii) balance with Pool such as Third Party Pool; Terrorism Pool; etc.

## 5. PREMIUM:

### 5.1 Direct Business:

5.1.1 Premium income is recognized on assumption of risk and adjusted for increase or decrease in reserve for unearned premium, calculated as per 5.3 below.

5.1.2 Premium refunds are accounted on the basis of endorsements passed during the year.

### 5.2 Reinsurance:

5.2.1 Premium income is recognized based on the returns received from foreign reinsurance companies received upto 31st March

5.2.2 Premium Income in respect of Indian Reinsurers is recognized based on returns received upto finalization of accounts of the relevant accounting year. Wherever returns are not received upto finalization of accounts, the same has been estimated.

5.2.3 Premium on cessions are recognized on the basis of the premium underwritten by the operating offices. Wherever full technical particulars are not available, reinsurance cessions are estimated on the basis of information available.

5.2.4 Pool Acceptances/ Cessions: Premium, Claims, Service charges, Investment income and expenses in respect of Terrorism Pool retro and Motor TP Pool / Declined Pool retro are accounted as per the statements received from GIC (Pool Administrator) upto finalisation of accounts. Premium, Claims, Service charges and expenses of our cessions in respect of Terrorism Pool / Motor TP Pool / Declined Pool are accounted upto 31st March.

### 5.3 Reserve For Unexpired Risk:

Reserve for unexpired risk is made on the amount representing that part of net premium written which is attributable to, and allocated to the succeeding accounting periods at 50% of net premium, except in the case of Marine Hull business, Nuclear Pool and Terrorism(Fire and Engineering), where it is made at 100% of net premium.

## 6. CLAIMS:

### 6.1 Direct Business:

- a. Claims are recognized as and when intimated
- b. All expenses directly attributable to claims including exchange fluctuations gains / losses are accounted as part of claims
- c. Outstanding claims at the year-end:-
  - Estimated Liability for outstanding claims at the year-end are provided on the basis of survey reports, advices of Leaders, past experience, other applicable laws, information provided by clients and other sources upto the date of finalization of accounts
  - In respect of unidentified motor third party claims outstanding for more than one year, provision is made at the rate of 100% of the estimated liability. In other cases provision is made at the rate of 1/3rd of the estimated liability.

### 6.2 Reinsurance:

- a. Claims are recognized as and when intimated
- b. Liability for outstanding claims in respect of Inward Acceptances (Indian) is based on returns received up to finalization of accounts. Liability for outstanding claims in respect of Inward Acceptances (Foreign) is based on returns received up to 31st March. Wherever returns are not received upto finalization of accounts, the same has been estimated on actuarial valuation.

### 6.3 IBNR/IBNER:

Claims Incurred but Not Reported (IBNR) and Incurred But Not Enough Reported (IBNER) is made on the basis of actuarial valuation.

#### 6.4 Salvage and Claim related Recoveries:

Recoveries under claims and disposal of salvage are accounted on realisation and are credited to claims.

### 7. EXPENSES OF MANAGEMENT:

#### 7.1 Apportionment of expenses:

Expenses of Management are apportioned to the Revenue Accounts on the basis of gross direct premium plus reinsurance accepted, giving weightage of 75% for Marine business and 100% for Fire and Miscellaneous business. Expenses relating to policy stamps and reinsurance are directly taken to respective Revenue Accounts. Expenses relating to Investment, such as safe custody, collection of interest/dividend bank charges etc., are apportioned between Revenue Accounts and Profit and loss Account based on policyholders' and shareholders' funds as on the Balance Sheet date.

7.1.1 Sundry credit balances not pertaining to policyholders' balances are written back to profit and loss account.

#### 7.2 Depreciation:

7.2.1 Depreciation on fixed assets is charged on written down value method based on useful life of the Assets and considering residual value upto 5% of original cost as per Schedule II to the Companies Act, 2013.

7.2.2 Cost of Lease Hold properties is amortised over the period of Lease

#### 7.3 Employee Benefits:

##### 7.3.1 Short-term employee benefits:

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees is recognized during the period when the employee renders the service.

##### 7.3.2 Post-Employment benefit Plans:

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

For defined benefit schemes, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognized in full in the Profit and Loss account for the period in which they occur. Past service cost is recognized immediately to the extent that the benefits are already vested, and

otherwise is amortized on straight-line basis over the average period until the benefits become vested.

### 8. TRANSLATION/CONVERSION OF FOREIGN CURRENCIES:

8.1 Items of income and expenditure, Monetary items as at the Balance Sheet date of foreign branch and foreign currency transactions in Indian operations are translated as under:

8.1.1 Items of income and expenditure at the quarterly average rates.

8.1.2 Monetary items as at the Balance Sheet date are converted at the exchange rates prevailing at that date.

8.2 Exchange differences on account of translation of the balances relating to foreign branch (non-integral) is accumulated in a Foreign Currency Translation Reserve until the closure of the operation. On the closure of this non-integral foreign operation, the cumulative amount of the exchange differences which have been deferred will be recognized as income or as expenses in the year of such closure.

8.3 The difference in translation arising out of foreign currency transaction in Indian operations is recognized in the relevant Revenue accounts / Profit and Loss Account as applicable.

### 9. LOANS & INVESTMENT:

9.1 Purchase and sale of shares, bonds & debentures are accounted for on the date of contract (trade date).

9.2 The cost of investment includes Securities Transaction Tax (wherever applicable), premium on acquisition and other direct expenses incurred for the acquisition of the investment and is net of commission/fee earned thereon.

9.3 Equity shares are classified as Long Term Investments. Investments maturing within 12 months from the Balance Sheet date are classified as Short Term Investments except in respect of Equity Non performing Investments. All other investments are classified as Long Term Investments.





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- 9.4 Money market instruments such as Certificate of Deposit, Commercial Papers and CBLO which are discounted at the time of contract, are accounted at their discounted value.
- 9.5 Investments in debt securities including Government Securities and redeemable Preference Shares are shown at cost subject to amortisation. The premium, based on weighted average cost is amortized for the period from the date of purchase of the instrument till the end of the financial year preceding the year of maturity/ redemption, by considering put/call option, if any.
- 9.6 Investments in Equity shares that are actively traded are valued at the last quoted closing price on NSE (Primary Exchange) as on Balance Sheet date. However, in case of any stock not being listed/ not traded in NSE, Equity shares will be valued based on last quoted closing price in BSE (Secondary Exchange) as on the Balance Sheet date. Investments in Equity shares of companies outside India that are quoted and actively traded are valued at last quoted price at London Stock Exchange as on the Balance Sheet date. The unrealised gains/losses are recognised in Fair Value Change account.
- 9.7 Investments in Unlisted/Thinly traded equity shares including shares held in companies incorporated outside India are valued at cost and provision is made for diminution in value of such investments when break-up value is lower than the cost. In case the break-up value is negative, provision is made @ 100% of book value.
- 9.8 a) Investment in units of Mutual funds, are valued at Net Asset Value as at the Balance Sheet date as declared by the funds and unrealized gains / losses are recognized in Fair Value Change Account.
- b) Investments in Venture Capital Funds/ Alternative Investment funds(VCF/AIF) are valued at cost. Provision is made for diminution in value of such investments where Net Asset Value as at the Balance Sheet date is lower than cost. Wherever Net Asset Value as on Balance sheet date is not available or where the term of the fund has expired, provision shall be made on the Book Value in the following manner:

### A. In Case of Non Availability of Latest NAV:

	Provision: Where NAV < Book Value	Provision: Where NAV > Book Value
Upto 1 Year	Difference between Book Value and NAV	Nil
Upto 2 years	Difference between Book Value and NAV or 10% of Book Value whichever is higher	10% of Book Value
Upto 3 years	Difference between Book Value and NAV or 20% of Book Value whichever is higher	20% of Book Value
Upto 4 years	Difference between Book Value and NAV or 50% of Book Value whichever is higher	50% of Book Value
Above 4 years	100% of Book Value	100% of Book Value

### B. After expiry of Term of Fund:

	Provision
Upto 1 year	50%
Beyond 1 year	100%

## 9.9 Impairment

9.9.1 Impairment is recognized in respect of equity shares of companies which have been continuously incurring losses during three immediately preceding years and the capital of which has been partially or fully eroded, or where the audited annual accounts for the three immediately preceding years are not available.

9.9.2 Investments are written down as under:

1. Equity shares which are actively traded are written down to their market value.
2. Equity shares other than actively traded, are written down to the break up value and where the break up value is negative, are written down to ₹1/- per company.

9.9.2.1 Any reversal of impairment loss, earlier recognized in Revenue/Profit & Loss account,

- (a) in respect of Actively Traded Equity shares- shall be recognized in the Revenue/Profit & Loss account
  - i) if the accumulated losses are completely wiped out and
  - ii) The company has shown net profit for three immediately preceding years.

(b) in respect of other than Actively traded equity shares, shall be recognized in the Revenue/Profit & Loss account, on realization

9.9.3 The Company follows the prudential norms prescribed by the Insurance Regulatory and Development Authority of India / Related RBI guidelines that apply to Companies and Financial Institutions as regards asset classification, recognition of income and provisioning pertaining to loans/ advances/ debentures.

9.9.4 In respect of preference shares other than those in the nature of advances, provision for permanent diminution is made to the extent of 100%. The permanent diminution is reckoned as follows:

- a. The preference dividend is not paid for three consecutive years (or)
- b. The maturity proceeds have not been received for three consecutive years (or)
- c. The company has incurred losses in three immediately preceding years and the capital of which has been partially or fully eroded (or)
- d. Where the audited annual accounts for the three immediately preceding years are not available

9.10 Profit or Loss on realization/sale of investment is computed by taking weighted average book value of each investment.

9.11 Dividend income (other than interim dividend) is accounted for as income in the year of declaration. Interim dividends, dividend on Equity held outside India and dividend on Preference Shares are accounted on receipt basis. Income from shares and debentures, which are under objection / pending delivery, is accounted for on receipt basis.

9.12 Revenue with respect to Venture Capital Funds is recognised on Receipt basis.

9.13 Amounts received towards compensation for future loss of interest is recognized as income only to the extent attributable to the accounting year and the balance is kept in interest received in advance account for apportionment in the relevant years.

9.14 Investment income, profit/loss on sale/realisation of investment, expenditure relating to investments, amortisation of premium on investments, amount written off/written down in respect of depreciated investments, provision for non performing investment/diminution in value are apportioned to Revenue accounts and Profit & Loss account on the basis of Policyholders' Fund and Shareholders' Fund as on the Balance Sheet date as per the IRDAI Regulation.(Circular IRDA/F&A/CIR/CPM/056/03/2016 dated April 04, 2016).



Policyholders' funds and Shareholders' funds are defined at 4.1 & 4.2.

- 9.15 The investments pertaining to shareholders' and policyholders' are segregated as on the Balance Sheet date as per the IRDAI Regulation. (Circular IRDA/F&A/CIR/CPM/056/03/2016 dated April 04, 2016). Policyholders' funds and Shareholders' funds are defined at 4.1 & 4.2.

#### 10. a) FIXED ASSETS:

Fixed assets are stated at cost of acquisition less accumulated depreciation. Direct costs are capitalized till the assets are ready to be put to use. These costs include freight, installation costs, duties, taxes and other allocated expenses. Further any trade discounts and rebates are deducted in arriving at the cost

#### b) INTANGIBLE ASSETS:

Intangible Assets are stated at cost of development / acquisition less accumulated amortisation. The same is amortised over a period of three years on straight line basis. Software development / acquisition costs, except those which meet the recognition criteria as laid down in Accounting Standard 26 (AS 26), are charged to revenue

#### 11. TAXATION.

- 11.1 Income tax expense comprises current tax (i.e amount of tax for the period determined in accordance with the income-tax law) and deferred tax charge or credit (reflecting the tax effects of timing differences between the accounting income and taxable income for the period). The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognized using the tax rates that have been enacted or substantively enacted as on the balance sheet date.
- 11.2 Provision for current tax is made after due consideration of the applicable judicial pronouncements and opinions from the company's counsel

- 11.3 Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognized as an asset in the Balance Sheet when it is probable that future economic benefit associated with it will flow to the Company

- 11.4 Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future. In the case of unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognized only to the extent there is virtual certainty that the deferred tax assets can be realized. Deferred tax assets are reviewed as at each balance sheet date

#### 12. Lease charges

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases. Operating lease payments are recognized as an expense in the statement of profit and loss on a straight-line basis over the lease term. All lease agreement are cancellable at the option of the company.

#### 13. PROVISIONS AND CONTINGENCIES (CLAIMS OTHER THAN THOSE UNDER POLICIES)

- 13.1 The Company creates provision based on a reliable estimate for the present obligation of a past event that might cause outflow of resources in future
- 13.2 Disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may or may not require an outflow of resources.
- 13.3 Contingent assets are neither recognized nor disclosed in the financial statements.

## II. NOTES TO ACCOUNTS: CONSOLIDATED FINANCIAL STATEMENTS

### 1. List of entities consolidated and their respective share of Net Assets and Profit/Loss-

Name of the entity	Net Assets, i.e., total assets minus total liabilities				Share in profit or loss			
	As % of consolidated net assets	Amount (₹ in thousands)	As % of consolidated net assets	Amount (₹ in thousands)	As % of consolidated profit or loss	Amount (₹ in thousands)	As % of consolidated profit or loss	Amount (₹ in thousands)
	2016-17		2015-16		2016-17		2015-16	
<b>Parent :</b>								
United India Insurance Company Limited	95.30%	94849402.74	95.66%	98507961.00	101.23%	-19158368.00	87.86%	2169639.00
<b>Subsidiary:</b>								
<b>Indian</b>								
1. Zenith securities and Investments Ltd	0.54%	535583.26	0.45%	463253.00	-0.08%	16010.00	0.34%	8308.00
Minority Interests in subsidiary	-0.05%	-49938.00	0.20%	203778.00	0.03%	-4891.00	-0.10%	-2538.00
<b>Associates (Investment as per the equity method)</b>								
<b>Indian</b>								
1. Health Insurance TPA of India Limited	0.12%	117063.00	0.13%	137391.00	0.05%	-8873.00	-0.18%	4393.00
<b>Foreign</b>								
1. India International Insurance Pte Ltd*	4.09%	4073388.00	3.56%	3667537.00	-1.23%	230357.00	12.08%	298362.00
<b>Total</b>	<b>100.00%</b>	<b>99525499.00</b>	<b>100.00%</b>	<b>102979920.00</b>	<b>100.00%</b>	<b>-18925764.00</b>	<b>100.00%</b>	<b>2469378.00</b>

### Consolidated profit for the year

(₹ in thousands)

Profit attributable to:	2016-17	2015-16
Owners of the company	(18925764)	2469378
Minority Interests	4891	2538

\*Note : Financial Statements of India International Pte. Ltd. as on reporting date are not available. Latest Available Financial Statements are for the period ending 31<sup>st</sup> December 2016.

## 2. Impact of change in Accounting Policies:

### Existing Policy:

Investments in Venture Capital Funds are valued at cost. Provision is made for diminution in value of such investments where Net Asset Value as at the Balance sheet date is lower than cost. Wherever the Net Asset Value as on Balance Sheet date is not available, latest available Net Asset Value is considered.

### Revised Policy:

Investments in Venture Capital Funds/ Alternate Investments funds (VCF/AIF) are valued at cost.

Provision is made for diminution in value of such Investments where Net Asset Value as at the Balance Sheet date is lower than cost. Wherever the Net Asset Value as on Balance Sheet date is not available or where the term of the fund has expired. Provision is made on the Book Value in the following Manner:

#### A. In case of Non- Availability of Latest NAV:

	Provision: Where NAV < Book Value	Provision: Where NAV > Book Value
Upto 1 year	Difference between Book Value and NAV	NIL
Upto 2 years	Difference between Book Value and NAV or 10% of Book Value whichever is higher	10% of Book Value
Upto 3 years	Difference between Book Value and NAV or 20% of Book Value whichever is higher	20% of Book Value
Upto 4 years	Difference between Book Value and NAV or 50% of Book Value whichever is higher	50% of Book Value
Above 4 years	100% of Book Value	100% of Book Value

#### B. After expiry of Term of Fund:

	Provision
Upto 1 year	50%
Beyond 1 year	100%

#### Impact on accounts:

Increase in Provision due to change in Accounting Policy is ₹ 156700 thousands.

**3. Contingent Liability :**

(₹ in thousands)

Particulars	31.03.2017	31.03.2016
On partly paid investments	800	800
Claims other than those under policies, not acknowledged as debts	1079043	2362032
Underwriting commitments outstanding(in respect of shares and securities)	0	0
Guarantees given by or on behalf of the Company	0	0
Statutory demands / liabilities in dispute, not provided for	3463943	4887659
Reinsurance obligations to the extent not provided for in accounts	0	0
Others (to be specified)	950	950

**Note 1 :** The Income Tax authorities have suo-moto adjusted the refund due to the company amounting to ₹ 2585739 thousands (₹ 1716961 thousands).

The Service Tax authorities have suo-moto adjusted the refund due to the company amounting to ₹ 796403 thousands (₹ 784200 thousands).

**Note 2 :** Sundry Creditors for Expenses includes ₹ 205 thousands amount payable since 01/02/2003. The landlord, Sir Homi Mehta Trust, had sent the notice for the eviction of the premises occupied by the subsidiary Company and had also filed the suit in the Court of Small Causes mainly for the eviction. In the said suit, the landlord, had prayed for the interim relief of ₹ 110/- per sq. feet per month or at such rates as the Hon. Court may deem fit after enquiry under Order 20 Rule 12 (O. 20 R. 12) of the code of Civil Procedure.

The trial court decreed and ordered eviction from the suit premises. On appeal before the Small Causes Court the judgement of the trial court was set aside in July 2008. However, thereafter landlord has filed a Civil Revisionary Application against the judgement in the Bombay High Court, which is pending. The Small Causes Court has also ordered for an enquiry in terms of O. 20 R. 12 for manse profit, which is pending. In view of this the manse profit is not quantifiable at this stage and not provided for the same.

**4. (a) Encumbrances to Assets of the Company within and outside India :**

(₹ in thousands)

Particulars	31.03.2017	31.03.2016
Deposits towards margin money for issue of letters of credit / bank guarantee	7000	7000
Deposits made in court as per orders /attachments of bank accounts for claims	14940	12824
Deposits made to comply with Overseas Statutory requirements	0	0
10.70% GOI 2020 deposited with Clearing Corporation of India for CBLO operation – FV ₹ 10000 thousands	11175	10213

4 (b) Investments / Deposits made in accordance with statutory requirements : NIL

4 (c) Advances and Deposits includes:

- i. ₹ 50000 thousands (₹ 50000 thousands) deposited with Bombay Stock Exchange towards Margin Money for trading in Capital Market as per SEBI circular dated 19.03.2008 regarding Margin of Institutional Trades in the Cash Market.
- ii. ₹ 100000 thousands (₹ 100000 thousands) deposited with National Stock Exchange towards Margin Money for trading in Capital Market as per SEBI circular dated 19.03.2008 regarding Margin of Institutional Trades in the Cash Market.
- iii. ₹ 100 thousands (₹ 100 thousands) by way of margin money has been deposited with Clearing Corporation of India for CBLO operation.



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### 5. Commitments made and outstanding on account of loans, investments and fixed assets :

(₹ in thousands)

Particulars	31.03.2017	31.03.2016
Loans and Investment	673620	802544
Commitments for Estates	2474277	2862701
Commitments for EDP/Core Insurance Project	960376	1050942
Stamp duty and Registration charges and pending conveyance (estimated at)	40884	28544
Estimated amount of contracts remaining to be executed (net of advances paid) not provided for	128035	151668

- Other income includes interest on income tax refund of ₹ 146756 thousands (₹180402 thousands) pertain to various years.
- In respect of Purchases of Investments no deliveries are pending and in respect of sale of Investments, no payments are overdue as on 31.03.2017 (₹ Nil).
- In accordance with the regulation prescribed by IRDAI, unrealized gains (net) amounting to ₹ 57695441 thousands (₹ 42015318 thousands) arising due to changes in the fair value of listed equity shares and mutual funds are taken to fair value change account. The historical cost (Net of written off) of such investments amounted to ₹58011893 thousands (₹53652183 thousands). Pending realization, the credit balance in the fair value change Account is not available for distribution.

### 9. Segregation of Investments into performing and non-performing assets:

(₹ in thousands)

Particulars	31.03.2017	31.03.2016
Performing Assets	219590499	195668301
Non-Performing Assets	969557	984565
<b>Total</b>	<b>220560056</b>	<b>196652866</b>

The aggregate amount of income not recognized for the current accounting year on NPA (net of waiver/collections) as per related IRDAI guidelines is ₹ 684729 thousands (₹ 616375 thousands) and up to 31st March 2017 is ₹ 5424020 thousands (₹ 4739290 thousands).

### 10. Loan assets subject to Restructuring as on 31.03.2017

(₹ in thousands)

Sl.No	Particulars	31.03.2017	31.03.2016
1.	Total amount of loan assets subjected to restructuring	207598	355942
2.	The amount of standard assets subjected to restructuring	134329	282672
3.	The amount of Sub-Standard assets subjected to restructuring	0	0
4.	The amount of Doubtful and other assets subjected to restructuring	73269	73269

11. In accordance with Circular No. IRDA/F&I/CIR/INV/250/12/2012 dated 4/12/2012, the details of exposure in Repo/Reverse Repo transactions are given below:

(₹ in thousands)

Particulars	Minimum outstanding during the year		Maximum outstanding during the year		Daily Average outstanding during the year		Outstanding as on	
	31.03.2017	31.03.2016	31.03.2017	31.03.2016	31.03.2017	31.03.2016	31.03.2017	31.03.2016
Securities Sold under Repo								
(i) Government Securities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
(ii) Corporate Debt Securities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Securities Purchased under Reverse Repo								
(iii) Government Securities	111707	107016	1497059	1576221	446341	319415	NIL	NIL
(iv) Corporate Debt Securities	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL

13. The balance of Loan given to Government of Andhra Pradesh (Undivided) for Fire Fighting Equipment as on 31st March 2017 is ₹ 9859 thousands. The state has been bifurcated as Andhra Pradesh and Telangana as per AP Reorganization Act, 2014 and there is a dispute in the ratio of Allocation of loan given to Government of Andhra Pradesh for Fire Fighting Equipment. The disputed Principal Portion is 27.55% which amounts to ₹2716 thousands. The overdue amount as on 31st March 2017 arising out of this dispute in respect of Principal and Interest is ₹ 1193 thousands and ₹206 thousands respectively. Pending resolution of the dispute, no provision is considered necessary as the same should get allocated to either of the States and the Ultimate realisability of the same is not in doubt.

14. In Schedule 8, previous year figures for Equity have been reclassified to comply with the IRDAI (Investment) Regulation 2016. As a result of the same, ₹3815180 thousands has been reclassified from approved to Other than Approved Investments.

15. The Company does not have Real Estate Investment Property

16. Fixed Assets include:-

- A) Land - Freehold includes land acquired from IFCI Infrastructure Development Ltd at Bangalore Financial City, amounting to ₹39761 thousands on sub - lease - cum - sale agreement, which will be registered in the name of the company after completion of construction of office complex within the time limit specified therein. The time limit will expire on 10th December 2018.
- B) Buildings valued at ₹ 817687 thousands (₹ 50537 thousands) are pending for Conveyance and Registration. This includes a property under dispute amounting to ₹17087 thousands (₹ 920 thousands).
- C) Title deeds in respect of 8 properties under the freehold and leasehold lands included in schedule 10 (Fixed Assets) are in the name of erstwhile companies merged with United India Insurance Co. Ltd. Original Title deed in respect of one freehold land at Union Co-





## UNITED INDIA INSURANCE COMPANY LIMITED

operative Building, Sir P.M. Road, Mumbai valued at ₹ 164 thousands and one lease deed for property at Ellis Bridge, Ahmedabad valued at ₹ 2334 thousands are not available.

17. Sundry Creditors include an amount of ₹ 1548098 thousands (₹ 1614673 thousands) being cheques issued from zero balance payment accounts.
18. **Indian Motor Thir Party Declined Risk Insurance Pool (Declined Risk Pool)** : The IRDAI vide its Circular No. IRDA/NL/MTP/DR/2013-15/04 dated 03.11.2016 has finalized the ULR at 150% for 2015-16. Premium shortfall of ₹ 81713 thousands and corresponding incurred claim at 150% have been accounted in the current year.
19. The Company is a member of India Nuclear Pool Insurance with a participation of ₹ 2000000 thousands (administrated by GIC with a collective capacity of ₹ 15000000 thousands). For the year 2016-17 a sum of ₹ 1000000 thousands was collected by leader (New India Assurance Co. Ltd.) and we have accounted ₹ 222200 thousand as our share of premium on direct side and the same was ceded @ 100%. RI inward was booked at ₹ 132000 thousands and is accounted under Liability Premium. Reserve for Unexpired Risks for Nuclear Pool is made at 100% of Net Premium.
20. As per the Actuarial Valuation the IBNR/IBNER Reserves as on 31st March 2017 is ₹ 49390700 thousands as against ₹ 21052000 thousands as on 31st March 2016, resulting in substantial provisioning in the current year amounting to ₹ 28338700 thousands. Incremental Provisioning for the Motor TP Segment alone is ₹ 23744700 thousands. IRDAI vide its letter no. IRDA/FNA/GOG/LR/001/2017-18/66 dated 25.07.2017 and letter no. IRDA/FNA/GOG/LR/001/2017-18/67 dated 27.07.2017 has permitted to amortize the incremental IBNR/IBNER Reserves relating to Motor TP of ₹ 23744700 thousands over a period of three years beginning from the year 2016-17 on straight line basis. Accordingly, the company has accounted IBNR/IBNER Reserves of ₹ 7914900 thousands in Motor TP segment in the year 2016-17 and the balance IBNR/IBNER Reserves of ₹ 15829800 thousands will be accounted equally in the next two financial years.

21. The Company's Agency at Hong Kong ceased underwriting operations with effect from 01.04.2002 and the transactions relating to run off operations have been accounted. Pending final IBNR/IBNER report, the NIL provision based on the Actuary's report for the previous year has been considered for current year. The company incurred a sum of ₹ 3187 (₹ 2910 thousands) towards expenditure for managing the Run off operations during 2016-17 and three claims for ₹ 23046 (₹ 23570 thousands) are outstanding as on 31.03.2017.
22. Reconciliation of Inter-Office accounts is in progress and in the opinion of the Company the effect of the same will not be material.
23.
  - a) Balances Due from / Due to other persons or bodies carrying on Insurance business, are settled periodically. However, confirmations of balance are not obtained for year end balances.
  - b) In respect of Reinsurance, settlements are effected to brokers /reinsurers based on statement of accounts. However, confirmations of balance are not obtained for year end balances.
  - c) Sundry Debtors include a sum of ₹ 10649914 thousands (₹ 1366578 thousands) recoverable from Central/State Government towards various scheme.

(₹ in thousands)

	As on 31.03.2017	As on 31.03.2016
Less than 1 year	9959409	789006
1 – 3 years	250173	157718
More than 3 years	440332	419854
<b>Total</b>	<b>10649914</b>	<b>1366578</b>

### 24. Pension & Gratuity:

Insurance Regulatory and Development Authority of India, vide its Circular No. IRDA/F&A/CIR/ACT/077/04/2016 dated 18.4.2016, had allowed amortization of additional Pension liability arising out of extension of Pension Scheme 1995 to PSU Officer's and Staff Members who joined between 01.04.2004 to 31.03.2010,

over a period of five years commencing from the year 2015-16. Accordingly, the company has amortized one-fifth of the total liability during the year. In addition to that, Insurance Regulatory and Development Authority of India, vide its Letter No. IRDA/F&A/LR/001/2016 dated

19.4.2016, had allowed amortization of additional Pension & Gratuity liability arising on account out of Pay Revision, over a period of three years commencing from the year 2015-16. Accordingly the company has amortized one-third of the total liability during the year.

(₹ in thousands)

Particulars	Pension		Gratuity	Total
	Amount to be Amortized for Extension of Scheme	Amount to be Amortized for Pay revision	Amount to be Amortized for Pay revision	
Total liability	100000	2670000	285000	3055000
Amortized in year 2015-16	20000	890000	95000	1005000
Amortized in year 2016-17	20000	890000	95000	1005000
Unrecognized and unamortized gratuity liability as on 31.03.2017	60000	890000	95000	1045000

**Note:** Had the entire amount of ₹ 3055000 thousands (₹ 3055000 thousands) been charged in the year 2015-16, the loss of the Company for the year ended 31st March 2017 would have been lower by ₹ 1005000 thousands (profit would have been higher by ₹ 2050000 thousands).

## 25. Retirement benefits to employees

### (i) Provident fund

Eligible employees (employees not opted for pension plan) receive benefits from the provident fund, which is a defined contribution plan. Aggregate contributions along with interest thereon are paid at retirement, death, incapacitation or termination of employment. Both the employee and the Company make monthly contributions to the United India Insurance Employee's Provident Fund Trust equal to a specified percentage of the covered employee's salary. The Company has an obligation to make good the shortfall, if any, between the return from the investments of the trust and the interest rate notified by the trust.

The Company recognized ₹ 362329 thousands (₹ 165269 thousands) for provident fund contribution in the Revenue Accounts and Profit and Loss account.

### (ii) Gratuity

The Company provides for gratuity, a defined benefit retirement plan (the "Gratuity Plan") covering eligible employees. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's salary and the tenure of employment. Vesting occurs upon completion of five years of service. Liabilities with regard to the Gratuity Plan are determined by actuarial valuation as of the balance sheet date, based upon which, the company contributes all the ascertained liabilities to the United India Insurance Employees' Gratuity Fund Trust (the "Trust"). Trustees administer contributions made to the Trust and contributions are invested in specific investments as permitted by law.

### (iii) (a) Superannuation/Pension

The Company provides for monthly pension, a defined benefit retirement plan (the "pension Plan")

covering eligible employees. The Pension Plan provides a monthly pension after retirement of the employees till death. The Monthly pension is based on the respective employee's salary and the tenure of employment. Vesting occurs upon completion of ten years of service. The company pays the monthly pension by purchasing the annuity from Life Insurance Corporation of India. Liabilities with regard to the pension Plan are determined by actuarial valuation as of the balance sheet date, based upon which, the company contributes all the ascertained liabilities to the United India Insurance Employees' Pension Fund Trust (the "Trust"). Trustees administer contributions made to the Trust and contributions are invested in specific investments as permitted by law.

**(iii) (b) New Superannuation/ New Pension**

New pension scheme which is applicable to employees who joined the company on or after 1st April 2010 is a defined contribution scheme. The company pays fixed contribution at predetermined rate and the obligation of the company is limited to such fixed contribution.

The Company recognized ₹ 216943 thousands (₹ 95507 thousands) for pension contribution in the Revenue Accounts and Profit and Loss account.

**(iv) Leave encashment**

The employees of the Company are entitled to Leave Encashment. The employees can carry forward a portion of the unutilized accrued Leave Encashment

and utilize it in future periods or receive cash compensation at retirement or termination of employment for the unutilized accrued Leave Encashment for a maximum of 240 days. The company records an obligation for Leave Encashment in the period in which the employee renders the services that increase this entitlement. The Company measures the expected cost of Leave Encashment as the additional amount that the company expects to pay as a result of the unused entitlement that has accumulated at the balance sheet date based on actuarial valuation.

**(v) Sick Leave**

The company has provided for ₹141976 thousand (₹ 30000 thousands) as liability towards Sick Leave entitlement for employees based on actuarial valuation.

**(vi) Group Medical Benefit Scheme for Employees (Serving and retired)**

The company contributes to medical insurance of the retired employees as per scheme for employees opted for the scheme. The Company has provided for ₹ 45000 thousand (₹ 35000 thousands) as liability towards Group Medical Benefit Scheme for employees (Serving and Retired) based on actuarial valuation.

The following table sets out the funded status of gratuity/pension plan and the amounts recognized in the company's financial statements as at March 31, 2017

**A. Reconciliation of opening and closing balances of Defined Benefit obligation:**

(₹ in thousands)

Particulars	Pension Fund		Gratuity Fund	
	2016-17	2015-16	2016-17	2015-16
Defined benefit obligation at the beginning of the year	26950000	24200000	7021000	6910000
Current service cost	670840	798100	139819	55200
Interest cost	2085336	2057000	538617	587400
Actuarial gain/(loss)	4882068	3139128	1647701	358173
Amount Amortized during the year	910000	0	95000	0
Benefits paid	(4833270)	(3244228)	(1368667)	(889773)
Defined benefit obligation at the end of the year	30664975	26950000	7978470	7021000

**B. Reconciliation of opening and closing balances of fair value of plan assets:**

(₹ in thousands)

Particulars	Pension Fund		Gratuity Fund	
	2016-17	2015-16	2016-17	2015-16
Fair value of plan assets at the beginning of the year	24171275	20828163	6620508	6408023
Expected return on plan assets	2095581	1880948	521596	599944
Actuarial gain/(loss)	(499131)	0	242026	0
Received from other companies	0	0	655	337
Employer contribution	5798517	4706391	400492	501977
Benefits paid	(4833270)	(3244228)	(1368667)	(889773)
Fair value of plan assets at the end of the year	26732973	24171275	6416609	6620508

**C. Reconciliation of fair value of assets and obligations:**

(₹ in thousands)

Particulars	Pension Fund		Gratuity Fund	
	2016-17	2015-16	2016-17	2015-16
Fair value of plan assets as at the end of the year	26732973	24171275	6416609	6620508
Present value of obligations as at the end of the year	30664975	26950000	7978470	7021000
Unfunded liability/(asset) recognized in the Balance Sheet	3932002	2778725	1561861	400492

**D. Expense recognized in the Profit and Loss account:**

(₹ in thousands)

Particulars	Pension Fund		Gratuity Fund	
	2016-17	2015-16	2016-17	2015-16
Current service cost	670840	798100	139819	55200
Interest cost	2085336	2057000	538617	587400
Expected return on plan assets	(2095581)	(1880948)	(521596)	(599944)
Net Actuarial gain/(loss)	5381199	3139128	1405676	358173
Total expenses recognized in the Profit and Loss account	6041794	4113280	1562516	400829
Actual return on plan assets	(1596450)	1880948	(764277)	599944

**E. Investment percentage maintained by the Trust**

(in %)

Particulars	Pension (Funded)		Gratuity (Funded)	
	2016-17	2015-16	2016-17	2015-16
Government securities	50.58	51.29	36.71	36.66
High Quality Corporate Bonds	41.99	35.20	23.01	23.37
Equity Shares of Listed Co.	0.77	0	0	0
Special Deposit Scheme (Mutual Fund)	2.01	3.84	2.07	4.24
Balance with Life Insurance Corporation of India	4.65	9.67	38.21	35.73



## UNITED INDIA INSURANCE COMPANY LIMITED

### F. Principal Actuarial assumption at the Balance sheet date (expressed as weighted average)

(in %)

Particulars	Pension (Funded)	Gratuity (Funded)	Leave Encashment (Unfunded)
Discount rate	8.00	8.30	7.50
Expected rate of return on plan assets	8.50	8.50	NA
Rate of escalation in salary	3.25	3.25	3.25
Employee turnover	Not significant		
Mortality	LIC (1994-96) Table of Mortality Rates		
Method used	Projected Unit Credit Method		

### G. Basis of Actuarial assumption considered

Particulars	Basis of assumption
Expected rate of return on plan assets	One year Interest rate
Rate of escalation in salary	The estimate of future salary increase, considered in actuarial valuation takes into account inflation, seniority, promotion and other relevant factors, such as supply and demand in employment market

### H. (1) Amount recognized in current year and previous four years:

(₹ in thousands)

Particulars (Pension)	Year Ended				
	31-03-2013	31-03-2014	31-03-2015	31-03-2016	31-03-2017
Defined Benefit Obligation	18400000	20970000	24200000	26950000	28804975
Plan Assets	15017400	20970000	24200000	24171275	24872973
Surplus/ (Deficit)	(3226000)	2025600	3384623	360403	66
Actuarial gain/(loss) on plan obligation	3100454	2063700	3405045	3139128	3932068
Actuarial gain/(loss) on plan assets	(125546)	38100	20422	0	(2359131)

### H. (2) Amount recognized in current year and previous four years:

(₹ in thousands)

Particulars (Gratuity)	Year Ended				
	31-03-2013	31-03-2014	31-03-2015	31-03-2016	31-03-2017
Defined Benefit Obligation	6400000	6750000	6910000	7021000	7978470
Plan Assets	5919200	6750000	6910000	6620508	6416609
Surplus/ (Deficit)	(345800)	198500	269023	(42319)	85841
Actuarial gain/(loss) on plan obligation	298457	190000	119761	358173	1647701
Actuarial gain/(loss) on plan assets	(47343)	(8500)	(149262)	0	242026

### 25. Short Term Benefits to employees

Short term employee benefits, which fall due wholly within twelve months after the end of the period in which the employees render the related service, such as Leave Travel Subsidy (LTS), Medical Benefits, etc., are provided on the basis of estimates.

**26. Related party disclosures: AS 18**

a) Name of the Related Party and their relationship with the Company:

- i) Subsidiary : M/s. Zenith Securities and Investments Limited
- ii) Associates : M/s. India International Insurance Pte. Ltd., Singapore  
M/s. Ken India Assurance Co. Ltd., Kenya  
M/s. Health Insurance TPA of India Ltd., India
- iii) Key Management Personnel : Shri. A V Girija Kumar Director & General Manager  
Shri. A Hoda, Director & General Manager  
(From 25.04.2016 to 31.12.2016)  
Shri. Milind A Kharat, Chairman cum Managing Director  
(Till 31.05.2016)

**b) Details of Transactions :**

(₹ in thousands)

Sl. No.	Particulars	M/s. India International Insurance Pte. Ltd.	M/s. Ken India Assurance Co. Ltd.	M/s. Health Insurance TPA of India Ltd.	Key Managerial Personnel
1	Transactions during the year				
a.	Dividend received during the year				
	31.03.2017	48077	3416	NIL	NIL
	31.03.2016	35175	NIL	NIL	NIL
b.	Reinsurance transactions:				
	- Due to Direct				
	31.03.2017	4607	Nil	Nil	Nil
	31.03.2016	8217	Nil	Nil	Nil
	- Due from Direct				
	31.03.2017	Nil	Nil	Nil	Nil
	31.03.2016	Nil	Nil	Nil	Nil
c.	Director's Remuneration Received				
	31.03.2017	Nil	Nil	Nil	Nil
	31.03.2016	Nil	162	Nil	Nil
d.	Salaries, Allowances and Contributions				
	31.03.2017	Nil	Nil	Nil	4174
	31.03.2016	Nil	Nil	Nil	4910
2	Balances as on 31.03.2016 Loans given				
	31.03.2017	Nil	Nil	Nil	Nil
	31.03.2016	Nil	Nil	Nil	Nil

Since the Company is State controlled, no disclosures are made pertaining to the transactions with other State controlled undertakings in accordance with the requirements of the Accounting Standard AS-18.

27. Against the penalty of ₹ 1566200 thousands imposed by Competition Commission of India (CCI), alleging anti-competitive practices, in the matter relating to collective bidding by Public Sector Insurance Companies for RSBY Scheme floated by Government of Kerala. Against this the appeal was filed with The Competition Appellate tribunal. Finally the Competition Appellate tribunal vide order dated 09.12.2016 have reduced the penalty to ₹ 15600 thousands which has been paid in 2016-17. Against the order of The Competition Appellate tribunal, CCI has filed the appeal with The Supreme Court of India.



## UNITED INDIA INSURANCE COMPANY LIMITED

### 28. Disclosure as per AS-20 "Earnings Per Share"

Sl.No.	Particulars	31-03-2017	31-03-2016
1.	Net Profit/(Loss) attributable to shareholders (₹ in thousands)	(18925764)	2469378
2.	Weighted Average Number of Equity Shares issued (in Nos.)	150000000	150000000
3.	Basic earnings per share of ₹10/- each	(126.17)	16.46

The Company does not have any outstanding dilutive potential equity shares. Consequently, the basic and diluted earnings per share of the Company remain the same.

29. The Company has taken various commercial premises and residential flats under cancelable operating leases. These lease agreements are normally renewed on expiry. Lease terms are based on individual agreements. Lease rental expense in respect of operating leases charged to revenue account is ₹871279 thousands (₹ 784728 thousands).
30. A) Deferred Tax Assets has not been recognized as on 31.03.2017 in the absence of reasonable/virtual certainty of sufficient future taxable income  
 B) Deferred Tax Liability on account of difference in carrying value of fixed assets as per books of account and income tax is ₹11 thousands (10 thousands).
31. In the opinion of the management, there is no impairment of assets of the company that require any adjustment to be made in terms of Accounting Standard-28

### 32. Prior period items have been included in the respective heads and consist of the following: (₹ in thousands)

Particulars	31-03-2017	31-03-2016
Prior period income	2548	119208
Prior period expenses	244903	125493

### 33. Details of Provisions (₹ in thousands)

Particulars	Provision for Leave Encashment (Long Term)		Provision for Bad and Doubtful Debts	
	31-03-2017	31-03-2016	31-03-2017	31-03-2016
Opening balance	2480000	2220000	2137587	1962526
Additions	396974	260000	169951	210627
Utilization	0	0	0	0
Reversals	0	0	140801	35572
Closing Balance	2876974	2480000	2166737	2137582

34. Disclosure of Unclaimed amount and Investment Income thereon as per circular No.IRDA/F&A/CIR/CLD/114/05/2015 dated 28.05.2015

(₹ '000)

PARTICULARS	2016-17
Opening Balance	504239
Add: Amount Transferred to Unclaimed Amount	79479
Add: Cheque issued out of the Unclaimed amount but not encashed by the policyholders' (to be included only when the cheques are stale)	25559
Add: Investment Income	30467
Less: Amount Paid during the year	59668
Closing Balance of Unclaimed Amount	580076

35. The Company was appointed as Fund Manager for “Environment Relief Fund” (ERF) vide Ministry of Environment and Forest’s Gazette Notification dated 4.11.2008 for a period of five years and vide subsequent notification no. S.O 256 (E) dated 27th January, 2016, the company’s position as Fund Manager was extended upto 31st March 2019. Pending receipt of clarification regarding Constitution, statutory requirements and other operational issues, the Company in terms of the said notification has recognized Fund Manager’s service charges to the tune of ₹ 6193 thousands (₹ 6235 thousands) as income during the year, based on the unaudited accounts of the Fund.

**36. Disclosures required under Section 22 of Micro, Small and Medium Enterprises Development Act 2006 under the Chapter on Delayed Payments to Micro and Small Enterprises**

Particulars	31-03-2017	31-03-2016
Principal amount remaining unpaid to any supplier as at the end of the year	Nil	Nil
Interest due on the above amount	Nil	Nil
Amount of interest paid in terms of Section 16 of the MSMED Act, 2006	Nil	Nil
Amount of payments made to the suppliers beyond the appointed day during the year	Nil	Nil
Amount of interest due and payable for the delay in making the payment but without adding the interest specified under Act	Nil	Nil
Amount of interest accrued and remaining unpaid at the end of the year	Nil	Nil

The above information have been compiled to the extent such parties have been identified on the basis of information available with the company.

37. Figures in the narrative part of financial statements are in thousands of Rupees, conforming to IRDAI norms.

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai**

Directors

For and on behalf of Board

**P. HEMAMALINI**    **M.N. SARMA**  
Director                      Director

**BHARAT BHUSHAN DASH**  
Chief Financial Officer

**S. VENKATARAMAN**  
Company Secretary

Vide our report of date attached

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

Place : New Delhi  
Date : 29.07.2017

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**CA N.R. Suresh**  
Partner  
Membership No.021661

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851





## UNITED INDIA INSURANCE COMPANY LIMITED

### FORM AOC-I

(Pursuant to first proviso to sub-section (3) of Section 129 read with rule 5 of Companies (Accounts) Rules, 2014)  
Statement containing salient features of the financial statement of subsidiaries/ associate companies/joint ventures

#### Part "A" : Subsidiaries

(₹ '000)

	SI. No.	PARTICULARS
1	Name of the subsidiary	ZENITH SECURITIES AND INVESTMENTS LTD.
2	Reporting period for the subsidiary concerned, if different from the holding company's reporting period	N.A.
3	Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries.	N.A.
4	Share capital	2000
5	Reserves & surplus	146391
6	Total Assets	166733
7	Total Liabilities	18342
8	Investments	145145
9	Turnover	21822
10	Profit before taxation	18210
11	Provision for taxation	2200
12	Profit after taxation	16010
13	Proposed Dividend	2000
14	% of shareholding	69.45%

#### Notes :

1	Names of Subsidiaries which are yet to commence operations	NIL
2	Names of Subsidiaries which have been liquidated or sold during the year	NIL

For and on behalf of Board

**P. HEMAMALINI**    **M.N. SARMA**  
Director                      Director

**BHARAT BHUSHAN DASH**  
Chief Financial Officer

**S. VENKATARAMAN**  
Company Secretary

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai**

} Directors

Vide our report of date attached

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

**CA N.R. Suresh**  
Partner  
Membership No.021661

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851

Place : New Delhi  
Date : 29.07.2017

**Part “B”: Associates**

Statement pursuant to Section 129(3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

(₹ '000)

Name of Associates / Joint Ventures	Health Insurance TPA of India Limited	India International Insurance Pte. Ltd., Singapore
1. Latest audited Balance Sheet Date	31-03-2017	31-12-2016
2. Shares of Associate/Joint Ventures held by the company on the year end		
No.	16625000*	10000000
Amount of Investment in Associates/Joint Venture	166250	18276
Extend of Holding %	23.75%	20%
3. Description of how there is significant influence	By share holding	By share holding
4. Reason why the associate/joint venture is not Consolidated	N.A.	N.A.
5. Networth attributable to Shareholding as per latest audited Balance Sheet	117063	3942282
6. Profit / Loss for the year		
i) Considered in Consolidation	-8873	230357
ii) Not considered in Consolidation	-28487	921427

\* (including one share held by Nominee Director)

**Notes :**

1. Names of Associates or joint ventures which are yet to commence operations	NIL
2. Names of Associates or joint ventures which have been liquidated or sold during the year	NIL

**Madnesh Kumar Mishra**  
**Kishore Kumar Sansi**  
**Sindhu Pillai**

Directors

For and on behalf of Board

**P. HEMAMALINI**    **M.N. SARMA**  
Director                      Director

**BHARAT BHUSHAN DASH**  
Chief Financial Officer

**S. VENKATARAMAN**  
Company Secretary

Vide our report of date attached

**For Brahmayya & Co.**  
Chartered Accountants  
FRN : 000511S

**For Maharaj N. R. Suresh and Co.**  
Chartered Accountants  
FRN : 01931S

**For Padmanabhan Ramani & Ramanujam**  
Chartered Accountants  
FRN : 02510S

**CA Jitendra Kumar K**  
Partner  
Membership No.201825

**CA N.R. Suresh**  
Partner  
Membership No.021661

**CA K.R. Umamaheswaran**  
Partner  
Membership No.027851

Place : New Delhi  
Date : 29.07.2017





Insurance is the subject matter of solicitation

Designed & Printed by MCS Communications Pvt. Ltd.



# युनाइटेड इंडिया इंश्यूरेन्स कंपनी लिमिटेड UNITED INDIA INSURANCE COMPANY LTD.

(A Government of India Undertaking)

Registered & Head Office : 24, Whites Road, Chennai - 600 014. [www.uiic.co.in](http://www.uiic.co.in)

**At United India, it's always U before I**

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